

INSIDE THIS ISSUE



2

Ex-Amazon Exec
Peters Will Be
CEO Of ADUSA



103

DelVal Native
Croce Is CEO
Of Produce Jct.

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MARKET STUDY ISSUE

June 2026

TAKING STOCK

by Jeff Metzger



Discounters Continue To Erode Market Share From Most Traditional Supermarkets

As fear and concerns over the uncertain state of the economy linger, consumers continue to speak with their wallets. The delineation between traditional supermarkets and discount retailers (in all channels) has never been clearer. Except for the COVID years (2020-2023) when eating at home and inflation benefited virtually every retailer, the discounters have continued to nibble away share from the conventional supermarkets in every individual market in our 48th annual market study.

And as affordability becomes an even more visceral issue for an increasing number of consumers, traditional supermarkets (which remain

TAKING STOCK continues on page 6

Aldi, Walmart, Costco, Trader Joe's Make Biggest Gains

Affordability Worries Impact \$131B Mkt.; ShopRite Rules

It's still the economy, stupid. While it's true that food price inflation was at its lowest since 2019 during our April 1, 2025-March 31, 2026, measuring period (and then began to skyrocket after the conflict in Iran began), consumers were still plagued by overall "affordability" challenges that made the food retail environment even more challenging. Overstoring and the diversity of retail choices made it difficult for many retailers to make even small gains, and most merchants found comparable stores sales to be flat.

This is the 48th edition of *Food*

Trade News' annual market study, covering 70 counties, ranging from Litchfield County, CT to Franklin County, PA. The study covers retailers in parts of Connecticut, New York, Pennsylvania, Delaware and all of New Jersey. The coverage area represents one of the largest marketing regions in the country, accounting for \$131.4 billion in annual food and drug retail sales.

Here's the statistical breakdown of the top 10 retailers in our marketing area.

For the 42nd consecutive year, ShopRite and its sister banners (Price Rite, Fresh Grocer, Gourmet Garage, Dearborn Market, Fairway Market, Di Bruno Bros. and the newly acquired Morton Williams) continued to control the landscape in the overall marketing area. As for the num-

bers, parent company Wakefern's owner/members and corporately-owned stores totaled 316 stores in the region (20 more than last year) and rang up estimated annual retail sales of \$19.8 billion.

Second-ranked CVS gained by losing. The Woonsocket, RI-based drug chain actually operated nine fewer stores than last year, but was the big winner after Rite Aid liquidated its operations. In the *Food Trade News* market that meant 353 Rite Aid stores closed, which helped CVS amass estimated annual sales of \$8.15 billion at its 1,198 stores in the 70-county region.

The Giant Company (TGC) continued to produce solid sales in a tough environment. The

See **MARKET STUDY**
on page 108



THE GIANT COMPANY OPENED A NEW STORE IN THE ANDORRA neighborhood of Northwest Philadelphia on June 19. Store director Christina McAdams (c) and these Giant Company executives were on hand to welcome shoppers to the new store Tim Santoro, division president John Ruane, Fred Morgan and Dave Lessard. Additional photos are on page 28.

4th Generation Leader Succeeds Retiring Brown

Tracey Cullen Named President, COO Of King Kullen Grocery Co.

King Kullen Grocery Co. has named Tracey Cullen president and chief operating officer, succeeding Joseph W. Brown, who is retiring after a 53-year career with the company, including the past five years as president and COO.

The appointment was announced following the company's annual board meeting by King Kullen Chairman James A. Cullen Jr.

See **KING KULLEN**
on page 81

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Claire Peters Named Ahold Delhaize USA Chief Exec Effective September 8



Ahold Delhaize has found its new U.S. leader. The Zaandam, Netherlands-based grocery chain named former Amazon executive Claire Peters to become CEO of Ahold Delhaize USA (ADUSA) and nominated her to become a member of the management board of Ahold Delhaize. Peters will join Ahold Delhaize on September 8 as CEO of Ahold Delhaize USA; the appointment as member of the management board is subject to shareholder approval at an extraordinary general meeting of shareholders to

be held later this year, as well as customary regulatory approval.

She will replace JJ Fleeman, who announced in March that he has accepted an offer to become CEO of Dollar General next January. Fleeman will leave his post at the end of this month. He served ADUSA as CEO since April 2023, replacing Kevin Holt who retired.

A native of Wales, Peters is an experienced retail leader with three decades of expertise in grocery, consumer and retail businesses across international markets. Most recent-

ly, from 2023-2025, she served as VP-Worldwide Fresh at Amazon, where she directed a global grocery portfolio across six countries.

Prior to that, she held executive positions at Woolworths Group in Australia and held several leadership roles at Tesco (where she began her grocery career and remained for 21 years), both in the United Kingdom and as chief operating officer for Tesco in Thailand. Throughout her 30-year career in retail, she led large businesses across food, wholesale and e-commerce.

Frans Muller, president and CEO of Ahold Delhaize, said: "Claire brings strong operational leadership and deep experience in omnichannel grocery and business transformation. She has led businesses of significant scale across several markets, with full accountability for performance, customer proposition and execution. Her combination of strategic insight, customer focus and people-first leadership makes her very well positioned to lead Ahold Delhaize USA into its next chapter. I look forward to welcoming Claire to the team and working closely with her as we continue to build on the exceptional leadership strength of our brands in the U.S."

Peters' experience spans four continents and she is well known for building high-performing teams, driving technology transformation and delivering market share growth by growing customer trust. In addition to her executive experience, she has held a series of non-executive board positions in food retail. She holds a bachelor of science degree in sociology and economics from the University of Loughborough.

Wiebe Draijer, chair of the supervisory board of Ahold Delhaize, said: "We are pleased to nominate Claire as CEO of Ahold Delhaize USA and member of the Management Board. Claire is a highly accomplished retail leader with deep operational and digital expertise, broad experience across grocery and consumer businesses, and a strong record of delivering results in complex environments. She has led large, customer-focused organizations through transformation while building cultures of clarity, trust and accountability. We are confident that Claire's leadership will further strengthen Ahold Delhaize USA and support the continued execution of our Growing Together strategy."

Peters said: "I am honored by the nomination to serve as CEO of Ahold Delhaize USA. Ahold Delhaize's family of local brands combines strong heritage, deep community roots and a clear commitment to serving customers with excellence every day. I look forward to working with teams across the U.S. businesses to build on that strength, further enhance the customer experience, accelerate omnichannel growth, grow own-brand assortment, and continue delivering sustainable value for customers, associates and shareholders."

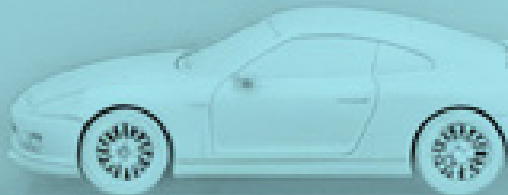
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From the Desk Of The Executive Editor

Why The Store Of The Future Needs Electronic Shelf Labels (ESLs)

Legislatures are restless; they sense the barbarians at the gate for the coming election cycles. What better way to score populist points than by attacking rising food costs? But instead of trying to solve the underpinning economic problems causing these issues, they've decided to focus on the evils of technology and "Big Grocery" as the culprit...

Maryland, Connecticut, and New York have been the first of many rushing laws through their statehouses to prevent dynamic pricing. Electronic shelf labels (ESLs) have been an ancillary target of these attacks on the industry. But they've got it all wrong: predatory surge pricing and ESLs are two separate issues.

The country's largest grocer, Walmart, announced that it would roll out ESLs in all of its U.S. stores by the end of 2026. Grocery heavyweights Kroger, Aldi and Amazon Grocery (Whole Foods) are all rolling the tech out across the country. The ESL market, valued today at just over \$2 billion, is expected to grow to \$7.3 billion by 2033. ESLs are here to stay.

For years, discussions about electronic shelf labels have centered on a familiar set of benefits: labor savings, pricing accuracy, and the elimination of countless hours spent replacing paper tags. Those benefits are real; they're important. But they are also missing the bigger picture.

The Case For ESLs

The grocery industry has spent decades digitizing almost every aspect of their operations: payments, loyalty programs, inventory, ordering, supply chains... Yet the most important point of decision in the store – the shelf itself – remains largely analog.

The truism that the shelf is where "grocery wins or loses the trip" exists for a reason, and electronic shelf labels can help in so many different ways.

ESLs are not simply a technology investment, they are infrastructure. And like most forms of infrastructure, their value compounds over time. When interstate highways were built, the benefit wasn't simply easier travel or decreased transit time. Entire industries emerged because of the network that was created.

The same principle applies here when the shelf becomes truly connected. It fundamentally alters how stores operate.

Traditionally, price changes have been operational events. A decision is made somewhere in headquarters, a file is generated, labor is scheduled, tags are printed, and associates execute the change. The process is expensive, time-consuming, and prone to error.

Operational efficiency-monster Walmart reports that the older paper price tag system can eat up two full days of employee time, per week. A typical supermarket has over 30,000 SKUs with thousands of price changes weekly.

With ESLs, pricing becomes data-driven rather than labor-driven.

Changes can occur instantly and promotions can be deployed with precision as pricing discrepancies decline. Store teams spend less time maintaining the 'ticker-tape' parade of shelf price-tags and more time stocking or serving customers. Compliance improves, too.

Think of this use-case as a basic Level 1; a huge improvement in labor costs and accuracy, though not much more. But the potential benefits only get better.

The Level 2 beneficiary is the customer. Consumers increasingly expect the same speed, accuracy, and responsiveness inside stores that they experience online. That means access to data on things like: country of origin, organic ratings, inventory levels, customer reviews, nutrition, ingredients, and a variety of other data points. Paper tags and product packaging simply can't provide this.

Customers expect fairness, transparency, and consistency – these connected shelf labels offer a solution for customers to learn so much more.

Few industries rely more heavily on trust than grocery retail. Can you imagine the trust built by allowing a customer to pull up a product's price history to see if the discount is a good one? Look at how consumers research and evaluate Black Friday "sales" today versus their mindless buying of 15 years ago. Providing pricing history data to customers might be the solution to dynamic pricing concerns.

But what about dignity? Having



Alexander Wissel

ESLs note a government approved item for SNAP or EBT saves a customer from learning it's not approved at the register in front of an audience. Consider the ability to have prices relayed audibly or enlarged for those with difficulty seeing. There are multiple ways ESLs can offer help to older shoppers or those with disabilities.

We've talked about nutrition and allergens with new product labelling. For customers who have a life-threatening allergy; or a family member that does, knowing if a product contains harmful allergens is exhausting. Imagine an ESL that allows them to easily check.

Colorful ESLs can highlight active sales, allergen friendliness, whether an item is SNAP approved, and they can bring the same color coding messaging that shoppers are used to.

These are just a few of the Level 2 ESL benefits customers could see – all of them improving in-store shopper experience. The larger opportunity lies in the convergence of digital commerce and physical retail.

The Connected Store

We know that retailers are investing heavily in personalization, loyalty ecosystems, retail media networks, and artificial intelligence. Each of these initiatives depends on one critical factor: the ability to connect decisions made in software to actions occurring at the shelf.

Electronic shelf labels provide a platform upon which future capabilities – like dynamic promotions, real-time inventory, omni-channel experiences, and AI-driven merchandising – can be built. These Level 3 benefits for retailers are massive.

For in-store fulfillment imagine in-store GPS highlighting not just where the product is, but the fastest way to get there – and a flashing signal light when the associate is nearby.

Consider a future in which inventory levels, demand forecasts, category pricing, weather conditions, and promotional performance are all analyzed continuously. The ability to translate those insights instantly from the shelf is no longer theoretical.

Efficiency focuses on doing things cheaper; agility focuses on responding faster. The grocery industry has historically focused on operational efficiency. The next decade may require the same level of attention to operational agility.

AI-assisted technology can actually make that happen in ways that weren't practical before. Electronic shelf labels may be one of the most important – and most overlooked – building blocks in making the connected, agile future possible.

See **EXECUTIVE EDITOR** on page 140



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TAKING STOCK

from page 1

the leading channel in most Mid-Atlantic marketing areas) are less in control of their own destinies than ever before.

Non-discount operators like Trader Joe's and Wegmans continue to outperform their peers, but neither merchant has a commanding presence in any individual market that we cover. A more likely scenario throughout the region stacks discounters such as Walmart, Aldi, Lidl, Costco and BJ's battling (and mostly winning) against the likes of Albertsons, Stop & Shop and King Kullen. The one notable exception is ShopRite/Wakefern, which continues to dominate two of the largest markets in America - Metro New York and the Delaware Valley - which and strengthened itself further with strong comp store sales and the acquisition of 17-store independent Morton Williams. Other traditional supermarket operators like The Giant Company, Weis Markets and Redner's held steady, which on my grading curve is a notable achievement.

We're not talking about game changing market share shifts. However, every year the discounters generally continue to post the best comp store sales increases and open the most locations in any given market in the \$131 billion marketplace.

There are also other factors at play besides overstocking and differentiated competition. The significant reduction in SNAP benefits has created a void that many retailers can't replace. And as I noted last year, market expansion for most supermarket retailers has been very challenging. Real estate continues to be both scarce and expensive. And since the average cost to build a 60,000 square foot supermarket today runs somewhere north of \$30 million (more if you want to build near New York City), it's no wonder that most retailers are prioritizing remodeling their stores rather than gambling on building new units. Of the top 10 supermarkets in the Food Trade News marketing area, only ShopRite (Wakefern) and Whole Foods have at least five new stores planned over

TAKING STOCK continues on page 16

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2026 FOOD TRADE NEWS MARKET STUDY INDEX

Chart	Page		
A-B-E Market Leaders.....	118	Del Val Supermarket Leaders.....	24
A-B-E Supermarket Leaders.....	118	Delaware County Share.....	66
Albertsons In Review.....	64	The Giant Company In Review.....	56
Aldi In Review.....	129	Key Food In Review.....	130
Allegiance Retail Services in Review.....	100	Krasdale In Review.....	120
Amazon Grocery In Review.....	127	Leading Chains/Independents.....	10
ASG Stores In Review.....	98	Long Island Market Leaders.....	97
BJ's Wholesale Club In Review.....	126	Long Island Supermarket Leaders.....	96
Central Pennsylvania Market Leaders.....	52	Metro New York Market Leaders.....	90
Central Pennsylvania Supermarket Leaders.....	50	Metro New York Supermarket Leaders.....	88
City of New York Market Leaders.....	94	New Jersey County Share.....	132
City of New York Supermarket Leaders.....	92	New Store Openings.....	112
Connecticut County Share.....	106	New York County Share.....	68
Costco In Review.....	128	NE Pennsylvania Market Leaders.....	117
CVS In Review.....	114	NE Pennsylvania Supermarket Leaders.....	116
Del Val Market Leaders.....	26	Pennsylvania County Share.....	34
		Per Store Average Leaders.....	122
		Philadelphia Market Leaders.....	117
		Philadelphia Supermarket Leaders.....	116
		Redner's Markets In Review.....	54
		Retailer Directory.....	12
		Rules & Analysis.....	19
		Sam's Club In Review.....	101
		ShopRite In Review.....	84
		Stop & Shop In Review.....	102
		Target In Review.....	58
		Trader Joe's In Review.....	125
		Walgreens In Review.....	143
		Walmart In Review.....	104
		Wawa In Review.....	127
		Wegmans In Review.....	74
		Weis Markets In Review.....	62

The 70-County Food Trade News Market

Food Trade News covers a 70-county area that stretches from Litchfield County, CT to Cape May County, NJ on a north-south plane and from New Haven County, CT to Franklin County, PA on an east-west plane. All told, there are three counties in Connecticut, 12 counties in New York, 21 counties in New Jersey, 33 in Pennsylvania and New Castle County, DE that are measured in this study.

This map shows the geographical area included in the study. Several retailers included in this survey also operate stores outside this geography. Data about those stores outside of our 70-county region is not part of this market study.

In 11 of the counties in this study – Atlantic, Cape May; Monmouth and Ocean, NJ; Cumberland, Monroe, Pike and Wayne, PA; Nassau, Staten Island and Suffolk, NY – combined retail sales exceeded the volume for those counties. There is an explanation for this effect – the term is called leakage and simply means that consumers in other counties actually spill in and shop in stores in that particular county.

Beginning in 2024, inflation began to moderate and while still a factor, the rate of grocery price increases was the lowest since 2019 for the majority of our measuring period which runs through March 31, 2026. However, beginning on March 1 and continuing currently, inflation has soared, primarily due to the war in Iran, and returned to levels not seen since COVID.

As occurs every year, there are several counties where collective revenue from those retailers operating stores in those locales exceeded the overall per capita retail food sales for those counties.

There is an explanation for this: the term is called leakage and simply means that consumers in other counties or cities actually “spill in” and shop in supermarkets, club stores, drug stores, c-stores and units operated by mass merchants in these more densely populated adjacent jurisdictions. Remember, county food sales are based on the population and per capita weekly food expenditures of residents from only that particular county.

Leakage, or “county-hopping,” can result from a sparsity of stores in one county causing consumers to shop in a bordering county where food retailing opportunities are more available, creating a build-up of food sales in those areas. High volume retailers such as Walmart, Costco and Wegmans, which operate stores in the 75,000-214,000 square foot range, can draw people from a much wider geographic area than virtually all other retailers in a given marketing area. Sales in summer or winter resort areas also contribute to “leakage” in certain counties.

Beach havens such as Atlantic, Cape May, Ocean and Monmouth Counties on the Jersey Shore and Nassau and Suffolk County in New York or in mountain resorts like the Poconos (Monroe, Pike and Wayne counties in Pennsylvania) also draw much of their summer sales from visitors who don't officially reside in those areas causing leakage.

Other counties where retail sales surpassed 100 percent of the per capita county sales totals included Cumberland, PA and Staten Island, NY. In these counties, non-residents shopped at stores in



that “spill-in” county because of more desirable shopping opportunities and/or fewer shopping choices in the county where they live.

Leakage can also occur if new stores are opened in a county that are geographically adjacent to another county (e.g. Costco opening a new club store in Cumberland County, MD and BJ's cutting the ribbon on a replacement store in that same Central PA jurisdiction); and on Staten Island where ShopRite, Trader Joe's and Aldi opening stores in New York City's least populated borough.

Why are some percentages lower than others?

There are several reasons. In many rural counties, small convenience store operators and other outlets (dollar stores, independent fuel stations, etc.) that sell food and HBC products comprise the bulk of the counties' business but are not included in the survey.

That theory can also apply to the densely populated counties that comprise the five boroughs of New York City. In those areas, because of the vast amount of independent business amassed by single store bodegas, greengrocers and other unaffiliated outlets selling food (which are not included in this study), the composite share of the multi-store retailers listed in those boroughs is significantly lower than most other counties measured in this market study.

That theory can also apply to the densely populated counties that comprise the five boroughs of New York City. In those areas, because of the vast amount of independent business amassed by single store bodegas, greengrocers and other unaffiliated outlets selling food (which are not included in this study), the composite share of the multi-store retailers listed in those boroughs is significantly lower than most other counties measured in this market study.

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FOOD TRADE NEWS' LEADING CHAIN & INDEPENDENT RETAILERS: 2026

A corporate chain is defined as any retailer operating more than 17 stores. All companies listed below operate 18 or more supermarkets, convenience stores, drug units or club stores (although not necessarily in this region, as some of the businesses listed below operate other stores outside of the area Food Trade News defines as the Mid-Atlantic market). Military commissaries, Target and Walmart are listed as well. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket departments - as explained on page 81. Petroleum sales are not included.

Total sales of retail grocery, drugs, HBC, general merchandise and tobacco products in the Mid-Atlantic area are \$131.4 billion.

Rank	Company	Stores	2026 Sales (in millions)	2026 % of Area Market
1	ShopRite (Dearborn Market/Fairway/Fresh Grocer/Gourmet Garage/Morton Williams/Price Rite)	316	\$19,800.40	15.07%
2	CVS	1,198	\$8,154.20	6.21%
3	The Giant Co. (Heirloom Market/Martin's)	162	\$8,008.50	6.09%
4	Stop & Shop	177	\$7,533.70	5.73%
5	Walmart (Neighborhood Market/SuperCenter)	173	\$7,239.50	5.51%
6	Costco	51	\$6,083.50	4.63%
7	Walgreens	636	\$5,508.40	4.19%
8	Target	198	\$5,324.60	4.05%
9	Albertsons (Acme/Balducci's/Kings/Safeway)	173	\$4,913.60	3.74%
10	BJ's Wholesale Club	83	\$4,594.40	3.50%
11	Wawa	601	\$4,516.90	3.44%
12	Krasdale (AIM/Bravo/C Town/Market Fresh/Shop Smart/Stop 1)	480	\$4,368.75	3.32%
13	Key Food (Food Dynasty/Food Emporium/Food Universe/Key Fresh/Superfresh)	356	\$4,171.03	3.17%
14	Amazon Grocery (Daily Shop/Whole Foods)	79	\$3,569.60	2.72%
15	Weis Markets	114	\$2,822.90	2.15%
16	7-Eleven	968	\$2,701.80	2.06%
17	Wegmans	32	\$2,655.20	2.02%
18	ASG (Associated/Compare/Met/Metropolitan City Market/Pioneer)	237	\$2,232.20	1.70%
19	Trader Joe's	71	\$2,187.10	1.66%
20	Aldi	206	\$2,108.20	1.60%
21	Sam's Club	24	\$1,217.30	0.93%
22	Allegiance (D'Agostino's/Foodtown/Gristedes/Pathmark)	114	\$1,113.55	0.85%
23	Redner's Markets	34	\$929.00	0.71%
24	Lidl	78	\$876.60	0.67%
25	Food Bazaar	39	\$781.40	0.59%
26	Fine Fare Supermarkets	100	\$703.60	0.54%
27	King Kullen (Wild By Nature)	28	\$600.63	0.46%
28	Big Y	18	\$589.00	0.45%
29	Northeast Grocery (Market 32/Price Chopper/Tops)	17	\$568.80	0.43%
30	Sheetz	115	\$500.10	0.38%
31	Stew Leonard's	7	\$431.00	0.33%
32	Turkey Hill	230	\$430.10	0.33%
33	Quick Chek	158	\$410.50	0.31%
34	IGA	55	\$400.34	0.30%
35	DeCicco & Sons	12	\$400.00	0.30%
36	America's Food Basket (Ideal/Ideal Fresh/NSA)	52	\$323.20	0.25%
37	Hannaford	7	\$303.10	0.23%
38	Save A Lot	46	\$297.60	0.23%
39	Uncle Giuseppe's	12	\$283.60	0.22%
40	Western Beef	18	\$242.90	0.18%
41	Sprouts	12	\$239.60	0.18%
42	McCaffrey's (Simply Fresh)	8	\$237.10	0.18%
43	Grocery Outlet	34	\$226.00	0.17%
44	Karns Prime & Fancy Foods	10	\$183.00	0.14%
45	Rutter's Farm Stores	74	\$183.70	0.14%
46	Boyer's Markets	18	\$182.92	0.14%
47	Supremo	11	\$174.60	0.13%

See LEADING CHAINS & INDEPENDENTS on page 11

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Web: adamsfarms.com
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Steve Adams
Primary Supplier: Bozzuto's
FTN Stores: 4
FTN Vol.: \$74.3 million

Advantage Group

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**Effective September 8, 2026*

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Own Brand Sales Mgr.-Acme/Safeway: Christine Leatherwood
Dir.-Sales/Merch.-Kings/Balducci's: Arthur Goncalves
Produce Sales Mgr.-Kings/Balducci's: Joe Lerario
Meat/Seafood Sales Mgr.-Kings/Balducci's: Rick Michener
Groc. Sales Mgr.-Kings/Balducci's: Ken Thompson

Liquor Sales Mgr.-Kings/Balducci's: John Coleman
Bakery Sales Mgr.-Kings/Balducci's: Michele Tuscano
Bakery Sales Mgr.-Acme/Safeway: Julie Kester
Floral Sales Mgr.-Kings/Balducci's: Michele Edwards
Deli Sales Mgr.-Kings/Balducci's: Matt Nangle
Dir.-Marketing.: Sherry Caldwell
Marketing Mgr.-Acme/Safeway: Angel Oswald
Marketing Mgr.-Kings/Balducci's: Olivia Mastromonaco
Sr. Marketing Program Coord.: Richard Miller
Dir.-Comms./PR: Dana Ward
Project Mgr.: Sue Rorke-Lawler
Pricing Mgr.: Melissa Fadelsak
Vendor Funds Mgr.: Brad Cohen
Corporate offices:
250 Parkcenter Blvd.
Boise, ID 83706
Phone: (208) 395-6200

See **DIRECTORY** on page 14



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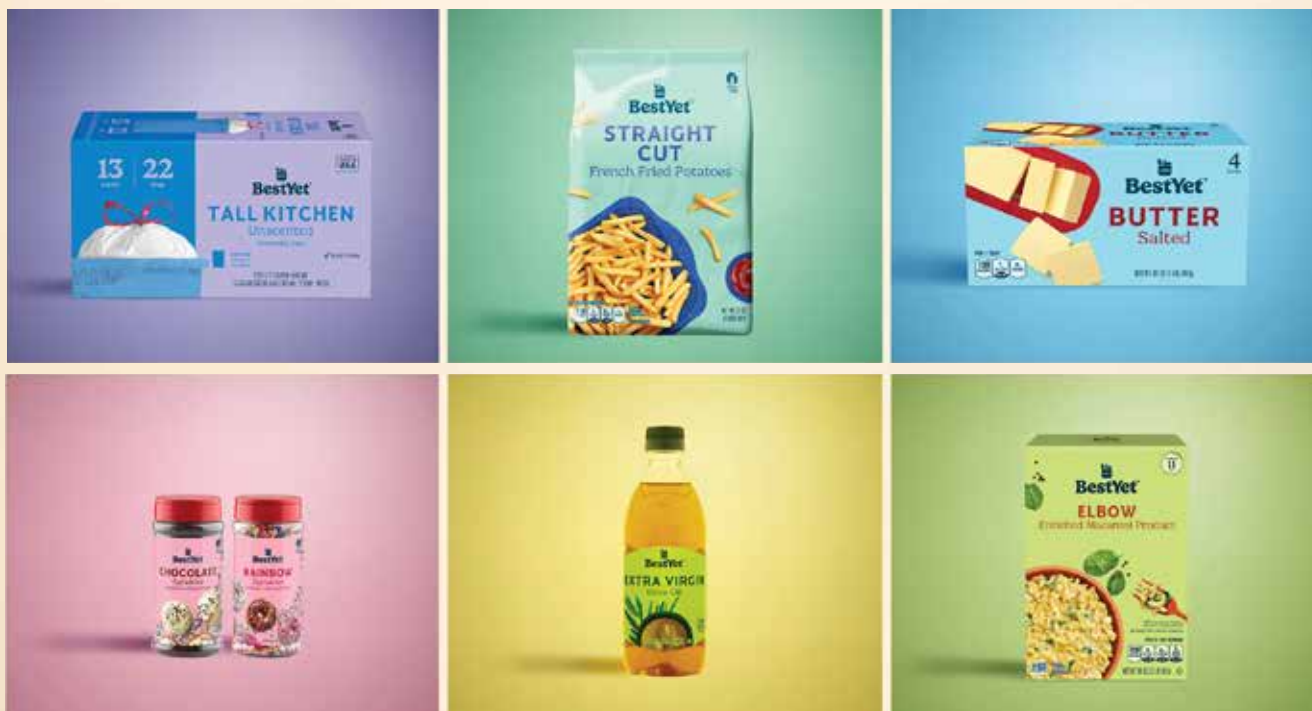


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or contact privatelabelbrands@cswg.com.



DIRECTORY OF RETAILERS

from page 12

Pres./CEO: Susan Morris
 Web: Albertsons.com
 Primary Supplier: Direct
 FTN Stores: 173 (Includes Acme Markets, Balducci's, Kings Food Markets, Safeway)
 FTN Vol.: \$4.91 billion

Aldi, Inc.

1200 N. Kirk Rd.
 Batavia, IL 60510
 Phone: (630) 879-8100
 Web: aldi.com
 CEO: Atty McGrath
 COO: Karla Waddleton
 CFO: David Behm
 Marketing Dir.: Katherine Sodeika
 Primary Supplier: Direct
 FTN Stores: 206
 FTN Vol.: \$2.11 billion

Allegiance Retail Services, LLC

485D US Hwy. 1 South, Ste. 420
 Iselin, NJ 08830
 Phone: (732) 596-6000

Web: allegianceretailerservices.com
 Chmn./CEO: Jason Ferriera
 Pres./COO: Joe Fantozzi
 EVP/CIO/CMO: Donna Zambo
 Dir.eCommerce/Retail Innovation: Alex Cheng
 Dir.-Digital Commerce/Tech.: Amanda Dentici
 Dir.-IT Dev.: Priya Suryanarayanan
 Dir.-Adv./Marketing: LizDiRoma
 EVP/Chief Merch. Officer: Samer Rahman
 Dir-DSD: Jaclyn Arturi
 Dir.-Frozen/Dairy/Pkg. Meats: Gene Camiolo
 Dir.-Groc./GM/HBC/Nat./Organic/Spec.: Ed Territo
 Dir.-Produce/Floral: Gary Roselli
 Dir.-Pricing/Analytics: John Mostler
 VP-Store Ops.: Dean Holmquist
 Dir.-Store Ops.: Kevin Komisky
 FTN Stores: 114 (Includes Foodtown, D'Agostino's, Gristedes, Morton Williams)
 FTN Vol.: \$1.11 billion
**This co-op serves a group of independent retailers in the Metro New York and Philadelphia areas that are*

supplied by C&S.

Alpha 1 Marketing Corp.

65 W. Red Oak Ln.
 White Plains, NY 10604
 Phone: (914) 697-5300
 Web: alpha1marketing.com
 Pres./CEO: Thatcher Krasne
 EVP-New Business Dev.: Dennis Wallin
 SVP-Groc. Merch.: Dan DiPierro
 Dir.-Florida New Business: Frank Boemio
 Corp. Dir.-New Business Dev.: John Burzumato
 Dir.-Marketing: Jenn Carson
 Dri.-Advertising: Chris Guzman
 Dir.-Meat Merch.: Phil Kelly
 Dir.-Govt. Relations: Mike King
 Dir.-Produce/Floral: Louis Scagnelli
 Dir.-Dairy/Frozen: Gary Tirpak
 Dir.-Secured Transactions: Joe Sundheim
 Dir.-Retail Ops.: Carlos Padilla
 Dir.-Cat. Mgmt./Sales Analytics: Howie Kent
 Dir.-Application Dev.: Madhu Bandi

Mgr.-DSD: Mike Rodriguez
**This is the sales and merchandising arm that serves Krasdale-supplied independents*

Amazon Grocery

Northeast Div.
 Harborside 3
 210 Hudson St., Ste 700L.
 Jersey City, NJ 07311
 Phone: (201) 567-2090
 VP-Amazon Groc./CEO-Whole Foods: Jason Buechel
 SVP-Northeast Ops.-WFM: Nicole Davia
 FTN Stores: 79 (includes Whole Foods/Daily Shop)
 Regional Vol: \$3.57 billion

America's Food Basket

401 Franklin Ave
 Suite 201
 Garden City, NY 11530
 Phone: (516) 502-2509
 Web: afbasket.com

See **DIRECTORY** on page 99

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TAKING STOCK

from page 6

the next three years. Conversely, Aldi, Lidl, Trader Joe's and Sprouts have between eight and 15 new stores planned for that time period.

Here's my annual analysis of some of the largest retailers in the \$131.4 billion 70-county Food Trade News marketing area.

ShopRite - From one perspective, the transition from former Wakefern president Joe Sheridan to Mike Stigers three years ago seemed seamless as the Keasbey, NJ-based juggernaut continued to operate some of the best supermarkets in country. For more than 40 years, the strength of its member-owners has helped (primarily) ShopRite to command both the Philadelphia and Metro New York markets. That streak continues today, but there's more behind the wall at the wholesale/retail organization than ever before. Stigers has brought both vision and accessibility to Wakefern, and ingenious acquisitions such as Di Bruno Bros. and, most recently Morton Williams, has created more opportunities for the co-op. Di Bruno's has now become a national specialty brand with distribution to retailers in other markets. Morton Williams gave the company a stronger foothold in New York City (mainly Manhattan), one of the few areas in the entire FTN marketing area where the company's presence had been fairly sparse. Meanwhile the members continue to expand and improve their stores. Saker ShopRite, Wakefern's largest member, opened a new replacement store in Manahawkin, NJ; David Zallie replaced his old store in Clementon, NJ with a bigger and more modern former Kmart unit less than a mile away; Sunrise ShopRite replaced their store in toney West Caldwell, NJ; and Village cut the ribbon on a new replacement supermarket in Watchung, NJ. Additionally, the Mannix family opened a new store on Staten Island (their fourth on SI), and the Inserra Family opened a Fresh Grocer small format store in Brooklyn. Corporately, Wakefern opened a new Price Rite in (not so toney) Waterbury, CT. There were also some membership shifts to report. The Miller and Colligas family sold their Delaware Valley area stores to existing member McMenamin (Hatfield, PA) and to SRS, Wakefern's corporately-owned ShopRite store division, which acquired stores in West Chester, PA and two others in Philadelphia. Additionally, in May, SRS took over the Cowhey ShopRite in Warminster. Of the 70 stores measured in our annual market study, nobody had a better year than ShopRite/Wakefern.

Stop & Shop (New York Metro Div.) - It was a year of stability for the large Ahold Delhaize USA (ADUSA) brand. I'd consider that progress, when compared to last year when Stoppie closed 32 supermarkets (23 in the FTN market). President Roger Wheeler has done a good job of simplifying things and prioritizing sales improvement. And ADUSA has finally opened its wallet a bit and given the Quincy, MA-based brand a little more firepower with which to better compete (particularly in pricing and merchandising). Still, there's much more work to be done because the competition is fierce and Stop & Shop has yielded so much ground over a 20-year period that potential recovery will take several more years to measure. In my view, the second-largest ADUSA brand could close another 30 stores and be better off for it. What makes things even more challenging is that the two most powerful competitors in each of the regional chain's primary operating areas - ShopRite (in Metro NY) and Market Basket (in Greater Boston) - have feasted on Stoppie for years with little pushback. Now that things have stabilized, is Stop & Shop capable of pushing back?

The Giant Company - TGC experienced the same competitive road-

TAKING STOCK continues on page 39

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FOOD TRADE NEWS MARKET STUDY 2026: RULES & ANALYSIS

While the fiercely competitive landscape remains, there was finally some movement among the retailers in the *Food Trade News* market which did affect market share to some degree.

As you might recall, I've been puzzled about why so many struggling retailers have chosen to continue to fight a losing battle in a marketplace that is grossly overstored, but offers consumers a multitude of diverse shopping options.

However, during the past 12 months we saw the market withdrawal and liquidation of Rite Aid (353 stores in our trading area), the closure of 36 Grocery Outlet stores (10 in our market), and the sudden shuttering of all Amazon Fresh and Amazon Go stores (14 in our region), all which created a narrow growth lane in the region.

While Rite Aid's exit certainly helped rivals CVS and Walgreens as well as some traditional supermarkets and Walmart, the challenges of fighting the on-field battle given real-time issues such as tariffs (which were declared illegal by the U.S. Supreme Court in February) and declining SNAP benefits still hampered the majority of retailers in the 70-county region, particularly traditional supermarkets.

And much like it's been over the past decade, those retailers with a discount slant like Walmart, Aldi, Costco and BJ's fared among the best among the 70 operators we measured in our annual survey.

There were a few other non-discounters that deserve a "thumbs up" in this difficult environment – ShopRite (and Wakefern's other affiliated banners), Wegmans, Trader Joe's and Wawa – but survival once again took priority over big growth, at least as it's measured in market share.

In my opinion, the inherent difficulty of food retailing and current market conditions have created a mindset held by many retailers that holding their own at most stores and then creating small victories at a smaller group stores, counts as progress.

As we've done since 1979, let's review the key individual markets in the \$131.4 billion region and assess and analyze what's occurred over the past year.

Delaware Valley

There was some movement in the \$29.5 million DelVal market which encompasses 15 counties surrounding Philadelphia in Pennsylvania, New Jersey and Delaware. Most of the movement involved store closures and liquidation, primarily Rite Aid (126 drug stores) and Amazon Fresh (six stores). Grocery Outlet rethought its aggressive growth plan and shuttered 10 discount units. Rite Aid's share was primarily replaced by CVS and Walgreens, although both of those chains also operated fewer stores than a year ago. Wawa, the perennial third-ranked operator also closed five stores in the market and saw its share dip slightly. As it's been for the past two decades ShopRite (Fresh Grocer) and The Giant Company (Heirloom Market) continue to dominate the leaderboard, taking a combined 28.93 percent of the market's total food and drug business. The best producers in terms of comp store gains were Walmart, Aldi (which also opened two new stores), Wegmans (which also debuted one mega-store) and Trader Joe's (which also cut the ribbon on two more units). Others that opened stores in the Delaware Valley included Sprouts (two), Target (two) and 7-Eleven. It's still a very competitive and overstored market, but for the time in more than 15 years, there was some change.

Metro New York

The big news of the past 12 months was the acquisition by market leader ShopRite (Wakefern) of 17 store-independent Morton Williams. ShopRite (and its multiple banners) has long dominated the largest market in the country – the \$83.8 billion Metro New York area which includes 26 counties – and its existing stores produced some of the best comps among all retailers. With the addition

of the Morton Williams supermarkets, its 207 store rang up more than \$14 billion in sales, controlling 18.73 percent of the market against all channels. While second-ranked Stop & Shop stabilized its operations and closed no more stores, sales at its 175 Metro NY stores were flat resulting in a slight loss of market share. Other notable events over the past 12 months included the closures of 144 Rite Aids stores, and six Amazon units (four Amazon Fresh and two Amazon Go stores) and Wegman's first store in Connecticut (Norwalk) where it faces another heavyweight – Stew Leonard's. Others who opened multiple stores over the past year were BJ's, Aldi, Target and Trader Joe's.

Allentown-Bethlehem-Easton

Once again, there was little new store activity in the highly competitive Lehigh Valley market, which encompasses four counties – Carbon, Lehigh and Northampton in Pennsylvania and Warren in New Jersey. Perennial market leader The Giant Company (TGC) made headway with a new replacement store in Salisbury Township, and Aldi (one of the best comp store sales producers) also opened one new discount unit. CVS and Walgreens both gained market share despite operating fewer stores than a year ago due the closing of 18 Rite Aid units in the \$3.7 billion market. Second-ranked Weis and third place ShopRite (Price Rite, Fresh Grocer) held their own, but with control of nearly 25 percent of the all the food and drug business in the region, TGC is in a league of its own.

Northeast Pennsylvania

Still the most economically challenged marketing area in our coverage area, the sprawling Northeast Pennsylvania (NEPA) area continues to be dominated by hometown regional chain Weis Markets. The Sunbury, PA-based merchant's market share now stands at 22.52 percent for its 36 stores in the 12-county market. The biggest

changes over the past 12 months occurred with Wawa, which opened five new c-stores in the \$4.3 billion trading area and with Rite Aid, which closed 33 stores in the market. Rite Aid's market share was primarily gobbled up by CVS, Walgreens, Weis, Walmart and The Giant Company. In an area where the top 20 merchants actually operated fewer stores than in 2025, we don't expect many new stores to open in the near future. That's not surprising given the fiercely competitive nature of the battlefield, which for years has also suffered from declining population and the lowest household income levels of any market in our 70-county region.

Central Pennsylvania

Another overstored, diverse ad gridlocked market, Central Pennsylvania remains the domain of The Giant Co. (TGC) the non-union brand of Dutch retail conglomerate Ahold Delhaize. Even with a slew of discounters to compete with – Walmart, Aldi, Grocery Outlet and Lidl – TGC continues to sell more stuff than any other merchant in the \$7.53 billion eight county MSA. While the Carlisle, PA-based retailer operated the same number of stores as last year – 52 – it did acquire two former independent stores in Everett, PA and Saxton, PA after our market study measuring period closed. As for other retailers, Weis maintained its narrow lead over Walmart for second place in Central PA and with the closure of 47 Rite Aid units, CVS benefited the most, gaining nearly a full share point since 2025. Also of note was the opening of a debut of a new Costco in Silver Spring Township and the opening of a replacement store in nearby Mechanicsburg, giving consumers even more shopping options, while creating agita for other retailers.

How We Do It

This is the 48th year that we have published a food and drug sales market study for one of the largest regions in the U.S. All of us at Best-Met Publishing

are very proud of producing the only market study of its kind that comprehensively breaks out sales and share for all classes of trade that sell food and drug, on a county-by-county basis. The methodology of constructing *Food Trade News'* annual market reference resource involves more elbow grease than creativity.

In February, we begin to collect and update our store lists from all of the retailers involved in the study. We compare these lists to those from previous years on a county-by-county basis. The 12-month measuring period we analyzed runs from April 1, 2025, through March 31, 2026.

To qualify for inclusion in the study, supermarkets must operate at least two stores, and convenience stores must have at least 19 corporate units (although not necessarily all in this region). We do not include the sales of petroleum products or alcohol for c-stores, club units or mass merchants, nor do we measure alcohol or fuel sales from supermarkets that sell them. Additionally, drug retailers must have at least five stores to qualify for the study. All club stores are included, as are all limited assortment stores (Aldi, Lidl, Grocery Outlet, Save A Lot, Price Rite), military commissaries, Walmart and Target.

In early April, after the 12-month measuring period has ended, we check back with all retailers in the study for late-breaking openings, closings, sales or acquisitions.

We then contact the retailers again, directly asking them to provide us with specific information on a county-by-county basis. Our batting average with supermarkets remains greater than 90 percent in collecting this data.

For the c-stores, clubs, drug chains and mass merchandisers, our success rate is about 80 percent.

Sales data for military commissaries is publicly available.

See **RULES & ANALYSIS** on page 81



Soup to Nutz

By Maria Maggio

A heartfelt welcome to our loyal readers as we share the results of the 48th annual *Food Trade News* Market Study! The *Food Trade News* Market Study, which covers all channels of retail distribution in 70 counties in PA, NJ, DE, NY and CT, goes where no other publication dares to go. The numbers we crunch for this annual publication give our readers the data and in-depth analysis

necessary to make informed and intelligent business decisions, not to mention their marketing plans for the Northeast and Mid-Atlantic markets for the upcoming year. To put a publication like this together, it takes a village and we are fortunate to have a stellar team that makes the magic happen. **Jeff Metzger, Terri Maloney, Kevin Gallagher** and I have worked together on this issue for 15 years. As Jeff takes his final bow, we have added our new CEO, **Alex Wis-sel, Greg Madison** and **Janani Ravi** to help us carry this massive project going forward. Our deep appreciation goes to **Matt Daniel-son** and **Jenny Jones** at Eink, and to Evergreen Printing for their ability to make us look good each month. Finally, thank you to our readers and advertisers for your support throughout the year, and particularly for this Market Study issue. We couldn't do what we do without you!

I mentioned above, Jeff is retiring from Best Met at the end of this month to become a pro-

fessional Grandpa, a job he was made for. I have known him for more years than I care to mention (46). I met Jeff for the first time at either a Tri-State Dairy Deli or AMR meeting at Williamson's atop the GSB building on City Avenue in Bala Cynwyd. He was kind of shy, not like **Dick Bes-tany** at all. One could say Dick and Jeff were the yin and yang of business partners. We got to know each other over the years as my company, Maggio Cheese, was a frequent advertiser and my photo was in way too many issues of *Food Trade News*. I went off to do other foodie endeavors in 1995, but when I wanted to get back into "the business," my dear friend **Nate Ostroff** told me to call Jeff. "He knows where all the bodies are buried," Nate said. After a meeting at the Cheesecake Factory in King of Prussia before Christmas 2008, Jeff called me in early January to offer me the job of VP of *Food Trade News*. Of course, I said yes. It was one of the best life decisions I've ever made,

and 18 years later, I wish it was 1980 all over again. Jeff is an old school journalist whose goal is to get the story, but get it right, every single time. That's how he taught me and every other person who has worked for him. Collaborating on a breaking story or digging for information was always an adventure but if we didn't have confirmation, the story didn't run. With patience, he taught me how to write a hard news story, too. Jeff's leadership, integrity, passion and determination are what have made our publications successful for the past 48 years. He has amassed and retained a full rolodex of contacts and friends because he doesn't betray anyone's trust. Over the years, Jeff, Terri, Kevin and I have bonded in a way that has made us family, not just co-workers...and that's the best anyone can ask for. As the late, great **Tom Petty** wrote, "I won't say goodbye my friend, for you and I will meet again." Thanks for everything, Jeff.

The Giant Company added to

its Philadelphia presence on June 19 when they opened a 50,000 square foot store in the Andorra Shopping Center at 701 Cathedral Road. The location was formerly an Acme. Photos are on pages 60-61. The new store is open seven days a week and adds more than 160 full- and part-time jobs to the local community.

"The opening of our newest Giant in the City of Brotherly Love reflects our continued commitment to serving a Philadelphia that continues to grow and thrive especially as the city prepares for a landmark summer ahead," said **John Ruane**, president. "We are proud to welcome the Andorra neighborhood and deliver the value, freshness, and kindness our team brings to Philadelphia shoppers every day."

Christina McAdams, a 25-year Giant veteran, will serve as store director. "Just in time for summer celebrations, our team is ready to

See **SOUP TO NUTZ** on page 147



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Metro Beat

By Kevin Gallagher

Welcome to our annual *Food Trade News* Market Study issue! This annual labor of love brings you the most accurate and informative data for the Northeast retail food market that can't be found anywhere else! It takes a team of everyone rowing in the same direction to pull it off and this year it's under the helm of our "new" owner **Alex Wissel**. As has been the case for many years, the

study is guided by **Jeff Metzger** and **Terri Maloney**, with assistance from **Maria Maggio** and yours truly in gathering the data and other information presented in these pages. This year, new team members **Janani Ravi** and **Greg Madison** pitched in, mainly with gathering information about new store openings as well as some other research. An additional tip of the hat to our partners at Eink, **Matt Danielson** and **Jenny Jones**, for their exceptional work at putting the "polish" on it all. I hope you enjoy absorbing the data and find it useful for your purposes.

I was really happy to hear that King Kullen Grocery Company has appointed **Tracey Cullen** as its new president and chief operating officer. Tracey, who will be the first woman to lead King Kullen, takes over from **Joe Brown** who retired after 53 years with the company (sidenote, between Joe and his dad, another longtime KK employee, the two Brown men had over 100+ years of service to KK). Tracey is the daughter of former King Kullen Co-President

Brian Cullen, and she most recently served as senior vice president of company operations.

"This is a special day for the King Kullen organization as Tracey takes the helm of the company founded by her great-grandfather 96 years ago," King Kullen Chairman **James Cullen** said in a statement. "Over the years, my niece has taken on leadership roles of increasing responsibility and has played an important part in helping shape the company's future. As King Kullen's first female president, her appointment represents an important milestone for our company and reflects the respect she has earned throughout the organization. Everyone at King Kullen joins me in congratulating Tracey on this well-deserved appointment."

And I was also glad to hear that another good friend received a big promotion. **Miguel Abreu** of Goya Foods has been promoted to director of DSD sales.

"Miguel's dedication, leadership, and deep-rooted understanding of our business make him the ideal choice for director

of DSD sales," said **Peter Unanue**, co-president of Goya Foods. "He embodies the values of our company and has played a critical role in our continued growth and success. We are confident that under his leadership, our sales department will reach even greater heights."

Goya SVP **Joe Perez** added, "Over the years, Miguel has demonstrated an exceptional ability to lead teams, drive results, and build meaningful partnerships across all levels of the company. His strategic mindset and collaborative approach have made a lasting impact, and we look forward to his continued success in this new role."

Miguel, who has been with Goya since 1998 and has steadily grown within the company, said, "I am truly honored to step into the role of director of DSD Sales at Goya Foods," he said. "Having grown with Goya for nearly three decades, I am proud to be part of a company that values teamwork, innovation, and community. I look forward to continuing to work alongside our talented

teams to drive growth, strengthen partnerships, and build on Goya's incredible 90 year legacy." Good luck, Miguel.

Kudos to Wakefern Food Corp. and ShopRite as they got into the athletic spirit of things and gave back to their local communities. First up was their continued support of the Special Olympics New Jersey Summer Games, which took place June 5-7 at The College of New Jersey. More than 300 volunteers, including Wakefern team members and ShopRite associates gave their time and energy throughout the event, continuing a nearly 40-year tradition.

"Our relationship with Special Olympics New Jersey has been incredibly meaningful to our Wakefern and ShopRite family for decades," said **Mike Stigers**, president of Wakefern. "From cheering on athletes at the Summer Games to supporting year-round programs, it's inspiring to see the joy, determination and sense of community Special Olympics New

See **METRO BEAT** on page 144

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Delaware Valley Supermarket Leaders

- ShopRite Maintains Dominance
- TGC Adds Store, Grows Share
- Aldi, TJ's Make Solid Gains
- Amazon Groc. Pulls Plug On AF
- Wegmans Aided By New Unit

		2026	2026 Sales	% of 2026	2025	2025 Sales	% of 2025
Rank	Company	Stores	(in millions)	Market	Stores	(in millions)	Market
1	ShopRite (Fresh Grocer/PR/DiBruno)	81	\$4,875.30	32.17%	81	\$4,759.10	32.35%
2	The Giant Co. (Heirloom Market)	75	\$3,661.90	24.16%	74	\$3,518.20	23.91%
3	Albertsons (Acme)	100	\$3,021.10	19.93%	100	\$2,972.80	20.21%
4	Wegmans	13	\$1,048.70	6.92%	12	\$989.20	6.72%
5	Aldi	69	\$708.00	4.67%	67	\$662.00	4.50%
6	Amazon Groc. (Whole Foods)	13	\$624.40	4.12%	19	\$655.20	4.45%
7	Trader Joe's	15	\$371.20	2.45%	13	\$319.80	2.17%
8	Redner's Markets	9	\$265.50	1.75%	9	\$257.30	1.75%
9	McCaffrey's	8	\$237.10	1.56%	8	\$239.20	1.63%
10	Save A Lot	30	\$213.00	1.41%	31	\$209.60	1.42%
		413	\$15,026.20	99.15%	414	\$14,582.40	99.11%

The chart above lists the top 10 supermarket retailers in the Delaware Valley market. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; New Castle in DE; and Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer and Salem in NJ. Petroleum sales are not included. () Indicates another banner used by the company.

Total supermarket sales for the area are \$15.2 billion.

Source: Food Trade News, June 2026

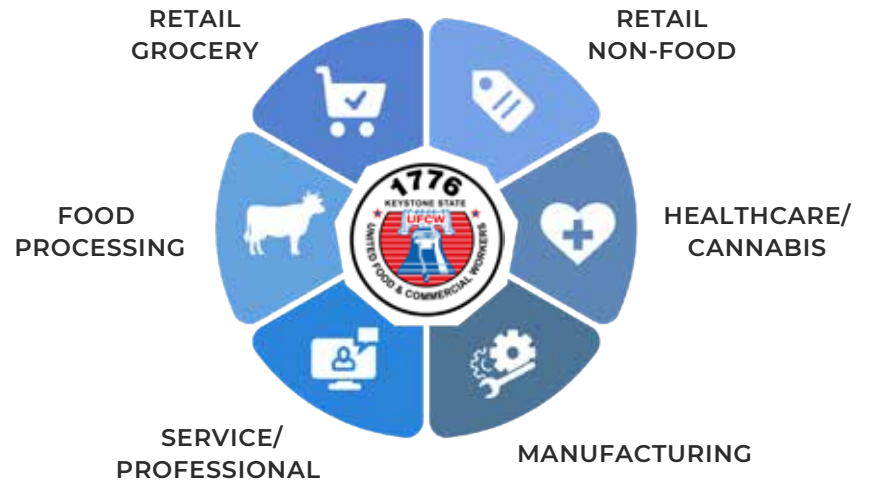


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Local 152
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Egg Harbor Township, NJ 08234
Phone: (888) JOIN152 or (609) 704-3900
Fax: (609) 625-0328**

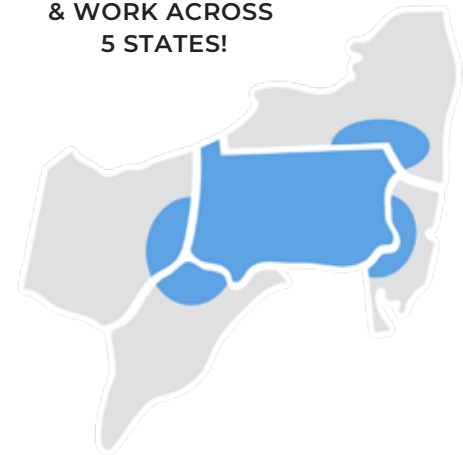
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UFCW Local 1776 proudly represents union members in Pennsylvania, West Virginia, Ohio, New York and New Jersey. We are nearly 35,000 strong with workers in grocery, wine & spirits, meat packing & processing, healthcare, gaming, cannabis, and more. We are proud to stand with our members and recognize their hard work and dedication in serving their communities.

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Delaware Valley Market Leaders

- Alternates Share Is 41.6%
- SR Still Tops All Channels
- Wawa Closes Stores, Share Dips
- Despite Closures, CVS, Wlg. Up
- No New Units, But WM Solid

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	ShopRite (Fresh Grocer/PR/DiBruno)	81	\$4,875.30	16.52%	81	\$4,759.10	16.57%
2	The Giant Co. (Heirloom Market)	75	\$3,661.90	12.41%	74	\$3,518.20	12.25%
3	Wawa	415	\$3,211.90	10.89%	420	\$3,145.36	10.95%
4	Albertsons (Acme)	100	\$3,021.10	10.24%	100	\$2,972.80	10.35%
5	CVS	307	\$2,179.60	7.39%	310	\$1,863.20	6.49%
6	Walmart (SuperCenter)	55	\$2,071.60	7.02%	55	\$2,017.40	7.02%
7	Target	48	\$1,205.00	4.08%	46	\$1,129.80	3.93%
8	Walgreens	125	\$1,101.70	3.73%	140	\$951.50	3.31%
9	Wegmans	13	\$1,048.70	3.55%	12	\$989.20	3.44%
10	BJ's Wholesale Club	20	\$935.30	3.17%	20	\$900.20	3.13%
11	Aldi	69	\$708.00	2.40%	67	\$662.00	2.30%
12	Costco	10	\$665.00	2.25%	10	\$639.30	2.23%
13	7-Eleven	232	\$633.70	1.95%	228	\$590.40	2.06%
14	Amazon Groc. (Whole Foods)	13	\$624.40	2.12%	19	\$655.20	2.28%
15	Trader Joe's	15	\$371.20	1.26%	13	\$319.80	1.11%
16	Sam's Club	7	\$334.50	1.13%	7	\$320.60	1.12%
17	Redner's Markets	9	\$265.50	0.90%	9	\$257.30	0.90%
18	McCaffrey's	8	\$237.10	0.80%	8	\$239.20	0.83%
19	Save A Lot	30	\$213.00	0.72%	31	\$209.60	0.73%
20	Sprouts	9	\$190.80	0.65%	7	\$153.40	0.53%
		1,641	\$27,555.30	93.19%	1,657	\$26,293.56	91.53%

The chart above lists the top 20 retailers in the Delaware Valley market that sell groceries, HBC, drugs, general merchandise, and tobacco products. Volumes listed include 100% of sales for supermarkets, convenience stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; New Castle in DE; Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer and Salem in NJ. Petroleum sales are not included.

Total food sales for the area are \$29.5 billion.

() Indicates another banner used by the company.

Source: Food Trade News, June 2026

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The Giant Company Debuts New 50,000 Square Foot Food Supermarket June 19 In Northwest Philadelphia



The Giant Company raised the curtain on a new, 50,000 square foot store earlier this month in the Andorra neighborhood of Northwest Philadelphia. The new store's management team was on hand to welcome shoppers, including Mike Marcantonio, Aqueelah Abdul, store manager Christina McAdams and Corey Croughn.



This trio features The Giant Company's Kate Cunningham, Ted Williams and Kyle Kirkpatrick.



Chris Swinnerton of The Giant Company is joined here by Pedro Lopez, Kate MacIvain and Dave Deola of Amoroso Baking.



These produce mavens are The Giant Company's Chris Keetch, Michael Lentini, John Hollenden and Dave Klein.



Happy to be on hand for another successful store debut are The Giant Company's Mark Gregor and Morgan Schreiber.



The Giant Company's Dave Lessard and Brian Lorenz smile for the Food Trade News camera.

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Philadelphia Supermarket Leaders

- TGC Maintains Philly Lead
- ShopRite Is Solid Second
- Albertsons Share Dips Slightly
- See You Later, Amazon Fresh
- TJ's Adds 2 New Stores

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Co. (Heirloom Market)	75	\$3,661.90	30.59%	74	\$3,518.20	30.25%
2	ShopRite (Fresh Grocer/PR/DiBruno)	56	\$3,236.40	27.03%	56	\$3,160.40	27.18%
3	Albertsons (Acme)	66	\$2,058.40	17.19%	66	\$2,024.90	17.41%
4	Wegmans	10	\$860.30	7.19%	10	\$833.20	7.16%
5	Aldi	57	\$604.00	5.05%	55	\$557.20	4.79%
6	Amazon Groc. (Whole Foods)	12	\$573.10	4.79%	18	\$605.30	5.20%
7	Trader Joe's	12	\$305.60	2.55%	10	\$254.80	2.19%
8	Redner's Markets	9	\$265.50	2.22%	9	\$257.30	2.21%
9	Save A Lot	24	\$184.70	1.54%	24	\$177.00	1.52%
10	Weis Markets	8	\$178.60	1.49%	9	\$191.04	1.64%
		329	\$11,928.50	99.64%	331	\$11,579.34	99.57%

The chart above lists the top 10 supermarket retailers in the Philadelphia market. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; Burlington, Camden and Gloucester in NJ. Petroleum sales are not included. () Indicates another banner used by the company. **Total supermarket sales for the area are \$12.0 billion.**

Source: Food Trade News, June 2026

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Philadelphia Market Leaders

- Alternates Flat At 40.4%
- TGC Leads All Merchants
- Rite Aid Exit Alters Landscape
- Target IDs Flat, New Unit Helps
- Wawa Closes 5 C-Stores

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Co. (Heirloom Market)	75	\$3,661.90	16.20%	74	\$3,518.20	15.99%
2	ShopRite (Fresh Grocer/PR/DiBruno)	56	\$3,236.40	14.32%	56	\$3,160.40	14.37%
3	Wawa	310	\$2,383.00	10.54%	315	\$2,326.38	10.57%
4	Albertsons (Acme)	66	\$2,058.40	9.11%	66	\$2,024.90	9.20%
5	CVS	245	\$1,747.00	7.73%	248	\$1,521.70	6.92%
6	Walmart (SuperCenter)	40	\$1,536.70	6.80%	40	\$1,492.50	6.78%
7	Target	38	\$954.20	4.22%	37	\$899.50	4.09%
8	Wegmans	10	\$860.30	3.81%	10	\$833.20	3.79%
9	Walgreens	62	\$667.10	2.95%	69	\$528.70	2.40%
10	BJ's Wholesale Club	13	\$640.60	2.83%	13	\$615.10	2.80%
11	Aldi	57	\$604.00	2.67%	55	\$557.20	2.53%
12	Amazon Groc. (Whole Foods)	12	\$573.10	2.54%	18	\$605.30	2.75%
13	Costco	7	\$466.60	2.06%	7	\$446.60	2.03%
14	7-Eleven	167	\$448.30	1.98%	166	\$428.80	1.95%
15	Trader Joe's	12	\$305.60	1.35%	10	\$254.80	1.16%
16	Sam's Club	6	\$296.40	1.31%	6	\$283.80	1.29%
17	Redner's Markets	9	\$265.50	1.17%	9	\$257.30	1.17%
18	Save A Lot	24	\$184.70	0.82%	24	\$177.00	0.80%
19	Weis Markets	8	\$178.60	0.79%	9	\$191.04	0.87%
20	McCaffrey's	6	\$158.00	0.70%	6	\$158.70	0.72%
		1,223	\$21,226.40	93.90%	1,238	\$20,281.12	92.19%

The chart above lists the top 20 retailers in the Philadelphia market that sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of store sales for supermarkets, convenience stores, and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties/cities included are: Bucks, Chester, Delaware, Montgomery and Philadelphia in PA; Burlington, Camden and Gloucester in NJ. Petroleum sales are not included. () Indicates another banner used by the company.

Total food sales for the area are \$22.6 billion.

Source: Food Trade News, June 2026



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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Total sales for those Pennsylvania counties included in the study are **\$34.74 billion**

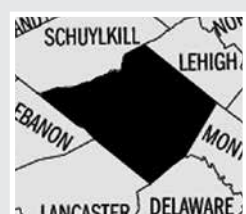
Rank	Company	Stores	Sales (in millions)	% of Market
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ADAMS COUNTY (\$231.2 million) (Includes Gettysburg, Littlestown)

• Population	107,594	• Female	50.40%
• # of Households	42,119	• White	88.94%
• Median Income	\$84,092	• Black	1.84%
• Under age 18	18.90%	• Hispanic	7.74%
• Over age 65	23.00%	• Asian	0.86%

1	The Giant Co.	1	\$68.20	29.50%
2	Weis Markets	2	\$43.76	18.93%
3	IGA	3	\$34.00	14.71%
4	Walmart	1	\$26.90	11.63%
5	Sheetz	4	\$19.90	8.61%
6	Rutter's Farm Stores	4	\$10.60	4.58%
7	7-Eleven	3	\$8.40	3.63%
8	CVS	1	\$6.70	2.90%
9	Royal Farm Stores	2	\$6.50	2.81%
10	Turkey Hill	2	\$4.10	1.77%
		23	\$229.06	99.07%



BERKS COUNTY (\$1.7 billion) (Includes Reading, Wyomissing)

• Population	440,072	• Female	50.40%
• # of Households	172,559	• White	72.30%
• Median Income	\$79,800	• Black	4.50%
• Under age 18	21.70%	• Hispanic	26.60%
• Over age 65	18.70%	• Asian	1.50%

1	The Giant Co.	6	\$356.20	21.15%
2	Redner's Markets	11	\$316.30	18.78%
3	Weis Markets	6	\$148.71	8.83%
4	Walmart (SuperCenter)	5	\$144.50	8.58%
5	CVS	16	\$129.60	7.69%
6	Wawa	14	\$120.80	7.17%
7	Target	3	\$64.90	3.85%
8	Sam's Club	1	\$63.20	3.75%
9	Aldi	5	\$46.10	2.74%
10	Boyer's Markets	4	\$45.80	2.72%
11	Krasdale (Bravo/C Town)	4	\$42.48	2.52%
12	Turkey Hill	23	\$41.10	2.44%
13	Sheetz	9	\$34.10	2.02%
14	BJ's Wholesale Club	1	\$26.20	1.56%
15	ShopRite (Price Rite)	1	\$13.10	0.78%

16	Grocery Outlet	2	\$12.40	0.74%
17	7-Eleven	5	\$11.70	0.69%
18	Walgreens	1	\$10.20	0.61%
19	Rutter's Farm Stores	3	\$9.10	0.54%
20	C&S Independents	8	\$8.10	0.48%
21	Lidl	1	\$7.90	0.47%
22	Fine Fare Supermarkets	1	\$7.40	0.44%
23	America's Food Basket (Ideal)	1	\$6.50	0.39%
24	Tri-State Co-Op	1	\$5.20	0.31%
25	Save A Lot	1	\$5.10	0.30%
26	Circle K	2	\$4.70	0.28%
		135	\$1,681.39	99.82%



BUCKS COUNTY (\$3.4 billion) (Includes Levittown, Quakertown, Warminster)

• Population	647,828	• Female	50.50%
• # of Households	249,187	• White	82.40%
• Median Income	\$114,764	• Black	3.80%
• Under age 18	19.60%	• Hispanic	6.60%
• Over age 65	21.80%	• Asian	4.90%

1	The Giant Co.	21	\$988.50	28.82%
2	Wawa	43	\$347.20	10.12%
3	Albertsons (Acme)	7	\$264.30	7.71%
4	CVS	34	\$248.10	7.23%
5	Walmart (SuperCenter)	5	\$242.70	7.08%
6	ShopRite	4	\$226.90	6.62%
7	Wegmans	2	\$174.70	5.09%
8	Target	5	\$132.10	3.85%
9	BJ's Wholesale Club	3	\$120.60	3.52%
10	McCaffrey's (Simply Fresh)	4	\$99.80	2.91%
11	Walgreens	9	\$87.50	2.55%
12	7-Eleven	32	\$81.20	2.37%
13	Aldi	7	\$76.80	2.24%
14	Redner's Markets	2	\$63.10	1.84%
15	Costco	1	\$60.20	1.76%
16	Amazon Groc. (Whole Foods)	1	\$51.30	1.50%
17	Sam's Club	1	\$50.60	1.48%
18	Weis Markets	2	\$49.99	1.46%
19	Grocery Outlet	5	\$31.30	0.91%
20	IGA	1	\$17.60	0.51%
21	Key Food	1	\$5.14	0.15%
22	Circle K	1	\$2.90	0.08%
23	Turkey Hill	1	\$2.80	0.08%
24	C&S Independents	3	\$1.70	0.05%
		195	\$3,427.03	99.91%

See PENNSYLVANIA COUNTY SHARE on page 36



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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 34



CARBON COUNTY (\$183.1 million) (Includes Lehighton, Palmerton)

- Population 65,868
- # of Households 27,255
- Median Income \$67,554
- Under age 18 18.50%
- Over age 65 23.50%
- Female 49.80%
- White 93.90%
- Black 1.90%
- Hispanic 5.60%
- Asian 0.50%

1	The Giant Co.	1	\$51.30	28.02%
2	Walmart (SuperCenter)	1	\$37.40	20.43%
3	Redner's Markets	1	\$25.90	14.15%
4	Tri-State Co-Op	2	\$10.90	5.95%
5	Aldi	1	\$10.40	5.68%
6	Great Valu	1	\$9.10	4.97%
7	Wawa	1	\$8.30	4.53%
8	CVS	1	\$8.20	4.48%
9	Boyer's Markets	1	\$7.90	4.31%
10	Turkey Hill	3	\$7.70	4.21%
11	7-Eleven	1	\$2.90	1.58%
		14	\$180.00	98.31%



CHESTER COUNTY (\$2.3 billion) (Includes Coatesville, West Chester)

- Population 557,116
- # of Households 204,774
- Median Income \$127,200
- Under age 18 21.30%
- Over age 65 18.70%
- Female 50.40%
- White 78.40%
- Black 5.30%
- Hispanic 9.00%
- Asian 8.00%

1	The Giant Co.	12	\$641.60	28.05%
2	Wawa	36	\$288.60	12.62%
3	Albertsons (Acme)	7	\$223.20	9.76%
4	Walmart (SuperCenter)	5	\$198.40	8.67%
5	CVS	29	\$182.20	7.97%
6	Wegmans	2	\$169.20	7.40%
7	Target	5	\$142.60	6.23%
8	Walgreens	6	\$72.60	3.17%
9	BJ's Wholesale Club	1	\$56.10	2.45%
10	7-Eleven	15	\$54.10	2.37%
11	Redner's Markets	2	\$53.80	2.35%
12	Aldi	5	\$50.10	2.19%
13	Trader Joe's	2	\$46.10	2.02%
14	Amazon Groc. (Whole Foods)	1	\$33.70	1.47%

See PENNSYLVANIA COUNTY SHARE on page 38

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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 36

15	ShopRite	1	\$32.40	1.42%
16	Turkey Hill	8	\$16.90	0.74%
17	Grocery Outlet	1	\$8.20	0.36%
18	Lidl	1	\$6.30	0.28%
19	Royal Farm Stores	1	\$4.10	0.18%
20	Circle K	1	\$2.50	0.11%
21	C&S Independents	4	\$2.20	0.10%
		145	\$2,284.90	99.89%

5	CVS	2	\$15.30	5.58%
6	Sheetz	2	\$12.70	4.63%
7	Boyer's Markets	1	\$10.35	3.77%
8	7-Eleven	1	\$3.60	1.31%
9	Turkey Hill	1	\$2.60	0.95%
		15	\$270.01	98.44%



CUMBERLAND COUNTY (\$1.3 billion) (Includes Carlisle, Mechanicsville)

• Population	277,270	• Female	50.20%
• # of Households	114,465	• White	79.20%
• Median Income	\$91,164	• Black	4.10%
• Under age 18	20.30%	• Hispanic	5.20%
• Over age 65	19.60%	• Asian	5.80%



COLUMBIA COUNTY (\$274.3 million) (Includes Bloomsburg)

• Population	66,193	• Female	51.50%
• # of Households	28,024	• White	92.38%
• Median Income	\$64,644	• Black	1.93%
• Under age 18	17.40%	• Hispanic	3.30%
• Over age 65	21.00%	• Asian	1.02%

1	The Giant Co.	2	\$95.20	34.71%
2	Weis Markets	3	\$59.36	21.64%
3	Walmart (SuperCenter)	1	\$51.20	18.67%
4	Aldi	2	\$19.70	7.18%

1	The Giant Co.	10	\$508.70	39.13%
2	Walmart (SuperCenter)	4	\$129.80	9.98%
3	Weis Markets	5	\$119.20	6.55%
4	Karns Prime & Fancy Foods	4	\$73.00	5.61%
5	CVS	12	\$69.50	5.35%
6	Wegmans	1	\$59.80	4.60%
7	Costco	1	\$48.20	3.71%

See PENNSYLVANIA COUNTY SHARE on page 40

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TAKING STOCK

from page 16

blocks that most other traditional supermarket operators faced - protecting market share from discounters Walmart, Aldi and a few other small box discount or specialty merchants in an economically challenging environment. Over the past year, TGC opened a new store in Jenkintown, PA and a replacement unit for its supermarket in Salisbury Township, PA. On June 19 (after our market study measuring period ended), it also cut the ribbon on a new store in the Andorra Shopping Center in Philadelphia that was a former Acme Market. TGC's dominance in Central PA and the Lehigh Valley remains uninterrupted, and even though its entry into "Center City" Philly over the past five years has been slightly disappointing, the regional chain continues to be among the overall top retailers in the entire Mid-Atlantic region.

Albertsons Mid-Atlantic (Acme/Kings/Balducci's/Safeway) - Primary banner Acme's greatest strength remains its many excellent locations particularly in the Philadelphia, Delaware and the Jersey Shore. But that's no longer enough to hold serve. Ever since Albertsons acquired the company in 2015, it seems like the company's supermarkets seem to be stuck in some sort of time vacuum. The stores are aging (with limited cap-ex devoted to major remodelings), its everyday pricing remains the highest of any chain in the market, and it has not opened a new store in several years. However, there is something new happening at the executive level: Susan Morris was promoted to CEO (replacing the retired Vivek Sankaran). One of her first moves was to shift former Mid-Atlantic president Tom Lofland to a similar post at Jewel-Osco in Chicago and name newcomer Sean Thompson to pilot the Mid-Atlantic region. Thompson inherited a full-plate - virtually every retailer has cut into Albertsons' market share in recent years and if the company believes that its heavy reliance on digital marketing and advertising is a game changer, I'd have someone proofread those notes. Morris knows the fundamentals of retail success very well; however, the hurdles she faces in trying to change the perception of a stale enterprise base might be too difficult to overcome. Thompson, who has limited supermarket experience, also has a lot to absorb. Of course, if Albertsons wins its multi-million dollar lawsuit against Kroger, things could change rapidly.

Walmart - It's been quite a productive 12 months for the world's largest retailer. The progress that that "Bentonville Behemoth" made was achieved without opening a single new store in the Mid-Atlantic. At the corporate level, veteran company executive John Furner was named CEO replacing the legendary Doug McMillon who retired. Furthermore, for the first time in its history, its large, nearly 10-year investment finally paid off and its e-commerce business became profitable. From a sales growth perspective, Walmart made significant gains nationally on strong comp store revenue, which was also reflected at its 173 Mid-Atlantic stores. McMillon's prescient words still hold true: "Price leadership drives our business." That quality rings especially true in challenging economic times which also helps to explain the big chain's continuing success. With 77 stores in the region slated for remodeling in the next 12 months, Walmart won't have to open any new stores to remain dominant and grow its market share.

Weis Markets - Most of Weis' progress over the past 12 months occurred in Maryland and Delaware where the Sunbury, PA-based regional chain opened five new stores. Weis' new supermarket model is handsome, progressive and efficient and most of those stores are posting

TAKING STOCK continues on page 57

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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 38

8	Sheetz	13	\$47.60	3.66%
9	BJ's Wholesale Club	1	\$45.80	3.52%
10	Aldi	4	\$38.10	2.93%
11	7-Eleven	12	\$35.70	2.75%
12	Target	2	\$34.80	2.68%
13	Sam's Club	1	\$30.80	2.37%
14	Trader Joe's	1	\$21.50	1.65%
15	Military Commissaries	1	\$15.19	1.17%
16	Grocery Outlet	2	\$15.10	1.16%
17	Turkey Hill	7	\$11.70	0.90%
18	Rutter's Farm Stores	5	\$11.00	0.85%
19	Wawa	1	\$4.20	0.32%
		87	\$1,313.61	101.5%*



DAUPHIN COUNTY (\$1.1 billion) (Includes Harrisburg, Middletown, Millersburg)

• Population	293,351	• Female	51.20%
• # of Households	121,358	• White	63.04%
• Median Income	\$76,242	• Black	17.22%
• Under age 18	22.00%	• Hispanic	12.70%
• Over age 65	18.80%	• Asian	6.54%

1	The Giant Co.	9	\$490.60	43.27%
2	Walmart (SuperCenter)	2	\$95.40	8.41%
3	CVS	13	\$82.40	7.27%
4	Weis Markets	4	\$73.31	6.47%
5	Costco	1	\$63.00	5.56%
6	Karns Prime & Fancy Foods	3	\$61.00	5.38%
7	Sheetz	12	\$52.30	4.61%
8	Sam's Club	1	\$40.30	3.55%
9	Target	2	\$31.50	2.78%
10	Aldi	3	\$29.20	2.58%
11	7-Eleven	9	\$24.60	2.17%
12	Turkey Hill	16	\$21.20	1.87%
13	ShopRite (Price Rite)	1	\$15.80	1.39%
14	Sharp Shopper	1	\$12.60	1.11%

See PENNSYLVANIA COUNTY SHARE on page 42



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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 40

15	Boyer's Markets	1	\$9.83	0.87%
16	Rutter's Farm Stores	2	\$4.90	0.43%
17	Save A Lot	1	\$4.80	0.42%
18	Wawa	1	\$4.50	0.40%
19	C&S Independents	4	\$1.80	0.16%
		86	\$1,119.04	98.71%



DELAWARE COUNTY (\$2.8 billion) (Includes Chester, Havertown, Upper Darby)

• Population	580,937	• Female	51.50%
• # of Households	230,160	• White	62.95%
• Median Income	\$89,500	• Black	23.41%
• Under age 18	21.80%	• Hispanic	5.05%
• Over age 65	18.30%	• Asian	6.76%

1	The Giant Co.	10	\$511.60	18.08%
2	Albertsons (Acme)	12	\$418.10	14.77%
3	ShopRite (Fresh Grocer/Price Rite)	6	\$381.20	13.47%
4	Wawa	40	\$322.20	11.38%
5	CVS	28	\$220.60	7.79%
6	Amazon Groc. (Whole Foods)	3	\$132.50	4.68%
7	Walmart (SuperCenter)	4	\$130.40	4.61%
8	Wegmans	1	\$122.10	4.31%
9	Target	4	\$100.20	3.54%
10	Costco	1	\$96.50	3.41%
11	BJ's Wholesale Club	1	\$72.80	2.57%
12	Trader Joe's	3	\$72.10	2.55%
13	Walgreens	6	\$64.50	2.28%
14	Aldi	4	\$53.70	1.90%
15	7-Eleven	15	\$37.00	1.31%
16	Save A Lot	4	\$22.90	0.81%
17	MOM's Organic Market	1	\$16.10	0.57%
18	The Fresh Market	1	\$13.90	0.49%
19	Royal Farm Stores	4	\$11.80	0.42%
20	C&S Independents	5	\$8.80	0.31%
21	Lidl	2	\$6.80	0.24%
22	Grocery Outlet	1	\$6.50	0.23%
		156	\$2,822.30	99.71%



FRANKLIN COUNTY (\$546.8 million) (Includes Chambersburg, Greencastle, Waynesboro)

• Population	160,652	• Female	50.70%
• # of Households	63,510	• White	87.82%
• Median Income	\$77,003	• Black	3.23%
• Under age 18	21.60%	• Hispanic	8.20%
• Over age 65	20.90%	• Asian	0.95%

1	The Giant Co. (Martin's)	4	\$173.50	31.73%
2	Walmart (SuperCenter)	2	\$99.20	18.14%
3	Weis Markets	5	\$79.54	14.55%
4	Sheetz	8	\$33.90	6.20%
5	BJ's Wholesale Club	1	\$33.80	6.18%
6	CVS	5	\$30.30	5.54%
7	Aldi	2	\$19.70	3.60%
8	Target	1	\$18.90	3.46%
9	Rutter's Farm Stores	7	\$16.80	3.07%
10	Food Lion	1	\$11.50	2.10%
11	Save A Lot	2	\$8.10	1.48%
12	Grocery Outlet	1	\$7.10	1.30%
13	Wawa	1	\$4.50	0.82%
14	Turkey Hill	1	\$2.90	0.53%
15	7-Eleven	1	\$2.60	0.48%
16	C&S Independents	5	\$2.10	0.38%
		47	\$544.44	99.57%



LACKAWANNA COUNTY (\$790.3 million) (Includes Scranton)

• Population	216,502	• Female	50.80%
• # of Households	88,263	• White	87.60%
• Median Income	\$66,233	• Black	5.70%
• Under age 18	20.30%	• Hispanic	11.20%
• Over age 65	21.20%	• Asian	3.70%

1	ShopRite (Fresh Grocer/Price Rite)	8	\$181.30	22.94%
2	Walmart (SuperCenter)	2	\$105.20	13.31%
3	The Giant Co.	2	\$85.80	10.86%
4	Weis Markets	3	\$85.21	10.78%
5	CVS	9	\$75.50	9.55%
6	Wegmans	1	\$55.60	7.04%
7	Sam's Club	1	\$48.60	6.15%
8	Northeast Grocery (Price Chopper)	1	\$41.20	5.21%
9	Sheetz	5	\$24.10	3.05%
10	Redner's Markets	1	\$20.30	2.57%
11	Target	1	\$18.90	2.39%
12	Turkey Hill	10	\$18.30	2.32%
13	Aldi	1	\$10.90	1.38%
14	Walgreens	1	\$10.40	1.32%

See PENNSYLVANIA COUNTY SHARE on page 44

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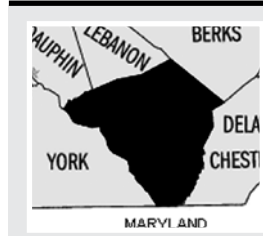
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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 42

15	C&S Independents	7	\$5.10	0.65%
		53	\$786.41	99.51%



LANCASTER COUNTY (\$1.9 billion) (Includes Lancaster, Ephrata)

• Population	563,159	• Female	50.90%
• # of Households	212,748	• White	81.60%
• Median Income	\$86,959	• Black	4.00%
• Under age 18	22.80%	• Hispanic	11.50%
• Over age 65	20.50%	• Asian	2.20%

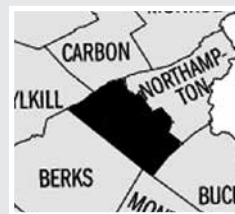
1	The Giant Co.	14	\$545.70	28.98%
2	Weis Markets	13	\$331.76	17.62%
3	Walmart (SuperCenter)	3	\$168.80	8.96%
4	CVS	22	\$128.70	6.83%
5	Turkey Hill	58	\$105.70	5.61%
6	Sheetz	17	\$72.40	3.84%
7	Wegmans	1	\$72.10	3.83%
8	Family Owned Markets	3	\$68.30	3.63%
9	Target	3	\$65.10	3.46%
10	Amazon Groc. (Whole Foods)	1	\$41.00	2.18%
11	Costco	1	\$39.20	2.08%
12	Aldi	4	\$38.80	2.06%
13	Wawa	4	\$31.80	1.69%
14	BJ's Wholesale Club	1	\$29.10	1.55%
15	C&S Independents	21	\$27.80	1.48%
16	Sharp Shopper	2	\$25.80	1.37%
17	Grocery Outlet	4	\$23.90	1.27%
18	Redner's Markets	1	\$15.70	0.83%
19	Rutter's Farm Stores	5	\$15.50	0.82%
20	Walgreens	1	\$8.10	0.43%
21	Lidl	1	\$7.40	0.43%
22	7-Eleven	3	\$6.90	0.37%
23	Save A Lot	1	\$4.90	0.26%
24	IGA	1	\$4.42	0.23%
25	Royal Farm Stores	1	\$3.40	0.18%
		186	\$1,882.28	99.95%



LEBANON COUNTY (\$489.2 million) (Includes Lebanon)

• Population	161,410	• Female	50.70%
• # of Households	56,712	• White	77.00%
• Median Income	\$78,425	• Black	2.10%
• Under age 18	22.20%	• Hispanic	14.20%
• Over age 65	20.10%	• Asian	1.60%

1	Walmart (SuperCenter)	2	\$104.20	21.30%
2	The Giant Co.	3	\$103.50	21.16%
3	Weis Markets	3	\$75.05	15.34%
4	Redner's Markets	2	\$38.80	7.93%
5	CVS	5	\$36.20	7.40%
6	Target	1	\$20.10	4.11%
7	Turkey Hill	11	\$20.10	4.11%
8	C&S Independents	6	\$19.10	3.90%
9	ShopRite (Price Rite)	1	\$15.30	3.13%
10	Grocery Outlet	2	\$12.70	2.60%
11	Sheetz	2	\$10.00	2.04%
12	Aldi	1	\$9.80	2.00%
13	America's Food Basket (Ideal)	1	\$7.90	1.61%
14	7-Eleven	2	\$5.90	1.21%
15	Rutter's Farm Stores	2	\$5.30	1.08%
16	Key Food	1	\$1.93	0.39%
17	ASG	1	\$1.30	0.27%
		46	\$487.18	99.59%



LEHIGH COUNTY (\$1.7 billion) (Includes Allentown, Coopersburg)

• Population	384,383	• Female	50.90%
• # of Households	144,386	• White	57.00%
• Median Income	\$80,079	• Black	5.00%
• Under age 18	21.80%	• Hispanic	27.20%
• Over age 65	18.30%	• Asian	3.50%

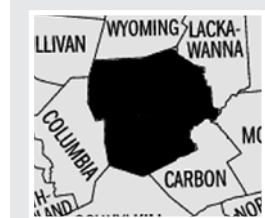
1	The Giant Co.	7	\$440.60	26.55%
2	Weis Markets	9	\$290.78	17.52%
3	CVS	17	\$114.10	6.87%
4	Wawa	13	\$113.20	6.82%
5	Walmart (SuperCenter)	2	\$100.70	6.07%
6	Redner's Markets	3	\$78.70	4.74%
7	Wegmans	1	\$70.70	4.26%
8	Target	3	\$68.80	4.15%
9	Costco	1	\$51.90	3.13%
10	Sam's Club	1	\$46.80	2.82%
11	BJ's Wholesale Club	1	\$44.80	2.70%
12	Walgreens	5	\$40.20	2.42%
13	Amazon Groc. (Whole Foods)	1	\$33.20	2.00%

See PENNSYLVANIA COUNTY SHARE on page 45

PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 44

14	Krasdale	3	\$31.79	1.92%
15	Aldi	4	\$24.80	1.49%
16	7-Eleven	10	\$22.80	1.37%
17	ShopRite	1	\$18.20	1.10%
18	Key Food	1	\$16.33	0.98%
19	The Fresh Market	1	\$13.80	0.83%
20	Grocery Outlet	2	\$13.20	0.80%
21	Supremo	1	\$9.30	0.56%
22	C&S Independents	5	\$6.30	0.38%
23	Sheetz	1	\$4.00	0.24%
24	Turkey Hill	1	\$2.30	0.14%
		94	\$1,657.30	99.85%



LUZERNE COUNTY (\$993.6 million) (Includes Hazelton, Wilkes-Barre)

• Population	332,126	• Female	50.00%
• # of Households	135,055	• White	72.00%
• Median Income	\$63,691	• Black	5.00%
• Under age 18	20.30%	• Hispanic	20.00%
• Over age 65	20.50%	• Asian	1.30%

1	Weis Markets	6	\$182.67	18.38%
2	Walmart (SuperCenter)	3	\$150.60	15.16%
3	Northeast Grocery (Price Chopper)	3	\$89.80	9.04%
4	CVS	13	\$79.50	8.00%
5	ShopRite (Fresh Grocer/Price Rite)	4	\$72.50	7.30%
6	Wegmans	1	\$58.30	5.87%
7	Sam's Club	1	\$56.90	5.73%
8	The Giant Co.	1	\$50.60	5.09%
9	Turkey Hill	23	\$43.80	4.41%
10	Aldi	4	\$37.10	3.73%
11	Sheetz	7	\$29.30	2.95%
12	Key Food	3	\$27.05	2.72%
13	Redner's Markets	1	\$25.50	2.57%
14	C&S Independents	9	\$19.10	1.92%
15	Target	1	\$17.20	1.73%
16	America's Food Basket	2	\$12.40	1.25%
17	Boyer's Markets	1	\$11.18	1.13%
18	Walgreens	1	\$10.30	1.04%
19	Wawa	2	\$9.30	0.94%
20	IGA	1	\$3.20	0.32%
21	7-Eleven	1	\$3.10	0.31%
		88	\$989.40	99.58%



LYCOMING COUNTY (\$503.1 million) (Includes Hughesville, Williamsport)

• Population	112,587	• Female	50.70%
• # of Households	47,922	• White	88.50%
• Median Income	\$64,412	• Black	4.30%
• Under age 18	20.10%	• Hispanic	2.40%
• Over age 65	21.70%	• Asian	1.00%

1	Weis Markets	6	\$185.24	36.82%
2	The Giant Co.	1	\$49.20	9.78%
3	CVS	5	\$48.20	9.58%
4	Sam's Club	1	\$44.10	8.77%
5	Wegmans	1	\$42.10	8.37%
6	Walmart	1	\$33.10	6.58%
7	Sheetz	5	\$23.90	4.75%
8	Target	1	\$22.30	4.43%
9	Aldi	2	\$16.70	3.32%
10	7-Eleven	4	\$14.50	2.88%
11	Turkey Hill	5	\$12.10	2.41%
12	Save A Lot	1	\$5.10	1.01%
13	Wawa	1	\$4.90	0.97%
		34	\$501.44	99.67%



MIFFLIN COUNTY (\$171.9 million) (Includes Lewistown)

• Population	46,127	• Female	50.50%
• # of Households	18,510	• White	93.50%
• Median Income	\$64,972	• Black	0.80%
• Under age 18	22.30%	• Hispanic	2.30%
• Over age 65	22.60%	• Asian	0.32%

1	Walmart (SuperCenter)	1	\$45.10	26.24%
2	The Giant Co.	2	\$42.10	24.49%
3	Weis Markets	1	\$21.66	12.60%
4	Sheetz	3	\$17.90	10.41%
5	Sharp Shopper	1	\$17.60	10.24%
6	CVS	2	\$12.50	7.27%
7	Aldi	1	\$9.90	5.76%
8	7-Eleven	1	\$3.40	1.98%
		12	\$170.16	98.99%

See PENNSYLVANIA COUNTY SHARE on page 46

PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 45



MONROE COUNTY (\$823.2 million) (Includes Stroudsburg)

• Population	167,179	• Female	49.80%
• # of Households	61,212	• White	63.70%
• Median Income	\$83,565	• Black	13.90%
• Under age 18	18.60%	• Hispanic	18.20%
• Over age 65	21.00%	• Asian	2.60%

1	ShopRite	3	\$182.40	22.16%
2	Weis Markets	6	\$135.76	16.49%
3	The Giant Co.	2	\$107.60	13.07%
4	Walmart (SuperCenter)	2	\$103.80	12.61%
5	CVS	11	\$67.60	8.21%
6	Wawa	7	\$64.00	7.77%
7	BJ's Wholesale Club	1	\$41.60	5.05%
8	Northeast Grocery (Price Chopper)	1	\$36.10	4.39%
9	Aldi	2	\$25.10	3.05%
10	Allegiance (Foodtown)	1	\$21.00	2.55%
11	Target	1	\$17.90	2.17%
12	Walgreens	1	\$8.90	1.08%
13	Turkey Hill	3	\$8.60	1.04%
14	Sheetz	1	\$5.40	0.66%
15	Military Commissaries	1	\$3.09	0.38%
		43	\$828.85	100.69%*



MONTGOMERY COUNTY (\$4.6 billion) (Includes Norristown, Pottstown)

• Population	877,643	• Female	50.90%
• # of Households	335,505	• White	77.10%
• Median Income	\$113,900	• Black	9.30%
• Under age 18	20.90%	• Hispanic	5.80%
• Over age 65	19.80%	• Asian	8.00%

1	The Giant Co.	24	\$1,241.60	27.10%
2	Wawa	55	\$463.50	10.12%
3	Walmart (SuperCenter)	8	\$311.60	6.80%
4	CVS	45	\$296.60	6.47%
5	Wegmans	3	\$240.60	5.25%
6	Albertsons (Acme)	7	\$231.80	5.06%
7	Target	8	\$224.30	4.90%
8	ShopRite (Fresh Grocer)	3	\$178.40	3.89%
9	Costco	3	\$169.70	3.70%
10	Amazon Groc. (Whole Foods)	4	\$156.30	3.41%
11	Redner's Markets	5	\$148.60	3.24%
12	BJ's Wholesale Club	3	\$133.70	2.92%
13	Weis Markets	6	\$128.61	2.81%

14	Aldi	12	\$125.90	2.75%
15	Walgreens	9	\$95.00	2.07%
16	Trader Joe's	3	\$70.90	1.55%
17	7-Eleven	26	\$63.70	1.39%
18	McCaffrey's	2	\$58.20	1.27%
19	Sam's Club	1	\$50.80	1.11%
20	Sprouts	2	\$38.10	0.83%
21	IGA	3	\$34.10	0.74%
22	Royal Farm Stores	7	\$24.20	0.53%
23	Grocery Outlet	3	\$21.50	0.47%
24	MOM's Organic Market	1	\$16.90	0.37%
25	The Fresh Market	1	\$16.80	0.37%
26	Save A Lot	2	\$12.30	0.27%
27	Turkey Hill	6	\$10.80	0.24%
28	Lidl	3	\$7.40	0.16%
29	Circle K	2	\$4.80	0.10%
		257	\$4,576.71	99.89%



MONTOUR COUNTY (\$79.8 million) (Includes Danville)

• Population	17,868	• Female	50.30%
• # of Households	7,862	• White	89.70%
• Median Income	\$76,976	• Black	2.10%
• Under age 18	19.80%	• Hispanic	3.10%
• Over age 65	23.00%	• Asian	3.40%

1	Weis Markets	1	\$30.67	38.43%
2	The Giant Co.	1	\$29.30	36.72%
3	CVS	1	\$5.30	6.64%
4	Sheetz	1	\$5.10	6.39%
5	Wawa	1	\$4.30	5.39%
6	7-Eleven	1	\$3.10	3.88%
		6	\$77.77	97.46%



NORTHAMPTON COUNTY (\$1.4 billion) (Includes Bethlehem)

• Population	324,411	• Female	50.50%
• # of Households	122,624	• White	84.50%
• Median Income	\$89,184	• Black	8.60%
• Under age 18	18.60%	• Hispanic	16.50%
• Over age 65	21.20%	• Asian	3.60%

1	The Giant Co.	8	\$425.40	31.76%
2	Wegmans	2	\$159.40	11.90%
3	Weis Markets	4	\$106.47	7.95%
4	ShopRite (Fresh Grocer/Price Rite)	3	\$99.60	7.44%
5	CVS	13	\$96.50	7.20%
6	Wawa	10	\$82.50	6.16%
7	Walmart (SuperCenter)	2	\$77.30	5.77%

See PENNSYLVANIA COUNTY SHARE on page 48

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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 46

8	Redner's Markets	2	\$57.10	4.26%
9	Sam's Club	1	\$45.40	3.39%
10	Walgreens	4	\$37.50	2.80%
11	Target	1	\$22.80	1.70%
12	Aldi	3	\$21.90	1.63%
13	Krasdale	2	\$21.07	1.57%
14	Sheetz	4	\$19.50	1.46%
15	Lidl	1	\$15.90	1.19%
16	Turkey Hill	7	\$13.20	0.99%
17	America's Food Basket (Ideal)	2	\$12.40	0.93%
18	7-Eleven	3	\$11.20	0.84%
19	Grocery Outlet	1	\$7.30	0.54%
20	C&S Independents	7	\$3.70	0.28%
		80	\$1,336.14	99.75%



NORTHUMBERLAND COUNTY (\$241.6 million) (Includes Sunbury)

• Population	89,920	• Female	49.20%
• # of Households	37,900	• White	89.30%
• Median Income	\$60,583	• Black	3.00%
• Under age 18	19.40%	• Hispanic	5.19%
• Over age 65	23.20%	• Asian	0.40%

1	Weis Markets	4	\$91.41	37.84%
2	Walmart (SuperCenter)	1	\$52.10	21.56%
3	CVS	5	\$27.20	11.26%
4	Turkey Hill	10	\$21.50	8.90%
5	Boyer's Markets	1	\$14.56	6.03%
6	Aldi	1	\$11.00	4.55%
7	Wawa	2	\$9.60	3.97%
8	Sheetz	1	\$5.20	2.15%
9	Rutter's Farm Stores	1	\$4.10	1.70%
10	Tri-State Co-Op	1	\$2.34	0.97%
		27	\$239.01	98.93%

See PENNSYLVANIA COUNTY SHARE on page 49

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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 48



PERRY COUNTY (\$123.4 million) (Includes New Bloomfield)

• Population	46,806	• Female	49.20%
• # of Households	18,300	• White	94.00%
• Median Income	\$79,444	• Black	0.80%
• Under age 18	20.70%	• Hispanic	2.50%
• Over age 65	21.80%	• Asian	0.30%

1	The Giant Co.	1	\$33.20	26.90%
2	Karns Prime & Fancy Foods	2	\$33.00	27.55%
3	Weis Markets	1	\$26.82	21.73%
4	Sheetz	2	\$12.30	9.97%
5	C&S Independents	6	\$8.10	6.56%
6	Rutter's Farm Stores	1	\$3.30	2.67%
7	7-Eleven	1	\$3.20	2.59%
		14	\$119.92	97.99%



PHILADELPHIA CITY (\$4.1 billion)

• Population	1,574,281	• Female	52.80%
• # of Households	679,428	• White	32.80%
• Median Income	\$60,302	• Black	38.30%
• Under age 18	20.80%	• Hispanic	15.80%
• Over age 65	14.40%	• Asian	7.90%

1	ShopRite (DiBruno/Fresh Grocer)	18	\$887.40	21.90%
2	Albertsons (Acme)	16	\$484.40	11.95%
3	CVS	48	\$415.70	10.26%
4	The Giant Co. (Heirloom Market)	8	\$278.60	6.87%
5	Target	10	\$248.50	6.13%
6	Wawa	34	\$237.20	5.85%
7	Walmart	5	\$190.50	4.70%
8	Aldi	14	\$149.60	3.69%
9	Walgreens	11	\$134.10	3.31%
10	BJ's Wholesale Club	2	\$132.90	3.28%
11	Save A Lot	14	\$126.70	3.13%
12	Amazon Groc. (Whole Foods)	1	\$120.80	2.98%
13	7-Eleven	41	\$106.20	2.62%
14	Sprouts	4	\$95.30	2.35%

See PENNSYLVANIA COUNTY SHARE on page 148

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Central Pennsylvania Supermarket Leaders

- The Giant Company Share: 54.4%
- Weis Holds Serve At #2
- Aldi Adds New Store
- Karns Remains Top Indie
- Supers Losing Ground To Alts.

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Company (Martin's)	52	\$2,523.10	54.41%	52	\$2,491.60	54.48%
2	Weis Markets	41	\$975.89	21.04%	41	\$959.55	20.98%
3	Karns Prime & Fancy Foods	10	\$183.00	4.01%	10	\$186.00	4.07%
4	Aldi	17	\$165.80	3.58%	16	\$152.20	3.33%
5	Wegmans	2	\$131.90	2.84%	2	\$132.30	2.89%
6	Family Owned Markets	6	\$107.70	2.32%	6	\$107.50	2.35%
7	Grocery Outlet	12	\$80.60	1.74%	12	\$80.20	1.75%
8	C&S Independents	46	\$70.20	1.51%	47	\$70.50	1.54%
9	Redner's Markets	3	\$54.50	1.18%	3	\$53.50	1.17%
10	IGA	5	\$49.82	1.07%	5	\$47.84	1.05%
		194	\$4,345.51	93.71%	194	\$4,281.19	93.61%

This chart above the top 10 supermarket retailers in the Central Pennsylvania market. Counties/cities included are: Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry and York. Petroleum sales are not included. () Name in parentheses indicates another banner used by the company.

Total supermarket sales for the area are \$4.64 billion.

Source: Food Trade News, June 2026

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Central Pennsylvania Market Leaders

- Alts. Now Garner 37.9%
- TGC Controls 33.6%
- Walmart Comps Among The Best
- New Club Units Impact Region
- RA Exit Creates Drug Shift

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Co. (Martin's)	52	\$2,523.10	33.55%	52	\$2,491.60	33.56%
2	Weis Markets	41	\$975.89	12.98%	41	\$959.55	12.92%
3	Walmart (SuperCenter)	20	\$891.60	11.86%	20	\$865.00	11.65%
4	CVS	69	\$432.10	5.75%	70	\$363.30	4.89%
5	Sheetz	71	\$296.50	3.94%	71	\$300.90	4.05%
6	Target	12	\$235.10	3.13%	12	\$233.10	3.14%
7	Turkey Hill	112	\$193.60	2.57%	114	\$192.10	2.59%
8	Sam's Club	4	\$186.70	2.48%	4	\$188.60	2.54%
9	Karns Prime & Fancy Foods	10	\$183.00	2.47%	10	\$186.00	2.50%
10	Rutter's Farm Stores	69	\$167.10	2.22%	69	\$153.80	2.07%
11	Aldi	17	\$165.80	2.20%	16	\$152.20	2.05%
12	Costco	3	\$150.40	2.00%	2	\$96.80	1.30%
13	BJ's Wholesale Club	4	\$132.60	1.76%	4	\$126.00	1.70%
14	Wegmans	2	\$131.90	1.75%	2	\$132.30	1.78%
15	Family Owned Markets	6	\$107.70	1.43%	6	\$107.50	1.45%
16	7-Eleven	36	\$105.90	1.41%	31	\$86.60	1.17%
17	Grocery Outlet	12	\$80.60	1.07%	12	\$80.20	1.08%
18	C&S Independents	46	\$70.20	0.93%	47	\$70.50	0.95%
19	Wawa	10	\$60.20	0.80%	10	\$60.30	0.81%
20	Redner's Markets	3	\$54.50	0.72%	3	\$53.50	0.72%
		599	\$7,147.49	95.05%	596	\$6,899.85	92.92%

This chart lists the top 20 retailers in the Central Pennsylvania market which sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of store sales for supermarkets, c-stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable categories, as explained on page 81. Petroleum sales are not included. Counties/cities included are: Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry and York. () Indicates another banner used by the company.

Total food sales for the area are \$7.53 billion.

Source: Food Trade News, June 2026

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IN REVIEW: REDNER'S MARKETS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
PA	Berks	11	\$316.30	\$1,684.40	18.78%	11	\$311.20	18.78%
PA	Bucks	2	\$63.10	\$3,430.00	1.84%	2	\$62.40	1.86%
PA	Carbon	1	\$25.90	\$183.10	14.15%	1	\$25.30	13.63%
PA	Chester	2	\$53.80	\$2,287.50	2.35%	2	\$52.20	2.37%
PA	Lackawanna	1	\$20.30	\$790.30	2.57%	1	\$19.70	2.51%
PA	Lancaster	1	\$15.70	\$1,883.20	0.83%	1	\$15.40	0.83%
PA	Lebanon	2	\$38.80	\$489.20	7.93%	2	\$38.10	8.02%
PA	Lehigh	3	\$78.70	\$1,659.80	4.74%	3	\$81.80	5.09%
PA	Luzerne	1	\$25.50	\$993.60	2.57%	1	\$24.80	2.51%
PA	Montgomery	5	\$148.60	\$4,581.80	3.24%	5	\$142.70	3.21%
PA	Northampton	2	\$57.10	\$1,339.50	4.26%	2	\$52.90	3.84%
PA	Schuylkill	3	\$85.20	\$425.20	20.04%	3	\$84.10	19.55%

PA Recap: 34 stores with sales of \$929.0 million. Total retail food sales for PA in the study: \$34.74 billion. Redner's Markets share of PA is 2.67%.

Mid-Atlantic Recap: 34 stores with sales of \$929.0 million annually. Mid-Atlantic retail food sales total: \$131.41 billion. Redner's Markets Per Store Average: \$27.32 million

Source: *Food Trade News*, June 2026

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IN REVIEW: THE GIANT COMPANY

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
PA	Adams	1	\$68.20	\$231.20	29.50%	1	\$67.40	29.28%
PA	Berks	6	\$356.20	\$1,684.40	21.15%	6	\$341.50	20.61%
PA	Bucks	21	\$988.50	\$3,430.00	28.82%	21	\$942.40	28.13%
PA	Carbon	1	\$51.30	\$183.10	28.02%	1	\$49.90	26.89%
PA	Chester	12	\$641.60	\$2,287.50	28.05%	12	\$630.20	28.66%
PA	Columbia	2	\$95.20	\$274.30	34.71%	2	\$92.80	34.19%
PA	Cumberland	10	\$508.70	\$1,300.10	39.13%	10	\$511.70	39.69%
PA	Dauphin	9	\$490.60	\$1,133.70	43.27%	9	\$485.30	42.77%
PA	Delaware	10	\$511.60	\$2,830.40	18.08%	10	\$498.60	18.07%
PA	Franklin (Martin's)	4	\$173.50	\$546.80	31.73%	4	\$168.20	31.40%
PA	Lackawanna	2	\$85.80	\$790.30	10.86%	2	\$82.10	10.45%
PA	Lancaster	14	\$545.70	\$1,883.20	28.98%	14	\$536.20	28.99%
PA	Lebanon	3	\$103.50	\$489.20	21.16%	3	\$101.60	21.38%
PA	Lehigh	7	\$440.60	\$1,659.80	26.55%	7	\$409.60	25.49%
PA	Luzerne	1	\$50.60	\$993.60	5.09%	1	\$49.20	4.97%
PA	Lycoming	1	\$49.20	\$503.10	9.78%	1	\$47.90	9.71%
PA	Mifflin	2	\$42.10	\$171.90	24.49%	2	\$40.30	24.16%
PA	Monroe	2	\$107.60	\$823.20	13.07%	2	\$105.70	13.22%
PA	Montgomery	24	\$1,241.60	\$4,581.80	27.10%	23	\$1,172.40	26.41%
PA	Montour	1	\$29.30	\$79.80	36.72%	1	\$29.00	38.62%
PA	Northampton	8	\$425.40	\$1,339.50	31.76%	8	\$419.20	30.45%
PA	Perry	1	\$33.20	\$123.40	26.90%	1	\$32.70	25.49%
PA	Philadelphia (Heirloom Market)	8	\$278.60	\$4,052.40	6.87%	8	\$274.60	6.69%
PA	Schuylkill	1	\$52.60	\$425.20	12.37%	1	\$50.10	11.65%
PA	Snyder	1	\$37.60	\$176.60	21.29%	1	\$37.20	21.52%
PA	York	10	\$599.70	\$1,826.80	32.83%	10	\$588.50	32.94%

PA Recap: 162 stores with sales of \$8.01 billion. Total retail food sales for PA in the study: \$34.74 billion. The Giant Company share of PA is 23.06%.

Mid-Atlantic Recap: 162 stores with sales of \$8.01 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

The Giant Company Per Store Average: \$49.44 million

() Indicates another banner used by the company. Source: Food Trade News, June 2026



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TAKING STOCK

from page 39

strong volumes. In its “backyard” markets - Northeast PA, Central PA and the Lehigh Valley - Weis is stuck in the mushy middle like many of its traditional supermarket rivals. Those markets all are overstored and offer flat or slightly negative population growth with alternate channel operators continuing to gain share at the expense of their more conventional competitors. Weis knows its strengths and weaknesses and by shifting its growth strategy to suburban Maryland (a new store is coming to Clarksburg, MD) and Delaware (a new supermarket is coming to Millsboro, DE), the company is poised to continue its 15-year run of measured and steady progress.

Wawa - Overall, a solid year for the dynamic c-store chain, but not so much in its own backyard. Wawa actually closed five stores in the Delaware Valley and concentrated on expanding to other markets in several new states. Locally, its focus to add stores in Central and Northeast PA where it now competes against another top-flight convenience store stalwart, Sheetz, has met with mixed success. But it's still early in the game and thus far the Wawa, PA-based merchant has opened only 24 of a planned 40-store expansion including five new units this year. Over the past couple of years, the foodservice-driven merchant has entered Alabama, Georgia, Indiana, Kentucky, North Carolina, Ohio, Tennessee, and West Virginia. In what CEO Chris Gheysens called the “most aggressive growth” period in company history, Wawa is planning to have 2,000 c-stores open by 2030 (it now operates about 1,220 units). Wow!

Wegmans - One of the better comp store performers against all channels and particularly strong when measured against other supermarkets. But then again, Wegmans is hardly an ordinary supermarket. During the past year, the Rochester-based retailer opened two new stores - in Lower Makefield Township, PA and in Norwalk, CT (its first unit in the Nutmeg State) where it is duking it out with another retail heavyweight Stew Leonard. As I previously noted, a hidden part of Wegmans' success is its site planning and demographics research. While all economic strata have been impacted by the uncertain economic conditions, the company's great (and very, very expensive) store locations - in addition to size, selection, overall product mix and execution (especially execution) - have protected it against major slumps. When you're averaging more than \$90 million per store in sales annually, you are doing a lot of things right. Over the next few years, Wegmans will again be expanding its geographical reach with new mega-stores in Charlotte, NC and Cranberry Township, PA. Still on the docket without any more detail about its status is a second Manhattan store on the Upper West Side, not far from Lincoln Center.

New York Metro Independents (Allegiance Retail Services, Associated Supermarket Group, General Trading, Key Food, Krasdale Foods) - The inside baseball view of those independent retailers (including marketing groups and wholesalers) is hard to explain. If you're Dean Janeway Jr. and George Knobloch (Key Food), Gus Lebiak and Dennis Hickey (Krasdale), Joe Garcia and Zulema Wiscovitch (ASG), Joe Fantozzi, Samer Rahman and Donna Zambo (Allegiance), and Jonathan Abad (General Trading) you've spent your entire career understanding the nuance that comes with supplying and servicing the hundreds of smaller supermarkets, superettes, bodegas and greengrocers that abound in the five boroughs of New York City. Still, it's a challenging environment for them and the retailers themselves who operate on a playing field that often doesn't have

TAKING STOCK continues on page 65



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IN REVIEW: TARGET

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	6	\$144.60	\$4,085.20	3.54%	5	\$122.30	3.04%
CT	Litchfield	1	\$23.90	\$774.10	3.09%	1	\$23.40	3.03%
CT	New Haven	7	\$170.50	\$3,730.90	4.57%	6	\$147.80	4.07%
CT Recap: 14 stores with sales of \$339.0 million. Total retail food sales for CT in the study: \$8.59 billion. Target share of CT is 3.95%.								
DE	New Castle	4	\$113.70	\$2,305.70	4.93%	4	\$114.80	5.10%
DE Recap: 4 stores with sales of \$113.7 million. Total retail food sales for DE in the study: \$2.31 billion. Target share of DE is 4.93%.								
NJ	Atlantic	2	\$57.80	\$1,064.50	5.43%	2	\$56.70	5.52%
NJ	Bergen	4	\$86.30	\$3,937.30	2.19%	4	\$85.30	2.20%
NJ	Burlington	4	\$84.20	\$2,122.40	3.97%	4	\$82.10	4.18%
NJ	Camden	5	\$114.20	\$2,032.80	5.62%	5	\$111.30	5.69%
NJ	Cumberland	1	\$22.60	\$667.90	3.38%	1	\$22.10	3.34%
NJ	Essex	2	\$43.30	\$2,463.10	1.76%	1	\$21.50	0.91%
NJ	Gloucester	2	\$40.20	\$1,268.40	3.17%	2	\$38.90	3.17%
NJ	Hudson	3	\$78.50	\$1,929.90	4.07%	2	\$52.30	2.82%
NJ	Hunterdon	1	\$19.40	\$506.00	3.83%	0	\$0.00	0.00%
NJ	Mercer	2	\$37.30	\$1,567.20	2.38%	2	\$36.70	2.42%
NJ	Middlesex	6	\$155.10	\$2,891.30	5.36%	6	\$152.30	5.27%
NJ	Monmouth	5	\$111.20	\$2,988.80	3.72%	5	\$108.10	3.65%
NJ	Morris	4	\$80.30	\$2,413.70	3.33%	4	\$78.80	3.31%
NJ	Ocean	3	\$60.10	\$2,255.40	2.66%	3	\$57.40	2.65%
NJ	Passaic	1	\$22.90	\$1,488.40	1.54%	1	\$22.60	1.49%
NJ	Somerset	2	\$35.80	\$1,446.50	2.47%	2	\$35.10	2.51%
NJ	Union	4	\$92.00	\$2,223.90	4.14%	4	\$90.10	4.21%
NJ	Warren	2	\$43.10	\$538.50	8.00%	2	\$42.90	8.22%
NJ Recap: 53 stores with sales of \$1.18 billion. Total retail food sales for NJ in the study: \$35.25 billion. Target share of NJ is 3.36%.								
NY	Bronx	4	\$134.70	\$3,478.30	3.87%	4	\$129.30	3.74%
NY	Brooklyn	11	\$354.10	\$5,865.30	6.04%	11	\$339.20	5.97%
NY	Dutchess	1	\$22.80	\$1,155.20	1.97%	1	\$22.40	1.98%
NY	Manhattan	14	\$526.10	\$6,152.60	8.55%	13	\$475.30	7.65%
NY	Nassau	9	\$338.50	\$6,111.20	5.54%	9	\$327.90	5.47%
NY	Orange	4	\$70.20	\$7,499.80	0.94%	4	\$68.90	4.74%
NY	Queens	8	\$320.30	\$5,801.10	5.52%	7	\$282.10	4.94%
NY	Rockland	2	\$47.00	\$1,157.60	4.06%	2	\$46.10	4.06%
NY	Staten Island	3	\$87.10	\$1,844.30	4.72%	3	\$89.30	5.14%
NY	Suffolk	10	\$293.30	\$6,627.20	4.43%	10	\$281.70	4.23%
NY	Westchester	5	\$156.20	\$4,572.30	3.42%	5	\$150.90	3.43%
NY Recap: 71 stores with sales of \$2.35 billion. Total retail food sales for NY in the study: \$50.53 billion. Target share of NY is 4.65%.								
PA	Berks	3	\$64.90	\$1,684.40	3.85%	3	\$63.60	3.84%
PA	Bucks	5	\$132.10	\$3,430.00	3.85%	5	\$127.80	3.81%
PA	Chester	5	\$142.60	\$2,287.50	6.23%	4	\$117.20	5.33%
PA	Cumberland	2	\$34.80	\$1,300.10	2.68%	2	\$37.50	2.91%
PA	Dauphin	2	\$31.50	\$1,133.70	2.78%	2	\$31.40	2.77%
PA	Delaware	4	\$100.20	\$2,830.40	3.54%	4	\$96.70	3.50%
PA	Franklin	1	\$18.90	\$546.80	3.46%	1	\$18.40	3.43%
PA	Lackawanna	1	\$18.90	\$790.30	2.39%	1	\$18.30	2.33%
PA	Lancaster	3	\$65.10	\$1,883.20	3.46%	3	\$63.00	3.41%
PA	Lebanon	1	\$20.10	\$489.20	4.11%	1	\$19.70	4.15%
PA	Lehigh	3	\$68.80	\$1,659.80	4.15%	3	\$67.50	4.20%
PA	Luzerne	1	\$17.20	\$993.60	1.73%	1	\$16.70	1.69%
PA	Lycoming	1	\$22.30	\$503.10	4.43%	1	\$20.90	4.24%
PA	Monroe	1	\$17.90	\$823.20	2.17%	1	\$17.50	2.19%
PA	Montgomery	8	\$224.30	\$4,581.80	4.90%	8	\$215.10	4.84%
PA	Northampton	1	\$22.80	\$1,339.50	1.70%	1	\$21.90	1.59%
PA	Philadelphia	10	\$248.50	\$4,052.40	6.13%	10	\$238.20	5.80%
PA	Snyder	1	\$21.70	\$176.60	12.29%	1	\$21.10	12.20%
PA	York	3	\$64.70	\$1,826.80	3.54%	3	\$63.10	3.53%
PA Recap: 56 stores with sales of \$1.34 billion. Total retail food sales for PA in the study: \$34.74 billion. Target share of PA is 3.85%.								

Mid-Atlantic Recap: 198 stores with sales of \$5.32 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Target Per Store Average: \$26.89 million

Source: Food Trade News, June 2026

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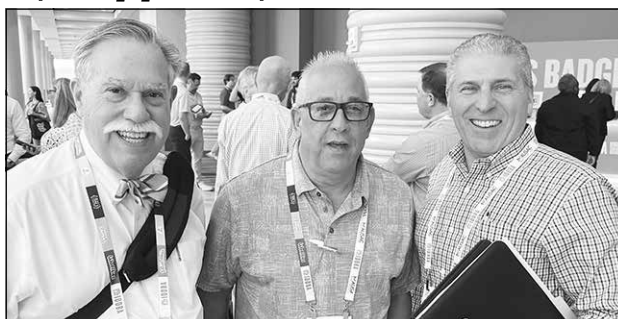
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More Than 10,000 Retailers, Suppliers, Other Produce Experts Travel To Hot, Sultry,



IDDBA 2026 was held June 7-9 at the Orlando Convention Center. Taking care of business at the show for Uncle Giuseppe's were Franklin Hernandez and Bobby Harman.



This RDD Associates trio features Bob Weinmann, Mike Hurbefeld and Chris Vuono.



Traveling to Orlando earlier this month for IDDBA from Glen Rock Hams were Marin Turika, Allen Oldja, Jennifer Oldja, Daniel Oldja and Elizabeth Breen.



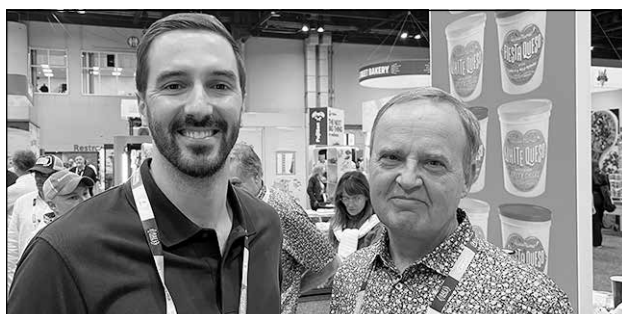
From Adam's Fairacre Farms our camera spotted Garrett Dyal, Cameron Conrad, Nicole Degroadt, Anabelle Adams, Michael Paesano and Leah Seaman.



These industry experts are Catherine Larouche of Bridor, Robert Crenshaw of Inspired Foods, Michelle Tuscano of Kings Supermarkets, and Albert Schumacher and Fanny Duval of Bridor.



This foursome features Lindsey Perry of Roche Bros., Dave Knebel of Caraluzzi's Markets, and Rob Cohen and Jordan Calixto of Bozzuto's.



Stephen Fay of Walmart Connect is joined in this photo by Dan Setlak of Chairmans Foods.



Here we have Len DiPiazza of Leonard's Novelty Bakery, Julie Kester and Tim Bunting of Albertsons Mid-Atlantic, and Joe Pace III of Pace Target Brokerage.



This Ahold Delhaize USA foursome features John Barnette, Aspen Burke, Jessica Saltzman and Shane Brown.



Attending the show from Wegmans were Dan Baeder, Geoff Parker, Jerritt Branagen, John Antinore and Joshua Cooman.



These fine folks are Kimberly Diaz and Heidi Rayher of Grocery Outlet and Damian Burnside, Greg Somerville and Luke Burnside of Maple Donuts.



Traveling to Orlando for IDDBA from the Central PA market are The Giant Company's Jordan Hoffer, Kathy Schmidt and Chris Sheipe.



This Albertsons Companies trio features Megan Budavich, Jeff Stewart and Tony Ozawa.



Marbel Ramirez (c) of Amazon Grocery is joined here by Whole Foods' Dan Krause and Jessico Povo.



Handling business at IDDBA for Affinity Group are Dallas Lynch, Enzo Dentico, Bill Chiodo, Shane Coughlin and Brian Ralston.

Sunny Florida For IDDBA 2026 Show Held June 7-9 At Orlando Convention Center



All smiles from Agostino Foods are Nick Campney, AJ Pasanante, Judy Hall and Ashley Adaniya.



These fine folks are Joseph Piraino, Al Soetebeer and Enrico Piraino (who is celebrating his 40th year attending the IDDBA) of DePalo Foods, Mike Ensalaco of Park Avenue Sales, and Mike Ensalaco Jr. of AJ Letizio.



Taking a break from a busy show to smile for a photo are Tryangle Foods' Brittany Austell, Jeff Jay, Caroline Wozniak and Mike Beccaria.



Making their way to Florida from the Philly market are Vincent Giordano Corp.'s Justine Giordano and Shane Hampson.



All smiles for our camera are Taylor Farms' Jennifer Watts, JD Morton and Dan Ferraiolo.



This National Food Sales trio includes Bryan Hinderer, Stephanie Parke and Doug O'Neill.



JR Paterakis (c) of H&S Bakery is flanked in this photo by CA Ferolie's Wil Magistrelli and Ernie Vespole.



The Belgioioso team traveling to IDDBA includes Tim Cronin, Sean Moran, Monica Spaulding and Gaetano Auricchio.



This C&S Wholesale Grocers group shot includes Maryann Sawyer, Jeff Harrell, Vince Catanzaro, Brenda Smith and Mark Gaedje.



This Dietz & Watson family portrait features Louis and Nina Eni, Dylan Eni and Chris Eni.



From Amoroso Baking, our camera spotted Jesse Amoroso, Kate MacIvain, Kelsey Thompson and Len Amoroso.



These Wakefern gentlemen are Bill Meyer, Darren Caudill and Travis Riepenhoff.



Alexa Nemeth and Kelly Abrahamson of Kreider Farms check out the latest at the IDDBA show.



AJ Letizio is well represented at IDDBA by (standing) Wanda Davis, Bill Shields, Bill Sando, Christina Chojnowski, Mike Batta, Geoff Mason, Marc DiPersio, Amy Tessitore, (kneeling) Kevin O'Donnell, Deb Galliher, Mike Ensalaco Jr., David McQuaide, Jim Campbell and Tom Scheidt.



Lisa Hodgkinson of Wakefern/SRS is joined here by Jim Campbell of AJ Letizio.

IN REVIEW: WEIS MARKETS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
NJ	Morris	3	\$33.66	\$2,413.70	1.39%	3	\$34.91	1.47%
NJ	Somerset	1	\$21.01	\$1,446.50	1.45%	1	\$20.33	1.45%
NJ	Sussex	2	\$44.74	\$659.80	6.78%	2	\$45.50	7.16%
NJ	Warren	1	\$22.91	\$538.50	4.25%	1	\$22.89	4.39%

NJ Recap: 7 stores with sales of \$122.32 million. Total retail food sales for NJ in the study: \$35.25 billion. Weis Markets share of NJ is 0.35%.

PA	Adams	2	\$43.76	\$231.20	18.93%	2	\$43.11	18.73%
PA	Berks	6	\$148.71	\$1,684.40	8.83%	6	\$142.83	8.62%
PA	Bucks	2	\$49.99	\$3,430.00	1.46%	3	\$61.26	1.83%
PA	Columbia	3	\$59.36	\$274.30	21.64%	3	\$57.73	21.27%
PA	Cumberland	5	\$119.20	\$1,300.10	9.17%	5	\$114.81	8.90%
PA	Dauphin	4	\$73.31	\$1,133.70	6.47%	4	\$73.58	6.48%
PA	Franklin	5	\$79.54	\$546.80	14.55%	5	\$83.78	15.64%
PA	Lackawanna	3	\$85.21	\$790.30	10.78%	3	\$83.80	10.66%
PA	Lancaster	13	\$331.76	\$1,883.20	17.62%	13	\$325.77	17.62%
PA	Lebanon	3	\$75.05	\$489.20	15.34%	3	\$69.80	14.69%
PA	Lehigh	9	\$290.78	\$1,659.80	17.52%	9	\$281.42	17.51%
PA	Luzerne	6	\$182.67	\$993.60	18.38%	6	\$178.85	18.07%
PA	Lycoming	6	\$185.24	\$503.10	36.82%	6	\$179.08	36.30%
PA	Mifflin	1	\$21.66	\$171.90	12.60%	1	\$21.50	12.89%
PA	Monroe	6	\$135.76	\$823.20	16.49%	6	\$131.21	16.41%
PA	Montgomery	6	\$128.61	\$4,581.80	2.81%	6	\$129.78	2.92%
PA	Montour	1	\$30.67	\$79.80	38.43%	1	\$30.62	40.77%
PA	Northampton	4	\$106.47	\$1,339.50	7.95%	4	\$105.66	7.68%
PA	Northumberland	4	\$91.41	\$241.60	37.84%	4	\$90.14	39.12%
PA	Perry	1	\$26.82	\$123.40	21.73%	1	\$20.77	16.19%
PA	Pike	2	\$58.81	\$218.50	26.92%	2	\$58.42	27.67%
PA	Schuylkill	1	\$32.37	\$425.20	7.61%	1	\$31.46	7.31%
PA	Snyder	1	\$39.05	\$176.60	22.11%	1	\$38.20	22.09%
PA	Union	2	\$49.10	\$155.80	31.51%	2	\$49.77	35.86%
PA	Wayne	2	\$77.99	\$168.40	46.31%	2	\$71.34	41.89%
PA	Wyoming	1	\$20.83	\$82.20	25.34%	1	\$19.91	24.43%
PA	York	8	\$226.53	\$1,826.80	12.40%	8	\$222.93	12.48%

PA Recap: 107 stores with sales of \$2.77 billion. Total retail food sales for PA in the study: \$34.74 billion. Weis Markets share of PA is 7.98%.

**Mid-Atlantic Recap: 114 stores with sales of \$2.89 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.
Weis Markets Per Store Average: \$25.38 million**

Source: Food Trade News, June 2026



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IN REVIEW: ALBERTSONS MID-ATLANTIC

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield (Acme/Kings)	5	\$121.70	\$4,085.20	2.98%	7	\$133.70	3.32%
CT Recap: 5 stores with sales of \$121.7 million. Total retail food sales for CT in the study: \$8.59 billion. Albertsons share of CT is 1.42%.								
DE	New Castle (Acme/Safeway)	14	\$419.20	\$2,305.70	18.18%	14	\$414.70	18.42%
DE Recap: 14 stores with sales of \$419.2 million. Total retail food sales for DE in the study: \$2.31 billion. Albertsons share of DE is 18.18%.								
NJ	Atlantic (Acme)	4	\$120.70	\$1,064.50	11.34%	4	\$117.40	11.43%
NJ	Bergen (Acme)	8	\$273.20	\$3,937.30	6.94%	9	\$288.40	7.45%
NJ	Burlington (Acme)	7	\$164.70	\$2,122.40	7.76%	7	\$162.40	8.28%
NJ	Camden (Acme)	6	\$153.60	\$2,032.80	7.56%	6	\$154.20	7.88%
NJ	Cape May (Acme)	10	\$249.20	\$620.70	40.15%	10	\$244.20	40.28%
NJ	Cumberland (Acme)	1	\$27.60	\$667.90	4.13%	1	\$27.30	4.13%
NJ	Essex (Acme)	5	\$142.80	\$2,463.10	5.80%	5	\$142.20	6.03%
NJ	Gloucester (Acme)	4	\$118.30	\$1,268.40	9.33%	4	\$117.30	9.56%
NJ	Hudson (Acme)	5	\$120.40	\$1,929.90	6.24%	5	\$121.60	6.55%
NJ	Hunterdon (Kings)	1	\$15.80	\$506.00	3.12%	1	\$15.60	3.20%
NJ	Mercer (Acme)	2	\$56.10	\$1,567.20	3.58%	2	\$55.80	3.68%
NJ	Middlesex (Acme)	2	\$47.60	\$2,891.30	1.65%	2	\$47.10	1.63%
NJ	Monmouth (Acme)	5	\$135.60	\$2,988.80	4.54%	5	\$133.80	4.51%
NJ	Morris (Acme)	10	\$228.50	\$2,413.70	9.47%	10	\$226.70	9.53%
NJ	Ocean (Acme)	5	\$134.70	\$2,255.40	5.97%	5	\$130.30	6.02%
NJ	Salem (Acme)	2	\$74.10	\$168.10	44.08%	2	\$72.90	41.59%
NJ	Somerset (Acme)	2	\$43.60	\$1,446.50	3.01%	2	\$42.80	3.05%
NJ	Sussex (Acme)	2	\$49.10	\$659.80	7.44%	2	\$47.90	7.54%
NJ	Union (Acme/Kings)	4	\$156.70	\$2,223.90	7.05%	4	\$154.50	7.22%
NJ	Warren (Acme)	1	\$26.80	\$538.50	4.98%	1	\$26.10	5.00%
NJ Recap: 86 stores with sales of \$2.34 billion. Total retail food sales for NJ in the study: \$35.25 billion. Albertsons share of NJ is 6.63%.								
NY	Dutchess (Acme)	2	\$51.60	\$1,155.20	4.47%	2	\$51.80	4.58%
NY	Nassau (Kings)	1	\$14.10	\$6,111.20	0.23%	1	\$14.00	0.23%
NY	Putnam (Acme)	3	\$65.70	\$261.70	25.11%	3	\$65.50	20.62%
NY	Westchester (Acme/Balducci's)	13	\$280.40	\$4,572.30	6.13%	13	\$283.40	6.43%
NY Recap: 19 stores with sales of \$411.8 million. Total retail food sales for NY in the study: \$50.53 billion. Albertsons share of NY is 0.82%.								
PA	Bucks (Acme)	7	\$264.30	\$3,430.00	7.71%	7	\$262.40	7.83%
PA	Chester (Acme)	7	\$223.20	\$2,287.50	9.76%	7	\$222.00	10.10%
PA	Delaware (Acme)	12	\$418.10	\$2,830.40	14.77%	12	\$415.50	15.06%
PA	Montgomery (Acme)	7	\$231.80	\$4,581.80	5.06%	7	\$212.60	4.79%
PA	Philadelphia (Acme)	16	\$484.40	\$4,052.40	11.95%	16	\$478.50	11.65%
PA Recap: 49 stores with sales of \$1.62 billion. Total retail food sales for PA in the study: \$34.74 billion. Albertsons share of PA is 4.67%.								

Mid-Atlantic Recap: 173 stores with sales of \$4.91 billion annually.

Mid-Atlantic retail food sales total: \$131.41 billion.

Albertsons Per Store Average: \$28.4 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026

TAKING STOCK

from page 57

a rulebook. Key Food and Krasdale continue to battle fiercely for the top spot. The independent retailers, many with family heritages, who operate in the Bronx, Brooklyn, Manhattan, Queens and Staten Island, thrive in an environment that most conventional retailers and wholesalers (e.g. UNFI) don't understand and want no part of. There's no other subculture in the country like it and if you could move the clock forward 25 years, I don't think much will have changed.

Amazon Grocery - "Godzilla's" brick-and-mortar "Grocery" division now only consists of one brand - Whole Foods Market (WFM), which had a very solid year, opening seven new "natural and organic" stores and posting healthy comp store sales. Extinct as the dodo is Amazon's former physical store grocery operation - Amazon Fresh - which no longer exists after the parent firm declared it a loser. Four of Whole Foods new stores opened as Daily Shops, the company's version of an urban miniature WFM. Just as Amazon Fresh (and Amazon Go and Amazon Books and Amazon Style and Amazon 4-Star and Amazon Pop Up Shops) failed, the world's largest online merchant is not giving up. Next up on the project docket is Project Kobe, the company's brick-and-mortar answer to Walmart's SuperCenter. Set to debut as early as next year in suburban Chicago and with other locations tabbed for Cherry Hill and Edison, NJ why not go big (or not go at all)? I mean, if the company couldn't grasp operating 25,000 square foot grocery stores, what would make anybody think that opening stores 10 times that size featuring food and general merchandise would be any easier? Then again, the sheer earnings return from Amazon Web Services and its burgeoning advertising division alone, could support multiple more failures. That why they're Godzilla.

Aldi - My words of last year ring true again as the German-owned discounter put together another stellar year, combining new units with strong comp store sales. Those words were: if we could award a "best in class - small store division" trophy, Aldi would win. Its model is not for all shoppers and it's still tough to buy one's total weekly purchases in a footprint that's typically smaller than 25,000 square feet, but for what it is, Aldi scores very highly. There's enough product diversity to fill most of one's shopping cart and its relationship with its private label vendors is strong, yielding high-quality products. Strong management, excellent store design solid in-store execution and deep corporate pockets make Aldi a top-tier food retailing powerhouse for today and in the future.

Albertsons Accuses Kroger Of Manipulating Divestment Strategy

Great reporting by business publication *BoiseDev* on a new development in the ongoing Kroger-Albertsons lawsuit currently being reviewed in Delaware. The Boise, Idaho-based media outlet (which is also home to Albertsons), offered this update on the legal proceedings which are now 18 months old.

Albertsons' high-stakes lawsuit over a \$600 million fee it says rival Kroger owes it due to a failed merger is putting top executives under oath and sparking a fight over a 'highly damaging' document Kroger says Albertsons shouldn't have. The day after two judges decided to block a merger deal between the two grocers, Boise-based Albertsons sued Kroger for a \$600 million fee it said Kroger owed it, plus damages.

The court proceedings have quietly hummed along, largely out of the public limelight for more than a year. But a BoiseDev review of filings in

TAKING STOCK continues on page 85

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DELAWARE COUNTY SHARE OF MARKET: 2026

Total sales for the one Delaware county included in the study are \$2.31 billion

Rank	Company	Stores	Sales (in millions)	% of Market
------	---------	--------	---------------------	-------------



NEW CASTLE COUNTY (\$2.3 billion)
(Includes New Castle, Wilmington)

- Population 588,026
- # of Households 224,173
- Median Income \$91,166
- Under age 18 20.90%
- Over age 65 18.00%
- Female 51.50%
- White 56.50%
- Black 27.50%
- Hispanic 11.20%
- Asian 6.10%

1	Albertsons (Acme/Safeway)	14	\$419.20	18.18%
2	Wawa	33	\$287.50	12.47%
3	ShopRite	6	\$272.30	11.81%
4	Walgreens	32	\$221.40	9.60%
5	BJ's Wholesale Club	3	\$160.10	6.94%
6	Wegmans	2	\$116.30	5.04%
7	Giant Food	3	\$115.10	4.99%
8	Target	4	\$113.70	4.93%

9	CVS	14	\$106.20	4.61%
10	Walmart (SuperCenter)	2	\$72.80	3.16%
11	Food Lion	7	\$71.80	3.11%
12	Costco	1	\$51.90	2.25%
13	Trader Joe's	2	\$41.80	1.81%
14	7-Eleven	14	\$41.70	1.81%
15	Sprouts	2	\$37.70	1.64%
16	Aldi	4	\$31.50	1.37%
17	Dash-In	10	\$24.60	1.07%
18	Fas-Marts	12	\$22.60	0.98%
19	Royal Farm Stores	8	\$17.30	0.75%
20	Lidl	2	\$13.80	0.60%
21	Great Valu	1	\$10.10	0.44%
22	IGA	1	\$7.10	0.31%
23	Save A Lot	2	\$6.50	0.28%
24	Circle K	2	\$4.10	0.18%
25	C&S Independents	6	\$2.20	0.10%
		187	\$2,269.30	98.42%

() Name in parentheses indicates another banner used by the company.

Source: *Food Trade News*, June 2026



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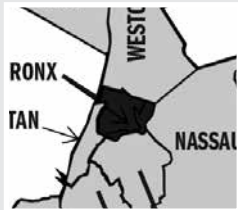


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NEW YORK COUNTY SHARE OF MARKET: 2026

Total sales for those New York counties included in the study are \$50.53 billion

Rank	Company	Stores	Sales (in millions)	% of Market
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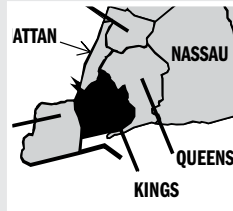


BRONX COUNTY (\$3.5 billion)

- Population 1,406,332
- # of Households 534,100
- Median Income \$48,676
- Under age 18 23.90%
- Over age 65 15.30%
- Female 52.80%
- White 8.70%
- Black 28.70%
- Hispanic 55.10%
- Asian 4.10%

1	Krasdale (CTwn/Bravo/AIM/Stop1/ShpSmt/Mkt)	59	\$620.19	17.83%
2	Key Food	52	\$547.00	15.73%
3	ASG	39	\$546.50	15.71%
4	BJ's Wholesale Club	2	\$190.60	5.48%
5	Stop & Shop	4	\$174.80	5.03%
6	Walgreens	16	\$161.70	4.65%
7	Fine Fare Supermarkets	21	\$151.80	4.36%
8	Target	4	\$134.70	3.87%
9	Allegiance (Foodtown)	10	\$120.75	3.47%
10	CVS	13	\$108.50	3.12%

11	Food Bazaar	5	\$79.10	2.27%
12	Western Beef	7	\$74.90	2.15%
13	ShopRite (Morton Williams)	2	\$64.20	1.85%
14	Aldi	4	\$41.20	1.18%
15	America's Food Basket	2	\$15.20	0.44%
16	7-Eleven	3	\$13.10	0.38%
		243	\$3,044.24	87.52%



BROOKLYN (\$5.9 billion)

- Population 2,653,963
- # of Households 1,009,927
- Median Income \$80,263
- Under age 18 22.49%
- Over age 65 14.97%
- Female 52.37%
- White 36.07%
- Black 26.63%
- Hispanic 18.95%
- Asian 12.07%

1	Key Food	75	\$862.99	14.71%
2	Krasdale (CTwn/Bravo/AIM/Stop1/ShpSmt/Mkt)	86	\$804.62	13.72%
3	ASG	52	\$589.40	10.05%
4	Target	11	\$354.10	6.04%
5	Costco	1	\$342.40	5.84%
6	BJ's Wholesale Club	3	\$341.70	5.83%

See NEW YORK COUNTY SHARE on page 69

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with



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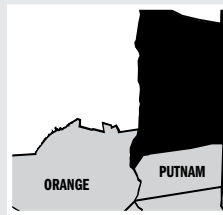


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NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 68

7	Allegiance (FT/Gristedes/Pathmark)	23	\$275.00	4.69%
8	CVS	29	\$257.00	4.38%
9	Food Bazaar	10	\$242.80	4.14%
10	Walgreens (Duane Reade)	38	\$236.60	4.03%
11	ShopRite (Fresh Grocer)	3	\$196.20	3.35%
12	Amazon Groc. (Daily Shop/Whole Foods)	4	\$158.60	2.70%
13	Trader Joe's	3	\$129.50	2.21%
14	America's Food Basket (Ideal/Ideal Fresh)	21	\$122.80	2.09%
15	Wegmans	1	\$118.10	2.01%
16	Fine Fare Supermarkets	18	\$109.60	1.87%
17	Stop & Shop	2	\$100.70	1.72%
18	Lidl	5	\$63.80	1.09%
19	7-Eleven	20	\$62.50	1.07%
20	Western Beef	3	\$36.50	0.62%
21	Aldi	3	\$25.30	0.43%
22	Military Commissaries	1	\$18.43	0.31%
		412	\$5,448.64	92.90%



DUTCHESS COUNTY (\$1.2 billion)

(Includes Beacon, Hyde Park, Poughkeepsie)

• Population	300,708	• Female	50.30%
• # of Households	116,275	• White	68.80%
• Median Income	\$99,500	• Black	9.80%
• Under age 18	17.90%	• Hispanic	15.40%
• Over age 65	20.20%	• Asian	3.50%

1	ShopRite	4	\$252.20	21.83%
2	Stop & Shop	4	\$219.50	19.00%
3	Hannaford	3	\$132.30	11.45%
4	CVS	13	\$88.40	7.65%
5	Walmart (SuperCenter)	1	\$87.20	7.55%
6	Northeast Grocery (Price Chopper/Tops)	3	\$79.20	6.86%
7	Albertsons (Kings)	2	\$51.60	4.47%
8	BJ's Wholesale Club	1	\$47.90	4.15%
9	Sam's Club	1	\$45.80	3.96%
10	Adam's Fairacre Farms	2	\$36.20	3.13%
11	Walgreens	4	\$36.10	3.13%
12	Target	1	\$22.80	1.97%
13	Aldi	1	\$12.10	1.05%
14	Allegiance (Foodtown)	2	\$11.20	0.97%

See NEW YORK COUNTY SHARE on page 72

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Ravitz Family Foundation Hosts Annual Golf Outing June 18 At Scotland Run GC In Williamstown, NJ



Ravitz Family Foundation held its annual golf outing earlier this month at Scotland Run Golf Club in Williamstown, NJ. This photo from the outing features Larry Taylor (retired) of Utz, Bob Kilpatrick of Schmidt Baking, Jason Ravitz of Ravitz Family Foundation, Bill Schlosky of Utz, and Brett Ravitz of Ravitz Family Markets.



Liberty Coca-Cola was well represented at the outing by Mike Zeller, Tracy Weiss, Andrew Belasic, Brian Wallace, John Tees, Tom McConney and Ryan LaRosa.



This photo features Alex Diffin and Joe Diffin of Canada Dry, Dan Bonomo of Ravitz Family Markets, Mike Hankins and Joe Szarzynski of Canada Dry, and Brett Ravitz of Ravitz Family Markets.



Jason Ravitz (c) of Ravitz Family Markets is flanked in this photo by Herr Foods' Fran Horan and Jim Rock.



Rob Dunn of Lynmar Builders says hello to Ben Simon of Kenny Family Markets.



Enjoying a fine day on the links are John Chambers and Charlie Killoran of Domino Sugar, Brandon Chambers of Domino Sugar, John Reardon of Ken's Dressings, and Stephen Ducey and Matt Ducey of Acosta.



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NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 69

15	Cumberland Farms	4	\$10.30	0.89%
16	Key Food	1	\$6.72	0.58%
17	IGA	2	\$3.90	0.34%
18	7-Eleven	1	\$3.10	0.27%
19	XtraMart	1	\$2.80	0.24%
20	Circle K	1	\$2.40	0.21%
		52	\$1,151.72	99.70%

6	Trader Joe's	10	\$416.20	6.76%
7	Krasdale	40	\$400.97	6.52%
8	Key Food	33	\$385.41	6.26%
9	Costco	1	\$379.30	6.16%
10	Allegiance (D'Agostino's/Fdtwn/Gristd's)	38	\$258.00	4.19%
11	ASG	26	\$217.80	3.54%
12	Fine Fare Supermarkets (Shop Fair)	27	\$193.40	3.14%
13	Wegmans	1	\$131.30	2.13%
14	7-Eleven	27	\$84.20	1.37%
15	America's Food Basket (Ideal)	3	\$26.50	0.43%
16	Aldi	1	\$18.70	0.30%
17	Food Bazaar	1	\$18.70	0.30%
18	Western Beef	1	\$12.80	0.21%
		394	\$5,733.18	93.18%



MANHATTAN (\$6.2 billion)

- Population 1,664,862
- # of Households 778,281
- Median Income \$145,800
- Under age 18 15.00%
- Over age 65 17.90%
- Female 52.20%
- White 45.40%
- Black 12.60%
- Hispanic 24.40%
- Asian 12.60%

1	Amazon Groc. (Daily Shop/Whole Foods)	18	\$883.20	14.35%
2	Walgreens (Duane Reade)	70	\$836.50	13.60%
3	Target	14	\$526.10	8.55%
4	ShopRite (Fairway/GourGarage/Morton Wilms)	23	\$502.40	8.17%
5	CVS	60	\$441.70	7.18%

See NEW YORK COUNTY SHARE on page 73



Fill your Frozen Aisle with Summer Snacking Faves from Mrs. T's!

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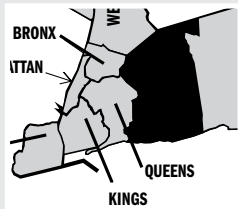

Air Fry in 8 Mins



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NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 72



NASSAU COUNTY (\$6.1 billion) (Includes Great Neck, Hempstead, Mineola)

• Population	1,398,939	• Female	50.80%
• # of Households	458,166	• White	53.50%
• Median Income	\$146,202	• Black	13.50%
• Under age 18	21.20%	• Hispanic	19.20%
• Over age 65	19.60%	• Asian	14.10%

1	Stop & Shop	20	\$893.40	14.62%
2	ShopRite	6	\$560.40	9.17%
3	CVS	69	\$521.50	8.53%
4	Costco	3	\$478.60	7.83%
5	BJ's Wholesale Club	6	\$455.30	7.45%
6	Walmart (SC/Neighborhood Market)	6	\$379.70	6.21%
7	Target	9	\$338.50	5.54%
8	Key Food	21	\$313.76	5.13%
9	Amazon Groc. (Whole Foods)	5	\$291.60	4.77%
10	7-Eleven	106	\$290.40	4.75%
11	King Kullen (Wild By Nature)	10	\$254.70	4.17%
12	Walgreens	26	\$246.00	4.03%

13	Krasdale (AIM/CTwn/Bravo/Stop1/Mkt Fresh)	23	\$225.89	3.70%
14	Trader Joe's	5	\$191.60	3.14%
15	ASG	22	\$181.30	2.97%
16	Lidl	9	\$145.20	2.38%
17	Uncle Giuseppe's	3	\$72.10	1.18%
18	Stew Leonard's	1	\$55.10	0.90%
19	Aldi	4	\$46.80	0.77%
20	Food Bazaar	3	\$44.60	0.73%
21	Western Beef	3	\$43.70	0.72%
22	Allegiance (Foodtown)	5	\$36.50	0.60%
23	America's Food Basket (Ideal)	5	\$25.20	0.41%
24	IGA	2	\$16.80	0.27%
25	Albertsons (Kings)	1	\$14.10	0.23%
26	Fine Fare Supermarkets	1	\$6.80	0.11%
27	Quick Chek	1	\$3.60	0.06%
28	Cumberland Farms	1	\$3.20	0.05%
29	Military Commissaries	1	\$3.00	0.05%
		377	\$6,139.35	100.46%*

See NEW YORK COUNTY SHARE on page 78



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IN REVIEW: WEGMANS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	1	\$67.40	\$4,085.20	1.65%	0	\$0.00	0.00%

CT Recap: 1 store with sales of \$67.4 million. Total retail food sales for CT in the study: \$8.59 billion. Wegmans share of CT is 0.78%.

DE	New Castle	1	\$84.90	\$2,305.70	3.68%	1	\$84.80	3.77%
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DE Recap: 1 store with sales of \$84.9 million. Total retail food sales for DE in the study: \$2.31 billion. Wegmans share of DE is 3.68%.

NJ	Bergen	1	\$128.20	\$3,937.30	3.26%	1	\$125.70	3.25%
NJ	Burlington	1	\$89.80	\$2,122.40	4.23%	1	\$87.20	4.44%
NJ	Camden	1	\$63.90	\$2,032.80	3.14%	1	\$63.30	3.24%
NJ	Mercer	1	\$72.10	\$1,567.20	4.60%	1	\$71.20	4.69%
NJ	Middlesex	1	\$67.90	\$2,891.30	2.35%	1	\$67.20	2.33%
NJ	Monmouth	2	\$122.30	\$2,988.80	4.09%	2	\$119.30	4.02%
NJ	Morris	1	\$134.80	\$2,413.70	5.58%	1	\$133.70	5.62%
NJ	Somerset	1	\$128.20	\$1,446.50	8.86%	1	\$124.30	8.87%

NJ Recap: 9 stores with sales of \$807.2 million. Total retail food sales for NJ in the study: \$35.25 billion. Wegmans share of NJ is 2.29%.

NY	Brooklyn	1	\$118.10	\$5,865.30	2.01%	1	\$115.20	2.03%
NY	Manhattan	1	\$131.30	\$6,152.60	2.13%	1	\$128.70	2.07%
NY	Suffolk	1	\$109.20	\$6,627.20	1.65%	1	\$106.30	1.60%
NY	Westchester	1	\$81.10	\$4,572.30	1.77%	1	\$80.30	1.82%

NY Recap: 4 stores with sales of \$439.7 million. Total retail food sales for NY in the study: \$50.53 billion. Wegmans share of NY is 0.87%.

PA	Bucks	2	\$174.70	\$3,430.00	5.09%	2	\$167.40	5.00%
PA	Chester	2	\$169.20	\$2,287.50	7.40%	2	\$165.40	7.52%
PA	Cumberland	1	\$59.80	\$1,300.10	4.60%	1	\$62.00	4.81%
PA	Delaware	1	\$122.10	\$2,830.40	4.31%	1	\$115.20	4.17%
PA	Lackawanna	1	\$55.60	\$790.30	7.04%	1	\$54.90	6.98%
PA	Lancaster	1	\$72.10	\$1,883.20	3.83%	1	\$70.30	3.80%
PA	Lehigh	1	\$70.70	\$1,659.80	4.26%	1	\$70.60	4.39%
PA	Luzerne	1	\$58.30	\$993.60	5.87%	1	\$58.05	5.87%
PA	Lycoming	1	\$42.10	\$503.10	8.37%	1	\$41.70	8.45%
PA	Montgomery	3	\$240.60	\$4,581.80	5.25%	3	\$234.70	5.29%
PA	Northampton	2	\$159.40	\$1,339.50	11.90%	2	\$156.80	11.39%

PA Recap: 16 stores with sales of \$1.22 billion. Total retail food sales for PA in the study: \$34.74 billion. Wegmans share of PA is 3.53%.

Mid-Atlantic Recap: 31 stores with sales of \$2.62 billion annually.

Mid-Atlantic retail food sales total: \$131.41 billion.

Wegmans Per Store Average: \$84.64 million

Source: Food Trade News, June 2026

Karns Hosts Annual Charity Golf Outing June 10 At Range End Golf Club In Dillsburg, PA

Karns held its annual charity golf outing June 10 at Range End Golf Club in Dillsburg, PA. Welcoming golfers were these members of the Karns family Andrea Karns, fourth generation family member May Karns Hoover, and Scott Karns.



This Four Seasons Produce foursome features Jon Steffy, Wes Jones, Dave Hahn and Wayne Hendrickson.



Affinity Group is well represented at the Karns golf outing by Mark Sisler, Ron Benjamin, Matt McShain and Dan McShain.



Smiling for our photographer are CA Ferolie's Tom Morrison, Jim Morrison, Pat O'Connell and Colin McHale.



On hand at the Karns outing from Utz are Tom Worley, Matt Schessler, Gary Little and Ed Burda (retired).



This duo from Clemens Food Group features Dan Feathers and Darrell Ledford.



These smiles belong to Adam Lanzendorfer of Imler's Poultry, Bruce Rudderow of Karns, Bryan Imler of Imler's Poultry, Mat Rudderow of Karns, and Bryce Imler of Imler's Poultry.



Mat Rudderow (2nd from l) of Karns is joined here by Seth Weaver, Craig Weaver and Cole Weaver of Weaver's of Wellsville.



This JOH photo features Adam Baldoni, Jeff Meyers, Paul McGee and Rick Daniels.



Industry consultant Kurt Schertle (r) is joined here by Bob Hager of Miele and Tim Parks of FMS.



Smiling for our photographer are Dan McCullough and Scott Karns of Karns and Geoff Mason of AJ Letizio.

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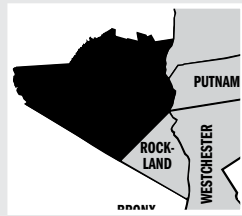


For more information, contact Bill Chiodo at
bill.chiodo@affinitysales.com

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NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 73



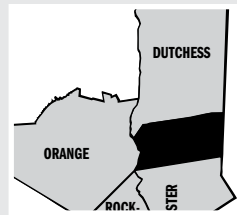
ORANGE COUNTY (\$1.5 billion)

(Includes Middletown, Port Jervis, Newburgh)

• Population	417,669	• Female	50.20%
• # of Households	139,000	• White	61.96%
• Median Income	\$97,178	• Black	11.40%
• Under age 18	25.40%	• Hispanic	23.90%
• Over age 65	15.30%	• Asian	2.80%

1	ShopRite	5	\$328.50	4.38%
2	Walmart (SuperCenter)	3	\$267.50	3.57%
3	Northeast Grocery (Price Chopper/Mrkt 32)	4	\$176.40	2.35%
4	Hannaford	4	\$170.80	2.28%
5	CVS	13	\$83.70	1.12%
6	BJ's Wholesale Club	2	\$81.80	1.09%
7	Stop & Shop	3	\$75.80	1.01%
8	Target	4	\$70.20	0.94%
9	Walgreens	8	\$61.40	0.82%
10	Adam's Fairacre Farms	2	\$38.10	0.51%
11	Allegiance (Foodtown)	2	\$35.60	0.47%
12	Aldi	3	\$29.70	0.40%
13	Military Commissaries	1	\$21.59	0.29%

14	Quick Chek	8	\$17.60	0.23%
15	Cumberland Farms	6	\$17.20	0.23%
16	Save A Lot	2	\$11.30	0.15%
17	7-Eleven	3	\$10.20	0.14%
		73	\$1,491.39	99.97%



PUTNAM COUNTY (\$261.7 million)

(Includes Brewster, Carmel, Mahopac)

• Population	99,028	• Female	49.80%
• # of Households	35,545	• White	69.00%
• Median Income	\$126,257	• Black	3.00%
• Under age 18	19.10%	• Hispanic	22.00%
• Over age 65	20.30%	• Asian	2.00%

1	Albertsons (Acme)	3	\$65.70	25.11%
2	ShopRite	1	\$58.10	22.20%
3	Stop & Shop	1	\$40.20	15.36%
4	DeCicco & Sons	1	\$25.00	9.55%
5	Northeast Grocery (Tops)	1	\$16.50	6.30%
6	Krasdale (AIM)	2	\$16.47	6.29%
7	CVS	2	\$13.00	4.97%
8	Allegiance (Foodtown)	1	\$10.50	4.01%
9	IGA	1	\$6.00	2.29%

See NEW YORK COUNTY SHARE on page 79

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NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 78

10	Key Food	1	\$3.04	1.16%
		14	\$254.51	97.25%

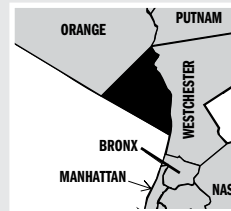
11	Food Bazaar	8	\$159.40	2.75%
12	Trade Fair	8	\$134.20	2.31%
13	Lidl	4	\$75.10	1.29%
14	Fine Fare Supermarkets (Shop Fair)	13	\$73.90	1.27%
15	Allegiance (Foodtown)	8	\$71.00	1.22%
16	ShopRite	1	\$65.70	1.13%
17	7-Eleven	38	\$58.30	1.00%
18	America's Food Basket (Ideal)	8	\$49.60	0.86%
19	Western Beef	2	\$43.50	0.75%
20	Aldi	2	\$31.00	0.53%
		378	\$5,329.55	91.87%



QUEENS COUNTY (\$5.8 billion)

- Population 2,358,182
- # of Households 841,003
- Median Income \$86,136
- Under age 18 19.00%
- Over age 65 19.10%
- Female 51.10%
- White 23.20%
- Black 16.30%
- Hispanic 28.10%
- Asian 25.90%

1	Key Food	72	\$841.33	14.50%
2	Krasdale (AIM/Ctown/Bravo/Stop1/Mkt Fresh)	82	\$797.52	13.75%
3	Costco	2	\$599.20	10.33%
4	Walgreens (Duane Reade)	41	\$463.10	7.98%
5	Stop & Shop	9	\$412.50	7.11%
6	CVS	36	\$382.50	6.59%
7	BJ's Wholesale Club	4	\$371.90	6.41%
8	Target	8	\$320.30	5.52%
9	ASG	29	\$216.50	3.73%
10	Trader Joe's	3	\$163.00	2.81%



ROCKLAND COUNTY (\$1.2 billion)

(Includes New City, Nyack, Suffern)

- Population 357,397
- # of Households 103,879
- Median Income \$110,000
- Under age 18 30.30%
- Over age 65 16.00%
- Female 50.30%
- White 59.70%
- Black 10.20%
- Hispanic 20.60%
- Asian 6.00%

1	ShopRite	5	\$444.60	38.41%
2	Costco	1	\$176.40	15.24%

See NEW YORK COUNTY SHARE on page 80



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NEW YORK COUNTY SHARE OF MARKET: 2026

3	Stop & Shop	3	\$99.50	8.60%
4	Key Food	6	\$90.13	7.79%
5	CVS	11	\$69.40	6.00%
6	Walgreens	6	\$59.80	5.17%
7	BJ's Wholesale Club	1	\$53.20	4.60%
8	Target	2	\$47.00	4.06%
9	Aldi	2	\$25.60	2.21%
10	Walmart	1	\$24.30	2.10%
11	7-Eleven	9	\$24.10	2.08%
12	Krasdale (AIM/Bravo)	2	\$17.30	1.49%
13	Allegiance (Foodtown)	1	\$9.00	0.78%
14	America's Food Basket (Ideal)	1	\$4.90	0.42%
15	Quick Chek	1	\$3.60	0.31%
		52	\$1,148.83	99.24%



STATEN ISLAND (\$1.8 billion)

• Population	501,290	• Female	51.00%
• # of Households	170,777	• White	54.00%
• Median Income	\$98,290	• Black	8.00%
• Under age 18	22.50%	• Hispanic	19.50%
• Over age 65	17.40%	• Asian	12.80%

1	ShopRite	4	\$472.80	25.64%
2	Costco	1	\$328.50	17.81%
3	Stop & Shop	5	\$238.20	12.92%
4	ASG	8	\$141.40	7.67%
5	CVS	17	\$121.80	6.60%
6	Target	3	\$87.10	4.72%
7	Key Food	9	\$73.83	4.00%
8	Walgreens (Duane Reade)	9	\$72.90	3.95%
9	BJ's Wholesale Club	1	\$71.20	3.86%
10	Trader Joe's	2	\$66.80	3.62%
11	Krasdale (Market Fresh/Shop Smart/Stop1)	7	\$54.77	2.97%
12	7-Eleven	11	\$32.80	1.78%
13	Western Beef	2	\$31.50	1.71%
14	Allegiance (Foodtown)	2	\$28.90	1.57%

See NEW YORK COUNTY SHARE on page 82

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FOOD TRADE NEWS MARKET STUDY 2026: RULES & ANALYSIS

from page 19

For retailers that will not give us their volumes directly, we employ a number of sources: former and present employees, vendors familiar with specific accounts, and outside consultants. We use consultants primarily in collecting data about the mass and club channels. Our volume factoring system includes total sales produced by supermarkets, as well as 100 percent of sales recorded by drug chains, military commissaries and convenience stores (again, excluding fuel and alcohol).

Based on publicly-available data from Walmart (Sam's Club), Target, Costco and BJ's, whose sales breakouts by department continue to skew more heavily toward grocery, drug, health and beauty care and general merchandise (HBC and GM), we now factor in that 62 percent of sales at Walmart's 105 SuperCenters in the region are derived from grocery, drug, HBC and GM. For the 68 conventional Walmart ("Division One") discount stores remaining in the market, we utilize an extrapolated percentage of 47 percent of total store sales. For

the lone Neighborhood Market store in Levittown, NY, we include 100 percent of sales. Once again over the past 12 months, Walmart opened no new stores, but plans for the next year call for the "Bentonville Behemoth" to remodel and upgrade 77 stores in *Food Trade News*' marketing area.

At Target, which had another disappointing year (although its most recent Q1 report, which occurred after our measuring period ended, showed improvement), its food/general merchandise extrapolated percentage is 46 percent at its 198 stores.

The three club operators - Costco, BJ's and Sam's Club - also have highly skewed sales towards grocery, drug, HBC and GM, which we now estimate at 67 percent of store volume.

If a store opened during the course of the year (but was not open for all 52 weeks) we annualize volumes based on a weekly average. For new replacement stores we apply a "blended" formula combining old store sales with new volumes achieved at the replacement. If a store closed during our measuring period, it is eliminated from our survey and no sales from that shuttered

unit are included.

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Obviously, publishing a market study that requires such detail and focus can only be accomplished with a great team effort. And we've got a veteran dream team - dedicated, intelligent, passionate and fun to work with.

Those stalwarts are our three co-publishers - Terri Maloney, VP-editorial director; Maria Maggio, VP-general manager of *Food Trade News*; and Kevin Gallagher, VP-Metro New York and New England.

As it's been for many years, there's one person who drives this entire process. That's Terri, who organizes and collects much of the data while also overseeing IT, writing, paste-up, proofreading, and pre-press and printer supervision.

There are also a number of other people who've contributed to this issue and to our overall success that I want to thank for the success of our signature edition.

Our pre-press and graphics team of Jenny Jones and Matt Danielson at E-Ink, who we have partnered with us for 30 years, continue to do a stellar job of helping get the final product ready for all three of our publications - *Food World*, *Food Trade News* and our annual *Grocery Industry Directory*.

Kudos, too, to our printer - Evergreen Printing in Bellmawr, NJ - another entrepreneurial enterprise that prioritizes customer service and quality. We salute Mike McBain, Chris Geimer, Tanya Erickson and the entire Evergreen team for their continued good work.

Also, a shout out to Matt Casey and Bob Gorland from Matthew P. Casey & Associates, both personal friends, whose retail estate guidance and overall market acumen are invaluable.

This is my 53rd year of reporting about the grocery industry. I'm thankful and humbled that an idea that my late, great partner Dick Bestany and I had in 1978, has blossomed for so long.

But all good things must come to an end, and as many of you know, I sold Best-Met Publishing last August to Alex Wissel. As part of my deal with Alex, I

agreed to continue to write my column, "Taking Stock" and to pilot the Market Study one final time. That commitment has now been fulfilled and at age 75, I will be mostly retired, save for a few consulting projects.

Obviously, to achieve such longevity, the contributions of our readers have been invaluable. I also want to acknowledge the important role of our advertisers - without you, we simply wouldn't exist.

As for Best-Met Publishing, I know Alex along with the old Best-Met team and a few newcomers - Greg Madison and Janani Ravi - are excited to continue to publish information-based products, both in print and digitally, that remain relevant and interesting to an evolving audience.

Thanks for the good times and wonderful memories - it's been a long and great ride

Jeff Metzger
Publisher Emeritus

As Fourth Generation Family Member, Tracey Cullen Will Lead Long Island Chain

from page 1

A fourth-generation member of the founding family, Cullen is the great-granddaughter of King Kullen founder Michael J. Cullen and daughter of former co-president Brian C. Cullen. She most recently served as senior vice president of company operations.

"This is a special day for the King Kullen organization as Tracey takes the helm of the company founded by her great-grandfather 96 years ago,"

James Cullen said. "Over the years, my niece has taken on leadership roles of increasing responsibility and has played an important part in helping shape the company's future."

He noted that Cullen's promotion also marks a company milestone, making her the first woman to serve as president in King Kullen's history.

James Cullen also praised Brown's contributions to the company.

"We thank Joe for his extraordinary leadership and unwaver-

ing dedication to King Kullen," he said. "His contributions have been immeasurable, and his legacy will remain an important part of our company's history."

Tracey Cullen joined King Kullen in 2010 after practicing labor and employment law with a national law firm in New York. In addition to serving on the company's board of directors and executive committee, she also serves on the boards of Long Island Cares and the Long Island Association.

"It is an incredible honor to



Tracey Cullen

assume this role at a company that has meant so much to my family for four generations," Cullen said. "I am grateful for the opportunity to build upon that tradition, which dates back nearly a century."

She also thanked Brown for his mentorship and leadership during her tenure with the company.

Headquartered in Hauppauge, NY, King Kullen was founded in 1930 and is recognized by the Smithsonian Institution as America's first supermarket.

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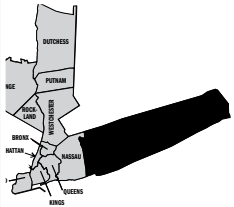
NEW YORK COUNTY SHARE OF MARKET: 2026

Continued from page 80

15	Lidl	1	\$10.10	0.55%
16	Aldi	1	\$8.20	0.44%
17	America's Food Basket	1	\$8.10	0.44%
18	Fine Fare Supermarkets	1	\$7.10	0.38%
		85	\$1,856.00	100.63%*

8	King Kullen (Wild By Nature)	18	\$345.93	5.22%
9	Krasdale (AIM/Ctown/Bravo/Stop1/Mkt Fresh)	46	\$306.32	4.62%
10	Target	10	\$293.30	4.43%
11	Walgreens (Duane Reade)	28	\$227.50	3.43%
12	Lidl	15	\$226.50	3.42%
13	Aldi	14	\$141.90	2.14%
14	Amazon Groc. (Whole Foods)	3	\$121.40	1.83%
15	Wegmans	1	\$109.20	1.65%
16	Key Food	9	\$108.00	1.63%
17	Trader Joe's	3	\$100.40	1.51%
18	Uncle Giuseppe's	5	\$96.80	1.46%
19	ASG	8	\$86.20	1.30%
20	Stew Leonard's	1	\$47.20	0.71%
21	Sam's Club	1	\$42.10	0.64%
22	Fine Fare Supermarkets	5	\$40.50	0.61%
23	Cumberland Farms	3	\$18.90	0.29%
24	The Fresh Markets	1	\$18.60	0.28%
25	Sprouts	1	\$15.40	0.23%
26	Quick Chek	5	\$13.40	0.20%
27	Food Bazaar	1	\$10.80	0.16%

See NEW YORK COUNTY SHARE on page 83



SUFFOLK COUNTY (\$6.6 billion)
(Includes Amityville, Riverhead, Southampton)

- Population 1,546,090
- # of Households 512,565
- Median Income \$130,686
- Under age 18 20.80%
- Over age 65 17.50%
- Female 50.40%
- White 61.50%
- Black 8.80%
- Hispanic 23.80%
- Asian 4.50%

1	Stop & Shop	26	\$1,209.60	18.25%
2	ShopRite	12	\$706.50	10.66%
3	Costco	5	\$678.80	10.24%
4	7-Eleven	166	\$509.70	7.69%
5	CVS	68	\$396.50	5.98%
6	BJ's Wholesale Club	6	\$394.40	5.95%
7	Walmart	7	\$376.20	5.68%

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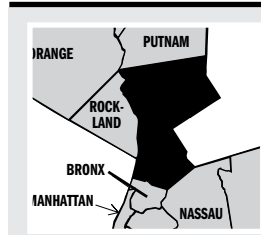
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NEW YORK COUNTY SHARE OF MARKET: 2026

28	IGA	10	\$8.30	0.13%
		478	\$6,650.35	100.35%*



WESTCHESTER COUNTY (\$4.6 billion) (Includes New Rochelle, White Plains, Yonkers)

• Population	1,015,743	• Female	51.30%
• # of Households	372,883	• White	49.20%
• Median Income	\$118,976	• Black	12.70%
• Under age 18	20.70%	• Hispanic	27.40%
• Over age 65	19.10%	• Asian	6.10%

1	ShopRite	11	\$759.50	16.61%
2	Stop & Shop	13	\$588.90	12.88%
3	CVS	54	\$394.20	8.62%
4	DeCicco & Sons	11	\$375.00	8.20%
5	Costco	3	\$371.60	8.13%
6	Krasdale	35	\$314.19	6.87%
7	Albertsons (Acme/Balducci's)	13	\$280.40	6.13%
8	Amazon Groc. (Whole Foods)	4	\$249.30	5.45%
9	BJ's Wholesale Club	3	\$181.20	3.96%
10	Target	5	\$156.20	3.42%
11	Trader Joe's	4	\$146.20	3.20%

12	Walgreens	14	\$111.60	2.44%
13	Sam's Club	1	\$100.50	2.20%
14	Stew Leonard's	1	\$96.40	2.11%
15	Wegmans	1	\$81.10	1.77%
16	Allegiance (Foodtown)	8	\$78.00	1.71%
17	7-Eleven	14	\$46.30	1.01%
18	Key Food	6	\$46.29	1.01%
19	Walmart	1	\$44.20	0.97%
20	Uncle Giuseppe's	1	\$26.50	0.58%
21	Food Bazaar	1	\$23.90	0.52%
22	The Fresh Markets	1	\$17.40	0.38%
23	ASG	2	\$16.40	0.36%
24	MOM's Organic Market	1	\$14.30	0.31%
25	Fine Fare Supermarkets	2	\$13.10	0.29%
26	America's Food Basket (Ideal)	2	\$10.80	0.24%
27	Lidl	1	\$10.60	0.23%
28	Save A Lot	1	\$4.40	0.10%
		214	\$4,558.48	99.70%

() Name in parentheses indicates another banner used by the company.

*Combined retailer sales exceed 100% due to spill-in from other areas. Because of consumers purchasing items in one county by residing in an adjacent one, or due to tourist traffic, leakage can occur. County food sales are formulated from population and annual expenditure of county residents.

Source: *Food Trade News*, June 2026



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IN REVIEW: SHOPRITE

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield (Price Rite/Garafalo/Grade A)	13	\$681.70	\$4,085.20	16.69%	13	\$703.80	17.48%
CT	Litchfield (Price Rite)	1	\$16.90	\$774.10	2.18%	1	\$16.70	2.17%
CT	New Haven (Price Rite/Garafalo/Grade A)	9	\$487.20	\$3,730.90	13.06%	8	\$459.30	12.64%
CT Recap: 23 stores with sales of \$1.19 billion. Total retail food sales for CT in the study: \$8.59 billion. ShopRite share of CT is 13.80%.								
DE	New Castle (Kenny)	6	\$272.30	\$2,305.70	11.81%	6	\$270.80	12.03%
DE Recap: 6 stores with sales of \$272.3 million. Total retail food sales for DE in the study: \$2.31 billion. ShopRite share of DE is 11.81%.								
NJ	Atlantic (Village)	5	\$380.10	\$1,064.50	35.71%	5	\$374.30	36.44%
NJ	Bergen (Price Rite/Clare/Glass/Inserra/Maniaci)	18	\$1,421.60	\$3,937.30	36.11%	18	\$1,393.50	36.01%
NJ	Burlington (FG/Eickhoff-HFF/Ravitz/Saker/Zallie)	10	\$605.50	\$2,122.40	28.53%	10	\$597.40	30.44%
NJ	Camden (Brown/Ravitz/Zallie)	8	\$483.50	\$2,032.80	23.78%	8	\$469.90	24.02%
NJ	Cape May (Village)	2	\$112.60	\$620.70	18.14%	2	\$108.70	17.93%
NJ	Cumberland (Bottino/Village)	4	\$242.10	\$667.90	36.25%	4	\$233.60	35.36%
NJ	Essex (FG/Drulan/Glass/Infusino/LoCurcio/Maniaci/Sunrise/Village)	10	\$1,016.20	\$2,463.10	41.26%	10	\$932.40	39.54%
NJ	Gloucester (Bottino/Brown/Zallie)	6	\$441.10	\$1,268.40	34.78%	6	\$426.20	34.75%
NJ	Hudson (Inserra/LoCurcio/Morton Williams)	6	\$487.10	\$1,929.90	25.24%	5	\$465.30	25.07%
NJ	Hunterdon (Colalillo)	2	\$176.20	\$506.00	34.82%	2	\$172.50	35.36%
NJ	Mercer (Saker)	6	\$455.60	\$1,567.20	29.07%	6	\$438.80	28.92%
NJ	Middlesex (FG/SRS/Glass/Maniaci/Sitar/Village)	13	\$980.50	\$2,891.30	33.91%	13	\$972.40	33.66%
NJ	Monmouth (Dearborn Market/Saker)	12	\$847.30	\$2,988.80	28.35%	12	\$829.30	27.97%
NJ	Morris (Glass/Goldstein/Village/Wolfson)	11	\$736.20	\$2,413.70	30.50%	11	\$739.60	31.10%
NJ	Ocean (Saker)	9	\$713.20	\$2,255.40	31.62%	9	\$692.50	32.01%
NJ	Passaic (FG/PR/Cuellar/Infusino/Inserra/Maniaci)	8	\$523.80	\$1,488.40	35.19%	8	\$514.30	33.85%
NJ	Somerset (Saker/Village)	7	\$576.40	\$1,446.50	39.85%	7	\$555.50	39.65%
NJ	Sussex (Ronetco)	5	\$390.60	\$659.80	59.20%	5	\$383.10	60.26%
NJ	Union (SRS/AJS/Glass/Village)	8	\$731.50	\$2,223.90	32.89%	8	\$714.20	33.38%
NJ	Warren (Colalillo/Ronetco/Village)	4	\$222.50	\$538.50	41.32%	4	\$221.70	42.49%
NJ Recap: 154 stores with sales of \$11.54 billion. Total retail food sales for NJ in the study: \$35.25 billion. ShopRite share of NJ is 32.74%.								
NY	Bronx (Morton Williams/Village)	2	\$64.20	\$3,478.30	1.85%	1	\$50.60	1.47%
NY	Brooklyn (Glass)	3	\$196.20	\$5,865.30	3.35%	2	\$176.50	3.11%
NY	Dutchess (SRS)	4	\$252.20	\$1,155.20	21.83%	4	\$243.00	21.47%
NY	Manhattan (Fairway/Gourmet Garage/Morton Williams/Village)	23	\$502.40	\$6,152.60	8.17%	8	\$262.30	4.22%
NY	Nassau (Buonadonna/Greenfield/Thompson)	6	\$560.40	\$6,111.20	9.17%	6	\$552.30	9.22%
NY	Orange (SRS)	5	\$328.50	\$7,499.80	4.38%	5	\$316.60	21.77%
NY	Putnam (SRS)	1	\$58.10	\$261.70	22.20%	1	\$55.70	17.53%
NY	Queens (SRS)	1	\$65.70	\$5,801.10	1.13%	1	\$60.30	1.06%
NY	Rockland (Glass/Inserra)	5	\$444.60	\$1,157.60	38.41%	5	\$435.40	38.35%
NY	Staten Island (SRS)	4	\$472.80	\$1,844.30	25.64%	3	\$390.30	22.46%
NY	Suffolk (FG/Buonadonna/Gallagher/Greenfield/Janson/Thompson)	12	\$706.50	\$6,627.20	10.66%	12	\$691.20	10.37%
NY	Westchester (SRS/Fairway/Village)	11	\$759.50	\$4,572.30	16.61%	11	\$756.40	17.17%
NY Recap: 77 stores with sales of \$4.41 billion. Total retail food sales for NY in the study: \$50.53 billion. ShopRite share of NY is 8.73%.								
PA	Berks (Price Rite)	1	\$13.10	\$1,684.40	0.78%	1	\$12.90	0.78%
PA	Bucks (Brown/Colalillo/McMenamin/SRS)	4	\$226.90	\$3,430.00	6.62%	4	\$217.20	6.48%
PA	Chester (KTM)	1	\$32.40	\$2,287.50	1.42%	1	\$32.30	1.47%
PA	Dauphin (Price Rite)	1	\$15.80	\$1,133.70	1.39%	1	\$16.90	1.49%
PA	Delaware (Price Rite/Fresh Grocer/Burns/Collins/SRS)	6	\$381.20	\$2,830.40	13.47%	6	\$373.70	13.54%
PA	Lackawanna (Price Rite/Fresh Grocer/Bracey/Gerrity)	8	\$181.30	\$790.30	22.94%	8	\$175.80	22.37%
PA	Lebanon (Price Rite)	1	\$15.30	\$489.20	3.13%	1	\$15.20	3.20%
PA	Lehigh (Price Rite)	1	\$18.20	\$1,659.80	1.10%	1	\$18.10	1.13%
PA	Luzerne (Fresh Grocer/Gerrity)	4	\$72.50	\$993.60	7.30%	4	\$70.30	7.10%
PA	Monroe (Bracey/Kinsley/Village)	3	\$182.40	\$823.20	22.16%	3	\$177.60	22.21%
PA	Montgomery (Fresh Grocer/Price Rite/Brown/Burns/KTM II)	3	\$178.40	\$4,581.80	3.89%	3	\$176.40	3.97%
PA	Northampton (Fresh Grocer/Price Rite/Colalillo/Gerrity)	3	\$99.60	\$1,339.50	7.44%	3	\$95.10	6.91%
PA	Philadelphia (FG/Browns/GMS/McMenamin/Zallie/SRS)	18	\$887.40	\$4,052.40	21.90%	18	\$867.30	21.12%
PA	Pike (SRS)	1	\$67.80	\$218.50	31.03%	1	\$64.20	30.41%
PA	York (Price Rite)	1	\$15.30	\$1,826.80	0.84%	1	\$15.10	0.85%
PA Recap: 56 stores with sales of \$2.39 billion. Total retail food sales for PA in the study: \$34.74 billion. ShopRite share of PA is 6.87%.								

Mid-Atlantic Recap: 316 stores with sales of \$19.8 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

ShopRite Per Store Average: \$62.66 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026

TAKING STOCK

from page 65

Delaware Chancery Court shows Albertsons' attorneys think they have a key piece of evidence in their possession, and Kroger has asked a judge to keep it out of the proceedings.

Albertsons and Kroger have gone back and forth over the strategy around the merger, which would have had Kroger buying most of Boise-based Albertsons. Albertsons said Kroger ran a flawed strategy that didn't work to appease Federal Trade Commission regulators, who wanted to see stores sold off to third parties to ease antitrust concerns. Kroger said Albertsons tried to undermine the deal.

In March, Kroger demanded that Albertsons strike several documents it had in its possession from the record, after Albertsons said Kroger had "orally attempted to claw back" a key slide. Albertsons said the "divestiture strategy" slide, which had been presented to Kroger's board of directors during the merger process, showed what Albertsons called "Kroger's business strategy to divest unprofitable stores." Albertsons called the slide "highly damaging to Kroger."

"The divestiture slide reflects information revealing Kroger's business plan to divest the lowest-performing stores," Albertsons' attorneys claimed. "This information is indisputably relevant. It confirms that Kroger sought to put its own financial interest first and regulatory clearance of the merger second, violating its contractual obligations to use "best efforts" and take "any and all actions" to remove antitrust impediments to the merger."

Kroger had proposed to divest several hundred stores to C&S Wholesale Grocers, spinning off a mix of stores owned by both Kroger and Albertsons. The FTC argued that the divestitures were insufficient to alleviate antitrust concerns and said the deal would raise prices for customers. The FTC won an injunction in federal court, while a Washington state court also put the brakes on the deal, effectively killing it. Albertsons called the deal off, and the two companies continue as independent retailers.

As Kroger worked to figure out which stores to spin out, Albertsons alleges it was focused not on antitrust concerns, but on business ones. It developed a list of 327 stores to sell, with 73 of those being dropped "for business reasons (rather than antitrust reasons)," Albertsons' lawyers contend.

Kroger's then-CFO Garry Millerchip, who is now a Costco executive (chief financial officer), wanted a different plan

The Albertsons filing said Millerchip pushed to "cherry-pick" the "least profitable store in each area," and that it wanted to sell its "least valuable 'banners' or store trade names."

In addition to the court action over the divestiture strategy, Albertsons and Kroger have been battling over thousands of documents that Albertsons wants to see, but Kroger wants to keep hidden.

In filings, Albertsons said a number of Kroger executives, including former CEO Rodney McMullen, argued they were following the advice of their attorneys in defending which stores they decided to spin off to C&S. The strategy forced Kroger to allow Albertsons to view some documents produced by attorneys for Kroger in the case. But Albertsons said Kroger only produced about 400 documents out of a total of 34,000, which Albertsons says isn't sufficient.

The two grocery giants have not been able to an agreement and are waiting on Delaware Chancellor Lori Will to issue a decision on the discovery dispute.

Depositions in the case are largely complete. Former Albertsons CEO Vivek Sankaran, current CEO Susan Morris, Albertsons board member Jim Donald, McMullen, Millerchip, and several Kroger board members have been questioned. Representatives from competing grocers Lidl

TAKING STOCK continues on page 121

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Eastern Produce Council Hosts Annual Jersey Fresh BBQ Sponsored by NJDA In Hillsdale, NJ May 19



Eastern Produce Council (EPC) hosted the Jersey Fresh BBQ sponsored by New Jersey Department of Agriculture (NJDA) last month at Demerest Farms in Hillsdale, NJ. Among those on hand to mark the kickoff of 2026 Jersey Fresh produce season were Theresa Lowden of JOH, Susan McAleavey of EPC and NJDA's Christine Fries, Erin Murray, NJ Ag. Secretary Ed Wengryn, Nancy Wood, Joe Atchison III, and Billy Conners.



Alexa Conciatore of Allegiance Retail Services is joined here by Gary Roselli and Tracy Simmonds of Affinity Group.



This duo features Jaime Failing of Taylor Farms and Joe Kaszuba of House Foods.



Jim Regan (c) of RDD Associates is flanked in this photo by CA Ferolie's Diane Huening and Stacy Conway.



This foursome features Jenn Vannucci of Krasdale Foods, Therese Mauch of Zespri, Tom Marroli of State Garden, and Crystal Mudry of Krasdale Foods.



Theresa Lowden of JOH smiles for a photo with Louis Scagnelli of Krasdale Foods.

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'ShopRite LPGA Powered By Wakefern' Charity Luncheon Held May 29 At Galloway CC In Absecon, NJ

Last month, the ShopRite LPGA Powered by Wakefern tournament was held at Galloway National Golf Club in Absecon, NJ. On May 29, a charity luncheon took place, and *Food Trade News* was on hand to capture some photos. Val Skinner (2nd from r) of Val Skinner Foundation and 6-time winner of the LPGA, is joined here by Wakefern's Mike and Renee Stigers and Darren Caudill.



Jeff Mondelli of Wakefern smiles for a photo with Lindsay Fortese of Breakthrough T1D.

From the community of people fighting against hunger in local communities are Loree Brown Jones of Philabundance and Jane Asselta of South Jersey Food Bank.



Happy to be on hand for another successful LPGA annual tourney are Wakefern's Steve Hildner, Karen Meleta and Alex Emery.



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Metro New York Supermarket Leaders

- MW Deal Aids ShopRite
- No Store Closures For Stoppie
- Krasdale, Key Rule In NYC
- Amazon Fresh Now Extinct
- Wegmans Grows With CT Store

		2026	2026 Sales	% of 2026	2025	2025 Sales	% of 2025
Rank	Company	Stores	(in millions)	Market	Stores	(in millions)	Market
1	ShopRite (Dborn/Fwy/FG/GG/Mtn Wms/PR)	207	\$14,021.30	29.03%	187	\$13,362.50	27.84%
2	Stop & Shop	175	\$7,475.10	15.48%	175	\$7,500.20	15.63%
3	Krasdale	458	\$4,222.64	8.74%	452	\$4,022.58	8.38%
4	Key Food	346	\$4,067.89	8.42%	346	\$4,070.91	8.48%
5	Amazon Groc. (Daily Shop/Whole Foods)	64	\$2,871.00	5.94%	66	\$2,761.70	5.75%
6	ASG	226	\$2,176.20	4.51%	236	\$2,358.10	4.91%
7	Albertsons (Acme/Balducci's/Kings)	72	\$1,865.70	3.86%	75	\$1,883.70	3.92%
8	Trader Joe's	55	\$1,794.40	3.72%	51	\$1,641.50	3.42%
9	Wegmans	11	\$1,088.50	2.25%	10	\$1,000.70	2.08%
10	Allegiance (D'Ag/Foodtown/Gristedes)	111	\$1,068.35	2.21%	129	\$1,388.05	2.89%
		1,725	\$40,651.08	84.17%	1,727	\$39,989.94	83.32%

The chart above lists the top 10 supermarket retailers in the Metro New York market. Counties (boroughs) included are: Fairfield, Litchfield and New Haven in CT; Bergen, Essex, Hudson, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex and Union in NJ; Bronx, Dutchess, Kings/Brooklyn, Manhattan, Nassau, Orange, Putnam, Queens, Richmond/Staten Island, Rockland, Suffolk and Westchester in NY. Petroleum sales are not included. () Indicates another banner used by the company.

Total supermarket sales for the area are \$48.3 billion.

Source: Food Trade News, June 2026



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Metro New York Market Leaders

- Alts Share Flat At 31.79%
- Acquisition Helps SR Grow
- Rite Aid Exit Helps Others
- Costco, BJ's Control 10.3%
- Trader Joe's Opens 4

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	ShopRite (Drbn Mkt/Frwy/FG/GG/Mtn Wms/PR)	207	\$14,021.30	18.73%	187	\$13,362.50	17.47%
2	Stop & Shop	175	\$7,475.10	8.92%	175	\$7,500.20	9.06%
3	Costco	37	\$5,216.20	6.22%	37	\$5,063.80	6.14%
4	CVS	711	\$4,755.80	5.67%	715	\$4,443.40	5.50%
5	Walgreens	491	\$4,241.40	5.06%	519	\$4,152.20	5.17%
6	Krasdale	458	\$4,222.64	5.04%	452	\$4,022.58	4.81%
7	Key Food	346	\$4,067.89	4.85%	346	\$4,070.91	4.77%
8	Target	119	\$3,454.80	4.12%	113	\$3,210.10	4.06%
9	BJ's Wholesale Club	56	\$3,413.90	4.07%	54	\$3,180.90	4.01%
10	Walmart	68	\$2,964.30	3.54%	68	\$2,893.80	3.32%
11	Amazon Groc. (Daily Shop/Whole Foods)	64	\$2,871.00	3.43%	66	\$2,761.70	3.49%
12	ASG	226	\$2,176.20	2.60%	236	\$2,358.10	3.08%
13	Albertsons (Acme/Balducci's/Kings)	72	\$1,865.70	2.23%	75	\$1,883.70	2.46%
14	7-Eleven	663	\$1,849.60	2.15%	653	\$1,734.10	2.27%
15	Trader Joe's	55	\$1,794.40	2.14%	51	\$1,641.50	2.13%
16	Wegmans	11	\$1,088.50	1.30%	10	\$1,000.70	1.04%
17	Allegiance (D'Ag/Foodtown/Gristede)	111	\$1,068.35	1.27%	129	\$1,388.05	1.81%
18	Aldi	88	\$942.90	1.12%	85	\$900.20	1.05%
19	Wawa	121	\$800.90	0.96%	118	\$757.08	0.91%
20	Food Bazaar	38	\$751.30	0.90%	36	\$705.60	0.87%
		4,117	\$69,042.18	84.32%	4,125	\$67,031.12	87.22%

The chart above lists the top 20 retailers in the Metro New York market that sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of sales for supermarkets, c-stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties (boroughs) included are: Fairfield, Litchfield and New Haven in CT; Bergen, Essex, Hudson, Middlesex, Monmouth, Morris, Ocean, Passaic, Somerset, Sussex and Union in NJ; Bronx, Dutchess, Kings/Brooklyn, Manhattan, Nassau, Orange, Putnam, Queens, Richmond/Staten Island, Rockland, Suffolk and Westchester in NY. **Total food sales for the area are \$83.8 billion.** () Indicates another banner used by the company. Petroleum sales are not included. Source: Food Trade News, June 2026



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City of New York Supermarket Leaders

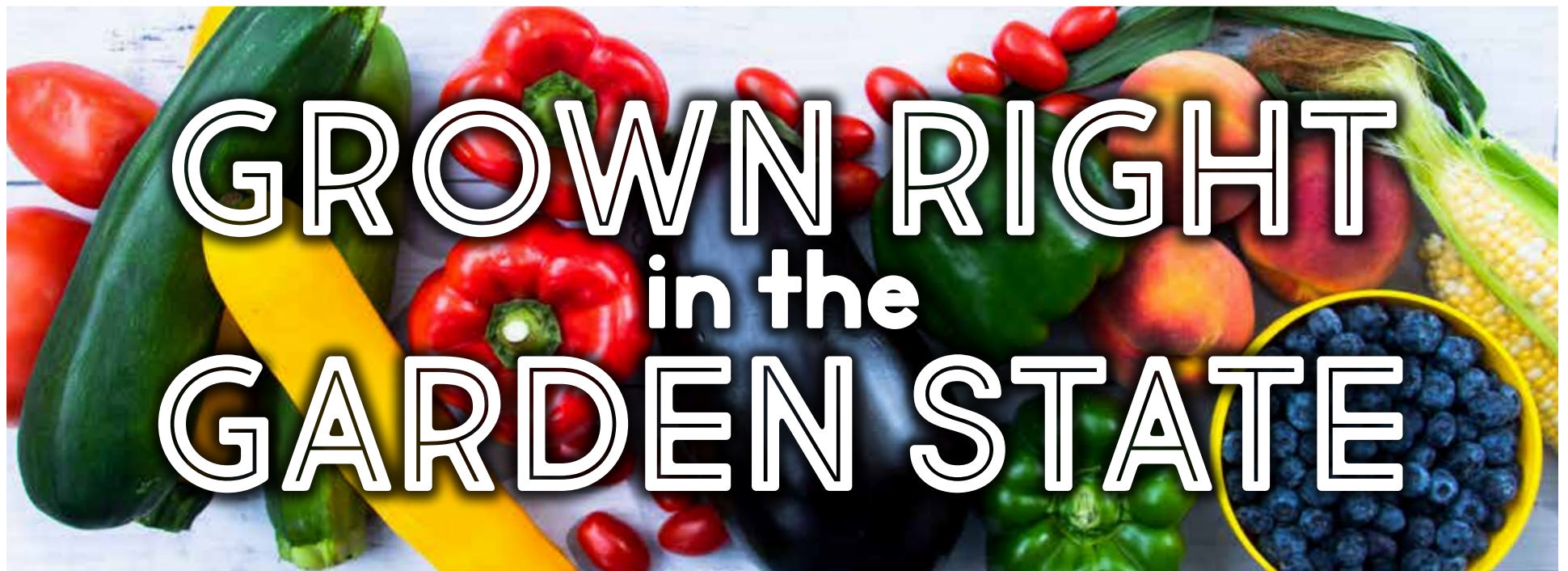
- Key, Krasdale Battle For Lead
- ASG Holds Serve
- SR Bolstered By MW Deal
- Whole Foods Adds Daily Shops
- Ferreira New Allegiance Chairman

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Key Food	241	\$2,710.56	16.47%	246	\$2,738.97	16.89%
2	Krasdale	274	\$2,678.07	16.27%	275	\$2,584.22	15.94%
3	ASG	154	\$1,711.60	10.40%	154	\$1,676.80	10.34%
4	ShopRite (Fairwy/Gour Grge/Morton Wllms)	33	\$1,301.30	7.91%	15	\$940.00	5.80%
5	Amazon Groc. (Daily Shop/Whole Foods)	22	\$1,041.80	6.33%	21	\$991.80	6.12%
6	Stop & Shop	20	\$926.20	5.63%	20	\$938.50	5.79%
7	Trader Joe's	18	\$775.50	4.71%	17	\$721.60	4.45%
8	Allegiance (D'Agostino's/Foodtown/Gristede's)	96	\$753.65	4.58%	97	\$1,014.85	6.26%
9	Fine Fare Supermarkets	80	\$535.80	3.26%	78	\$505.10	3.12%
10	Food Bazaar	24	\$500.00	3.04%	23	\$468.90	2.89%
		962	\$12,934.48	78.60%	946	\$12,580.74	77.59%

The chart above lists the top 10 supermarket retailers in the City of New York market. Counties (boroughs) included are: Bronx, Kings/Brooklyn, Manhattan, Queens and Richmond/Staten Island in NY. Petroleum sales are not included.

Total supermarket sales for the area are \$16.5 billion.

Source: Food Trade News, June 2026



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City of New York Market Leaders

- Alts. Share Flat At 31.88%
- Walgreens Closes More Units
- Target Debuts 2 Stores
- Avg. Per-Store Leader: Costco
- Big Jump For Trader Joe's

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Key Food	241	\$2,710.56	11.71%	246	\$2,738.97	12.02%
2	Krasdale	274	\$2,678.07	11.57%	275	\$2,584.22	11.34%
3	Walgreens	174	\$1,770.80	7.65%	186	\$1,803.60	7.91%
4	ASG	154	\$1,711.60	7.40%	154	\$1,676.80	7.36%
5	Costco	5	\$1,649.40	7.13%	5	\$1,619.20	7.10%
6	Target	40	\$1,422.30	6.15%	38	\$1,315.20	5.77%
7	CVS	155	\$1,311.50	5.67%	155	\$1,190.50	5.22%
8	ShopRite (Fairway/Gour Grge/Morton Wllims)	33	\$1,301.30	5.62%	15	\$940.00	4.12%
9	Amazon Groc. (Daily Shop/Whole Fds)	22	\$1,041.80	4.50%	21	\$991.80	4.35%
10	BJ's Wholesale Club	10	\$975.40	4.21%	9	\$869.00	3.81%
11	Stop & Shop	20	\$926.20	4.00%	2	\$938.50	4.12%
12	Trader Joe's	18	\$775.50	3.35%	17	\$721.60	3.17%
13	Allegiance (D'Agostino's/Fdtwn/Gristedes)	81	\$753.65	3.26%	97	\$1,014.85	4.45%
14	Fine Fare Supermarkets	80	\$535.80	2.32%	78	\$505.10	2.22%
15	Food Bazaar	24	\$500.00	2.16%	23	\$468.90	2.06%
16	7-Eleven	99	\$250.90	1.08%	93	\$205.90	0.90%
17	Wegmans	2	\$249.40	1.08%	2	\$249.90	1.07%
18	America's Food Basket (Ideal)	35	\$222.20	0.96%	34	\$207.90	0.91%
19	Western Beef	15	\$199.20	0.86%	15	\$202.60	0.89%
20	Lidl	10	\$149.00	0.64%	9	\$131.40	0.58%
		1492	\$21,134.58	91.33%	1474	\$20,375.94	89.39%

The chart above lists the top 20 retailers in the City of New York market that sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of sales for supermarkets, c-stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties (boroughs) included are: Bronx, Kings/Brooklyn, Manhattan, Queens and Richmond/Staten Island in NY. Petroleum sales are not included. () Indicates another banner used by the company.

Total food sales for the area are \$23.1 billion.

Source: Food Trade News, June 2026

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Long Island Supermarket Leaders

- Stoppie Still Dominant Player
- Solid Comps Help ShopRite
- KK Closes 2, Sales Flat
- Aldi Opens 2 Discount Units
- AF Closes In Oceanside, Setauket

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Stop & Shop	46	\$2,103.00	29.99%	46	\$2,097.00	29.48%
2	ShopRite	18	\$1,266.90	18.07%	18	\$1,243.50	17.48%
3	King Kullen (Wild By Nature)	28	\$600.63	8.57%	30	\$610.20	8.59%
4	Krasdale	69	\$532.21	7.59%	71	\$521.10	7.32%
5	Key Food	30	\$421.76	6.01%	29	\$415.47	5.84%
6	Amazon Groc. (Whole Foods)	8	\$413.00	5.89%	9	\$400.40	5.63%
7	Lidl	24	\$371.70	5.30%	24	\$381.80	5.37%
8	Trader Joe's	8	\$292.00	4.16%	7	\$252.70	3.55%
9	ASG	30	\$267.50	3.81%	40	\$484.80	6.81%
10	Aldi	18	\$188.70	2.69%	16	\$156.60	1.24%
		279	\$6,457.40	92.09%	290	\$6,563.57	91.65%

The chart above lists the top 10 supermarket retailers in the Long Island market. Counties included are: Nassau and Suffolk in NY. () Indicates another banner used by the company. Petroleum sales are not included. Total supermarket sales for the area are \$12.7 billion. Source: Food Trade News, June 2026

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In 2025, we visited four farmers at their farms in Illinois and Ohio. By 2033, our goal is to visit farmer #50 in the Proud Farmer Project.








Meet Our Farmers!

Long Island Market Leaders

- Alts. Share Now At 43.9%
- Healthy Comps Help SR Grow
- IDs At Costco, WM Among Best
- Rite Aid Fades Into Sunset
- 7-Eleven Store Count: 272

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Stop & Shop	46	\$2,103.00	16.51%	46	\$2,097.00	16.57%
2	ShopRite	18	\$1,266.90	9.94%	18	\$1,243.50	9.83%
3	Costco	8	\$1,157.40	9.09%	8	\$1,106.40	8.74%
4	CVS	137	\$918.00	7.21%	138	\$870.30	6.88%
5	BJ's Wholesale Club	12	\$849.70	6.67%	12	\$820.00	6.48%
6	7-Eleven	272	\$800.10	6.28%	272	\$765.40	6.05%
7	Walmart (Neighborhood Market)	13	\$755.90	5.93%	13	\$720.50	5.69%
8	Target	19	\$631.80	4.96%	19	\$609.60	4.82%
9	King Kullen (Wild By Nature)	28	\$600.63	4.71%	30	\$610.20	4.84%
10	Krasdale	69	\$532.21	4.18%	71	\$524.10	4.12%
11	Walgreens	54	\$473.50	3.72%	56	\$436.30	3.45%
12	Key Food	30	\$421.76	3.31%	29	\$415.70	3.28%
13	Amazon Groc. (Whole Foods)	8	\$413.00	3.24%	9	\$400.40	3.16%
14	Lidl	24	\$371.70	2.92%	24	\$381.80	3.02%
15	Trader Joe's	8	\$292.00	2.29%	7	\$252.70	2.00%
16	ASG	30	\$267.50	2.10%	40	\$484.80	3.83%
17	Aldi	18	\$188.70	1.48%	16	\$156.60	1.24%
18	Uncle Giuseppe's	8	\$168.90	1.33%	7	\$142.40	1.13%
19	Wegmans	1	\$109.20	0.86%	1	\$111.40	55.00%
20	Stew Leonard's	2	\$102.30	0.80%	2	\$98.30	0.78%
		805	\$12,424.20	97.53%	818	\$12,247.40	96.43%

The chart above lists the top 20 retailers in the Long Island market that sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of sales for supermarkets, c-stores and drug chains. Sales for club stores, Kmart, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties included are: Nassau and Suffolk in NY. Petroleum sales are not included. () Indicates another banner used by the company..

Total food sales for the area are \$12.7 billion.

Source: Food Trade News, June 2026

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IN REVIEW: ASG

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	1	\$5.20	\$4,085.20	0.13%	1	\$6.30	0.16%
CT	New Haven	1	\$8.80	\$3,730.90	0.24%	1	\$8.90	0.24%

CT Recap: 2 stores with sales of \$14.0 million. Total retail food sales for CT in the study: \$8.59 billion. ASG share of CT is 0.16%.

NJ	Bergen	5	\$32.90	\$3,937.30	0.84%	5	\$31.80	0.82%
NJ	Burlington	1	\$3.70	\$2,122.40	0.17%	1	\$3.60	0.18%
NJ	Camden	3	\$23.90	\$2,032.80	1.18%	3	\$23.40	1.20%
NJ	Cumberland	1	\$7.10	\$667.90	1.06%	1	\$6.50	0.98%
NJ	Essex	5	\$27.80	\$2,463.10	1.13%	5	\$26.10	1.11%
NJ	Hudson	6	\$24.10	\$1,929.90	1.25%	6	\$22.70	1.22%
NJ	Mercer	5	\$20.00	\$1,567.20	1.28%	5	\$20.10	1.32%
NJ	Middlesex	1	\$7.20	\$2,891.30	0.25%	1	\$7.50	0.26%
NJ	Monmouth	6	\$38.80	\$2,988.80	1.30%	6	\$40.30	1.36%
NJ	Morris	1	\$8.80	\$2,413.70	0.36%	1	\$8.80	0.37%
NJ	Ocean	3	\$7.00	\$2,255.40	0.31%	3	\$6.80	0.31%
NJ	Passaic	2	\$13.80	\$1,488.40	0.93%	2	\$14.10	0.93%
NJ	Union	9	\$6.30	\$2,223.90	0.28%	9	\$6.60	0.31%

NJ Recap: 48 stores with sales of \$221.4 million. Total retail food sales for NJ in the study: \$35.25 billion. ASG share of NJ is 0.63%.

NY	Bronx	39	\$546.50	\$3,478.30	15.71%	39	\$537.40	15.56%
NY	Brooklyn	52	\$589.40	\$5,865.30	10.05%	52	\$578.40	10.18%
NY	Manhattan	26	\$217.80	\$6,152.60	3.54%	26	\$213.30	3.43%
NY	Nassau	22	\$181.30	\$6,111.20	2.97%	22	\$178.70	2.98%
NY	Queens	29	\$216.50	\$5,801.10	3.73%	29	\$200.30	3.51%
NY	Staten Island	8	\$141.40	\$1,844.30	7.67%	8	\$147.40	8.48%
NY	Suffolk	8	\$86.20	\$6,627.20	1.30%	18	\$306.10	4.59%
NY	Westchester	2	\$16.40	\$4,572.30	0.36%	2	\$16.60	0.38%

NY Recap: 186 stores with sales of \$2.0 billion. Total retail food sales for NY in the study: \$50.53 billion. ASG share of NY is 3.95%.

Mid-Atlantic Recap: 236 stores with sales of \$2.32 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion. ASG Per Store Average: \$10.73 million

Source: Food Trade News, June 2026

DIRECTORY OF RETAILERS

from page 14

CEO: David Siegel
COO: Daniel Suriel
Primary Supplier: UNFI
FTN Stores: 52 (Includes Ideal, Caribbean, NSA)
FTN Vol.: \$323.2 million

Associated Supermarket Group

99 Seaview Blvd., Ste. 360
Port Washington, NY 11050
Phone: (516) 256-3100
Web: asghq.com
Co-CEO/Co-Pres.: Joe Garcia
Co-CEO/Co-Pres.: Zulema Wiscovitch
CFO: Pema Tshering
General Counsel: Erin Tregarthen
SVP-Bus. Dev.: Ken Scher
EVP-Operations: Jonathan D'Onofrio
SVP-Sales: Francisco Nieves
VP-Marketing/CX: Michelle Mendoza
VP-IT: Ladwina Isaac
VP-Retail Tech.: Magdalena Desimone
Primary Supplier: C&S Wholesale Grocers
FTN Stores: 237
FTN Vol.: \$2.23 billion

**This is the advertising and marketing arm that serves a group of independent retailers including such banners as Associated, Met and Pioneer.*

Big Y

2145 Roosevelt Ave.
PO. Box 7840
Springfield, MA 01102
Phone: (413) 784-0600
Web: bigy.com
Exec. Chmn.: Charles L. D'Amour
Pres./CEO: Michael D'Amour
EVP/COO: Richard D. Bossie
VP: Real Estate: Mathieu L. D'Amour
SVP-Sales and Marketing: Michael Cormier
Primary Supplier: Bozzuto's
FTN Stores: 18
FTN Vol.: \$589.0 million

Boyer's Markets

301 S. Warren St.
Orwigsburg, PA 17961
Phone: (570) 366-1477
Web: boyersfood.com

Pres.: Dean Walker
VP Finance: Shawn Moliatu
Director Fresh: Mellisa Erickson
Director Center Store: Kevin Kerschner
Human Resources: Frankie Nemeth
Primary Suppliers: UNFI and Wakefern
FTN Stores: 18
FTN Vol.: \$182.92 million

C&S Independents

336 East Penn Ave.
Robesonia, PA 19551
Phone: (610) 693-3161
Web: cswg.com
FTN Stores: 130
FTN Vol.: \$168.7 million
**C&S Independents are comprised of the independent supermarkets serviced by C&S from its Robesonia, PA headquarters.*

Caraluzzi's Markets

5 Francis Clarke Cir.
Bethel, CT 06801
Phone: (203) 748-3547

Web: caraluzzi.com
Pres./CEO: Mark Caraluzzi
COO: Steven Caraluzzi
CFO: Jennifer Caraluzzi Dimyan
Primary Wholesaler: Bozzuto's
FTN Stores: 4
FTN Vol.: \$91.3 million

DeCicco & Sons

43 5th Ave.
Pelham, NY 10803
Phone: (914) 738-1377
Web: deciccoandsons.com
Exec. Dir.: John DeCicco Jr.
VP-Marketing: Christopher DeCicco
VP-Purchasing: Joseph DeCicco
Dir.-HR: Luisa DeCicco
Dir.-Ops.: Michael Puma
Dir.-IT: Paul Heskestad
Dir.-Finance: Brittany King
Dir.-Catering/Events: Brittany Arocho
Dir.-Merch.: Charles Macias
Dir.-Consumer Affairs: Danielle Thomas
Bakery Dir.: Michael Devito
Deli Dir.: Flavia Rubenstein

See **DIRECTORY** on page 109



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IN REVIEW: ALLEGIANCE RETAIL SERVICES

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
NJ	Bergen (Foodtown)	2	\$17.80	\$3,937.30	0.45%	2	\$19.00	0.49%
NJ	Essex (Foodtown)	3	\$27.80	\$2,463.10	1.13%	3	\$29.60	1.26%
NJ	Hudson (Foodtown)	1	\$8.50	\$1,929.90	0.44%	2	\$18.40	0.99%
NJ	Mercer (Foodtown)	1	\$12.20	\$1,567.20	0.78%	1	\$13.00	0.86%
NJ	Monmouth (Foodtown)	3	\$57.00	\$2,988.80	1.91%	4	\$93.00	3.14%
NJ	Morris (Foodtown)	1	\$10.30	\$2,413.70	0.43%	1	\$11.00	0.46%
NJ	Passaic (Foodtown)	1	\$12.50	\$1,488.40	0.84%	1	\$15.00	0.99%

NJ Recap: 12 stores with sales of \$146.1 million. Total retail food sales for NJ in the study: \$35.25 billion. Allegiance Retail Services share of NJ is 0.41%.

NY	Bronx (Foodtown)	10	\$120.75	\$3,478.30	3.47%	11	\$132.75	3.84%
NY	Brooklyn (Foodtown/Gristedes)	23	\$275.00	\$5,865.30	4.69%	23	\$274.00	4.82%
NY	Dutchess (Foodtown)	2	\$11.20	\$1,155.20	0.97%	2	\$11.40	1.01%
NY	Manhattan (D'Ags/Foodtown/Gristedes)	38	\$258.00	\$6,152.60	4.19%	53	\$506.00	8.15%
NY	Nassau (Foodtown)	5	\$36.50	\$6,111.20	0.60%	5	\$38.50	0.64%
NY	Orange (Foodtown)	2	\$35.60	\$7,499.80	0.47%	2	\$36.50	2.51%
NY	Putnam (Foodtown)	1	\$10.50	\$261.70	4.01%	1	\$11.20	3.53%
NY	Queens (Foodtown)	8	\$71.00	\$5,801.10	1.22%	8	\$72.00	1.26%
NY	Rockland (Foodtown)	1	\$9.00	\$1,157.60	0.78%	1	\$9.60	0.85%
NY	Staten Island (Foodtown)	2	\$28.90	\$1,844.30	1.57%	2	\$30.10	1.73%
NY	Westchester (Foodtown)	8	\$78.00	\$4,572.30	1.71%	8	\$80.00	1.82%

NY Recap: 100 stores with sales of \$934.45 million. Total retail food sales for NY in the study: \$50.53 billion. Allegiance Retail Services share of NY is 1.85%.

PA	Monroe (Foodtown)	1	\$21.00	\$823.20	2.55%	1	\$22.00	2.75%
PA	Philadelphia (Foodtown)	1	\$12.00	\$4,052.40	0.30%	0	\$0.00	0.00%

PA Recap: 2 stores with sales of \$33.0 million. Total retail food sales for PA in the study: \$34.74 billion. Allegiance Retail Services share of PA is 0.10%.

Mid-Atlantic Recap: 114 stores with sales of \$1.11 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Allegiance Retail Services Per Store Average: \$9.77 million

Source: Food Trade News, June 2026



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IN REVIEW: SAM'S CLUB

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
NJ	Atlantic	1	\$38.10	\$1,064.50	3.58%	1	\$36.80	3.58%
NJ	Burlington	1	\$31.60	\$2,122.40	1.49%	1	\$30.10	1.53%
NJ	Gloucester	2	\$100.60	\$1,268.40	7.93%	2	\$96.00	7.83%
NJ	Hudson	1	\$37.20	\$1,929.90	1.93%	1	\$35.90	1.93%
NJ	Middlesex	1	\$35.00	\$2,891.30	1.21%	1	\$33.80	1.17%
NJ	Monmouth	1	\$74.10	\$2,988.80	2.48%	1	\$70.10	2.36%
NJ	Union	1	\$56.40	\$2,223.90	2.54%	1	\$54.70	2.56%
NJ Recap: 8 stores with sales of \$373.0 million. Total retail food sales for NJ in the study: \$35.25 billion. Sam's Club share of NJ is 1.06%.								
NY	Dutchess	1	\$45.80	\$1,155.20	3.96%	1	\$43.90	3.88%
NY	Suffolk	1	\$42.10	\$6,627.20	0.64%	1	\$40.20	0.60%
NY	Westchester	1	\$100.50	\$4,572.30	2.20%	1	\$92.30	2.10%
NY Recap: 3 stores with sales of \$188.4 million. Total retail food sales for NY in the study: \$50.53 billion. Sam's Club share of NY is 0.37%.								
PA	Berks	1	\$63.20	\$1,684.40	3.75%	1	\$60.70	3.66%
PA	Bucks	1	\$50.60	\$3,430.00	1.48%	1	\$48.80	1.46%
PA	Cumberland	1	\$30.80	\$1,300.10	2.37%	1	\$35.90	2.78%
PA	Dauphin	1	\$40.30	\$1,133.70	3.55%	1	\$39.90	3.52%
PA	Lackawanna	1	\$48.60	\$790.30	6.15%	1	\$47.20	6.01%
PA	Lehigh	1	\$46.80	\$1,659.80	2.82%	1	\$45.60	2.84%
PA	Luzerne	1	\$56.90	\$993.60	5.73%	1	\$55.10	5.57%
PA	Lycoming	1	\$44.10	\$503.10	8.77%	1	\$42.90	8.69%
PA	Montgomery	1	\$50.80	\$4,581.80	1.11%	1	\$48.70	1.10%
PA	Northampton	1	\$45.40	\$1,339.50	3.39%	1	\$44.60	3.24%
PA	Philadelphia	1	\$62.80	\$4,052.40	1.55%	1	\$60.20	1.47%
PA	York	2	\$115.60	\$1,826.80	6.33%	2	\$112.80	6.31%

PA Recap: 13 stores with sales of \$655.9 million. Total retail food sales for PA in the study: \$34.74 billion. Sam's Club share of PA is 1.89%.

Mid-Atlantic Recap: 24 stores with sales of \$1.22 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Sam's Club Per Store Average: \$35.80 million

Source: Food Trade News, June 2026

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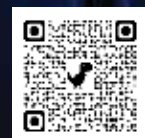
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IN REVIEW: STOP & SHOP

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	18	\$721.60	\$4,085.20	17.66%	18	\$758.20	18.83%
CT	Litchfield	6	\$245.20	\$774.10	31.68%	6	\$238.70	30.95%
CT	New Haven	18	\$887.40	\$3,730.90	23.79%	18	\$896.20	24.66%

CT Recap: 42 stores with sales of \$1.85 billion. Total retail food sales for CT in the study: \$8.59 billion. Stop & Shop share of CT is 21.59%.

NJ	Bergen	10	\$317.40	\$3,937.30	8.06%	10	\$311.40	8.05%
NJ	Essex	3	\$126.20	\$2,463.10	5.12%	3	\$124.90	5.30%
NJ	Hudson	2	\$68.90	\$1,929.90	3.57%	2	\$68.10	3.67%
NJ	Hunterdon	1	\$27.40	\$506.00	5.42%	1	\$27.80	5.70%
NJ	Mercer	1	\$31.20	\$1,567.20	1.99%	1	\$31.20	2.06%
NJ	Middlesex	3	\$95.80	\$2,891.30	3.31%	3	\$98.40	3.41%
NJ	Monmouth	3	\$141.70	\$2,988.80	4.74%	3	\$143.10	4.83%
NJ	Morris	4	\$165.60	\$2,413.70	6.86%	4	\$173.80	7.31%
NJ	Ocean	5	\$208.50	\$2,255.40	9.24%	5	\$201.60	9.32%
NJ	Passaic	4	\$160.50	\$1,488.40	10.78%	4	\$158.70	10.45%
NJ	Somerset	3	\$81.40	\$1,446.50	5.63%	3	\$79.40	5.67%
NJ	Sussex	1	\$47.30	\$659.80	7.17%	1	\$47.10	7.41%
NJ	Union	5	\$154.50	\$2,223.90	6.95%	5	\$152.60	7.13%

NJ Recap: 45 stores with sales of \$1.63 billion. Total retail food sales for NJ in the study: \$35.25 billion. Stop & Shop share of NJ is 4.61%.

NY	Bronx	4	\$174.80	\$3,478.30	5.03%	4	\$170.20	4.93%
NY	Brooklyn	2	\$100.70	\$5,865.30	1.72%	2	\$101.60	1.79%
NY	Dutchess	4	\$219.50	\$1,155.20	19.00%	4	\$215.30	19.02%
NY	Nassau	20	\$893.40	\$6,111.20	14.62%	20	\$882.40	14.73%
NY	Orange	3	\$75.80	\$7,499.80	1.01%	3	\$74.90	5.15%
NY	Putnam	1	\$40.20	\$261.70	15.36%	1	\$39.80	12.53%
NY	Queens	9	\$412.50	\$5,801.10	7.11%	9	\$403.20	7.06%
NY	Rockland	3	\$99.50	\$1,157.60	8.60%	3	\$97.20	8.56%
NY	Staten Island	5	\$238.20	\$1,844.30	12.92%	5	\$263.50	15.17%
NY	Suffolk	26	\$1,209.60	\$6,627.20	18.25%	26	\$1,214.60	18.23%
NY	Westchester	13	\$588.90	\$4,572.30	12.88%	13	\$585.30	13.29%

NY Recap: 90 stores with sales of \$4.05 billion. Total retail food sales for NY in the study: \$50.53 billion. Stop & Shop share of NY is 8.02%.

Mid-Atlantic Recap: 177 stores with sales of \$7.53 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion. Stop & Shop Per Store Average: \$42.56 million

Source: Food Trade News, June 2026

Dan Croce Joins Produce Junction As CEO

Retail veteran executive Dan Croce has been named chief executive officer of Produce Junction, the 20-store produce and floral merchant with stores in Delaware (two), New Jersey (six) and Pennsylvania (12).

Croce most recently was senior VP-real estate for Sprouts Farmers Market, the specialty merchant he first joined in 2018, then as senior VP-East division.

In his new role, Croce will supervise all day-to-day operations for the family-owned business, which was founded in 1977 by Albert Gentile, who began selling produce from his pickup truck in Philadelphia. Gentile will become chairman of Produce Junction where his three children also hold ex-



Dan Croce

ecutive positions. The company is based in Swedesboro, NJ where it also operates a 95,000 square foot distribution center.

"I am thrilled to return to my Delaware Valley roots,"

Croce said. "This is really an exciting opportunity to help forge a growth plan and evolve an already successful company for the future."

Croce began his career in high school working for A&P/Super Fresh in his native Wilmington, DE. After graduating from the University of Delaware, he joined A&P/Super Fresh full-time, staying for 11 years and rising to become a district manager. In 2005, he joined Acme Markets as division operations manager. In his 13 years with the Malvern, PA-based division he was promoted to director of operations, VP-sales support, VP-operations and VP-merchandising and marketing before being named president of Acme in 2015.



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IN REVIEW: WALMART

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	5	\$158.50	\$4,085.20	3.88%	5	\$175.30	4.35%
CT	Litchfield	2	\$77.10	\$774.10	9.96%	2	\$74.90	9.71%
CT	New Haven (SuperCenter)	8	\$313.60	\$3,730.90	8.41%	8	\$316.70	8.71%
CT Recap: 15 stores with sales of \$549.2 million. Total retail food sales for CT in the study: \$8.59 billion. Walmart share of CT is 6.39%.								
DE	New Castle	2	\$72.80	\$2,305.70	3.16%	2	\$72.10	3.20%
DE Recap: 2 stores with sales of \$72.8 million. Total retail food sales for DE in the study: \$2.31 billion. Walmart share of DE is 3.16%.								
NJ	Atlantic (SuperCenter)	3	\$70.40	\$1,064.50	6.61%	3	\$67.80	6.60%
NJ	Bergen (SuperCenter)	3	\$140.50	\$3,937.30	3.57%	3	\$136.40	3.52%
NJ	Burlington (SuperCenter)	5	\$149.60	\$2,122.40	7.05%	5	\$144.20	7.35%
NJ	Camden (SuperCenter)	5	\$182.30	\$2,032.80	8.97%	5	\$174.30	8.91%
NJ	Cape May (SuperCenter)	1	\$52.40	\$620.70	8.44%	1	\$50.00	8.25%
NJ	Cumberland (SuperCenter)	3	\$105.50	\$667.90	15.80%	3	\$101.70	15.39%
NJ	Gloucester (SuperCenter)	3	\$131.20	\$1,268.40	10.34%	3	\$125.90	10.26%
NJ	Hudson (SuperCenter)	4	\$220.40	\$1,929.90	11.42%	4	\$218.80	11.79%
NJ	Hunterdon (SuperCenter)	2	\$81.50	\$506.00	16.11%	2	\$89.10	18.26%
NJ	Mercer (SuperCenter)	3	\$126.20	\$1,567.20	8.05%	3	\$119.30	7.86%
NJ	Middlesex (SuperCenter)	7	\$208.40	\$2,891.30	7.21%	7	\$196.40	6.80%
NJ	Monmouth (SuperCenter)	3	\$149.60	\$2,988.80	5.01%	3	\$143.40	4.84%
NJ	Morris (SuperCenter)	6	\$179.20	\$2,413.70	7.42%	6	\$178.30	7.50%
NJ	Ocean (SuperCenter)	5	\$179.10	\$2,255.40	7.94%	5	\$173.30	8.01%
NJ	Salem	1	\$26.10	\$168.10	15.53%	1	\$24.90	14.20%
NJ	Somerset (SuperCenter)	2	\$55.10	\$1,446.50	3.81%	2	\$53.70	3.83%
NJ	Sussex (SuperCenter)	2	\$45.20	\$659.80	6.85%	2	\$43.30	6.81%
NJ	Union (SuperCenter)	2	\$58.50	\$2,223.90	2.63%	2	\$56.60	2.64%
NJ	Warren (SuperCenter)	2	\$93.80	\$538.50	17.42%	2	\$90.10	17.27%
NJ Recap: 62 stores with sales of \$2.26 billion. Total retail food sales for NJ in the study: \$35.25 billion. Walmart share of NJ is 6.4%.								
NY	Dutchess (SuperCenter)	1	\$87.20	\$1,155.20	7.55%	1	\$83.80	7.40%
NY	Nassau (SC/Neighborhood Market)	6	\$379.70	\$6,111.20	6.21%	6	\$362.20	6.05%
NY	Orange (SuperCenter)	3	\$267.50	\$7,499.80	3.57%	3	\$255.10	17.54%
NY	Rockland	1	\$24.30	\$1,157.60	2.10%	1	\$23.90	2.11%
NY	Suffolk (SuperCenter)	7	\$376.20	\$6,627.20	5.68%	7	\$358.30	5.38%
NY	Westchester	1	\$44.20	\$4,572.30	0.97%	1	\$43.40	0.99%
NY Recap: 19 stores with sales of \$1.18 billion. Total retail food sales for NY in the study: \$50.53 billion. Walmart share of NY is 2.33%.								
PA	Adams (SuperCenter)	1	\$26.90	\$231.20	11.63%	1	\$25.80	11.21%
PA	Berks (SuperCenter)	5	\$144.50	\$1,684.40	8.58%	5	\$137.30	8.29%
PA	Bucks (SuperCenter)	5	\$242.70	\$3,430.00	7.08%	5	\$230.20	6.87%
PA	Carbon (SuperCenter)	1	\$37.40	\$183.10	20.43%	1	\$35.90	19.34%
PA	Chester (SuperCenter)	5	\$198.40	\$2,287.50	8.67%	5	\$206.60	9.40%
PA	Columbia (SuperCenter)	1	\$51.20	\$274.30	18.67%	1	\$49.00	18.05%
PA	Cumberland (SuperCenter)	4	\$129.80	\$1,300.10	9.98%	4	\$137.50	10.66%
PA	Dauphin (SuperCenter)	2	\$95.40	\$1,133.70	8.41%	2	\$92.10	8.12%
PA	Delaware (SuperCenter)	4	\$130.40	\$2,830.40	4.61%	4	\$124.80	4.52%
PA	Franklin (SuperCenter)	2	\$99.20	\$546.80	18.14%	2	\$94.30	17.60%
PA	Lackawanna (SuperCenter)	2	\$105.20	\$790.30	13.31%	2	\$101.10	12.86%
PA	Lancaster (SuperCenter)	3	\$168.80	\$1,883.20	8.96%	3	\$160.70	8.69%
PA	Lebanon (SuperCenter)	2	\$104.20	\$489.20	21.30%	2	\$100.40	21.13%
PA	Lehigh (SuperCenter)	2	\$100.70	\$1,659.80	6.07%	2	\$96.70	6.02%

See IN REVIEW: WALMART on page 105

IN REVIEW: WALMART

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
PA	Luzerne (SuperCenter)	3	\$150.60	\$993.60	15.16%	3	\$144.10	14.56%
PA	Lycoming (SuperCenter)	1	\$33.10	\$503.10	6.58%	1	\$31.20	6.32%
PA	Mifflin (SuperCenter)	1	\$45.10	\$171.90	26.24%	1	\$42.90	25.72%
PA	Monroe (SuperCenter)	2	\$103.80	\$823.20	12.61%	2	\$99.40	12.43%
PA	Montgomery (SuperCenter)	8	\$311.60	\$4,581.80	6.80%	8	\$303.80	6.84%
PA	Northampton (SuperCenter)	2	\$77.30	\$1,339.50	5.77%	2	\$74.10	5.38%
PA	Northumberland (SuperCenter)	1	\$52.10	\$241.60	21.56%	1	\$50.20	21.79%
PA	Philadelphia (SuperCenter)	5	\$190.50	\$4,052.40	4.70%	5	\$182.70	4.45%
PA	Pike (SuperCenter)	1	\$37.80	\$218.50	17.30%	1	\$36.30	17.20%
PA	Schuylkill (SuperCenter)	2	\$101.30	\$425.20	23.82%	2	\$97.80	22.73%
PA	Snyder (SuperCenter)	1	\$31.60	\$176.60	17.89%	1	\$30.00	17.35%
PA	Union (SuperCenter)	1	\$51.90	\$155.80	33.31%	1	\$49.30	35.52%
PA	Wayne (SuperCenter)	1	\$52.40	\$168.40	31.12%	1	\$49.90	29.30%
PA	Wyoming (SuperCenter)	1	\$42.20	\$82.20	51.34%	1	\$40.30	49.45%
PA	York (SuperCenter)	6	\$267.30	\$1,826.80	14.63%	6	\$254.20	14.23%

PA Recap: 75 stores with sales of \$3.18 billion. Total retail food sales for PA in the study: \$34.74 billion. Walmart share of PA is 9.16%.

Mid-Atlantic Recap: 173 stores with sales of \$7.24 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Walmart Per Store Average: \$41.85 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026



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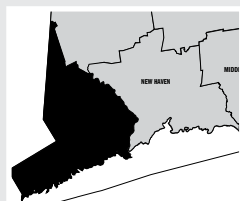
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CONNECTICUT COUNTY SHARE OF MARKET: 2026

Total sales for those Connecticut counties included in the study are \$8.59 billion

Rank	Company	Stores	Sales (in millions)	% of Market
------	---------	--------	---------------------	-------------



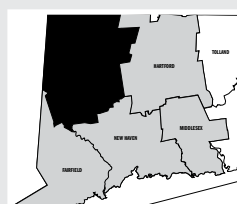
FAIRFIELD COUNTY (\$4.1 billion) (Includes Bridgeport, Danbury, Stamford)

• Population	972,680	• Female	51.00%
• # of Households	359,761	• White	62.00%
• Median Income	\$107,500	• Black	11.00%
• Under age 18	20.60%	• Hispanic	21.00%
• Over age 65	19.40%	• Asian	6.00%

1	Stop & Shop	18	\$721.60	17.66%
2	ShopRite (Price Rite)	13	\$681.70	16.69%
3	Costco	2	\$351.70	8.61%
4	CVS	46	\$294.70	7.21%
5	Amazon Groc. (Whole Foods)	6	\$247.20	6.05%
6	Big Y	7	\$219.70	5.38%
7	Walgreens	21	\$173.20	4.24%
8	Trader Joe's	6	\$170.40	4.17%
9	Walmart	5	\$158.50	3.88%
10	Stew Leonard's	2	\$145.00	3.55%
11	Target	6	\$144.60	3.54%
12	BJ's Wholesale Club	3	\$144.10	3.53%

13	Albertsons (Acme/Balducci's/Kings)	5	\$121.70	2.98%
14	Krasdale (C Town/Market Fresh)	10	\$101.39	2.48%
15	Caraluzzi's	4	\$91.30	2.23%
16	Wegmans	1	\$67.40	1.65%
17	Key Food	5	\$63.65	1.56%
18	Food Bazaar	3	\$45.90	1.12%
19	IGA	2	\$23.20	0.57%
20	Aldi	2	\$22.90	0.56%
21	The Fresh Market	1	\$14.80	0.36%
22	7-Eleven	5	\$14.20	0.35%
23	Cumberland Farms	6	\$13.80	0.34%
24	ASG	1	\$5.20	0.13%
25	Save A Lot	1	\$4.70	0.12%
26	Circle K	1	\$3.00	0.07%

182 \$4,045.54 99.03%



LITCHFIELD COUNTY (\$774.1 million) (Includes New Milford, Torrington, Watertown)

• Population	186,992	• Female	50.50%
• # of Households	74,857	• White	84.02%
• Median Income	\$106,288	• Black	1.59%
• Under age 18	19.30%	• Hispanic	7.87%
• Over age 65	22.70%	• Asian	1.85%

1	Stop & Shop	6	\$245.20	31.68%
2	Big Y	2	\$89.10	11.51%



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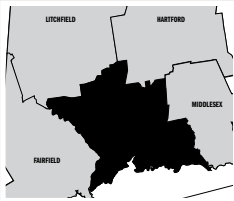
CONNECTICUT COUNTY SHARE OF MARKET: 2026

3	IGA	9	\$81.60	10.54%
4	Walmart	2	\$77.10	9.96%
5	CVS	7	\$52.40	6.77%
6	BJ's Wholesale Club	1	\$47.10	6.08%
7	Northeast Grocery (Market 32)	1	\$43.60	5.63%
8	Aldi	2	\$30.10	3.89%
9	Walgreens	6	\$29.70	3.84%
10	Target	1	\$23.90	3.09%
11	ShopRite (Price Rite)	1	\$16.90	2.18%
12	Cumberland Farms	6	\$13.50	1.74%
13	XtraMart	4	\$9.70	1.25%
14	7-Eleven	3	\$9.50	1.23%
		51	\$769.40	99.39%

3	Costco	2	\$327.60	8.78%
4	Walmart (SuperCenter)	8	\$313.60	8.41%
5	Big Y	9	\$280.20	7.51%
6	CVS	37	\$248.70	6.67%
7	BJ's Wholesale Club	4	\$219.20	5.88%
8	Walgreens	18	\$177.80	4.77%
9	Target	7	\$170.50	4.57%
10	Aldi	10	\$152.30	4.08%
11	Amazon Groc. (Whole Foods)	2	\$80.20	2.15%
12	IGA	6	\$54.40	1.46%
13	Key Food	4	\$49.70	1.33%
14	Cumberland Farms	18	\$43.10	1.16%
15	Northeast Grocery (Market 32)	1	\$30.80	0.83%
16	Krasdale (C Town/Market Fresh)	5	\$28.95	0.78%
17	Trader Joe's	1	\$27.10	0.73%
18	7-Eleven	9	\$21.80	0.58%
19	Save A Lot	3	\$18.20	0.49%
20	The Fresh Market	1	\$16.10	0.43%
21	ASG	1	\$8.80	0.24%
22	XtraMart	3	\$7.70	0.21%
23	Fas-Marts	3	\$7.40	0.20%
		179	\$3,658.75	98.07%

() Name in parentheses indicates another banner used by the company.

Source: *Food Trade News*, June 2026



NEW HAVEN COUNTY (\$3.7 billion)
(Includes Meriden, New Haven, Waterbury)

- Population 864,751
- # of Households 334,310
- Median Income \$69,905
- Under age 18 20.48%
- Over age 65 18.72%
- Female 51.81%
- White 58.94%
- Black 12.75%
- Hispanic 19.67%
- Asian 4.28%

1	Stop & Shop	18	\$887.40	23.79%
2	ShopRite (Price Rite)	9	\$487.20	13.06%





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appreciation for making our year
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ShopRite Widens Lead, Discounters Gain In 70-County \$131.4 Billion Marketing Area

from page 1

Carlisle, PA-based regional chain opened one net new store in Jenkintown, PA. It also opened a replacement store in Salisbury Township, PA and continued as the market share leader in the Central PA, Lehigh Valley and Philadelphia markets. On June 19th (after our measuring period closed) TGC opened another new unit in Roxborough section of Philadelphia, a former Acme. Annual sales at its 162 stores were estimated to be \$8.01 billion.

It was a year of improvement for Stop & Shop. After closing 32 underperforming stores in the region in late 2024, Stoppie's sales slightly stabilized during the past 12 months. More importantly, no stores were closed although much work still needs to be done under the leadership of veteran Roger Wheeler, who replaced the retired Gordon Reid 21 months ago. Estimated annual revenue at its 177 stores was \$7.53 billion.

Remaining in fifth place among retailers in the region was

Walmart, which again did not open any new brick-and-mortar stores but managed to achieve one of the best comp store sales increases in the entire market. The Bentonville, AR-based mass merchant, by far the largest food and drug merchant in the country, also announced a major capital investment program for its physical stores. In the *Food Trade News* area, Walmart will remodel 77 stores during the next 12 months. Annual sales at its 173 stores in the region (including 105 SuperCenters) were estimated to be \$7.24 billion up from \$7.03 billion last year.

Costco again enjoyed one of the finest years of any retailer in the market with strong comp store sales and a level of consumer loyalty that was among the best in the entire industry. The Issaquah, WA-based club merchant operates 51 stores in the region (one more than last year), good for estimated annual extrapolated sales of \$6.08 billion.

Despite closing 43 stores in the region, Walgreens actually ben-

efited sales-wise because of the departure of Rite Aid. Now operating 636 stores in the 70-county region, the Deerfield, IL-based drug chain, now privately owned by Sycamore Partners, posted estimated annual revenue of \$5.51 billion, a slight gain over last year's figure.

Target's same-store sales for the year were virtually flat, but the retailer increased its sales on the back of eight new stores which opened in the region. Now with 198 stores ranging in size from 20,000 square feet to 175,000 square feet, Target's estimated extrapolated annual sales were \$5.32 billion.

Albertsons Mid-Atlantic division, whose banners include Acme, Safeway, Kings and Balducci's, again found the competitive climate challenging. With another year of no new store openings and the perception of high prices and many tired looking stores (albeit in many excellent locations), the Malvern, PA division closed three stores, and amassed estimated annual sales of \$4.91 billion at

its 173 supermarkets, a slight increase over last year's volume.

Rounding out the top 10 was club store operator BJ's. The Marlborough, MA discounter produced some of the best comp sales in the survey and now operates 83 stores, two more than a year ago (it opened new stores in Staten Island, and Hanover Twp., NJ as well as a replacement club in Mechanicsburg, PA). Estimated extrapolated annual revenue for BJ's was \$4.59 billion.

Other retailers that surpassed the \$1 billion sales mark were: Wawa (601 stores, annual sales estimated at \$4.52 billion excluding gas); Krasdale, which supplies 480 independent stores and amassed sales of \$4.37 billion; Key Food, which oversees 356 independent supermarkets and \$4.17 billion in annual sales; Amazon Grocery, which includes Whole Foods and Daily Shops (79 units good for estimated annual sales of \$3.57 billion); Weis Markets (114 stores, annual sales of \$2.82 billion); 7-Eleven (968 c-stores, estimated annual volume \$2.70 billion); Wegmans (32 stores whose estimated annual revenue was \$2.66 billion); ASG, which supervises 237 independent supermarkets with sales of \$2.23 billion; Trader Joe's (71 stores, estimated annual volume of \$2.19 billion); Aldi (206 discount units whose estimated annual sales reached \$2.11 billion); Sam's Club (24 stores, estimated extrapolated annual sales \$1.22 billion); and Allegiance Retail Services/Foodtown (114 stores with annual sales of \$1.11 billion).

By class of trade, the leaders are: supermarkets - ShopRite/Price Rite/Fresh Grocer et al (316 stores, \$19.8 billion in estimated annual retail sales); clubs - Costco (51 stores, \$6.08 billion in estimated extrapolated annual sales); mass - Walmart (173 stores, \$7.24 billion in estimated extrapolated annual sales); drug - CVS (1,198 stores and \$8.15 billion in estimated annual sales); and convenience stores - Wawa (601 stores and \$4.52 billion in annual revenue).

Viewed as a group, the 70 chains and independents operating in the grocery, club, mass, drug and c-store channels operated 8,049 stores and accrued \$123.3 billion in annual sales in

the *Food Trade News* marketing region, good for 93.82 percent of the region's \$131.4 billion food and drug market.

As for major store changes among the 70 retailers surveyed in this market study, they were significant. The two major stories over the past year were the liquidation of Rite Aid stores nationally (affecting 353 stores in the Mid-Atlantic) and the shuttering of all Amazon Fresh and Amazon Go stores (impacting 14 units in the region). Other significant store closings included 43 by Walgreens, nine by CVS, and nine by Grocery Outlet. Those who opened at least four stores in the market were Lidl (10 new discount units); Target (eight); Aldi (seven); Trader Joe's (six); and Sprouts (four). Additionally, perennial market leader ShopRite and its parent firm, Wakefern Food Corp., made some noise by acquiring the 17-store Morton Williams group and opening new ShopRite stores in Manahawkin, NJ (a Saker family replacement unit); Clementon, NJ (a Zallie replacement store); W. Caldwell, NJ (a Sunrise replacement supermarket); Watchung, NJ (a Village replacement store); and Staten Island, NY (a Mannix net-new store). In Brooklyn, NY, the Inserra family opened a net new Fresh Grocer; and a net new corporately-owned Price Rite opened in Waterbury, CT. Moreover, there was some change of ownership among Wakefern's members. Both the Colligas and Miller families exited the co-op and their ShopRite stores were acquired by the McMenamin family (Hatfield, PA); and by ShopRite Stores (SRS), Wakefern's corporately owned supermarket subsidiary (those stores are located on Roosevelt Blvd. and Whitman Plaza, both in Philadelphia and in West Chester, PA).

Competitive times (and softer sales and earnings) often mean more change at the leadership level, too. During the past 12 months here's what happened: John Furrer replaced long-time Walmart CEO Doug McMillan who retired. Relatedly, Latriece Watkins took the helm at the company's

See **MARKET STUDY**
on page 115

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DIRECTORY OF RETAILERS

from page 99

Perishable Dir.: Melvin Contreras
Primary Supplier: Krasdale Foods
FTN Stores: 12
FTN Vol.: \$400.0 million

Family Owned Markets

951 Roherstown Rd., Unit 201
Lancaster, PA 17601
Phone: (717) 874-5152

Web: familyownedmarkets.com

Dir.-Marketing: Kevin Hanus

Primary Supplier: MDI

FTN Stores: 6

FTN Vol.: \$107.7 million

**This is the advertising and marketing arm that serves a group of independent retailers, including Martin's Country Market, Oregon Dairy, John Herr's Village Market, Saubel's and Yoder's Country Market.*

Fine Fare Supermarkets

2330 1st Ave.
New York, NY 10035
Phone: (646) 998-3439

Web: finefaresupermarkets.com

FTN Stores: 100

FTN Vol.: \$703.6 million

Individual store owners are supplied by General Trading.

Food Bazaar

Div. of Bogopa Service Corp.

33-02 Skillman Ave, 5th floor

Long Island City, NY 11101

Phone: (718) 346-6500

Web: foodbazaar.com

Pres.: Edward Suh

VP-Real Estate Dev.: Kevin Bai

VP-Compliance: Willie Kim

Primary Supplier: Bozzuto's

FTN Stores: 39

FTN Vol.: \$781.4 million

Food Lion

Div. of Ahold Delhaize USA

2110 Executive Dr.

P.O. Box 1330

Salisbury, NC 28145

Phone: (704) 633-8250

Web: foodlion.com

Pres: Greg Finchum

SVP-Marketing: Deborah Sabo

VP-Sales: Tom Robinson

EVP-Operations: Troy Leshko

Primary Supplier: Direct

FTN Stores: 9

FTN Vol.: \$88.9 million

The Fresh Market

Div. of Cencosud

300 N. Greene St., Ste. 1100

Greensboro, NC 27401

Phone: (336) 272-1338

Web: thefreshmarket.com

Pres./CEO: Brian Johnson

GVP/Chief Marketing Officer: Emily Turner

GVP-HR: Revae Embs

GVP/CIO: Marcio Ribeiro

Primary Supplier: UNFI

FTN Stores: 10

FTN Vol.: \$151.5 million

The Giant Company

Div. of Ahold Delhaize USA

P.O. Box 249

1149 Harrisburg Pike

Carlisle, PA 17013

Phone: (717) 249-4000

Web: giantfoodstores.com

Pres.: John Ruane

Chief Merchant: Rebecca Lupfer

Chief Operator.: Dave Lessard

Chief Marketing Officer: John MacDonald

CFO: William Regan

Primary Distributor: Direct

FTN Stores: 162 (Includes Martin's, Heirloom Market)

FTN Vol.: \$8.01 billion

Giant Food LLC

Div. of Ahold Delhaize USA

8301 Professional Pl.

Landover, MD 20785

Phone: (301) 341-4100

Web: giantfood.com

Pres.: Ira Kress

SVP: Diane Hicks

SVP-Merchandising/Chief Merchant:

Tonya Douglas

VP-Mktg.: Dyani Hanrahan

VP-Finance: Tony Matala

See **DIRECTORY** on page 110



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DIRECTORY OF RETAILERS

from page 109

VP-HR: Brian Wanner
VP-Dist.: Joe Urban
VP-Cat. Mgmt.-Fresh Foods: Richard Manzi
Primary Supplier: Direct
FTN Stores: 3
FTN Vol.: \$115.1 million

Great Valu Supermarkets

8258 Richfood Rd.
Mechanicsville, VA 23116
Phone: (804) 746-6000
Web: greatvalu.com
Primary Supplier: UNFI
FTN Stores: 3
FTN Vol.: \$33.0 million
**This is the advertising and marketing arm that serves a group of independents supplied by UNFI that operate in the FTN/FTN marketing area.*

Grocery Outlet

5650 Hollis St.
Emeryville, CA 94608

Phone: (510) 845-1999
Web: groceryoutlet.com
Chmn.: Eric Lundberg
Pres./CEO: Jason Potter
Chief HR Officer: Andrea Bortner
CFO: Chris Miller
Chief Merch./Purch. Officer: Matt Delly
EVP/Chief Store Ops. Officer: Frank Kerr
EVP/General Counsel/Corp. Sec.: Luke Thompson
SVP-Strategy/Finance: Dorian Bertsch
SVP-Stores/Sales & Merch./: Jon Decker
Primary Supplier: Direct
FTN Stores: 34
FTN Vol.: \$226.0 million

Hannaford

Div. of Ahold Delhaize USA
145 Pleasant Hill Rd.
Scarborough, ME 04074
Phone: (800) 442-6049
Web: Hannaford.com
Pres.: Mike Vail

SVP-Merch.: Peter Forester
VP/Chief Marketing Officer: Sarah Day Guzman
VP-Operations: Nicole Lewis
VP-Strategy and Planning: Christopher Leighton
VP-Center Store Merch.: Marwan Fakhouri
Primary Supplier: Direct
FTN Stores: 7
FTN Vol.: \$303.1 million

IGA

275 Schoolhouse Rd.
Cheshire, CT 04611
Phone: (203) 272-3511
FTN Stores: 55
FTN Vol.: \$400.34
**This is the group of independent retailers that operate under the IGA banner and are supplied by Bozzuto's and supervised from its Cheshire, CT headquarters.*

Independent Retailers Group

209 Front St.
Elmer, NJ 08318

Phone: (856) 358-3713
Dir.-Mktg.: Jeannette Schmidt
**This is the advertising and marketing arm that serves a group of smaller independent retailers operating in Pennsylvania and New Jersey. They are supplied by Bozzuto's.*

Karns Quality Food Ltd.

675 Silver Spring Rd.
Mechanicsburg, PA 17050
Phone: (717) 766-6477
Web: karnsfoods.com
CEO/Pres.: Andrea Karns
Chairman: D. Scott Karns
Primary Supplier: UNFI
FTN Stores: 10
FTN Vol.: \$183.0 million

Key Food Stores Co-op, Inc.

100 Matawan Rd., Ste. 100
Matawan, NJ 07747
Phone: (848) 202-3100
Web: keyfoods.com
Pres.: Dean Janeway

See **DIRECTORY** on page 111

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Chris Smither • 804.813.7218 • christopher.smither@unfi.com



DIRECTORY OF RETAILERS

from page 110

COO: George Knobloch
Primary Supplier: C&S
FTN Stores: 356
FTN Vol.: \$4.17 billion

**This retailer-owned co-op serves as the advertising and marketing arm for a group of independent retailers in the Metro New York market, including Key Fresh, Food Dynasty, Food Emporium, Food Universe and SuperFresh.*

King Kullen Grocery Co.

102 Motor Pkwy., Ste. 410
Hauppauge, NY 11788
Phone: (516) 733-7100
Web: kingkullen.com
Chmn.: James A Cullen Jr.
Pres./COO: Tracey Cullen
EVP/CAO: Bernard Kennedy
Sec.-King Kullen/General Council:
Chris Mansfield
Pres.-Wild By Nature: Michael Infantolino
CFO: Elizabeth Ostrove
Sr. VP-Store Ops.: Frank Vassallo
Dir. Operational/Merch. Support:

Mike Toja
District Dir.-West: Will Eichorn
District Dir.-East: Brian Hattermann
VP-Perishables: Rich Conger
VP-King Kullen Pharmacies Corp.: Al Hesse
VP-Const./Maint.: Stanley Mitchell
Dir.-HR: Carolann Maroney
Dir.-Meat/Seafood/Deli: Heber Zavala
Deli Coord.: Chris Panichi
Meat/Seafood Coord.: Chris Tribunati
Meat/Seafood/Packaged Deli Buyer: Sami Mikati
Dir.-Produce/Floral: Joe Schneider
Floral Buyer/Specialist: Holly Litts
Dir.-Bakery: Tom Corcoran
Dir.-Center Store Merch./Procurement: Andrew Wasserman
Dairy/Frozen/Specialty Foods Coord.: James Mues
Cat. Mgr.-Groc.: Anthony Flynn
Non-Food/Specialty Groc. Buyer: Courtney Melito
Primary Supplier: Direct/Bozzuto's
Regional Stores: 28 (includes Wild By Nature)

Regional Vol.: \$600.63 million

Krasdale Foods

65 West Red Oak Ln.
White Plains, NY 10604
Phone: (914) 697-5300
Web: krasdalefoods.com
Pres./COO: Gus Lebiak
EVP/CIO: Steve Laskowitz
VP/CMO: Dennis Hickey
VP/CLO: Howard Jacobs
VP/CFO: Tom Cunningham
VP/Chief Sales Officer: Cynthia Ramos
VP-IT: Sara Marcy
VP Systems Dev.: Joe Alessi
VP Network Ent.: Simon Barker
VP: Catherine Taibi
VP: Neil Gewelb
Corp. Controller: Rob Gangemi
Dist. Ctr. Controller: Billy Richards
Dir. Customer Service: Natalie Menns
Dist. Ctr. GM: Ike Kraemer
Dir. Logistics: Chris Ekmekjian
Corp Dir HR: Bernie Patton
Dir. Credit: Ivette Malave

Procurement Mgr.: Paul Dreizler
Mgr.-Procurement: Mike Rios
Mgr.-Inv. Control: Angell Valerio
Cat. Mgr.-Private Brands: Janet Rehm
Buyers: Rizaldy Castillo, Domonick Greco, Sandra Hedberg, Derek Morton, Paul Sfraga, Kristal McGuire
Primary Supplier: Krasdale Foods Inc.
FTN Stores: 480 (Includes AIM, Bravo, C Town, Market Fresh, Shop Smart, Stop 1)
FTN Vol.: \$4.37 billion

Lidl U.S.

3500 S. Clark St.
Arlington, VA 22202
Phone: (703) 832-4644
Web: lidl.com
CEO Lidl US: Alan Barry
COO Lidl US: Maciej Tylkowski
Chief Customer Officer US: Jassine Quali
EVP-Purchasing/Chief Commercial Officer: Miguel Paradela Held

See **DIRECTORY** on page 113

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GIANT MARTIN'S



NEW SUPERMARKET, CLUB STORE & MASS MERCHANT OPENINGS

in the Food Trade News Area

New or replacement stores likely to open in the next 36 months

Retailer	Number	Location
Aldi	12	Stratford, CT; Seaford, DE; Barnegat Twp., NJ; Branchburg, NJ; Mt. Olive, NJ; Somers Point, NJ*; Great Neck, NY*; Manhattan, NY (42nd St.)*; Lancaster, PA; Mt. Joy, PA; Phoenixville, PA*; S. Whitehall, PA*
Amazon Grocery - Daily Shop	1	Philadelphia, PA (South Street)
Amazon Grocery - Project Kobe†	2	Cherry Hill, NJ; Edison, NJ
Amazon Grocery - Whole Foods	7	Old Saybrook, CT; Eatontown, NJ; Jersey City, NJ; Montgomery Twp., NJ; Queens, NY (Ridgewood); Lansdale, PA; Wyomissing, PA
Costco	2	Paramus, NJ; Reading, PA
DeCicco & Sons	1	Greenwich, CT; Scarsdale, NY (Piccolino's)
Food Bazaar	1	Manhattan, NY (Inwood)
The Giant Company	7	E. Brandywine, PA; Ephrata, PA; Everett, PA*; Glen Mills, PA; Parkesburg, PA; Philadelphia, PA (Roxborough)*; Saxton, PA*
H Mart	1	Manhattan, NY (E. 86th St.)
Lidl	13	Wilmington, DE; E. Brunswick, NJ; Edison, NJ; Monroe Twp., NJ; Parsippany, NJ; Scotch Plains, NJ; Somerdale, NJ; Manhattan, NY (Chelsea); Orangetown, NY; Bristol Twp., PA; Philadelphia, PA (2 - N. Broad & Girard, Snyder Ave.); Warminster, PA
McCaffrey's	2	Pennington, NJ*; Doylestown, PA
Redner's Markets	1	Wilmington, DE
ShopRite	8	E. Orange, NJ (r); Edgewater, NJ; Freehold, NJ (r); Hillsborough Twp., NJ (r); Jersey City, NJ (r); Manalapan, NJ; W. Deptford, NJ (e); Valley Stream, NY
Sprouts	18	Milford, CT; Bear, DE; Bridgewater, NJ; E. Windsor, NJ; Edgewater, NJ; Fairlawn, NJ; Hamilton Twp., NJ; Toms River, NJ; Washington Twp., NJ; Hartsdale, NY; Levittown, NY; Smithtown, NY; Havertown, PA; Lansdale, PA; Limerick, PA; Lower Macungie Twp., PA; Trevoise, PA; W. Pottsgrove, PA
Target	4	Jersey City, NJ*; W. Orange, NJ; Bridgehampton, NY; Lansdale, PA
Trader Joe's	3	Jersey City, NJ; W. Orange, NJ; Yonkers, NY
Uncle Giuseppe's	3	Moorestown, NJ; Greenvale, NY; Levittown, NY
Wegmans	2	Manhattan, NY (1932 Broadway); Cranberry Twp., PA
Weis Markets	1	Millsboro, DE*

(e) expansion (r) replacement store

*store opened between 4/1/26 and 6/30/26

†Project Kobe - 250,000 SF supercenter-type stores

Source: *Food Trade News*, June 2026

DIRECTORY OF RETAILERS

from page 111

VP-Fresh: Tod Seiling
Chief Buying Officer: Peter Poutre
Primary Supplier: Direct
FTN Stores: 78
FTN Vol.: \$876.6 million

McCaffrey's Food Markets

2204 West Cabot Blvd., Ste. 3
Langhorne, PA 19047
Phone: (215) 752-9440
Web: mccaffreys.com
Pres.: James J. McCaffrey III
EVP: Jim McCaffrey IV
Dir.-Ops.: Joe Anselmi
VP: Chris Mooney
Dir.-Purchasing: Anthony Sanfilippo
Dir.-Produce: Tony Mirack
Dir.-Marketing/Comm. Rel.: Kathy Bodine
Primary Supplier: UNFI
FTN Stores: 8 (includes Simply Fresh)
FTN Vol.: \$237.1 million

MOM's Organic Market

5566 Randolph Rd.
Rockville, MD 20852
Phone: (202) 791-3826
Web: momsorganicmarket.com
CEO: Scott Nash
Primary Supplier: UNFI
FTN Stores: 6
FTN Vol.: \$93.8 million

Murphy's Fresh Markets

381 Medford Tabernacle Rd.
Tabernacle, NJ 08088
Phone: (609) 268-8380
Web: murphysmarkets.com
Pres.: Ron S. Murphy
VP: Ron H. Murphy
Dir.-Operations: Ron Griswold
Primary Supplier: UNFI
FTN Stores: 3
FTN Vol.: \$43.21 million

Northeast Grocery, Inc.

461 Nott St.
Schenectady, NY 12308
Phone: (518) 355-5000
Web: northeastgrocery.com

CEO: John Persons
Pres.-Price Chopper/Market 32:
Blaine Bringhurst
Pres.-Tops Markets: Ron Ferri
EVP/CFO Northeast Grocery: David Langless
EVP/Chief Admin. Officer: Mike Miller
Primary Supplier: C&S Wholesale Grocers
FTN Stores: 17 (includes Tops, Price Chopper, Market 32)
FTN Vol.: \$568.8 million

Redner's Markets Inc.

3 Quarry Rd.
Reading, PA 19605
Phone: (610) 926-3700
Web: rednersmarkets.com
Chmn.: Elaine Redner
Pres./CEO: Ryan Redner
COO: Gary M. Redner
VP-Procurement: Dan Eberhart
VP/General Counsel: Jason Hopp
VP-Groc. Ops.: William Wallace
VP-Meat Ops.: Chris Morgan
VP-Perishables: Charles Link
VP-HR: Robert McDonough

VP-IT: Nicholas Hidalgo
Primary Supplier: UNFI
FTN Stores: 34
FTN Vol.: \$929.0 million

Retail Marketing Group, LLC

755 Business Center Dr., Ste. 100
Horsham, PA 19044
Phone: (215) 293-9600
Web: yourlocaliga.com
GM: Bill Gable
**This is the advertising and marketing arm that serves independent retailers that operate in the Mid-Atlantic market under the IGA banner. They are supplied by Bozzuto's.*

Save A Lot

400 Northwest Plaza Dr.
St. Ann, MO 63074
Phone: (314) 592-9100
Web: savealot.com
Chmn.: Mike Motz
CEO: Bill Mayo
Primary Supplier: Direct

See **DIRECTORY** on page 119

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Wegmans

Food Markets

IN REVIEW: CVS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	46	\$294.70	\$4,085.20	7.21%	46	\$281.40	6.99%
CT	Litchfield	7	\$52.40	\$774.10	6.77%	7	\$49.60	6.43%
CT	New Haven	37	\$248.70	\$3,730.90	6.67%	37	\$228.50	6.29%
CT Recap: 90 stores with sales of \$595.8 million. Total retail food sales for CT in the study: \$8.59 billion. CVS share of CT is 6.94%.								
DE	New Castle	14	\$106.20	\$2,305.70	4.61%	14	\$74.20	3.30%
DE Recap: 14 stores with sales of \$106.2 million. Total retail food sales for DE in the study: \$2.31 billion. CVS share of DE is 4.61%.								
NJ	Atlantic	13	\$98.50	\$1,064.50	9.25%	13	\$68.20	6.64%
NJ	Bergen	45	\$243.30	\$3,937.30	6.18%	45	\$223.60	5.78%
NJ	Burlington	23	\$127.50	\$2,122.40	6.01%	23	\$115.20	5.87%
NJ	Camden	24	\$180.60	\$2,032.80	8.88%	24	\$142.50	7.28%
NJ	Cape May	10	\$65.40	\$620.70	10.54%	10	\$57.80	9.53%
NJ	Cumberland	4	\$35.30	\$667.90	5.29%	4	\$22.60	3.42%
NJ	Essex	20	\$94.20	\$2,463.10	3.82%	20	\$93.90	3.98%
NJ	Gloucester	14	\$75.70	\$1,268.40	5.97%	14	\$67.10	5.47%
NJ	Hudson	16	\$77.60	\$1,929.90	4.02%	16	\$72.40	3.90%
NJ	Hunterdon	4	\$25.90	\$506.00	5.12%	4	\$24.60	5.04%
NJ	Mercer	17	\$101.30	\$1,567.20	6.46%	17	\$94.10	6.20%
NJ	Middlesex	25	\$155.10	\$2,891.30	5.36%	25	\$145.20	5.03%
NJ	Monmouth	28	\$163.50	\$2,988.80	5.47%	28	\$151.60	5.11%
NJ	Morris	23	\$130.80	\$2,413.70	5.42%	23	\$129.20	5.43%
NJ	Ocean	22	\$144.90	\$2,255.40	6.42%	22	\$119.40	5.52%
NJ	Passaic	11	\$73.40	\$1,488.40	4.93%	11	\$67.20	4.42%
NJ	Somerset	10	\$56.20	\$1,446.50	3.89%	11	\$55.60	3.97%
NJ	Sussex	3	\$15.60	\$659.80	2.36%	3	\$15.60	2.45%
NJ	Union	33	\$127.20	\$2,223.90	5.72%	34	\$127.40	5.95%
NJ	Warren	6	\$37.60	\$538.50	6.98%	6	\$28.10	5.39%
NJ Recap: 351 stores with sales of \$2.03 billion. Total retail food sales for NJ in the study: \$35.25 billion. CVS share of NJ is 5.76%.								
NY	Bronx	13	\$108.50	\$3,478.30	3.12%	13	\$96.20	2.79%
NY	Brooklyn	29	\$257.00	\$5,865.30	4.38%	29	\$222.50	3.91%
NY	Dutchess	13	\$88.40	\$1,155.20	7.65%	13	\$76.20	6.73%
NY	Manhattan	60	\$441.70	\$6,152.60	7.18%	60	\$406.70	6.55%
NY	Nassau	69	\$521.50	\$6,111.20	8.53%	70	\$506.20	8.45%
NY	Orange	13	\$83.70	\$7,499.80	1.12%	13	\$74.30	5.11%
NY	Putnam	2	\$13.00	\$261.70	4.97%	2	\$12.90	4.06%
NY	Queens	36	\$382.50	\$5,801.10	6.59%	36	\$346.90	6.08%
NY	Rockland	11	\$69.40	\$1,157.60	6.00%	11	\$66.20	5.83%
NY	Staten Island	17	\$121.80	\$1,844.30	6.60%	17	\$118.20	6.80%
NY	Suffolk	68	\$396.50	\$6,627.20	5.98%	68	\$364.10	5.46%
NY	Westchester	54	\$394.20	\$4,572.30	8.62%	55	\$392.40	8.91%
NY Recap: 385 stores with sales of \$2.88 billion. Total retail food sales for NY in the study: \$50.53 billion. CVS share of NY is 5.70%.								
PA	Adams	1	\$6.70	\$231.20	2.90%	1	\$5.80	2.52%
PA	Berks	16	\$129.60	\$1,684.40	7.69%	16	\$104.30	6.30%
PA	Bucks	34	\$248.10	\$3,430.00	7.23%	34	\$215.90	6.44%
PA	Carbon	1	\$8.20	\$183.10	4.48%	1	\$5.50	2.96%
PA	Chester	29	\$182.20	\$2,287.50	7.97%	29	\$161.70	7.35%
PA	Columbia	2	\$15.30	\$274.30	5.58%	2	\$11.40	4.20%
PA	Cumberland	12	\$69.50	\$1,300.10	5.35%	12	\$58.20	4.51%
PA	Dauphin	13	\$82.40	\$1,133.70	7.27%	13	\$69.20	6.10%
PA	Delaware	28	\$220.60	\$2,830.40	7.79%	30	\$198.30	7.19%
PA	Franklin	5	\$30.30	\$546.80	5.54%	5	\$23.50	4.39%
PA	Lackawanna	9	\$75.50	\$790.30	9.55%	9	\$52.50	6.68%

See **IN REVIEW: CVS** on page 115

IN REVIEW: CVS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
PA	Lancaster	22	\$128.70	\$1,883.20	6.83%	22	\$114.80	6.21%
PA	Lebanon	5	\$36.20	\$489.20	7.40%	5	\$27.60	5.81%
PA	Lehigh	17	\$114.10	\$1,659.80	6.87%	17	\$104.20	6.48%
PA	Luzerne	13	\$79.50	\$993.60	8.00%	13	\$66.90	6.76%
PA	Lycoming	5	\$48.20	\$503.10	9.58%	5	\$41.30	8.37%
PA	Mifflin	2	\$12.50	\$171.90	7.27%	2	\$12.10	7.25%
PA	Monroe	11	\$67.60	\$823.20	8.21%	11	\$61.80	7.73%
PA	Montgomery	45	\$296.60	\$4,581.80	6.47%	46	\$278.20	6.27%
PA	Montour	1	\$5.30	\$79.80	6.64%	1	\$5.20	6.92%
PA	Northampton	13	\$96.50	\$1,339.50	7.20%	14	\$83.00	6.03%
PA	Northumberland	5	\$27.20	\$241.60	11.26%	5	\$24.90	10.81%
PA	Philadelphia	48	\$415.70	\$4,052.40	10.26%	48	\$342.80	8.35%
PA	Pike	1	\$5.70	\$218.50	2.61%	1	\$5.60	2.65%
PA	Schuylkill	2	\$17.90	\$425.20	4.21%	2	\$11.40	2.65%
PA	Snyder	2	\$9.90	\$176.60	5.61%	2	\$9.70	5.61%
PA	Union	2	\$11.50	\$155.80	7.38%	2	\$11.30	8.14%
PA	Wayne	2	\$16.90	\$168.40	10.04%	2	\$12.70	7.46%
PA	Wyoming	1	\$7.70	\$82.20	9.37%	1	\$5.60	6.87%
PA	York	11	\$78.30	\$1,826.80	4.29%	12	\$64.20	3.59%

PA Recap: 358 stores with sales of \$2.54 billion. Total retail food sales for PA in the study: \$34.74 billion. CVS share of PA is 7.33%.

Mid-Atlantic Recap: 1,198 stores with sales of \$8.15 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

CVS Per Store Average: \$6.81 million

Source: Food Trade News, June 2026

MARKET STUDY

from page 108

Sam's Club division, replacing Chris Nicolas, who moved to head Walmart's international business unit. At Albertsons, veteran executive Susan Morris was promoted to chief executive, replacing Vivek Sankaran who retired. Shortly after being named to the top spot, Morris made several executive changes including moving Tom Lofland, who previously oversaw the chain's Mid-Atlantic division, to the retailer's Jewel division in Chicago and naming newcomer Sean Thompson (ex-Party City) to run the Malvern, PA-based division. Brian Cornell, Target's CEO since 2014, stepped down earlier this year (he remains its executive chairman) and was replaced by former Target CFO Michael Fiddelke. After Kroger CEO Rodney McMullen was pushed out of the job in early 2025, board member Ron Sargent was named interim chief executive. After a lengthy search, Kroger named former

Walmart senior leader Greg Foran as its new CEO. Jason Hart, the man who helped lead Aldi to great success over the past decade, was promoted to run the company's global operations from Salzburg, Austria and was replaced by 20-year Aldi U.S. veteran Atty McGrath. Additionally, the merry-go-round that is the job of U.S. president of Lidl, continued to spin as former private equity executive Joel Rampoldt left the German discounter and was recently replaced by Lidl veteran Alan Barry. Another troubled retailer, Save A Lot, also switched chief executives. Fred Boehler, who was also a former board member, retired and ex-Wakefern stalwart Bill Mayo was elevated to CEO. And when PE firm Sycamore Partners acquired Walgreens for \$27.3 billion last year, it dispatched chief executive Tim Wentworth and replaced him with Mike Motz, who formerly ran Staples.





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Northeast Pennsylvania Supermarket Leaders

- Weis Still Rules The Roost
- ShopRite's Comps Solid
- TGC Grows Market Share
- Wegmans Per-Store Avg. Leader
- Tough Going In No-Growth Market

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Weis Markets	36	\$977.05	38.53%	36	\$950.87	37.92%
2	ShopRite (Fresh Grocer/Price Rite)	16	\$504.00	19.88%	16	\$487.90	19.87%
3	The Giant Co.	9	\$417.70	16.47%	9	\$406.70	16.45%
4	Northeast Grocery (Price Chopper)	6	\$198.10	7.81%	6	\$190.40	7.77%
5	Wegmans	3	\$156.00	6.15%	3	\$154.65	6.19%
6	Aldi	14	\$138.00	5.44%	14	\$134.00	5.42%
7	Redner's Markets	2	\$45.80	1.81%	2	\$44.50	1.82%
8	Boyer's Markets	3	\$36.09	1.42%	3	\$37.23	1.52%
9	Key Food	4	\$32.47	1.28%	4	\$23.83	0.97%
10	IGA	3	\$25.26	1.00%	3	\$25.26	1.03%
		96	\$2,530.47	99.80%	96	\$2,455.34	99.76%

The chart above lists the top 10 supermarket retailers in the Northeast Pennsylvania area. Counties included are: Columbia, Lackawanna, Luzerne, Lycoming, Monroe, Montour, Northumberland, Pike, Sullivan, Union, Wayne and Wyoming in PA. Petroleum sales are not included. () Indicates another banner used by the company.

Total supermarket sales for the area are \$2.3 billion.

Source: Food Trade News, June 2026

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Northeast Pennsylvania Market Leaders

- Alternates Share Now 39.5%
- Weis Tops Among All Channels
- RA Withdraws, CVS Benefits
- C-Stores Control 8.4%
- No New Units, But WM IDs Strong

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	Weis Markets	36	\$977.05	22.52%	36	\$950.87	22.35%
2	Walmart (SuperCenter)	14	\$680.30	15.68%	14	\$650.80	15.30%
3	ShopRite (Fresh Grocer/Price Rite)	16	\$504.00	11.62%	16	\$487.90	11.47%
4	The Giant Co.	9	\$417.70	9.63%	9	\$406.70	9.56%
5	CVS	52	\$360.40	8.31%	52	\$299.20	7.03%
6	Northeast Grocery (Price Chopper)	6	\$198.10	4.57%	6	\$190.40	4.48%
7	Wegmans	3	\$156.00	3.60%	3	\$154.65	3.64%
8	Sam's Club	3	\$149.60	3.45%	3	\$145.20	3.41%
9	Aldi	14	\$138.00	3.18%	14	\$134.00	3.15%
10	Turkey Hill	57	\$122.70	2.83%	57	\$125.20	2.94%
11	Sheetz	24	\$114.30	2.64%	24	\$116.70	2.74%
12	Wawa	14	\$97.00	2.24%	9	\$66.71	1.57%
13	Target	4	\$76.30	1.76%	4	\$73.40	1.73%
14	Redner's Markets	2	\$45.80	1.06%	2	\$44.50	1.05%
15	BJ's Wholesale Club	1	\$41.60	0.96%	1	\$40.80	0.96%
16	Walgreens	5	\$38.70	0.89%	5	\$29.90	0.70%
17	Boyer's Markets	3	\$36.09	0.83%	3	\$37.23	0.88%
18	Key Food	4	\$32.47	0.75%	4	\$23.83	0.56%
19	7-Eleven	9	\$31.00	0.71%	10	\$35.50	0.83%
20	IGA	3	\$25.26	0.58%	3	\$25.26	0.59%
		279	\$4,242.37	97.80%	275	\$4,038.75	97.32%

The chart above lists the top 20 retailers in the Northeast Pennsylvania area that sell groceries, HBC, general merchandise, drugs and tobacco products. Volumes listed include 100% of store sales for supermarkets, convenience stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties included are: Columbia, Lackawanna, Luzerne, Lycoming, Monroe, Montour, Northumberland, Pike, Sullivan, Union, Wayne and Wyoming in PA. Petroleum sales are not included. () Indicates another banner used by the company.

Total food sales for the area are \$4.3 billion.

Source: Food Trade News, June 2026

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Allentown-Bethlehem-Easton Supermarket Leaders

- TGC Remains Almighty
- Weis Ups Share to 11.3%
- Wegmans Tops In Per-Store Avg.
- New Store Projects Inert
- Aldi's Adds 1 Store, IDs Solid

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Co.	16	\$917.30	40.20%	16	\$878.70	39.61%
2	Weis Markets	14	\$420.16	18.41%	14	\$409.97	18.48%
3	ShopRite (Fresh Grocer/Price Rite)	8	\$340.30	14.91%	8	\$334.90	15.10%
4	Wegmans	3	\$230.10	10.08%	3	\$227.40	10.25%
5	Redner's Markets	6	\$161.70	7.09%	6	\$160.00	7.21%
6	Aldi	10	\$76.30	3.34%	9	\$65.10	2.93%
7	Krasdale	5	\$52.86	2.32%	6	\$60.79	2.74%
8	Amazon Groc. (Whole Foods)	1	\$33.20	1.45%	1	\$33.00	1.49%
9	Albertsons (Acme)	1	\$26.80	1.17%	1	\$26.10	1.18%
10	Grocery Outlet	3	\$20.50	0.90%	3	\$20.60	0.93%
		67	\$2,279.22	99.88%	67	\$2,216.56	99.92%

The chart above lists the top 10 supermarket retailers in the Allentown-Bethlehem-Easton area. Counties included are: Carbon, Lehigh and Northampton in PA; Warren in NJ. Petroleum sales are not included. () Indicates another banner used by the company.

Total supermarket sales for the area are \$2.2 billion.

Source: Food Trade News, June 2026

Allentown-Bethlehem-Easton Market Leaders

- Alternates Share Now 34.9%
- TGC Dominates Among All Channels
- WM, Target Control 11.9%
- Combined Club Share Still 5%
- CVS, Wlg. Gain On Rite Aid Exit

Rank	Company	2026 Stores	2026 Sales (in millions)	% of 2026 Market	2025 Stores	2025 Sales (in millions)	% of 2025 Market
1	The Giant Co.	16	\$917.30	24.65%	16	\$878.70	23.81%
2	Weis Markets	14	\$420.16	11.29%	14	\$409.97	11.11%
3	ShopRite (Fresh Grocer/Price Rite)	8	\$340.30	9.15%	8	\$334.90	9.07%
4	Walmart (SuperCenter)	7	\$309.20	8.31%	7	\$296.80	8.04%
5	CVS	37	\$256.40	6.89%	38	\$220.80	5.98%
6	Wegmans	3	\$230.10	6.18%	3	\$227.40	6.16%
7	Wawa	27	\$226.10	6.08%	27	\$217.91	5.90%
8	Redner's Markets	6	\$161.70	4.35%	6	\$160.00	4.33%
9	Target	6	\$134.70	3.62%	6	\$132.30	3.58%
10	Sam's Club	2	\$92.20	2.48%	2	\$90.20	2.44%
11	Walgreens	10	\$85.90	2.31%	10	\$61.20	1.66%
12	Aldi	10	\$76.30	2.05%	9	\$65.10	1.76%
13	Krasdale	5	\$52.86	1.42%	6	\$60.79	1.65%
14	7-Eleven	18	\$52.10	1.40%	17	\$46.20	1.25%
15	Costco	1	\$51.90	1.39%	1	\$50.40	1.37%
16	BJ's Wholesale Club	1	\$44.80	1.20%	1	\$44.00	1.19%
17	Amazon Groc. (Whole Foods)	1	\$33.20	0.89%	1	\$33.00	0.89%
18	Albertsons (Acme)	1	\$26.80	0.72%	1	\$26.10	0.71%
19	Sheetz	5	\$23.50	0.63%	5	\$23.00	0.62%
20	Turkey Hill	11	\$23.20	0.62%	11	\$22.40	0.61%
		189	\$3,558.72	95.64%	189	\$3,401.17	92.15%

The chart above lists the top 20 retailers in the Allentown-Bethlehem-Easton market that sell groceries, HBC, drugs, general merchandise and tobacco products. Volumes listed include 100% of sales for supermarkets, c-stores and drug chains. Sales for club stores, Target and Walmart are extrapolated to include comparable supermarket categories, as explained on page 81. Counties included are: Carbon, Lehigh and Northampton in PA; Warren in NJ. Petroleum sales are not included. () Indicates another banner used by the company.

Total food sales for the area are \$3.7 billion.

Source: Food Trade News, June 2026

DIRECTORY OF RETAILERS

from page 113

FTN Stores: 46
FTN Vol.: \$297.6 million

Seabra's Supermarkets

281 Ferry St.
Newark, NJ 07105
Phone: (973) 491-0399
Web: seabrafoods.com
Pres./Founder: Antonio Seabra
EVP: Adam Seabra
Dir.-Ops: Andrew Seabra
Primary Supplier: C&S Wholesale Grocers
FTN Stores: 10
FTN Vol.: \$69.5 million

Sharp Shopper

1100 Sharp Ave.
Ephrata, PA 17522
Phone: (717) 733-9555
Web: sharpshopper.net
Owners: Mike & Darren Sharp
Primary Supplier: Direct
FTN Stores: 4
FTN Vol.: \$56.0 million

ShopRite

5000 Riverside Dr.
Keasby, NJ 08832
Phone: (908) 527-3300
Web: shoprite.com
Chmn.: Sean McMenamin
Pres.: Mike Stigers
CFO: Neil Falcone
EVP-Chief Sales Officer: Darren Caudill
Pres.-Price Rite: Kevin McDonnell
Pres.-ShopRite Supermarkets: Steve Savas
FTN Stores: 316 (Includes Price Rite, Fresh Grocer, Dearborn Market, Gourmet Garage, Fairway, DiBruno Bros., Morton Williams)
FTN Vol.: \$19.8 billion

**This is the retail arm of wholesaler grocery co-op Wakefern Food Corp. Most of the ShopRite stores are independently owned. Most of the Price Rite stores are corporately owned.*

Sprouts

5455 E. High St., Ste. 111
Phoenix, AZ 85054

Phone: (480) 814-8016
Web: sprouts.com
CEO: Jack Sinclair
CFO: Curtis Valentine
Pres./COO: Nick Konat
Chief Cust. Officer: Amanda Rassi
Chief Merch. Officer: Don Clark
Chief Stores Officer: Dustin Hamilton
Chief Dev. Officer: Dave McGlinchey
SVP-Chief Forager.: Kim Coffin
SVP-Supply Chain: Joe Hurley
Primary Supplier: Direct/Kehe
FTN Stores: 12
FTN Vol.: \$239.6 million

Stew Leonard's

100 Westport Ave.
Norwalk, CT 06851
Phone: (203) 847-7214
Web: stewleonards.com
Pres./CEO: Stew Leonard Jr.
Primary Supplier: Bozzuto's/Direct
FTN Stores: 7
FTN Vol.: \$431.0 million

Stop & Shop Supermarket Co.

Div. of Ahold USA

Corporate Office
1385 Hancock St.
Quincy, MA 02169
Phone: (800) 767-7772
Web: stopandshop.com
Pres.: Roger Wheeler
EVP of Operations: Bob Yager
EVP/Chief Merchant: Lee Nicholson
EVP-Operations: Dean Wilkinson
Primary Supplier: Direct
FTN Stores: 177
FTN Vol.: \$7.53 billion

Super Supermarket

53 S. Jefferson St.
Orange, NJ 07050
Phone: (973) 678-3200
Web: supersupermarket.com
FTN Stores: 6
FTN Vol.: \$64.1 million

Supremo Food Market

249 E. Front St.
Plainfield, NJ 07060
Phone: (908) 668-9114

See **DIRECTORY** on page 123

Burns' Family Neighborhood Markets
Thank you to our amazing employees and industry partners for your support and hard work.

- › 5075 Edgemont Ave, Brookhaven, PA 19015
- › 5000 State Rd., Drexel Hill, PA 19026

ShopRite.com

the
fresh
grocer®

- › 421 S. 69th Street, Upper Darby, PA 19082
- › 3021 Grays Ferry Ave, Philadelphia, PA 19146
- › 5601 Chestnut St., Philadelphia, PA 19139
- › 5301 Chew Ave., Philadelphia, PA 19138
- › 1501 N. Broad St., Philadelphia, PA 19122

TheFreshGrocer.com

IN REVIEW: KRASDALE FOODS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield (C Town/Market Fresh)	6	\$58.33	\$4,026.30	1.45%	6	\$57.47	1.43%
CT	New Haven	5	\$27.76	\$3,634.30	0.76%	6	\$32.82	0.90%

CT Recap: 11 stores with sales of \$86.09 million. Total retail food sales for CT in the study: \$8.43 billion. Krasdale Foods share of CT is 1.02%.

NJ	Bergen (C Town)	8	\$51.18	\$3,869.90	1.32%	8	\$51.78	1.34%
NJ	Cumberland (AIM)	1	\$10.41	\$660.70	1.58%	1	\$10.25	1.55%
NJ	Essex (AIM/C Town)	28	\$274.03	\$2,358.10	11.62%	27	\$261.70	11.10%
NJ	Hudson	11	\$90.41	\$1,856.30	4.87%	11	\$89.08	4.80%
NJ	Mercer (Stop 1)	1	\$3.02	\$1,517.20	0.20%	1	\$2.97	0.20%
NJ	Middlesex (Market Fresh)	7	\$68.41	\$2,888.70	2.37%	7	\$67.71	2.34%
NJ	Monmouth	2	\$19.30	\$2,965.30	0.65%	2	\$19.01	0.64%
NJ	Ocean (Stop 1)	2	\$9.52	\$2,163.50	0.44%	2	\$9.38	0.43%

NJ Recap: 60 stores with sales of \$526.28 million. Total retail food sales for NJ in the study: \$34.32 billion. Krasdale Foods share of NJ is 1.53%.

NY	Bronx (AIM/Bravo/CTwn/MktFrsh/Stop1)	60	\$603.79	\$3,453.10	17.49%	61	\$619.35	17.94%
NY	Brooklyn (AIM/Bravo/CTwn/MktFrsh/Stop1)	86	\$778.73	\$5,683.50	13.70%	87	\$771.01	13.57%
NY	Manhattan (AIM/Bravo/CTwn/MktFrsh/ShopSmt/Stop1)	40	\$384.47	\$6,211.40	6.19%	39	\$362.90	5.84%
NY	Nassau (AIM/Bravo)	24	\$226.15	\$5,990.80	3.77%	25	\$235.62	3.93%
NY	Putnam (AIM)	2	\$15.79	\$317.70	4.97%	2	\$15.56	4.90%
NY	Queens (AIM/Bravo/CTwn/MktFrsh/ShopSmt/Stop1)	82	\$764.71	\$5,709.30	13.39%	85	\$780.57	13.67%
NY	Rockland (AIM/Bravo)	2	\$16.17	\$1,135.20	1.42%	3	\$28.71	2.53%
NY	Staten Island (MktFrsh/ShopSmt/Stop1)	7	\$52.52	\$1,737.50	3.02%	7	\$51.74	2.98%
NY	Suffolk (AIM/Bravo/CTwn/MktFrsh/ShopSmt/Stop1)	47	\$294.95	\$6,662.50	4.43%	51	\$298.40	4.48%
NY	Westchester (AIM/Bravo/CTwn/MktFrsh/ShopSmt/Stop1)	33	\$286.36	\$4,404.70	6.50%	33	\$282.14	6.41%

NY Recap: 383 stores with sales of \$3.42 billion. Total retail food sales for NY in the study: \$43.89 billion. Krasdale Foods share of NY is 7.80%.

PA	Berks (Bravo/C Town)	4	\$40.73	\$1,656.80	2.46%	4	\$40.13	2.48%
PA	Lehigh (C Town)	3	\$30.49	\$1,607.20	1.90%	3	\$30.04	1.87%
PA	Northampton	3	\$30.30	\$1,376.50	2.20%	2	\$19.90	1.45%
PA	Philadelphia (AIM/CTwn/MktFrsh/ShopSmt/Stop1)	10	\$32.06	\$4,106.60	0.78%	9	\$28.43	0.69%

PA Recap: 20 stores with sales of \$133.58 million. Total retail food sales for PA in the study: \$34.18 billion. Krasdale Foods share of PA is 0.39%.

Mid-Atlantic Recap: 480 stores with sales of \$4.37 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Krasdale Foods Per Store Average: \$9.10 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026

TAKING STOCK

from page 85

and SaveMart have also been deposed.

Unless the two sides decide to settle, the case could proceed to a trial, with Chancellor Will presiding. The so-called bench trial would not include a jury.

'Round The Trade

Walmart continued its strong run by posting excellent Q1 results highlighted by a 4.1 percent gain in same-store sales at its U.S. stores. All of the "Behemoth's" numbers were strong: overall sales grew 7.3 percent; e-commerce jumped 26 percent; and its U.S. advertising business (including retail media), an important growth spur, increased 36 percent. Operating income for the period ended April 30 was up 5 percent to a healthy \$7.5 billion. "Our results reflect our continued focus on delivering across the enterprise - better shopping experiences, a broader assortment, and faster delivery. Our teams are adopting innovative technologies, driving productivity through automation, and growing higher margin commerce solutions. It's a disciplined approach that's helping us grow the business and strengthen returns," said John Furner, president and CEO. More Walmart news: three key veteran Walmart executives will be leaving the company by the end of this month. At its Sam's Club unit, Tom Ward, COO, will be retiring and Diana Marshall, executive VP and chief experience officer, is resigning. Also exiting mothership Walmart will be Cedric Clark, executive VP-U.S. store operations. Returning to Sam's to replace Ward is Steve Shrobligen who will be EVP/COO, moving over from the post of COO at Walmart Canada. Before his Walmart stint, he had spent more than 30 years at Sam's Club in various roles. No replacements for the Marshall or Clark have yet been named...we've got more recent financials to discuss including Walmart's chief rival Target's first quarter. The Minneapolis-based mass merchant posted some of its best revenue numbers in more than two years. Comp store sales increased 5.6 percent and e-commerce volume grew 8.9 percent. Part of the surprising recent success of the company (when compared to recent sales and earnings reports) is the growth in its food and beverage business, which added 3,000 new grocery items during the 13-week period. On the profit side, there's more work to do as adjusted operating income was \$1.1 billion, a 22.9 percent decrease from prior-year GAAP (Generally Accepted Accounting Principles) operating income and a 29.1 percent increase from prior-year adjusted operating income. The sales trend is encouraging and is the first full period under the leadership of Michael Fiddelke, who replaced Brian Cornell as CEO on February 1...at Costco, the strongest financial performer since 2019, happy days continue. Net sales skyrocketed 11.6 percent for its third quarter and same-store revenue vaulted 6.6 percent (ex-gas). Every metric at the Issaquah, WA-based club dynamo increased including e-commerce sales up 21.5 percent; net income rose 15 percent to \$2.19 billion; and membership fees were \$1.37 billion, a 10.7 percent growth rate. Costco's discounted fuel prices sparked a large part of the big jump. Costco officials acknowledged that the final five weeks of Q3 (ended May 28) were the best in the company's 43-year history. And there's UNFI. After posting its first profit in more than five years (a mere \$33 million on sales of \$7.7 billion) during its third quarter, the Providence-based wholesaler/retailer announced a 4.2 percent decline in sales, which it blamed primarily on transition costs associated with the closure of its Allentown, PA distribution center in 2025. That DC, which was built exclusively to supply Key Food, had no use after the Matawan, NJ-based co-op and UNFI parted ways last year.

TAKING STOCK continues on page 131



Dear Valued Vendor and Corporate Partners,

At Murphy's Fresh Markets, we extend our sincere gratitude to our incredible business partners, namely – UNFI, Four Seasons Produce, Pepsi Cola, Liberty Coca-Cola, Dietz and Watson, Boar's Head Provisions, Sysco, TMK Produce and so many others – for your outstanding support and collaboration over the past 48 years. Your dedication and partnership have been essential in helping us provide an exceptional shopping experience to our customers. Through our strong business relationships, we have grown together, and we are proud to have you as an integral part of the Murphy's Fresh Markets community.

Thank you,

The Murphy's Fresh Markets Team



Bringing Families to the Table Since 1959!

10 LOCATIONS IN THE HARRISBURG, PA REGION

KARNSFOODS.COM



JOH Hosts Dinner Party At Epcot Center During 2026 IDDBA Dairy-Deli-Bake Show



As industry members gathered in Orlando for this year's IDDBA show, JOH hosted a dinner party at Epcot Center for its partners. This photo from the evening includes Allan Perkins of JOH, Jen Harper and Katelyn Mertz of Redner's Markets, and Chris Darmody of JOH.



These folks are Anne Rakosky, Brian LaMarche and Joe Navitsky of JOH, Amanda Kembel and Nina Euele of BJ's Wholesale Markets, and Chris Darmody of JOH.



Joe Navitsky (l) and Allan Perkins (r) of JOH smile for a photo with The Giant Company's Taneya Clark and Nancy Wingfield.



Peter Poutre (c) of JOH is flanked in this photo by Tom LaRochelle and Randy Sweeney of Lactalis American Group.



Allan Perkins (l) and Chris Darmody (r) of JOH pose for a photo with Seth Brody of Pretzelized.



Michelle Halloran (2nd from l) of Stop & Shop is joined here by Chris Darmody, Stephanie Wrocklage and Allan Perkins of JOH.

PER STORE AVERAGE LEADERS: 2026

Of the 73 retailers in the Food Trade News market study, the 20 with the highest average sales per unit are listed below

Rank	Company	Stores	2026 Sales (in millions)	Per Store Avg. (in millions)
1	Costco*	51	\$6,083.50	\$119.28
2	Wegmans	32	\$2,655.20	\$82.98
3	ShopRite (Dearborn/Fairway/FG/GG/Morton Wms)	316	\$19,800.40	\$62.66
4	Stew Leonard's	7	\$431.00	\$61.57
5	BJ's Wholesale Club*	83	\$4,594.40	\$55.35
6	Sam's Club*	24	\$1,217.30	\$50.72
7	The Giant Co. (Heirloom Market/Martin's)	162	\$8,008.50	\$49.44
8	Amazon Groc. (Daily Shop/Whole Foods)	79	\$3,569.60	\$45.18
9	Hannaford	7	\$303.10	\$43.30
10	Stop & Shop	177	\$7,533.70	\$42.56
11	Walmart (SC/Neighborhood Market)*	173	\$7,239.50	\$41.85
12	Giant Food	3	\$115.10	\$38.37
13	Northeast Grocery (Market 32/Price Chopper/Tops)	17	\$568.80	\$33.46
14	DeCicco & Sons	12	\$400.00	\$33.33
15	Big Y	18	\$589.00	\$32.72
16	Trader Joe's	71	\$2,187.10	\$30.80
17	McCaffrey's	8	\$237.10	\$29.64
18	Albertsons (Acme/Balducci's/Kings/Safeway)	173	\$4,913.60	\$28.40
19	Redner's Markets	34	\$929.00	\$27.32
20	Target*	198	\$5,324.60	\$26.89

() Name in parentheses indicates another banner used by the company.

* Sales are extrapolated to include food, GM, HBC, floral, tobacco and pharmacy as explained on page 81.

Source: Food Trade News, June 2026

**We don't tell you which
retailers are out of milk,**



**but we will tell you
which ones are out of step.**

**Food Trade News.
The news you care about.
www.foodtradenews.com**

DIRECTORY OF RETAILERS

from page 119

Owner: Benjamin Parra
 Owner: Eddie Trujillo
 Web: supremofoods.com
 FTN Stores: 11
 FTN Vol.: \$174.6 million
 Individual store owners are supplied by General Trading.

Trade Fair, Inc.

30-08 30th Ave.
 Astoria, NY 11102
 Phone: (718) 721-2437
 Web: tradefairny.com
 Owner: Frank Jabar
 Primary Supplier: General Trading
 FTN Stores: 8
 FTN Vol.: \$134.2 million

Trader Joe's

East Coast Div.
 160 Federal St., 12th Fl.
 Boston, MA 02108
 Phone: (857) 400-3400
 Web: traderjoes.com
 Chmn./CEO: Bryan Palbaum

Pres./Vice-CEO: Jon Basalone
 CFO: Mitch Nadler
 DC Reg. VP: Perry Zettersten
 NC Reg. VP: Kent Smathers
 Supplier: Direct
 FTN Stores: 71
 FTN Vol.: \$2.19 billion

Tri-State Co-Op

506 E. Gibbsboro Rd.
 Lindenwold, NJ 08021
 Phone: (856) 783-2534
 Pres.: William Deterding
 VP: Paul Buckley
 Primary Supplier: UNFI
 FTN Stores: 9
 FTN Vol.: \$77.98 million
**This is the marketing office for several smaller independent retailers operating in Maryland, Pennsylvania and New Jersey.*

Uncle Giuseppe's

225 Old Country Rd., North Wing,
 Ste. 2
 Melville NY 11747
 Phone: (516) 420-0126

Web: uncleg.com
 CEO: Carl DelPrete
 Co-Owner/Partner: Tom Barresi
 Pres.: Michael Nelson
 Chief Admin. Officer/VP-Ops.: Adam Giovia
 Dir.-Finance: Rich Eulo
 Primary Supplier: C&S Wholesale Grocers
 FTN Stores: 12
 FTN Vol.: \$283.6 million

Wegmans Food Markets, Inc.

1500 Brooks Ave.
 P.O. Box 30844
 Rochester, NY 14603-0844
 Phone: (585) 328-2550
 Web: wegmans.com
 Chmn.: Danny Wegman
 Pres./CEO.: Colleen Wegman
 Brand Pres.: Nicole Wegman
 SVP-Store Ops.: Blaine Forkell
 SVP/Div. Mgr.-VA/DE/MD/DC: Bob DiTullio
 Primary Supplier: Direct
 FTN Stores: 32
 FTN Vol.: 2.66 billion

Weis Markets, Inc.

1000 S. 2nd St.
 Sunbury, PA 17801
 Phone: (570) 286-4571
 Web: weismarkets.com
 Chmn./Pres./CEO: Jonathan Weis
 COO: Bob Gleeson
 SVP/CFO/Treas.: Michael Lockhard
 SVP-HR: Jim Marcil
 SVP-Ops.: David Gose
 SVP/CIO: Greg Zeh
 VP-Fresh: Doug Becker
 VP-Center Store: Mike Gross
 Primary Supplier: Direct
 FTN Stores: 114
 FTN Vol.: \$2.82 billion

Western Beef Supermarkets

47-05 Metropolitan Ave.
 Ridgewood, NY 11385
 Phone: (718) 417-3770
 Phone: 1-888-554-2333
 Web: westernbeef.com
 Pres./CEO: Peter Castellana III
 Pres.-Retail Op.: Rebecca Philbert

See **DIRECTORY** on page 135

**To All Of Our Vendors And Suppliers
 THANK YOU For Your Support!**



www.familyownedmarkets.com

IN REVIEW: WAWA

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
DE	New Castle	33	\$287.50	\$2,305.70	12.47%	33	\$296.98	13.19%
DE Recap: 33 stores with sales of \$287.5 million. Total retail food sales for DE in the study: \$2.31 billion. Wawa share of DE is 12.47%.								
NJ	Atlantic	27	\$201.60	\$1,064.50	18.94%	27	\$193.68	18.85%
NJ	Bergen	5	\$37.40	\$3,937.30	0.95%	5	\$36.17	0.93%
NJ	Burlington	38	\$260.30	\$2,122.40	12.26%	39	\$255.09	13.00%
NJ	Camden	41	\$282.50	\$2,032.80	13.90%	41	\$272.00	13.90%
NJ	Cape May	16	\$117.90	\$620.70	18.99%	16	\$111.78	18.44%
NJ	Cumberland	11	\$93.40	\$667.90	13.98%	11	\$91.28	13.82%
NJ	Essex	4	\$28.70	\$2,463.10	1.17%	4	\$28.12	1.19%
NJ	Gloucester	23	\$181.50	\$1,268.40	14.31%	23	\$176.25	14.37%
NJ	Hudson	1	\$9.40	\$1,929.90	0.49%	1	\$9.27	0.50%
NJ	Hunterdon	2	\$16.70	\$506.00	3.30%	2	\$16.13	3.31%
NJ	Mercer	11	\$76.00	\$1,567.20	4.85%	11	\$74.64	4.92%
NJ	Middlesex	23	\$151.40	\$2,891.30	5.24%	21	\$135.43	4.69%
NJ	Monmouth	25	\$163.20	\$2,988.80	5.46%	24	\$151.86	5.12%
NJ	Morris	8	\$40.10	\$2,413.70	1.66%	8	\$39.19	1.65%
NJ	Ocean	40	\$279.50	\$2,255.40	12.39%	40	\$268.20	12.40%
NJ	Passaic	1	\$4.70	\$1,488.40	0.32%	1	\$4.37	0.29%
NJ	Salem	5	\$35.80	\$168.10	21.30%	5	\$34.49	19.67%
NJ	Somerset	3	\$20.90	\$1,446.50	1.44%	3	\$20.22	1.44%
NJ	Sussex	2	\$8.10	\$659.80	1.23%	2	\$7.59	1.19%
NJ	Union	9	\$57.50	\$2,223.90	2.59%	9	\$56.66	2.65%
NJ	Warren	3	\$22.10	\$538.50	4.10%	3	\$21.68	4.15%
NJ Recap: 298 stores with sales of \$2.09 billion. Total retail food sales for NJ in the study: \$35.25 billion. Wawa share of NJ is 5.92%.								
PA	Berks	14	\$120.80	\$1,684.40	7.17%	14	\$117.82	7.11%
PA	Bucks	43	\$347.20	\$3,430.00	10.12%	43	\$340.39	10.16%
PA	Carbon	1	\$8.30	\$183.10	4.53%	1	\$8.17	4.40%
PA	Chester	36	\$288.60	\$2,287.50	12.62%	36	\$274.80	12.50%
PA	Cumberland	1	\$4.20	\$1,300.10	0.32%	1	\$2.10	0.16%
PA	Dauphin	1	\$4.50	\$1,133.70	0.40%	1	\$3.22	0.28%
PA	Delaware	40	\$322.20	\$2,830.40	11.38%	41	\$318.52	11.54%
PA	Franklin	1	\$4.50	\$546.80	0.82%	1	\$1.00	0.19%
PA	Lancaster	4	\$31.80	\$1,883.20	1.69%	4	\$31.40	1.70%
PA	Lehigh	13	\$113.20	\$1,659.80	6.82%	13	\$108.40	6.74%
PA	Luzerne	2	\$9.30	\$993.60	0.94%	1	\$4.60	0.46%
PA	Lycoming	1	\$4.90	\$503.10	0.97%	1	\$4.70	0.95%
PA	Monroe	7	\$64.00	\$823.20	7.77%	7	\$57.41	7.18%
PA	Montgomery	55	\$463.50	\$4,581.80	10.12%	55	\$444.14	10.00%
PA	Montour	1	\$4.30	\$79.80	5.39%	0	\$0.00	0.00%
PA	Northampton	10	\$82.50	\$1,339.50	6.16%	10	\$79.66	5.79%
PA	Northumberland	2	\$9.60	\$241.60	3.97%	0	\$0.00	0.00%
PA	Philadelphia	34	\$237.20	\$4,052.40	5.85%	37	\$245.19	5.97%
PA	Union	1	\$4.90	\$155.80	3.15%	0	\$0.00	0.00%
PA	York	3	\$15.20	\$1,826.80	0.83%	3	\$15.00	0.84%

PA Recap: 270 stores with sales of \$2.14 billion. Total retail food sales for PA in the study: \$34.74 billion. Wawa share of PA is 6.16%.

Mid-Atlantic Recap: 601 stores with sales of \$4.52 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Wawa Per Store Average: \$7.52 million

Source: Food Trade News, June 2026

IN REVIEW: TRADER JOE'S

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	6	\$170.40	\$4,085.20	4.17%	5	\$150.10	3.73%
CT	New Haven	1	\$27.10	\$3,730.90	0.73%	1	\$25.70	0.71%
CT Recap: 7 stores with sales of \$197.5 million. Total retail food sales for CT in the study: \$8.59 billion. Trader Joe's share of CT is 2.3%.								
DE	New Castle	2	\$41.80	\$2,305.70	1.81%	2	\$42.10	1.87%
DE Recap: 2 stores with sales of \$41.8 million. Total retail food sales for DE in the study: \$2.31 billion. Trader Joe's share of DE is 1.81%.								
NJ	Bergen	3	\$58.90	\$3,937.30	1.50%	3	\$55.60	1.44%
NJ	Burlington	1	\$18.40	\$2,122.40	0.87%	1	\$17.90	0.91%
NJ	Camden	1	\$21.40	\$2,032.80	1.05%	1	\$20.40	1.04%
NJ	Essex	1	\$20.90	\$2,463.10	0.85%	1	\$20.60	0.87%
NJ	Hudson	1	\$20.60	\$1,929.90	1.07%	1	\$19.80	1.07%
NJ	Mercer	1	\$23.80	\$1,567.20	1.52%	1	\$22.90	1.51%
NJ	Middlesex	2	\$42.50	\$2,891.30	1.47%	1	\$20.50	0.71%
NJ	Monmouth	4	\$92.50	\$2,988.80	3.09%	4	\$89.70	3.02%
NJ	Morris	2	\$27.10	\$2,413.70	1.12%	2	\$27.30	1.15%
NJ	Ocean	1	\$24.60	\$2,255.40	1.09%	1	\$23.90	1.10%
NJ	Passaic	2	\$50.70	\$1,488.40	3.41%	2	\$48.30	3.18%
NJ	Somerset	1	\$22.30	\$1,446.50	1.54%	1	\$22.00	1.57%
NJ	Union	1	\$23.10	\$2,223.90	1.04%	1	\$21.90	1.02%
NJ Recap: 21 stores with sales of \$446.8 million. Total retail food sales for NJ in the study: \$35.25 billion. Trader Joe's share of NJ is 1.27%.								
NY	Brooklyn	3	\$129.50	\$5,865.30	2.21%	3	\$124.80	2.20%
NY	Manhattan	10	\$416.20	\$6,152.60	6.76%	10	\$401.40	6.46%
NY	Nassau	5	\$191.60	\$6,111.20	3.14%	5	\$185.60	3.10%
NY	Queens	3	\$163.00	\$5,801.10	2.81%	3	\$155.30	2.72%
NY	Staten Island	2	\$66.80	\$1,844.30	3.62%	1	\$40.10	2.31%
NY	Suffolk	3	\$100.40	\$6,627.20	1.51%	2	\$67.10	1.01%
NY	Westchester	4	\$146.20	\$4,572.30	3.20%	4	\$141.80	3.22%
NY Recap: 30 stores with sales of \$1.21 billion. Total retail food sales for NY in the study: \$50.53 billion. Trader Joe's share of NY is 2.4%.								
PA	Chester	2	\$46.10	\$2,287.50	2.02%	0	\$0.00	0.00%
PA	Cumberland	1	\$21.50	\$1,300.10	1.65%	1	\$20.90	1.62%
PA	Delaware	3	\$72.10	\$2,830.40	2.55%	3	\$71.30	2.58%
PA	Montgomery	3	\$70.90	\$4,581.80	1.55%	3	\$70.40	1.59%
PA	Philadelphia	2	\$76.70	\$4,052.40	1.89%	2	\$74.80	1.82%
PA Recap: 11 stores with sales of \$287.3 million. Total retail food sales for PA in the study: \$34.74 billion. Trader Joe's share of PA is 0.83%.								

Mid-Atlantic Recap: 71 stores with sales of \$2.19 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion. Trader Joe's Per Store Average: \$30.80 million

Source: Food Trade News, June 2026

IN REVIEW: BJ'S WHOLESALE CLUB

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	3	\$144.10	\$4,085.20	3.53%	3	\$140.30	3.48%
CT	Litchfield	1	\$47.10	\$774.10	6.08%	1	\$46.60	6.04%
CT	New Haven	4	\$219.20	\$3,730.90	5.88%	4	\$211.30	5.81%
CT Recap: 8 stores with sales of \$410.4 million. Total retail food sales for CT in the study: \$8.59 billion. BJ's Wholesale Club share of CT is 4.78%.								
DE	New Castle	3	\$160.10	\$2,305.70	6.94%	3	\$153.20	6.80%
DE Recap: 3 stores with sales of \$160.1 million. Total retail food sales for DE in the study: \$2.31 billion. BJ's Wholesale Club share of DE is 6.94%.								
NJ	Atlantic	1	\$36.30	\$1,064.50	3.41%	1	\$35.90	3.49%
NJ	Bergen	2	\$68.50	\$3,937.30	1.74%	2	\$64.20	1.66%
NJ	Burlington	1	\$53.80	\$2,122.40	2.53%	1	\$52.10	2.66%
NJ	Camden	1	\$30.00	\$2,032.80	1.48%	1	\$29.70	1.52%
NJ	Cumberland	1	\$34.90	\$667.90	5.23%	1	\$34.10	5.16%
NJ	Gloucester	1	\$40.70	\$1,268.40	3.21%	1	\$39.90	3.25%
NJ	Hudson	3	\$111.90	\$1,929.90	5.80%	3	\$107.50	5.79%
NJ	Hunterdon	1	\$22.40	\$506.00	4.43%	1	\$21.80	4.47%
NJ	Mercer	1	\$41.00	\$1,567.20	2.62%	1	\$40.10	2.64%
NJ	Middlesex	3	\$151.50	\$2,891.30	5.24%	3	\$145.60	5.04%
NJ	Monmouth	2	\$73.90	\$2,988.80	2.47%	2	\$70.40	2.37%
NJ	Morris	4	\$181.50	\$2,413.70	7.52%	3	\$136.20	5.73%
NJ	Ocean	2	\$86.30	\$2,255.40	3.83%	2	\$82.70	3.82%
NJ	Passaic	1	\$55.40	\$1,488.40	3.72%	1	\$53.10	3.50%
NJ	Somerset	1	\$39.90	\$1,446.50	2.76%	1	\$39.10	2.79%
NJ	Union	1	\$45.40	\$2,223.90	2.04%	1	\$43.10	2.01%
NJ Recap: 26 stores with sales of \$1.07 billion. Total retail food sales for NJ in the study: \$35.25 billion. BJ's Wholesale Club share of NJ is 3.04%.								
NY	Bronx	2	\$190.60	\$3,478.30	5.48%	2	\$183.10	5.30%
NY	Brooklyn	3	\$341.70	\$5,865.30	5.83%	3	\$326.20	5.74%
NY	Dutchess	1	\$47.90	\$1,155.20	4.15%	1	\$46.90	4.14%
NY	Nassau	6	\$455.30	\$6,111.20	7.45%	6	\$441.60	7.37%
NY	Orange	2	\$81.80	\$7,499.80	1.09%	2	\$80.30	5.52%
NY	Queens	4	\$371.90	\$5,801.10	6.41%	4	\$359.70	6.30%
NY	Rockland	1	\$53.20	\$1,157.60	4.60%	1	\$52.10	4.59%
NY	Staten Island	1	\$71.20	\$1,844.30	3.86%	0	\$0.00	0.00%
NY	Suffolk	6	\$394.40	\$6,627.20	5.95%	6	\$378.40	5.68%
NY	Westchester	3	\$181.20	\$4,572.30	3.96%	3	\$172.50	3.92%
NY Recap: 29 stores with sales of \$2.19 billion. Total retail food sales for NY in the study: \$50.53 billion. BJ's Wholesale Club share of NY is 4.33%.								
PA	Berks	1	\$26.20	\$1,684.40	1.56%	1	\$25.70	1.55%
PA	Bucks	3	\$120.60	\$3,430.00	3.52%	3	\$112.40	3.35%
PA	Chester	1	\$56.10	\$2,287.50	2.45%	1	\$54.90	2.50%
PA	Cumberland	1	\$45.80	\$1,300.10	3.52%	1	\$42.20	3.27%
PA	Delaware	1	\$72.80	\$2,830.40	2.57%	1	\$69.20	2.51%
PA	Franklin	1	\$33.80	\$546.80	6.18%	1	\$32.90	6.14%
PA	Lancaster	1	\$29.10	\$1,883.20	1.55%	1	\$27.80	1.50%
PA	Lehigh	1	\$44.80	\$1,659.80	2.70%	1	\$44.00	2.74%
PA	Monroe	1	\$41.60	\$823.20	5.05%	1	\$40.80	5.10%
PA	Montgomery	3	\$133.70	\$4,581.80	2.92%	3	\$128.70	2.90%
PA	Philadelphia	2	\$132.90	\$4,052.40	3.28%	2	\$128.20	3.12%
PA	York	1	\$23.90	\$1,826.80	1.31%	1	\$23.10	1.29%
PA Recap: 17 stores with sales of \$761.3 million. Total retail food sales for PA in the study: \$34.74 billion. BJ's Wholesale Club share of PA is 2.19%.								

**Mid-Atlantic Recap: 83 stores with sales of \$4.59 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.
BJ's Wholesale Club Per Store Average: \$55.35 million**

Source: Food Trade News, June 2026

IN REVIEW: AMAZON GROCERY

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	6	\$247.20	\$4,085.20	6.05%	6	\$261.80	6.50%
CT	New Haven	2	\$80.20	\$3,730.90	2.15%	1	\$37.90	1.04%

CT Recap: 8 stores with sales of \$327.4 million. Total retail food sales for CT in the study: \$8.59 billion. Amazon Grocery share of CT is 3.81%.

NJ	Bergen	5	\$247.50	\$3,937.30	6.29%	7	\$258.40	6.68%
NJ	Burlington	1	\$45.10	\$2,122.40	2.12%	1	\$43.70	2.23%
NJ	Camden	1	\$33.40	\$2,032.80	1.64%	1	\$32.80	1.68%
NJ	Essex	3	\$90.80	\$2,463.10	3.69%	3	\$90.60	3.84%
NJ	Hudson	3	\$97.50	\$1,929.90	5.05%	2	\$87.90	4.74%
NJ	Mercer	1	\$51.30	\$1,567.20	3.27%	1	\$49.90	3.29%
NJ	Middlesex	1	\$32.50	\$2,891.30	1.12%	1	\$33.50	1.16%
NJ	Monmouth	3	\$111.70	\$2,988.80	3.74%	4	\$113.40	3.82%
NJ	Morris	3	\$118.20	\$2,413.70	4.90%	3	\$117.50	4.94%
NJ	Passaic	1	\$39.60	\$1,488.40	2.66%	2	\$46.40	3.05%
NJ	Somerset	1	\$36.90	\$1,446.50	2.55%	1	\$35.80	2.56%
NJ	Union/NJ	2	\$64.80	\$2,223.90	2.91%	2	\$63.70	2.98%

NJ Recap: 25 stores with sales of \$969.3 million. Total retail food sales for NJ in the study: \$35.25 billion. Amazon Grocery share of NJ is 2.75%.

NY	Brooklyn	4	\$158.60	\$5,865.30	2.70%	3	\$145.60	2.56%
NY	Manhattan	18	\$883.20	\$6,152.60	14.35%	18	\$846.20	13.62%
NY	Nassau	5	\$291.60	\$6,111.20	4.77%	6	\$298.70	4.99%
NY	Suffolk	3	\$121.40	\$6,627.20	1.83%	3	\$101.70	1.53%
NY	Westchester	4	\$249.30	\$4,572.30	5.45%	4	\$222.60	5.05%

NY Recap: 34 stores with sales of \$1.7 billion. Total retail food sales for NY in the study: \$50.53 billion. Amazon Grocery share of NY is 3.37%.

PA	Bucks	1	\$51.30	\$3,430.00	1.50%	4	\$75.20	2.24%
PA	Chester	1	\$33.70	\$2,287.50	1.47%	1	\$33.40	1.52%
PA	Delaware	3	\$132.50	\$2,830.40	4.68%	4	\$136.20	4.94%
PA	Lancaster	1	\$41.00	\$1,883.20	2.18%	1	\$39.90	2.16%
PA	Lehigh	1	\$33.20	\$1,659.80	2.00%	1	\$33.00	2.05%
PA	Montgomery	4	\$156.30	\$4,581.80	3.41%	5	\$160.80	3.62%
PA	Philadelphia	1	\$120.80	\$4,052.40	2.98%	2	\$123.20	3.00%

PA Recap: 12 stores with sales of \$568.8 million. Total retail food sales for PA in the study: \$34.74 billion. Amazon Grocery share of PA is 1.64%.

Mid-Atlantic Recap: 79 stores with sales of \$3.57 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Amazon Grocery Per Store Average: \$45.18 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026

IN REVIEW: COSTCO

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	2	\$351.70	\$4,085.20	8.61%	2	\$349.30	8.68%
CT	New Haven	2	\$327.60	\$3,730.90	8.78%	2	\$315.40	8.68%

CT Recap: 4 stores with sales of \$679.3 million. Total retail food sales for CT in the study: \$8.59 billion. Costco share of CT is 7.91%.

DE	New Castle	1	\$51.90	\$2,305.70	2.25%	1	\$51.20	2.27%
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DE Recap: 1 store with sales of \$51.9 million. Total retail food sales for DE in the study: \$2.31 billion. Costco share of DE is 2.25%.

NJ	Bergen	1	\$149.20	\$3,937.30	3.79%	1	\$144.60	3.74%
NJ	Burlington	1	\$65.30	\$2,122.40	3.08%	1	\$61.90	3.15%
NJ	Camden	1	\$74.90	\$2,032.80	3.68%	1	\$71.20	3.64%
NJ	Hudson	1	\$95.10	\$1,929.90	4.93%	1	\$90.00	4.85%
NJ	Hunterdon	1	\$67.30	\$506.00	13.30%	1	\$64.70	13.26%
NJ	Mercer	1	\$79.20	\$1,567.20	5.05%	1	\$76.80	5.06%
NJ	Middlesex	2	\$108.70	\$2,891.30	3.76%	2	\$103.60	3.59%
NJ	Monmouth	3	\$231.60	\$2,988.80	7.75%	3	\$222.60	7.51%
NJ	Morris	2	\$124.30	\$2,413.70	5.15%	2	\$136.50	5.74%
NJ	Ocean	2	\$118.50	\$2,255.40	5.25%	2	\$112.30	5.19%
NJ	Passaic	2	\$113.10	\$1,488.40	7.60%	2	\$107.10	7.05%
NJ	Somerset	2	\$174.90	\$1,446.50	12.09%	2	\$167.40	11.95%
NJ	Union	1	\$66.70	\$2,223.90	3.00%	1	\$63.10	2.95%

NJ Recap: 20 stores with sales of \$1.47 billion. Total retail food sales for NJ in the study: \$35.25 billion. Costco share of NJ is 4.17%.

NY	Brooklyn	1	\$342.40	\$5,865.30	5.84%	1	\$330.60	5.82%
NY	Manhattan	1	\$379.30	\$6,152.60	6.16%	1	\$363.20	5.85%
NY	Nassau	3	\$478.60	\$6,111.20	7.83%	3	\$459.60	7.67%
NY	Queens	2	\$599.20	\$5,801.10	10.33%	2	\$571.80	10.02%
NY	Rockland	1	\$176.40	\$1,157.60	15.24%	1	\$168.90	14.88%
NY	Staten Island	1	\$328.50	\$1,844.30	17.81%	1	\$353.60	20.35%
NY	Suffolk	5	\$678.80	\$6,627.20	10.24%	5	\$646.80	9.71%
NY	Westchester	3	\$371.60	\$4,572.30	8.13%	3	\$357.40	8.11%

NY Recap: 17 stores with sales of \$3.35 billion. Total retail food sales for NY in the study: \$50.53 billion. Costco share of NY is 6.64%.

PA	Bucks	1	\$60.20	\$3,430.00	1.76%	1	\$58.10	1.73%
PA	Cumberland	1	\$48.20	\$1,300.10	3.71%	0	\$0.00	0.00%
PA	Dauphin	1	\$63.00	\$1,133.70	5.56%	1	\$60.10	5.30%
PA	Delaware	1	\$96.50	\$2,830.40	3.41%	1	\$91.90	3.33%
PA	Lancaster	1	\$39.20	\$1,883.20	2.08%	1	\$36.70	1.98%
PA	Lehigh	1	\$51.90	\$1,659.80	3.13%	1	\$50.40	3.14%
PA	Montgomery	3	\$169.70	\$4,581.80	3.70%	3	\$163.50	3.68%

PA Recap: 9 stores with sales of \$528.7 million. Total retail food sales for PA in the study: \$34.74 billion. Costco share of PA is 1.52%.

Mid-Atlantic Recap: 51 stores with sales of \$6.08 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion. Costco Per Store Average: \$119.28 million

Source: Food Trade News, June 2026

IN REVIEW: ALDI

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	2	\$22.90	\$4,085.20	0.56%	2	\$22.90	0.57%
CT	Litchfield	2	\$30.10	\$774.10	3.89%	2	\$28.20	3.66%
CT	New Haven	10	\$152.30	\$3,730.90	4.08%	10	\$144.60	3.98%
CT Recap: 14 stores with sales of \$205.3 million. Total retail food sales for CT in the study: \$8.59 billion. Aldi share of CT is 2.39%.								
DE	New Castle	4	\$31.50	\$2,305.70	1.37%	4	\$35.70	1.59%
DE Recap: 4 stores with sales of \$31.5 million. Total retail food sales for DE in the study: \$2.31 billion. Aldi share of DE is 1.37%.								
NJ	Atlantic	1	\$8.30	\$1,064.50	0.78%	1	\$8.00	0.78%
NJ	Bergen	5	\$39.60	\$3,937.30	1.01%	5	\$45.30	1.17%
NJ	Burlington	5	\$57.80	\$2,122.40	2.72%	5	\$55.10	2.81%
NJ	Camden	7	\$60.40	\$2,032.80	2.97%	7	\$57.20	2.92%
NJ	Cape May	1	\$7.90	\$620.70	1.27%	1	\$7.50	1.24%
NJ	Cumberland	2	\$18.10	\$667.90	2.71%	2	\$17.10	2.59%
NJ	Essex	2	\$20.20	\$2,463.10	0.82%	2	\$18.90	0.80%
NJ	Gloucester	3	\$29.70	\$1,268.40	2.34%	2	\$17.90	1.46%
NJ	Hudson	2	\$23.50	\$1,929.90	1.22%	2	\$22.30	1.20%
NJ	Mercer	4	\$38.20	\$1,567.20	2.44%	4	\$36.50	2.41%
NJ	Middlesex	8	\$69.60	\$2,891.30	2.41%	8	\$66.30	2.30%
NJ	Monmouth	7	\$55.20	\$2,988.80	1.85%	7	\$59.20	2.00%
NJ	Morris	2	\$18.80	\$2,413.70	0.78%	2	\$18.10	0.76%
NJ	Ocean	5	\$60.20	\$2,255.40	2.67%	5	\$57.30	2.65%
NJ	Passaic	4	\$34.30	\$1,488.40	2.30%	4	\$38.60	2.54%
NJ	Union	4	\$35.70	\$2,223.90	1.61%	4	\$34.20	1.60%
NJ	Warren	2	\$19.20	\$538.50	3.57%	1	\$8.60	1.65%
NJ Recap: 64 stores with sales of \$596.7 million. Total retail food sales for NJ in the study: \$35.25 billion. Aldi share of NJ is 1.69%.								
NY	Bronx	4	\$41.20	\$3,478.30	1.18%	4	\$40.20	1.16%
NY	Brooklyn	3	\$25.30	\$5,865.30	0.43%	3	\$30.80	0.54%
NY	Dutchess	1	\$12.10	\$1,155.20	1.05%	1	\$11.40	1.01%
NY	Manhattan	1	\$18.70	\$6,152.60	0.30%	1	\$23.20	0.37%
NY	Nassau	4	\$46.80	\$6,111.20	0.77%	3	\$32.00	0.53%
NY	Orange	3	\$29.70	\$7,499.80	0.40%	3	\$28.10	1.93%
NY	Queens	2	\$31.00	\$5,801.10	0.53%	2	\$29.20	0.51%
NY	Rockland	2	\$25.60	\$1,157.60	2.21%	2	\$24.80	2.18%
NY	Staten Island	1	\$8.20	\$1,844.30	0.44%	0	\$0.00	0.00%
NY	Suffolk	14	\$141.90	\$6,627.20	2.14%	13	\$124.60	1.87%
NY Recap: 35 stores with sales of \$380.5 million. Total retail food sales for NY in the study: \$50.53 billion. Aldi share of NY is 0.75%.								
PA	Berks	5	\$46.10	\$1,684.40	2.74%	5	\$44.80	2.70%
PA	Bucks	7	\$76.80	\$3,430.00	2.24%	7	\$74.20	2.21%
PA	Carbon	1	\$10.40	\$183.10	5.68%	1	\$10.10	5.44%
PA	Chester	5	\$50.10	\$2,287.50	2.19%	5	\$49.20	2.24%
PA	Columbia	2	\$19.70	\$274.30	7.18%	2	\$19.10	7.04%
PA	Cumberland	4	\$38.10	\$1,300.10	2.93%	4	\$39.80	3.09%
PA	Dauphin	3	\$29.20	\$1,133.70	2.58%	2	\$17.50	1.54%
PA	Delaware	4	\$53.70	\$2,830.40	1.90%	4	\$51.30	1.86%
PA	Franklin	2	\$19.70	\$546.80	3.60%	2	\$19.20	3.58%
PA	Lackawanna	1	\$10.90	\$790.30	1.38%	1	\$10.70	1.36%
PA	Lancaster	4	\$38.80	\$1,883.20	2.06%	4	\$37.20	2.01%
PA	Lebanon	1	\$9.80	\$489.20	2.00%	1	\$9.40	1.98%
PA	Lehigh	4	\$24.80	\$1,659.80	1.49%	4	\$24.60	1.53%
PA	Luzerne	4	\$37.10	\$993.60	3.73%	4	\$36.20	3.66%
PA	Lycoming	2	\$16.70	\$503.10	3.32%	2	\$16.10	3.26%
PA	Mifflin	1	\$9.90	\$171.90	5.76%	1	\$9.60	5.76%
PA	Monroe	2	\$25.10	\$823.20	3.05%	2	\$24.90	3.11%
PA	Montgomery	12	\$125.90	\$4,581.80	2.75%	12	\$119.70	2.70%
PA	Northampton	3	\$21.90	\$1,339.50	1.63%	3	\$21.80	1.58%
PA	Northumberland	1	\$11.00	\$241.60	4.55%	1	\$10.40	4.51%
PA	Philadelphia	14	\$149.60	\$4,052.40	3.69%	13	\$132.60	3.23%
PA	Schuylkill	1	\$10.10	\$425.20	2.38%	1	\$9.70	2.25%
PA	Snyder	1	\$11.10	\$176.60	6.29%	1	\$11.60	6.71%
PA	Union	1	\$9.00	\$155.80	5.78%	1	\$8.50	6.12%
PA	Wyoming	1	\$8.50	\$82.20	10.34%	1	\$8.10	9.94%
PA	York	3	\$30.20	\$1,826.80	1.65%	3	\$29.10	1.63%
PA Recap: 89 stores with sales of \$894.2 million. Total retail food sales for PA in the study: \$34.74 billion. Aldi share of PA is 2.57%.								

Mid-Atlantic Recap: 206 stores with sales of \$2.11 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion. Aldi Per Store Average: \$10.23 million

Source: Food Trade News, June 2026

IN REVIEW: KEY FOOD

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	5	\$63.65	\$4,085.20	1.56%	4	\$62.70	1.56%
CT	New Haven	4	\$49.70	\$3,730.90	1.33%	3	\$44.90	1.24%

CT Recap: 9 stores with sales of \$113.35 million. Total retail food sales for CT in the study: \$8.59 billion. Key Food share of CT is 1.32%.

NJ	Bergen	4	\$42.70	\$3,937.30	1.08%	5	\$42.55	1.10%
NJ	Camden	2	\$36.76	\$2,032.80	1.81%	1	\$10.66	0.54%
NJ	Cumberland	0	\$0.00	\$667.90	0.00%	1	\$13.02	1.97%
NJ	Essex	11	\$199.11	\$2,463.10	8.08%	10	\$196.64	8.34%
NJ	Hudson	6	\$39.37	\$1,929.90	2.04%	6	\$42.59	2.29%
NJ	Mercer	1	\$10.51	\$1,567.20	0.67%	0	\$0.00	0.00%
NJ	Middlesex	11	\$111.74	\$2,891.30	3.86%	11	\$109.18	3.78%
NJ	Monmouth	1	\$11.75	\$2,988.80	0.39%	1	\$11.14	0.38%
NJ	Passaic	11	\$166.55	\$1,488.40	11.19%	9	\$153.76	10.12%
NJ	Somerset	1	\$10.22	\$1,446.50	0.71%	1	\$9.44	0.67%
NJ	Union	7	\$94.60	\$2,223.90	4.25%	6	\$87.73	4.10%

NJ Recap: 55 stores with sales of \$723.31 million. Total retail food sales for NJ in the study: \$35.25 billion. Key Food share of NJ is 2.05%.

NY	Bronx	52	\$547.00	\$3,478.30	15.73%	56	\$583.33	16.89%
NY	Brooklyn	75	\$862.99	\$5,865.30	14.71%	74	\$837.19	14.73%
NY	Dutchess	1	\$6.72	\$1,155.20	0.58%	1	\$6.91	0.61%
NY	Manhattan	33	\$385.41	\$6,152.60	6.26%	33	\$383.41	6.17%
NY	Nassau	21	\$313.76	\$6,111.20	5.13%	21	\$313.93	5.24%
NY	Putnam	1	\$3.04	\$261.70	1.16%	1	\$3.09	0.97%
NY	Queens	72	\$841.33	\$5,801.10	14.50%	75	\$860.82	15.08%
NY	Rockland	6	\$90.13	\$1,157.60	7.79%	6	\$93.33	8.22%
NY	Staten Island	9	\$73.83	\$1,844.30	4.00%	8	\$74.22	4.27%
NY	Suffolk	9	\$108.00	\$6,627.20	1.63%	8	\$101.54	1.52%
NY	Westchester	6	\$46.29	\$4,572.30	1.01%	7	\$52.51	1.19%

NY Recap: 285 stores with sales of \$2.33 billion. Total retail food sales for NY in the study: \$50.53 billion. Key Food share of NY is 6.49%.

PA	Bucks	1	\$5.14	\$3,430.00	0.15%	1	\$4.16	0.12%
PA	Lebanon	1	\$1.93	\$489.20	0.39%	0	\$0.00	0.00%
PA	Lehigh	1	\$16.33	\$1,659.80	0.98%	1	\$15.81	0.98%
PA	Luzerne	3	\$27.05	\$993.60	2.72%	3	\$18.52	1.87%
PA	Pike	1	\$5.42	\$218.50	2.48%	1	\$5.31	2.52%

PA Recap: 7 stores with sales of \$55.87 million. Total retail food sales for PA in the study: \$34.74 billion. Key Food share of PA is 0.16%.

Mid-Atlantic Recap: 356 stores with sales of \$4.17 billion annually.

Mid-Atlantic retail food sales total: \$131.41 billion.

Key Food Per Store Average: \$11.75 million

Source: Food Trade News, June 2026

TAKING STOCK

from page 121

But to UNFI chief executive “Sandy” Douglas, the situation continued to be sunshine and lollipops. “Through disciplined execution of our value creation strategy, we delivered underlying sales growth, higher profitability and strong free cash flow, which strengthened our balance sheet and increased our financial flexibility,” he noted after the release of its financials. As I’ve been saying for more than two years: Sandy, talk to your independent retail customers and see if they’re feeling that same “kumbaya” vibe...Amazon’s “Prime Days” will now be a four-day event which commenced on June 23. According to consumer insights firm Numerator, the online shopping bonanza could yield more than \$11 billion in sales and attract 59 million households. Not to be left in the dark, Walmart’s “Deals” summer sale is running from June 22-28 and Target’s “Circle Deal Days” began on June 22 (for Circle 360 members) and ended on June 26...more supporting evidence on how challenging the economy is currently, both from a statistical perspective and a “mood” view: last month, the CPI reached an inflationary level of 4.2 percent, up from 3.8 percent in April. Soaring fuel costs are the primary culprit but higher gas prices impact every level of transportation, individual and business. Climate conditions and foreign influences are also a factor. And just in the food segment, lettuce rose 16 percent from April, tomato prices are up about 40 percent from a year ago, and beef prices have increased 13 percent from a year ago, continuing a trendline that began in 2023. From the “mood” view, comes data from a new Gallup poll, in which U.S. consumers rate the economy as “poor,” a level not seen since COVID. Of those polled, 75 percent believe the economy is getting worse. Moreover, the Gallup “economic confidence index” now sits at negative 45; the highest possible rate is +100. Ouch!... David Haaf has been named VP-fresh foods for FMI replacing the talented Rick Stein (ex-Safeway) who retired in April after 87, er, 54 years in the grocery biz, the last 11 with the industry’s pre-eminent retail food trade association which is based in Arlington, VA. Haaf, who spent most of his career at Food City (K-VA-T), the successful family-owned regional chain based in Abingdon, VA (about as far away from Arlington as you can get and still be in the Old Dominion), is joining FMI after a three-year stint as president and CEO of Madison, WI-based International Dairy Deli Bakery Association (IDDBA) which completed its huge national show in Orlando, FL earlier this month...OK, kiddies, I want to reveal my new word of the month: screwworm. Think about it!

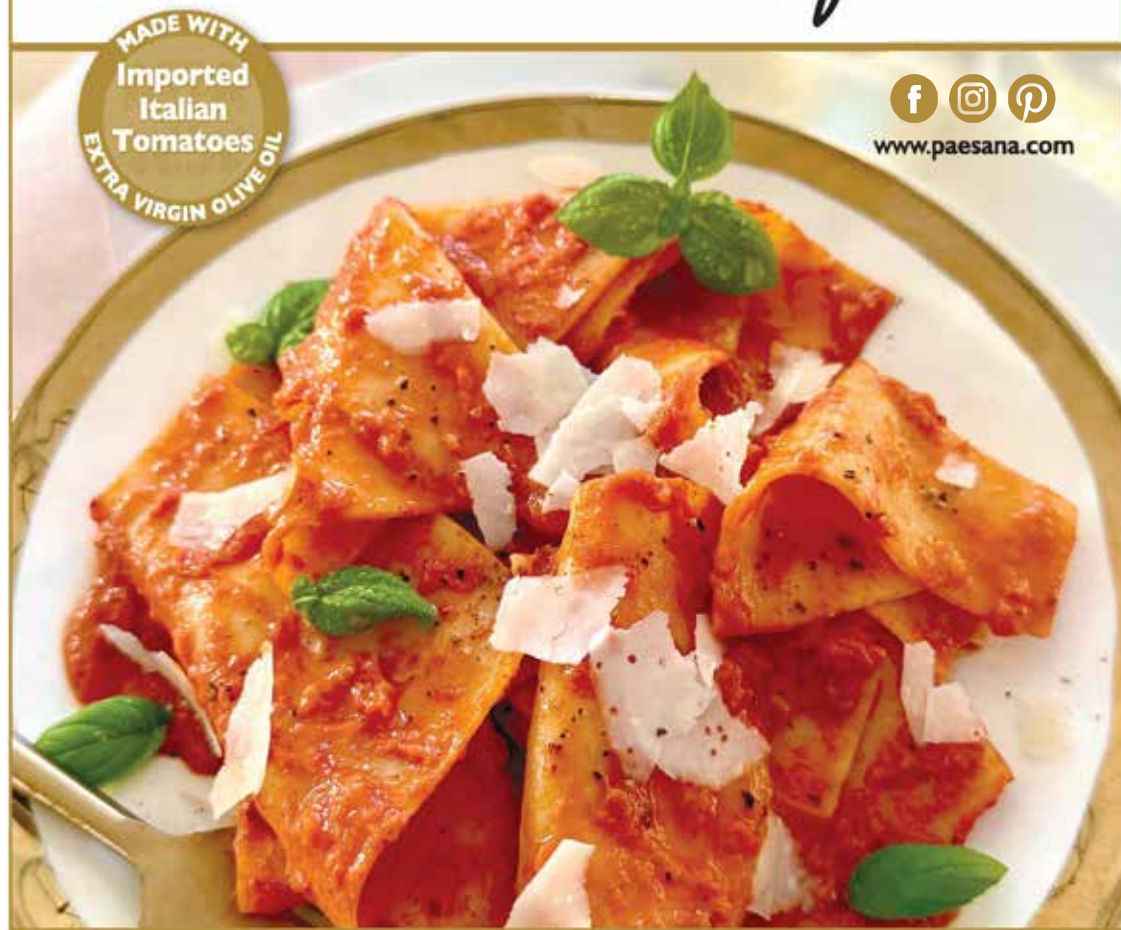
Local Notes

Philadelphia is one of seven cities where Walmart plans to add drone service in 2027, marking a rapid expansion of its partnership with Wing, a company owned by Alphabet, parent firm of Google. Wing’s drones can reach 60 mph and use a tether-type device to lower packages to a driveway or yard within a 30-minute window. In addition to Philly, New Orleans, Memphis, Phoenix, San Diego, San Francisco and Salt Lake City have been added to the expanded list of cities adding drone service. Starting with its pilot program in Houston in January 2026, Walmart customers in Atlanta and Dallas-Fort Worth are currently receiving drone deliveries...the National Labor Relations Board (NLRB) has rejected Amazon’s assertion that there was misconduct in UFCW Local 1776’s effort to organize a Whole Foods store in Philadelphia on Spring Garden Street in early 2025. Workers at that store voted 130-100 to organize and Amazon quickly

TAKING STOCK continues on page 144

Restaurant-quality creamy gourmet pasta sauces—new-to-market!

No Reservations Required



Introducing Paesana Reserve—a new collection of rich, creamy pasta sauces made with premium ingredients and inspired by fine dining. Each sauce begins with imported Italian tomatoes, real heavy cream, and extra virgin olive oil, all crafted at our New York facility. The *Truffle* variety is made with white truffle infused extra virgin olive oil; *Cognac* is finished with cognac brandy and shallots; and *Champagne* is simmered with champagne, butter, roasted garlic, and white truffle infused extra virgin olive oil. Paesana Reserve brings restaurant-quality flavor to the pasta sauce aisle—made to stand out on the shelf and drive sales.



Paesana


RESERVE

To learn more or place an order, reach out to our sales team at 631.845.1717 or sales@paesana.com

NEW JERSEY COUNTY SHARE OF MARKET: 2026

Total sales for those New Jersey counties included in the study are \$35.25 billion


Rank	Company	Stores	Sales (in millions)	% of Market
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ATLANTIC COUNTY (\$1.1 billion)
(Includes Atlantic City, Hammonton)

- Population 278,657
- # of Households 110,783
- Median Income \$78,050
- Under age 18 20.30%
- Over age 65 21.10%
- Female 51.30%
- White 53.80%
- Black 13.40%
- Hispanic 21.30%
- Asian 7.80%

1	ShopRite	5	\$380.10	35.71%
2	Wawa	27	\$201.60	18.94%
3	Albertsons (Acme)	4	\$120.70	11.34%
4	CVS	13	\$98.50	9.25%
5	Walmart (SuperCenter)	3	\$70.40	6.61%
6	Target	2	\$57.80	5.43%
7	Walgreens	8	\$42.10	3.95%
8	Sam's Club	1	\$38.10	3.58%
9	BJ's Wholesale Club	1	\$36.30	3.41%
10	7-Eleven	8	\$17.80	1.67%
11	Royal Farm Stores	3	\$12.10	1.14%
12	IGA	1	\$9.10	0.85%
13	Aldi	1	\$8.30	0.78%
14	Lidl	1	\$7.50	0.70%
15	Tri-State Co-Op	1	\$6.46	0.61%
16	Circle K	2	\$4.30	0.40%
		81	\$1,111.16	104.38%*




BERGEN COUNTY (\$3.9 billion)
(Includes Englewood, Hackensack, Ramsey)

- Population 977,026
- # of Households 355,127
- Median Income \$124,884
- Under age 18 20.60%
- Over age 65 18.90%
- Female 51.00%
- White 55.10%
- Black 5.80%
- Hispanic 24.00%
- Asian 16.90%

1	ShopRite (Fresh Grocer/Price Rite)	18	\$1,421.60	36.11%
2	Stop & Shop	10	\$317.40	8.06%
3	Albertsons (Acme/Kings)	8	\$273.20	6.94%
4	Amazon Groc. (Whole Foods)	5	\$247.50	6.29%
5	CVS	45	\$243.30	6.18%
6	7-Eleven	64	\$172.70	4.39%
7	Costco	1	\$149.20	3.79%
8	Walmart (SuperCenter)	3	\$140.50	3.57%
9	Walgreens	30	\$136.80	3.47%
10	Wegmans	1	\$128.20	3.26%
11	Stew Leonard's	2	\$87.30	2.22%
12	Target	4	\$86.30	2.19%
13	BJ's Wholesale Club	2	\$68.50	1.74%

14	Trader Joe's	3	\$58.90	1.50%
15	Lidl	5	\$48.10	1.22%
16	Krasdale (AIM/Bravo/C Town/Market Fresh)	7	\$47.09	1.20%
17	Key Food	4	\$42.70	1.08%
18	Aldi	5	\$39.60	1.01%
19	Wawa	5	\$37.40	0.95%
20	Food Bazaar	2	\$36.90	0.94%
21	Uncle Giuseppe's	1	\$36.70	0.93%
22	ASG	5	\$32.90	0.84%
23	Quick Chek	7	\$20.80	0.53%
24	Allegiance (Foodtown)	2	\$17.80	0.45%
25	MOM's Organic Market	1	\$15.10	0.38%
26	The Fresh Market	1	\$8.40	0.21%
27	Circle K	3	\$7.50	0.19%
28	IGA	1	\$4.40	0.11%
		245	\$3,926.79	99.73%



BURLINGTON COUNTY (\$2.0 billion)
(Includes Burlington, Willingboro)

- Population 481,439
- # of Households 177,222
- Median Income \$108,111
- Under age 18 20.20%
- Over age 65 19.20%
- Female 50.60%
- White 62.40%
- Black 17.90%
- Hispanic 10.40%
- Asian 5.82%


1	ShopRite	10	\$605.50	28.53%
2	Wawa	38	\$260.30	12.26%
3	Albertsons (Acme)	7	\$164.70	7.76%
4	Walmart (SuperCenter)	5	\$149.60	7.05%
5	CVS	23	\$127.50	6.01%
6	Wegmans	1	\$89.80	4.23%
7	Target	4	\$84.20	3.97%
8	Costco	1	\$65.30	3.08%
9	Military Commissaries	1	\$60.83	2.87%
10	Aldi	5	\$57.80	2.72%
11	Walgreens	5	\$55.60	2.62%
12	BJ's Wholesale Club	1	\$53.80	2.53%
13	7-Eleven	20	\$50.60	2.38%
14	Amazon Groc. (Whole Foods)	1	\$45.10	2.12%
15	Murphy's Fresh Markets	2	\$34.85	1.64%
16	Sam's Club	1	\$31.60	1.49%
17	Sprouts	1	\$19.70	0.93%
18	Trader Joe's	1	\$18.40	0.87%
19	Lidl	2	\$16.80	0.79%
20	Royal Farm Stores	2	\$6.90	0.33%
21	ASG	1	\$3.70	0.17%
22	Quick Chek	1	\$3.60	0.17%
23	Circle K	1	\$3.00	0.14%
		134	\$2,009.18	94.67%

See NEW JERSEY COUNTY SHARE on page 133

NEW JERSEY COUNTY SHARE OF MARKET: 2026


Continued from page 132

8	7-Eleven	1	\$4.00	0.64%
9	C&S Independents	1	\$3.90	0.63%
		45	\$630.40	101.56%*



CAMDEN COUNTY (\$2.0 billion)
(Includes Camden, Cherry Hill)

- Population 535,799
- # of Households 203,412
- Median Income \$92,666
- Under age 18 22.40%
- Over age 65 17.20%
- Female 51.60%
- White 52.10%
- Black 19.20%
- Hispanic 20.20%
- Asian 6.00%




CUMBERLAND COUNTY (\$667.9 million)
(Includes Bridgeton, Vineland)

- Population 157,148
- # of Households 54,166
- Median Income \$68,067
- Under age 18 24.20%
- Over age 65 16.10%
- Female 48.90%
- White 46.90%
- Black 17.20%
- Hispanic 37.10%
- Asian 1.50%


1	ShopRite	8	\$483.50	23.78%
2	Wawa	41	\$282.50	13.90%
3	Walmart (SuperCenter)	5	\$182.30	8.97%
4	CVS	24	\$180.60	8.88%
5	Albertsons (Acme)	6	\$153.60	7.56%
6	Target	5	\$114.20	5.62%
7	Walgreens	11	\$112.70	5.54%
8	Costco	1	\$74.90	3.68%
9	Wegmans	1	\$63.90	3.14%
10	Aldi	7	\$60.40	2.97%
11	7-Eleven	16	\$49.60	2.44%
12	Key Food	2	\$36.76	1.81%
13	Amazon Groc. (Whole Foods)	1	\$33.40	1.64%
14	BJ's Wholesale Club	1	\$30.00	1.48%
15	Supremo	1	\$29.60	1.46%
16	ASG	3	\$23.90	1.18%
17	Trader Joe's	1	\$21.40	1.05%
18	Royal Farm Stores	8	\$20.50	1.01%
19	Save A Lot	3	\$18.50	0.91%
20	MOM's Organic Market	1	\$13.80	0.68%
21	Heritage Dairy Stores	5	\$13.50	0.66%
22	Lidl	1	\$7.50	0.37%
23	Tri-State Co-Op	1	\$6.08	0.30%
		153	\$2,013.14	99.03%

1	ShopRite	4	\$242.10	36.25%
2	Walmart (SuperCenter)	3	\$105.50	15.80%
3	Wawa	11	\$93.40	13.98%
4	Walgreens	3	\$40.10	6.00%
5	CVS	4	\$35.30	5.29%
6	BJ's Wholesale Club	1	\$34.90	5.23%
7	Albertsons (Acme)	1	\$27.60	4.13%
8	Target	1	\$22.60	3.38%
9	Aldi	2	\$18.10	2.71%
10	Krasdale (AIM/C Town)	1	\$10.85	1.62%
11	Lidl	1	\$9.40	1.41%
12	ASG	1	\$7.10	1.06%
13	Save A Lot	1	\$5.10	0.76%
14	7-Eleven	1	\$2.80	0.42%
		35	\$654.85	98.05%



CAPE MAY COUNTY (\$621.7 million)
(Includes Ocean City, Wildwood)

- Population 93,390
- # of Households 46,121
- Median Income \$97,249
- Under age 18 16.70%
- Over age 65 31.70%
- Female 51.30%
- White 84.50%
- Black 8.80%
- Hispanic 3.80%
- Asian 0.72%



ESSEX COUNTY (\$2.5 billion)
(Includes East Orange, Newark, West Caldwell)

- Population 896,379
- # of Households 320,791
- Median Income \$80,789
- Under age 18 23.30%
- Over age 65 14.70%
- Female 51.20%
- White 33.20%
- Black 36.90%
- Hispanic 24.70%
- Asian 5.90%

1	Albertsons (Acme)	10	\$249.20	40.15%
2	Wawa	16	\$117.90	18.99%
3	ShopRite	2	\$112.60	18.14%
4	CVS	10	\$65.40	10.54%
5	Walmart (SuperCenter)	1	\$52.40	8.44%
6	Walgreens	3	\$17.10	2.75%
7	Aldi	1	\$7.90	1.27%

1	ShopRite (Fresh Grocer)	10	\$1,016.20	41.26%
2	Krasdale (CTwn/Stop1/ShopSmt/MktFrsh)	28	\$280.77	11.40%
3	Key Food	11	\$199.11	8.08%
4	Walgreens	20	\$158.50	6.43%
5	Albertsons (Acme/Kings)	5	\$142.80	5.80%
6	Stop & Shop	3	\$126.20	5.12%
7	CVS	20	\$94.20	3.82%
8	Amazon Groc. (Whole Foods)	3	\$90.80	3.69%
9	7-Eleven	18	\$54.70	2.22%
10	Target	2	\$43.30	1.76%
11	Seabra's	6	\$38.10	1.55%
12	Wawa	4	\$28.70	1.17%
13	ASG	5	\$27.80	1.13%
14	Allegiance (Foodtown)	3	\$27.80	1.13%

See NEW JERSEY COUNTY SHARE on page 134

NEW JERSEY COUNTY SHARE OF MARKET: 2026

Continued from page 133

15	Trader Joe's	1	\$20.90	0.85%
16	Aldi	2	\$20.20	0.82%
17	Super Supermarket	2	\$18.20	0.74%
18	Quick Chek	3	\$11.20	0.45%
19	Lidl	1	\$9.10	0.37%
20	Supremo	1	\$8.30	0.34%
21	Save A Lot	1	\$7.10	0.29%
		149	\$2,423.98	98.41%

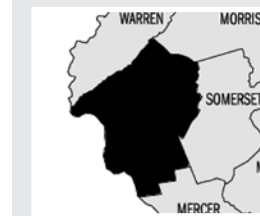
6	Krasdale (AIM/C Town)	12	\$104.35	5.41%
7	Amazon Groc. (Daily Shop/Whole Foods)	3	\$97.50	5.05%
8	Costco	1	\$95.10	4.93%
9	Target	3	\$78.50	4.07%
10	CVS	16	\$77.60	4.02%
11	Stop & Shop	2	\$68.90	3.57%
12	Key Food	6	\$39.37	2.04%
13	7-Eleven	14	\$39.10	2.03%
14	Food Bazaar	2	\$38.50	1.99%
15	Sam's Club	1	\$37.20	1.93%
16	Supremo	1	\$31.90	1.65%
17	ASG	6	\$24.10	1.25%
18	Aldi	2	\$23.50	1.22%
19	Trader Joe's	1	\$20.60	1.07%
20	Quick Chek	8	\$19.20	0.99%
21	Lidl	2	\$14.10	0.73%
22	Fine Fare Supermarkets	3	\$11.40	0.59%
23	Super Supermarket	1	\$11.40	0.59%
24	Wawa	1	\$9.40	0.49%
25	Allegiance (Foodtown)	1	\$8.50	0.44%
26	America's Food Basket (Ideal)	1	\$4.90	0.25%
27	Circle K	1	\$2.80	0.15%
		126	\$1,927.12	99.86%



GLoucester County (\$1.3 billion) (Includes Paulsboro, Woodbury)

• Population	312,638	• Female	51.00%
• # of Households	112,557	• White	73.60%
• Median Income	\$105,630	• Black	10.80%
• Under age 18	20.90%	• Hispanic	9.20%
• Over age 65	18.00%	• Asian	3.20%

1	ShopRite	6	\$441.10	34.78%
2	Wawa	23	\$181.50	14.31%
3	Walmart (SuperCenter)	3	\$131.20	10.34%
4	Albertsons (Acme)	4	\$118.30	9.33%
5	Sam's Club	2	\$100.60	7.93%
6	CVS	14	\$75.70	5.97%
7	Walgreens	5	\$45.10	3.56%
8	BJ's Wholesale Club	1	\$40.70	3.21%
9	Target	2	\$40.20	3.17%
10	Heritage Dairy Stores	24	\$36.80	2.90%
11	Aldi	3	\$29.70	2.34%
12	Lidl	1	\$6.70	0.53%
13	7-Eleven	2	\$5.90	0.47%
14	Grocery Outlet	1	\$4.50	0.35%
15	Save A Lot	1	\$4.30	0.34%
16	Royal Farm Stores	1	\$4.20	0.33%
		93	\$1,266.50	99.85%



HUNTERDON COUNTY (\$506.0 million) (Includes Clinton, Flemington)

• Population	131,781	• Female	50.70%
• # of Households	50,860	• White	79.90%
• Median Income	\$141,715	• Black	2.70%
• Under age 18	19%	• Hispanic	10.10%
• Over age 65	22.30%	• Asian	5.60%

1	ShopRite	2	\$176.20	34.82%
2	Walmart (SuperCenter)	2	\$81.50	16.11%
3	Costco	1	\$67.30	13.30%
4	Walgreens	4	\$29.30	5.79%
5	Stop & Shop	1	\$27.40	5.42%
6	CVS	4	\$25.90	5.12%
7	BJ's Wholesale Club	1	\$22.40	4.43%
8	Target	1	\$19.40	3.83%
9	Wawa	2	\$16.70	3.30%
10	Albertsons (Kings)	1	\$15.80	3.12%
11	IGA	1	\$8.06	1.59%
12	Quick Chek	2	\$7.10	1.40%
13	7-Eleven	2	\$5.20	1.03%
		24	\$502.26	99.26%



HUDSON COUNTY (\$1.9 billion) (Includes Bayonne, Hoboken, Jersey City)

• Population	735,033	• Female	50.10%
• # of Households	299,682	• White	28.00%
• Median Income	\$91,800	• Black	11.90%
• Under age 18	19.20%	• Hispanic	40.80%
• Over age 65	13.00%	• Asian	18.80%

1	ShopRite (Morton Williams)	6	\$487.10	25.24%
2	Walmart (SuperCenter)	4	\$220.40	11.42%
3	Walgreens (Duane Reade)	20	\$129.40	6.71%
4	Albertsons (Acme/Kings)	5	\$120.40	6.24%
5	BJ's Wholesale Club	3	\$111.90	5.80%

See NEW JERSEY COUNTY SHARE on page 136

Connecticut Can't Tax Its Way To Affordability

By Wayne Pesce, President
CT Food Association

Governor Ned Lamont deserves credit for trying to address a real problem: rising health insurance costs and uncertainty about federal support for Medicaid and Affordable Care Act subsidies. But his proposed "fair share" healthcare assessment, a \$1,000 fee on employers for each worker enrolled in Medicaid, is the wrong solution for Connecticut.

The proposal would effectively penalize businesses for employing workers who qualify for Medicaid. That may make for an attractive political soundbite, but it ignores the economic realities facing industries such as food retail, hospitality, and healthcare, which employ large numbers of frontline workers, part-time employees, students, and seasonal staff. At a time when Connecticut families are struggling with affordability and businesses are grappling with rising costs, the



state should not impose yet another tax on employers.

For Connecticut grocers, the timing could not be worse.

Food retailers operate on razor-thin margins, often less than two cents on the dollar. They are

already grappling with rising labor costs, higher energy prices, increased transportation expenses, and escalating costs for insurance, technology, and regulatory compliance. Many stores have invested heavily in wages, training, and employee benefits while working to keep grocery prices affordable for consumers who remain sensitive to every dollar spent at the checkout.

A Medicaid assessment would impose yet another cost burden on an industry with limited capacity to absorb new expenses. Ultimately, policymakers should ask: Who pays?

The answer is everyone. Businesses may delay hiring, cut investments, scale back benefits, or pass costs on to consumers through higher prices.

Connecticut has been down this road before.

Between 2005 and 2010, lawmakers studied so-called "fair share" healthcare proposals multiple times. The General Assembly never adopted them because the concerns remain the same today as they were then: these policies risk making Connecticut a more expensive place to do business while doing little to address the underlying drivers of healthcare costs.

Ironically, Governor Lamont has spent much of his tenure promoting Connecticut as a business-friendly state. He has rightly resisted broad tax increases and worked to improve the state's economic competitiveness. This proposal departs from that approach.

Maintaining affordable healthcare coverage is a worthy goal. But financing it by imposing targeted fees on employers sends the wrong message at precisely the wrong time. Connecticut should pursue policies that encourage job growth, reward investment, and strengthen part-

nerships between government and the private sector, not create new penalties for businesses that employ thousands of Connecticut residents.

Food retailers stood shoulder to shoulder with the state throughout the pandemic. They kept stores open, implemented safe store protocols, distributed infant formula during shortages, and partnered with Connecticut to administer emergency SNAP benefits and other food assistance programs. They continue to invest in their communities and remain an essential part of the state's social safety net.

If Connecticut wants to remain affordable, it cannot keep shifting costs onto the businesses that provide jobs, pay taxes, and feed our communities.

The challenge before us is not whether we support access to healthcare. We do.

The question is whether Connecticut can solve one affordability problem by creating another. The answer should be no.

DIRECTORY OF RETAILERS

from page 123

Primary Supplier: C&S Wholesale Grocers
FTN Stores: 18
FTN Vol.: \$242.9 million

CEO: Mike Motz
Exec. Chmn.: John Lederer
Reg. Stores: 636
Reg. Volume: \$5.01 billion

Phone: 1-855-276-1947
Southeast Regional Office
1100 Situs Court, Ste 100
Raleigh, NC 27606
Phone: (919) 774-6700
Web: circlek.com
Pres./CEO Alex Miller
SVP-Eastern US: Brian Bednarz
FTN Stores: 27
FTN Vol.: \$65.2 million

Phone: (301) 932-3600
Chmn./CEO: Julian B. Wills III
Web: dashin.com
Primary Supplier: McLane
FTN Stores: 10
FTN Vol.: \$24.6 million

DRUG STORES

CVS Caremark

One CVS Dr.
Woonsocket, RI 02895
Phone: (401) 765-1500
Web: cvs.com
Pres./CEO: David Joyner
EVP/Chief People Officer: Heidi Capozzi
EVP/CFO: Brian Newman
EVP/Group Pres.: Prem Shah
Reg. Stores: 1,198
Reg. Volume: \$8.15 billion

Walgreens

200 Wilmot Rd.
Deerfield, IL 60015
Phone: (847) 914-2500
Web: walgreens.com

CONVENIENCE STORES

7-Eleven

3200 Hackberry Rd.
Irving, TX 75063
Phone: (800) 255-0711
Web: 7-eleven.com
President/Interim CEO: Stan Reynolds
EVP/COO: Doug Rosencrans
EVP/Chief People, Sustainability Officer: Treasa Bowers
EVP/Chief Digital, Information Officer: Raghu Mahadevan
Primary Supplier: McLane
FTN Stores: 2,968
FTN Vol.: \$2.7 billion

Circle K Convenience Stores, Inc.

Div. of Couche-Tard
1130 West Warner Road
Tempe, AZ 85284

Cumberland Farms

Div. of EG Group
165 Flanders Rd.
Westborough, MA 01581
Phone: (508) 366-4445
Web: cumberlandfarms.com
CEO: Russ Colaco
VP-Brand Mgmt.: Beth Turenne
Primary Supplier: Direct
FTN Stores: 44
FTN Vol.: \$120.0 million

Dash In

Div. of The Wills Group
102 Centennial St.
La Plata, MD 20646

Fas Mart/Shore Shop Stores

Div. of GPM Investments
8565 Magellan Pkwy., Ste. 400
Richmond, VA 23227
Phone: (804) 730-1568
Web: gpminvestments.com
CEO: Arie Kotler
Primary Supplier: McLane
FTN Stores: 15
FTN Vol.: \$30.0 million


Heritage Dairy Stores

376 Jessup Rd.
Thorofare, NJ 08086
Phone: (856) 845-2855
Web: heritages.com
Pres.: Skeeter Heritage Jr.
Prim. Supplier: Direct (Heritage)

See **DIRECTORY** on page 146

NEW JERSEY COUNTY SHARE OF MARKET: 2026


Continued from page 134



MERCER COUNTY (\$1.6 billion)
(Includes Princeton, Trenton)

- Population 399,289
- # of Households 148,168
- Median Income \$104,148
- Under age 18 22.00%
- Over age 65 16.60%
- Female 50.60%
- White 46.20%
- Black 18.50%
- Hispanic 24.60%
- Asian 12.40%

1	ShopRite	6	\$455.60	29.07%
2	Walmart (SuperCenter)	3	\$126.20	8.05%
3	CVS	17	\$101.30	6.46%
4	Costco	1	\$79.20	5.05%
5	McCaffrey's	2	\$79.10	5.05%
6	Wawa	11	\$76.00	4.85%
7	Walgreens	12	\$75.10	4.79%
8	Wegmans	1	\$72.10	4.60%
9	Albertsons (Acme)	2	\$56.10	3.58%
10	7-Eleven	17	\$53.80	3.43%
11	Amazon Groc. (Whole Foods)	1	\$51.30	3.27%
12	BJ's Wholesale Club	1	\$41.00	2.62%
13	Aldi	4	\$38.20	2.44%
14	Target	2	\$37.30	2.38%
15	IGA	2	\$36.00	2.30%
16	Stop & Shop	1	\$31.20	1.99%
17	Food Bazaar	1	\$30.10	1.92%
18	Trader Joe's	1	\$23.80	1.52%
19	Quick Chek	7	\$20.30	1.30%
20	ASG	5	\$20.00	1.28%
21	Allegiance (Foodtown)	1	\$12.20	0.78%
22	Key Food	1	\$10.51	0.67%
23	Save A Lot	2	\$10.30	0.66%
24	Supremo	2	\$9.10	0.58%
25	Lidl	1	\$8.80	0.56%
26	Grocery Outlet	1	\$7.40	0.47%
27	Krasdale (Stop 1)	1	\$3.14	0.20%
		106	\$1,565.15	99.87%




MIDDLESEX COUNTY (\$2.9 billion)
(Includes Edison, New Brunswick, Woodbridge)

- Population 883,335
- # of Households 310,450
- Median Income \$115,040
- Under age 18 21.10%
- Over age 65 16.90%
- Female 50.30%
- White 35.00%
- Black 10.00%
- Hispanic 24.80%
- Asian 25.54%

1	ShopRite	13	\$980.50	33.91%
2	Walmart (SuperCenter)	7	\$208.40	7.21%
3	Walgreens	20	\$175.60	6.07%

4	CVS	25	\$155.10	5.36%
5	Target	6	\$155.10	5.36%
6	BJ's Wholesale Club	3	\$151.50	5.24%
7	Wawa	23	\$151.40	5.24%
8	Key Food	11	\$111.74	3.86%
9	Costco	2	\$108.70	3.76%
10	Stop & Shop	3	\$95.80	3.31%
11	7-Eleven	36	\$84.10	2.91%
12	Krasdale (Bravo/CTwn/MktFrsh/Stop1/ShopSmt)	7	\$71.35	2.47%
13	Aldi	8	\$69.60	2.41%
14	Wegmans	1	\$67.90	2.35%
15	Quick Chek	22	\$55.30	1.91%
16	Albertsons (Acme)	2	\$47.60	1.65%
17	Trader Joe's	2	\$42.50	1.47%
18	Sam's Club	1	\$35.00	1.21%
19	Amazon Groc. (Whole Foods)	1	\$32.50	1.12%
20	Sprouts	1	\$17.10	0.59%
21	Food Bazaar	1	\$15.40	0.53%
22	Lidl	2	\$13.10	0.45%
23	Supremo	1	\$7.80	0.27%
24	ASG	1	\$7.20	0.25%
25	Fine Fare Supermarkets	1	\$7.20	0.25%
26	Seabra's	1	\$5.90	0.20%
27	Circle K	1	\$2.70	0.09%
		202	\$2,876.09	99.47%



MONMOUTH COUNTY (\$3.0 billion)
(Includes Asbury Park, Freehold, Neptune)

- Population 651,035
- # of Households 253,350
- Median Income \$124,845
- Under age 18 20.50%
- Over age 65 20.40%
- Female 51.00%
- White 73.00%
- Black 6.20%
- Hispanic 12.90%
- Asian 5.30%

1	ShopRite (Dearborn Market)	12	\$847.30	28.35%
2	Costco	3	\$231.60	7.75%
3	Walgreens	22	\$206.20	6.90%
4	CVS	28	\$163.50	5.47%
5	Wawa	25	\$163.20	5.46%
6	Walmart (SuperCenter)	3	\$149.60	5.01%
7	Stop & Shop	3	\$141.70	4.74%
8	Albertsons (Acme)	5	\$135.60	4.54%
9	Wegmans	2	\$122.30	4.09%
10	Amazon Groc. (Whole Foods)	3	\$111.70	3.74%
11	Target	5	\$111.20	3.72%
12	7-Eleven	42	\$98.50	3.30%
13	Trader Joe's	4	\$92.50	3.09%
14	Sam's Club	1	\$74.10	2.48%
15	BJ's Wholesale Club	2	\$73.90	2.47%

See NEW JERSEY COUNTY SHARE on page 137

NEW JERSEY COUNTY SHARE OF MARKET: 2026

Continued from page 136

16	Allegiance (Foodtown)	3	\$57.00	1.91%
17	Aldi	7	\$55.20	1.85%
18	ASG	6	\$38.80	1.30%
19	Quick Chek	17	\$38.70	1.29%
20	Lidl	3	\$24.80	0.83%
21	Uncle Giuseppe's	1	\$23.90	0.80%
22	Krasdale	3	\$20.13	0.67%
23	Key Food	1	\$11.75	0.39%
24	Fine Fare Supermarkets	1	\$8.40	0.28%
25	Circle K	1	\$2.60	0.09%
		203	\$3,004.18	100.51%*



OCEAN COUNTY (\$2.3 billion) (Includes Lakehurst, Beach Island, Toms River)

- Population 673,746
- # of Households 247,985
- Median Income \$96,430
- Under age 18 25.00%
- Over age 65 23.30%
- Female 51.20%
- White 83.29%
- Black 3.04%
- Hispanic 10.91%
- Asian 1.93%

1	ShopRite	9	\$713.20	31.62%
2	Wawa	40	\$279.50	12.39%
3	Stop & Shop	5	\$208.50	9.24%
4	Walmart (SuperCenter)	5	\$179.10	7.94%
5	CVS	22	\$144.90	6.42%
6	Albertsons (Acme)	5	\$134.70	5.97%
7	Walgreens	15	\$134.10	5.95%
8	Costco	2	\$118.50	5.25%
9	BJ's Wholesale Club	2	\$86.30	3.83%
10	Aldi	5	\$60.20	2.67%
11	7-Eleven	22	\$60.10	2.66%
12	Target	3	\$60.10	2.66%
13	Trader Joe's	1	\$24.60	1.09%
14	Quick Chek	9	\$23.90	1.06%
15	Lidl	2	\$11.10	0.49%
16	Krasdale (Market Fresh)	2	\$9.93	0.44%
17	Murphy's Fresh Markets	1	\$8.36	0.37%
18	ASG	3	\$7.00	0.31%
19	Circle K	2	\$4.10	0.18%
20	Royal Farm Stores	1	\$3.40	0.15%
21	Military Commissaries	1	\$3.10	0.14%
		157	\$2,274.69	100.86%*



MORRIS COUNTY (\$2.4 billion) (Includes Chatham, Morris Plains, Parsippany)

- Population 524,251
- # of Households 193,245
- Median Income \$137,326
- Under age 18 20.40%
- Over age 65 17.80%
- Female 50.50%
- White 65.80%
- Black 15.98%
- Hispanic 10.70%
- Asian 3.00%

1	ShopRite	11	\$736.20	30.50%
2	Albertsons (Acme/Kings)	10	\$228.50	9.47%
3	BJ's Wholesale Club	4	\$181.50	7.52%
4	Walmart (SuperCenter)	6	\$179.20	7.42%
5	Stop & Shop	4	\$165.60	6.86%
6	Wegmans	1	\$134.80	5.58%
7	CVS	23	\$130.80	5.42%
8	Costco	2	\$124.30	5.15%
9	Amazon Groc. (Whole Foods)	3	\$118.20	4.90%
10	Walgreens	14	\$97.30	4.03%
11	Target	4	\$80.30	3.33%
12	Wawa	8	\$40.10	1.66%
13	Quick Chek	16	\$35.10	1.45%
14	Weis Markets	3	\$33.66	1.39%
15	7-Eleven	13	\$27.90	1.16%
16	Uncle Giuseppe's	1	\$27.60	1.14%
17	Trader Joe's	2	\$27.10	1.12%
18	Aldi	2	\$18.80	0.78%
19	Allegiance (Foodtown)	1	\$10.30	0.43%
20	ASG Stores	1	\$8.80	0.36%
21	Military Commissaries	1	\$3.13	0.13%
22	Circle K	1	\$2.20	0.09%
23	Krasdale	1	\$0.17	0.01%
		132	\$2,411.56	99.91%



PASSAIC COUNTY (\$1.5 billion) (Includes Passaic, Paterson, Wayne)

- Population 531,624
- # of Households 178,936
- Median Income \$87,522
- Under age 18 23.50%
- Over age 65 16.60%
- Female 50.90%
- White 52.20%
- Black 13.50%
- Hispanic 43.30%
- Asian 5.40%

1	ShopRite (Fresh Grocer/Price Rite)	8	\$523.80	35.19%
2	Key Food	11	\$166.55	11.19%
3	Stop & Shop	4	\$160.50	10.78%
4	Costco	2	\$113.10	7.60%
5	Walgreens	13	\$97.30	6.54%
6	CVS	11	\$73.40	4.93%
7	BJ's Wholesale Club	1	\$55.40	3.72%
8	Trader Joe's	2	\$50.70	3.41%
9	7-Eleven	15	\$39.90	2.68%
10	Amazon Groc. (Whole Foods)	1	\$39.60	2.66%
11	Aldi	4	\$34.30	2.30%
12	Quick Chek	11	\$30.30	2.04%


See NEW JERSEY COUNTY SHARE on page 138

NEW JERSEY COUNTY SHARE OF MARKET: 2026

Continued from page 137


13	Target	1	\$22.90	1.54%
14	Super Supermarket	2	\$21.90	1.47%
15	Lidl	2	\$17.20	1.16%
16	ASG	2	\$13.80	0.93%
17	Allegiance (Foodtown)	1	\$12.50	0.84%
18	Circle K	2	\$5.00	0.34%
19	Wawa	1	\$4.70	0.32%
		94	\$1,482.85	99.63%

14	Weis Markets	1	\$21.01	1.45%
15	Wawa	3	\$20.90	1.44%
16	7-Eleven	6	\$20.50	1.42%
17	The Fresh Market	1	\$13.10	0.91%
18	Fine Fare Supermarkets	2	\$11.90	0.82%
19	Key Food	1	\$10.22	0.71%
20	Royal Farm Stores	1	\$4.10	0.28%
21	Krasdale	1	\$0.27	0.02%
		69	\$1,442.00	99.69%



SALEM COUNTY (\$168.1 million)
(Includes Pennsville, Salem)

- Population 66,280
- # of Households 24,846
- Median Income \$79,960
- Under age 18 21.90%
- Over age 65 19.80%
- Female 50.70%
- White 72.65%
- Black 14.15%
- Hispanic 10.74%
- Asian 0.90%




SUSSEX COUNTY (\$659.8 million)
(Includes Franklin, Hoptacong, Newton)

- Population 148,063
- # of Households 57,767
- Median Income \$116,186
- Under age 18 19.40%
- Over age 65 19.90%
- Female 49.60%
- White 84.80%
- Black 2.00%
- Hispanic 13.60%
- Asian 2.00%


1	Albertsons (Acme)	2	\$74.10	44.08%
2	Wawa	5	\$35.80	21.30%
3	Walmart	1	\$26.10	15.53%
4	Walgreens	1	\$9.50	5.65%
5	Save A Lot	1	\$6.40	3.81%
6	Heritage Dairy Stores	2	\$4.80	2.86%
7	IGA	1	\$4.20	2.50%
8	Circle K	1	\$2.40	1.43%
		14	\$163.30	97.14%

1	ShopRite	5	\$390.60	59.20%
2	Albertsons (Acme)	2	\$49.10	7.44%
3	Stop & Shop	1	\$47.30	7.17%
4	Walmart (SuperCenter)	2	\$45.20	6.85%
5	Weis Markets	2	\$44.74	6.78%
6	Quick Chek	10	\$23.90	3.62%
7	Walgreens	4	\$20.10	3.05%
8	CVS	3	\$15.60	2.36%
9	7-Eleven	5	\$13.80	2.09%
10	Wawa	2	\$8.10	1.23%
		36	\$658.44	99.79%



SOMERSET COUNTY (\$1.4 billion)
(Includes Bound Brook, Somerset, Somerville)

- Population 356,486
- # of Households 132,802
- Median Income \$140,374
- Under age 18 20.60%
- Over age 65 18.00%
- Female 50.70%
- White 51.60%
- Black 9.50%
- Hispanic 17.60%
- Asian 19.60%



UNION COUNTY (\$2.2 billion)
(Includes Clark, Elizabeth, Springfield)

- Population 601,863
- # of Households 203,277
- Median Income \$103,202
- Under age 18 23.40%
- Over age 65 15.60%
- Female 50.50%
- White 39.40%
- Black 19.90%
- Hispanic 35.40%
- Asian 5.60%

1	ShopRite	7	\$576.40	39.85%
2	Costco	2	\$174.90	12.09%
3	Wegmans	1	\$128.20	8.86%
4	Stop & Shop	3	\$81.40	5.63%
5	Walgreens	10	\$57.40	3.97%
6	CVS	10	\$56.20	3.89%
7	Walmart (SuperCenter)	2	\$55.10	3.81%
8	Albertsons (Acme/Kings)	2	\$43.60	3.01%
9	BJ's Wholesale Club	1	\$39.90	2.76%
10	Amazon Groc. (Whole Foods)	1	\$36.90	2.55%
11	Target	2	\$35.80	2.47%
12	Quick Chek	11	\$31.90	2.21%
13	Trader Joe's	1	\$22.30	1.54%

1	ShopRite	8	\$731.50	32.89%
2	Albertsons (Acme/Kings)	4	\$156.70	7.05%
3	Stop & Shop	5	\$154.50	6.95%
4	Walgreens	18	\$134.80	6.06%
5	CVS	33	\$127.20	5.72%
6	7-Eleven	35	\$118.20	5.31%
7	Key Food	7	\$94.60	4.25%
8	Target	4	\$92.00	4.14%
9	Supremo	3	\$69.40	3.12%
10	Costco	1	\$66.70	3.00%
11	Amazon Groc. (Whole Foods)	2	\$64.80	2.91%
12	Walmart (SuperCenter)	2	\$58.50	2.63%

See NEW JERSEY COUNTY SHARE on page 139

NEW JERSEY COUNTY SHARE OF MARKET: 2026

Continued from page 138


13	Wawa	9	\$57.50	2.59%
14	Sam's Club	1	\$56.40	2.54%
15	BJ's Wholesale Club	1	\$45.40	2.04%
16	Aldi	4	\$35.70	1.61%
17	Food Bazaar	1	\$35.30	1.59%
18	Quick Chek	11	\$29.30	1.32%
19	Seabra's	3	\$25.50	1.15%
20	Trader Joe's	1	\$23.10	1.04%
21	Lidl	2	\$16.90	0.76%
22	Save A Lot	1	\$6.60	0.30%
23	ASG	9	\$6.30	0.28%
24	Fine Fare Supermarkets	1	\$6.30	0.28%
25	Circle K	2	\$4.20	0.19%
		168	\$2,217.40	99.71%

4	CVS	6	\$37.60	6.98%
5	Albertsons (Acme)	1	\$26.80	4.98%
6	Weis Markets	1	\$22.91	4.25%
7	Wawa	3	\$22.10	4.10%
8	Quick Chek	8	\$21.70	4.03%
9	Aldi	2	\$19.20	3.57%
10	7-Eleven	4	\$15.20	2.82%
11	Walgreens	1	\$8.20	1.52%
12	C&S Independents	3	\$4.20	0.78%
		37	\$537.31	99.78%

() Name in parentheses indicates another banner used by the company.

*Combined retailer sales exceed 100% due to spill-in from other areas. Because of consumers purchasing items in one county but residing in an adjacent one, or due to summer tourist traffic, leadage can occur. County food sales are formulated from population and annual expenditures of county residents.

Source: *Food Trade News*, June 2026



WARREN COUNTY (\$538.5 million)
(Includes Hackettstown, Phillipsburg)

- Population 112,953
- # of Households 45,391
- Median Income \$100,900
- Under age 18 18.90%
- Over age 65 20.80%
- Female 50.40%
- White 76.90%
- Black 6.90%
- Hispanic 14.70%
- Asian 3.00%

1	ShopRite	4	\$222.50	41.32%
2	Walmart (SuperCenter)	2	\$93.80	17.42%
3	Target	2	\$43.10	8.00%

Advertise with us online and hit your target. It's that simple.

Contact

Maria Maggio maria@foodtradenews.com **443.631.0172**

PEOPLE

JOH recently announced that **Brendan Burns** has joined the company as senior vice president of produce-metro.

Burns brings more than 25 years of consumer packaged goods experience across the beverage and produce categories. Throughout his career, he has led sales initiatives across a wide range of retail channels, including club, mass, grocery, foodservice, and hospitality.

His background includes leadership roles with organizations such as Red Bull North America, Vita Coco, Bai Brands, Watermelon Water, Bolthouse Farms/Generous Brands, and, most recently, Gutsy Inc. (Culture Pop Soda), where he served as senior vice president of sales.

“Brendan has been a longtime friend of JOH, and we’re thrilled to officially welcome him to the family,” said Brian Maguire, EVP, produce. “Over the years, I’ve always admired the way Brendan builds relationships,



Brendan Burns

develops people, and helps brands grow. He brings tremendous experience, strong industry connections, and a genuine passion for the business. Most importantly, he’s a great fit for our culture, and we’re excited to have him on the JOH team.”

JOH also announced the promotion of **Dana Kelly** to exec-



Dana Kelly

utive vice president, confection.

Kelly, who joined JOH in 2021, brings more than 15 years of industry sales experience working both as a broker and for manufacturers in the confection space. Throughout her career, she has earned a reputation as a collaborative leader who is deeply committed to her



Ryan Middleton

clients, customers, and teammates.

As director of confection, she has led the sales team, recruited and developed talent, collaborated closely with JOH’s Analytics & Insights division, and helped drive growth through new client opportunities and industry engagement.



Michael Cotherman

“Dana has been an integral part of the success and growth of our Confection division,” said Matt O’Hare, president and CEO. “She leads with passion, builds strong relationships, and consistently delivers results.

PEOPLE

continues on page 141

From the Desk Of The Executive Editor

from page 4

What Are The Costs Of ESLs?

None of this is to suggest that electronic shelf labels are without challenges. Major infrastructure investments rarely are.

Implementation costs remain significant for retailers. Return-on-investment calculations vary by chain size, labor costs, store format, and even existing technology infrastructure. Not every retailer will arrive at the same answer.

The grocery industry operates on some of the thinnest margins in the economy. For many retailers, deploying ESLs across hundreds of stores represents a significant capital commitment that must compete with other priorities, including supply chain investments, store remodels, cybersecurity initiatives, labor retention programs, and digital commerce capabilities.

And let’s face it: The current cost per ESL tag is currently higher than it should be. Additionally, there are software licenses, base stations, installation, and setups costs; plus on-

going expenses like battery replacement to consider. There is also the real issue of vendor dependency.

As stores become increasingly connected, retailers must carefully evaluate technology partners, interoperability standards, and long-term support requirements. The grocery industry has experienced enough technology cycles to know that flexibility counts for a lot. Systems that appear innovative today can become constraints tomorrow if they limit integration, scalability, or future innovation.

The ROI calculation must make sense.

Retailers should resist the temptation to view ESL adoption as a technology project and instead evaluate it as a long-term operating model and infrastructure decision. The most successful implementations will likely occur where shelf-edge technology is integrated into broader merchandising, pricing, inventory, and customer engagement strategies.

The question is not whether electronic shelf labels can save on labor; most will. The more important – and exciting – question is what

becomes possible once every shelf in the store becomes digitally connected. That answer may ultimately prove far more valuable than the labor savings that justified the investment in the first place.

When Uber was first introduced to investors, they ran the numbers and found that the existing taxi market wasn’t big enough to justify the investment. Mark Cuban and Gary Vaynerchuk famously passed on it. What they failed to realize was that Uber, LYFT and others like it didn’t just replace the existing taxis, they expanded the global market for individuals to use the product.

The data streams coming out of a fully connected store – including and especially inventory tracking – will absolutely have the same level of transformative power for the industry.

In Defense Of Tech Upgrades Like ESLs

There is a growing sense of unease surrounding the long-term implications of artificial intelligence. Not the AI tools most people interact with today, which are largely sophisticated assistants and productivity enhancers, but the pros-

pect of increasingly autonomous systems that could fundamentally reshape labor markets, economic structures, and society itself.

Whether those fears ultimately prove justified is almost beside the point. The perception of disruption is real, and as AI capabilities continue to advance, more people are beginning to question what their role will be in the economy of the future.

Layer onto that concerns about surveillance technologies and the expanding use of consumer data to influence pricing, promotions, and shopping experiences and it’s no wonder people are scared.

Arizona, Rhode Island and Maine are just a handful of states with bills looking to restrict or ban ESLs entirely. Federal legislation against ESLs has been proposed but has not seen the advancement that state laws have.

If consumers begin to believe that technology is creating different economic outcomes for different groups of people – or that access to affordable food is increasingly determined by algorithms rather than transparent market forces – the issue quickly moves beyond retail innovation and into the realm of

public policy.

At that point, the conversation is no longer about technology adoption.

It becomes a question of trust. And when trust erodes, regulatory scrutiny and political intervention are rarely far behind. Retailers, technology providers, and policymakers would be wise to recognize that the public’s acceptance of these innovations will depend not only on what the technology can do, but on whether consumers believe it is being deployed fairly, transparently, and in their best interests.

Electronic shelf labels are the newest tool that grocery retailers can use to increase agility and profitability. But they are so much more, and we need to defend their use. While the technology may enable more dynamic pricing capabilities, retailers should be thoughtful about how those capabilities are deployed.

As an industry, we need to get better at how we roll out new technology features – and have open discussions with our customers about their use and purpose. Because if we don’t control the narrative, someone else is going to do it for us.

PEOPLE

from page 140

Dana embodies the values that make JOH special, and I am excited to see her continue to grow and lead in this new role.”

As Kelly steps into her new role, JOH also recognized **Kevin Shea** for his outstanding leadership and the significant contributions he has made to the growth and success of the confection division: “Kevin’s dedication, industry expertise, and commitment to our clients, customers, and teammates have helped shape the division into what it is today. We congratulate Kevin on his new role as senior vice president and look forward to his continued leadership, mentorship, and contributions to JOH.”

The Pennsylvania Food Merchants Association (PFMA) recently announced two additions to its board. **Ryan Middleton**, government affairs senior manager for PepsiCo’s North-

east U.S. region, will succeed Deriece Harrington. **Michael Cotherman**, senior national account manager with McLane Company, Inc., rejoins the board succeeding Charles Irons.

Middleton brings more than a decade of experience in public policy, government affairs and community-focused leadership at the federal, state and local levels. In his role with PepsiCo, he works with state and local governments across the Northeast to help the company navigate policy issues, sustainability priorities and corporate responsibility efforts.

“Ryan brings a strong public policy background, a practical understanding of government relations and a thoughtful approach to solving complex issues,” said Alex Baloga, president and CEO of PFMA. “His experience will be a valuable asset to PFMA as we continue advocating for Pennsylvania’s food and beverage industry and

supporting the businesses that serve communities across the Commonwealth.”

Before joining PepsiCo, Middleton held several public service roles in Maryland, including serving as Director of CountyStat for Prince George’s County, where he led a team of data analysts focused on improving government services, measuring agency effectiveness and advancing priority initiatives. He also previously served in the Office of the County Executive, where he worked on policy development, community investment, public safety reform and COVID-19 response efforts.

Middleton earned his undergraduate degree from Cornell University and his law degree from Michigan State University College of Law. He began his career as a law clerk in Maryland’s Seventh Judicial Circuit and later served as a field representative for U.S. Senator Ben

Cardin.

In addition to his professional work, Middleton has been active in community service and civic leadership, including serving as a mentor with Big Brothers Big Sisters of America, president of the J. Franklyn Bourne Bar Association and a member of the Maryland Bar Character Committee. He was also appointed by Maryland Gov. Wes Moore to the Maryland Council on Open Data.

Cotherman’s career spans 28 years of experience in convenience-store distribution, customer partnership and account leadership. In his current role with McLane Company, he manages one of the top five convenience-store chains in the country, supporting strategic growth, operational execution and collaboration between McLane and its customer partners.

“I’m honored to rejoin the PFMA Board and continue supporting Pennsylvania’s food

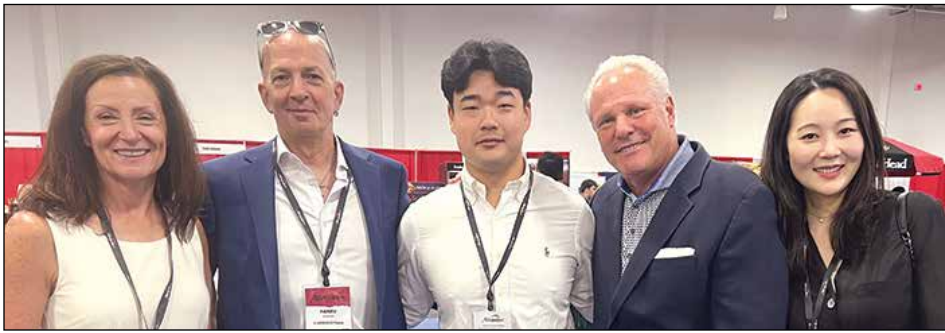
and beverage industry,” Cotherman said. “PFMA has a strong understanding of the challenges facing members, and I look forward to working with the board to help move that work forward.”

“Michael has a deep understanding of convenience-stores and the supply chains that support retailers across Pennsylvania,” said Baloga. “We are excited to welcome him back to the PFMA Board of Directors.”

A lifelong Pennsylvanian, Cotherman is known for building trusted partnerships, solving complex account challenges and helping his team deliver consistent results in a fast-moving retail environment. His experience working closely with convenience-store operators gives him a strong perspective on the needs of PFMA members and the issues shaping the industry.

The infographic features a central white box with the STOP & SHOP logo (a red heart with a green leaf) and the text "STOP & SHOP School Food Pantry Program". Below this, it states: "We work directly with schools to establish and support in-school food pantries to ensure that kids don't have to go to school hungry. Let's feed it forward together". The background is a stylized illustration of a school and a food pantry. Three green circular callouts provide key statistics: "Nourishing 5 states MA, RI, CT, NJ and NY" (with a school bus icon), "280+ school partners and growing" (with a school building icon), and "Serving over 43,000 children and their families each month!" (with an icon of a person holding a food basket).

Allegiance Retail Services Holds 2026 Holiday Selling Show Kune 18 At Meadowlands Expo Center



Retailers and vendors traveled to Secaucus, NJ for the Allegiance Retail Services 2026 Holiday Selling Show earlier this month. This photo from the event includes Donna Zambo of Allegiance Retail Services, Harry Celentano of Super Foodtown, John Sun of Foodtown of Throgs Neck, Joe Fantozzi of Allegiance Retail Services, and Alisa Sun of Foodtown of Throgs Neck.



Samer Rahman of Allegiance Retail Services welcomes Ed Hunt of PSK Supermarkets to the show.



These fine folks are Doug Parker and Phil Nardella of JOH and Joe Paravati, Angelo Ciminera and Carlos Garcia of Angelo & Joe's Market.



All smiles for our camera are Nancy Rodgers-Fluharty of Pace Target Brokerage, Robert Maran of Gristedes, Joe Parisi of D'Agostino's, and Jacqueline Moravec of Pace Target Brokerage.



Chris Mignosi and Mike Mignosi of Foodtown of East Stroudsburg are joined here by Donna Zambo and Mikayla Mehalick of Allegiance Retail Services.



Here we have Pedro Aponte of Utz, Moe Mujalli of Brooklyn Harvest Foodtown, Sal DeLio, Rick Hopkins and Dan Falcon of Utz, and Nasri Mujalli of Brooklyn Harvest Foodtown.



This duo features Mike Tarloff of C&S and Tony Abbatemarco of Foodtown.



Taking care of business at the show for Procacci are Beatriz Hernandez, Michael Modica and Rick Feighery.



Jim Comerford and Ray Schobert of AJ Letizio are joined here by Erin Williscroft of Advantage Fresh.



Making their way to the Meadowlands Expo Center for the Allegiance show were Letia Childs and Steve Christmann of Liberty Coca-Cola.



Scarlette Goodacre, Joe Atchison and Erin Murray of New Jersey Department of Agriculture attended the Allegiance show earlier this month.

IN REVIEW: WALGREENS

State	County	2026 Stores	2026 Sales (in millions)	2026 County Food Sales	% of 2026 County Market	2025 Stores	2025 Sales (in millions)	% of 2025 County Market
CT	Fairfield	21	\$173.20	\$4,085.20	4.24%	21	\$158.10	3.93%
CT	Litchfield	6	\$29.70	\$774.10	3.84%	8	\$36.80	4.77%
CT	New Haven	18	\$177.80	\$3,730.90	4.77%	25	\$196.50	5.41%
CT Recap: 45 stores with sales of \$380.7 million. Total retail food sales for CT in the study: \$8.59 billion. Walgreens share of CT is 4.43%.								
DE	New Castle	32	\$221.40	\$2,305.70	9.60%	35	\$211.60	9.40%
DE Recap: 32 stores with sales of \$221.4 million. Total retail food sales for DE in the study: \$2.31 billion. Walgreens share of DE is 9.60%.								
NJ	Atlantic	8	\$42.10	\$1,064.50	3.95%	10	\$49.70	4.84%
NJ	Bergen	30	\$136.80	\$3,937.30	3.47%	30	\$127.50	3.29%
NJ	Burlington	5	\$55.60	\$2,122.40	2.62%	5	\$45.90	2.34%
NJ	Camden	11	\$112.70	\$2,032.80	5.54%	13	\$96.20	4.92%
NJ	Cape May	3	\$17.10	\$620.70	2.75%	4	\$18.90	3.12%
NJ	Cumberland	3	\$40.10	\$667.90	6.00%	3	\$27.10	4.10%
NJ	Essex	20	\$158.50	\$2,463.10	6.43%	20	\$155.10	6.58%
NJ	Gloucester	5	\$45.10	\$1,268.40	3.56%	5	\$33.90	2.76%
NJ	Hudson (Duane Reade)	20	\$129.40	\$1,929.90	6.71%	21	\$130.70	7.04%
NJ	Hunterdon	4	\$29.30	\$506.00	5.79%	4	\$26.60	5.45%
NJ	Mercer	12	\$75.10	\$1,567.20	4.79%	13	\$73.50	4.84%
NJ	Middlesex	20	\$175.60	\$2,891.30	6.07%	20	\$164.20	5.68%
NJ	Monmouth	22	\$206.20	\$2,988.80	6.90%	24	\$197.40	6.66%
NJ	Morris	14	\$97.30	\$2,413.70	4.03%	14	\$95.80	4.03%
NJ	Ocean	15	\$134.10	\$2,255.40	5.95%	15	\$107.50	4.97%
NJ	Passaic	13	\$97.30	\$1,488.40	6.54%	14	\$99.70	6.56%
NJ	Salem	1	\$9.50	\$168.10	5.65%	2	\$15.40	8.78%
NJ	Somerset	10	\$57.40	\$1,446.50	3.97%	10	\$51.70	3.69%
NJ	Sussex	4	\$20.10	\$659.80	3.05%	4	\$19.80	3.11%
NJ	Union	18	\$134.80	\$2,223.90	6.06%	18	\$127.10	5.94%
NJ	Warren	1	\$8.20	\$538.50	1.52%	1	\$5.30	1.02%
NJ Recap: 239 stores with sales of \$1.78 billion. Total retail food sales for NJ in the study: \$35.25 billion. Walgreens share of NJ is 5.06%.								
NY	Bronx	16	\$161.70	\$3,478.30	4.65%	16	\$148.20	4.29%
NY	Brooklyn (Duane Reade)	38	\$236.60	\$5,865.30	4.03%	40	\$216.90	3.82%
NY	Dutchess	4	\$36.10	\$1,155.20	3.13%	4	\$22.90	2.02%
NY	Manhattan (Duane Reade)	70	\$836.50	\$6,152.60	13.60%	78	\$916.20	14.75%
NY	Nassau	26	\$246.00	\$6,111.20	4.03%	27	\$230.40	3.85%
NY	Orange	8	\$61.40	\$7,499.80	0.82%	9	\$59.90	4.12%
NY	Queens (Duane Reade)	41	\$463.10	\$5,801.10	7.98%	43	\$451.70	7.91%
NY	Rockland	6	\$59.80	\$1,157.60	5.17%	6	\$55.80	4.92%
NY	Staten Island (Duane Reade)	9	\$72.90	\$1,844.30	3.95%	9	\$70.60	4.06%
NY	Suffolk (Duane Reade)	28	\$227.50	\$6,627.20	3.43%	29	\$205.90	3.09%
NY	Westchester	14	\$111.60	\$4,572.30	2.44%	14	\$105.80	2.40%
NY Recap: 260 stores with sales of \$2.51 billion. Total retail food sales for NY in the study: \$50.53 billion. Walgreens share of NY is 4.97%.								
PA	Berks	1	\$10.20	\$1,684.40	0.61%	1	\$6.90	0.42%
PA	Bucks	9	\$87.50	\$3,430.00	2.55%	10	\$64.80	1.93%
PA	Chester	6	\$72.60	\$2,287.50	3.17%	7	\$63.50	2.89%
PA	Delaware	6	\$64.50	\$2,830.40	2.28%	6	\$49.60	1.80%
PA	Lackawanna	1	\$10.40	\$790.30	1.32%	1	\$7.90	1.01%
PA	Lancaster	1	\$8.10	\$1,883.20	0.43%	1	\$5.80	0.31%
PA	Lehigh	5	\$40.20	\$1,659.80	2.42%	5	\$31.20	1.94%
PA	Luzerne	1	\$10.30	\$993.60	1.04%	1	\$7.80	0.79%
PA	Monroe	1	\$8.90	\$823.20	1.08%	1	\$5.30	0.66%
PA	Montgomery	9	\$95.00	\$4,581.80	2.07%	12	\$86.50	1.95%
PA	Northampton	4	\$37.50	\$1,339.50	2.80%	4	\$24.70	1.79%
PA	Philadelphia	11	\$134.10	\$4,052.40	3.31%	11	\$88.30	2.15%
PA	Pike	2	\$9.10	\$218.50	4.16%	2	\$8.90	4.22%
PA	York	3	\$22.40	\$1,826.80	1.23%	3	\$17.80	1.00%
PA Recap: 60 stores with sales of \$610.8 million. Total retail food sales for PA in the study: \$34.74 billion. Walgreens share of PA is 1.76%.								

Mid-Atlantic Recap: 636 stores with sales of \$5.51 billion annually. Mid-Atlantic retail food sales total: \$131.41 billion.

Walgreens Per Store Average: \$8.66 million

() Indicates another banner used by the company.

Source: Food Trade News, June 2026



Metro Beat

from page 22

Jersey brings to so many. We're proud to play a small part in helping these athletes shine."

Next up was ShopRite's kick-off to the FIFA World Cup with the launch of the We Kick It Here Tour, a family-friendly series of events bringing soccer celebrations to 23 ShopRite stores across the Northeast especially at stores near Met Life Stadium and The Linc where many matches will take place. The event will transform ShopRite parking lots into interactive soccer fan zones featuring product sampling and giveaways, digital experiences including face painting and personalized trading cards, and more soccer-themed fun designed to celebrate fan culture and community spirit. "Soccer fans are gear-

ing up for an unforgettable summer, and ShopRite is excited to help bring that energy to life with fun, family-friendly events close to home," said **Francisco Alberto**, vice president of sales and marketing for.

Tour stops will take place on select Thursdays through Sundays at participating ShopRite stores, including locations in Rochelle Park, Little Falls, West Caldwell, Mt. Laurel, Philadelphia, Yardley, Carteret, Wallington, Morristown, Kearny, Staten Island, Huntington, Stamford, Cinnaminson, Lawnside, Wilmington, Bel Air, South Plainfield, Passaic, Lincoln Park and Morristown.

Uncle Giuseppe's held an interesting promotion for Father's Day. The company asked dads in a social media poll about grilling plans for the day and the results showed that 87 percent of New York and New Jersey dads plan to grill for Father's Day. More than half of the respondents (59 percent) were willing to let someone else be the grill master so they could relax and they wanted a hearty meal as 84 percent said meat would be their top item to grill while 8 percent said vegetables and 7 percent seafood.

Uncle G's took those results and came up with BBQs in a Bag, a kit that comes with meats, sides, and desserts all in one place. They serve as many as five to 25 guests with six different BBQ bundles to choose, from hot dogs to a surf

and turf kit. The kits will be available for the summertime season and thus far have been a big success.

And finally, a little PSA reminder for everyone. It is the summertime and we heard from our friends at Long Island Cares and Island Harvest to remind us that when school lets out for the summer, many of the vital child nutrition programs go on break, too. Without the school meal programs, thousands of children go hungry in the summer. Food donations, monetary contributions or volunteering can go a long way in combatting the fight against hunger.

For more information you can visit islandharvest.org or licares.org, or your local food bank.

That's a wrap for this month. Again, I hope you all enjoy the read on this Annual Market Study issue, and please let us know if you have any questions or critiques.

And before I sign off, I wanted to give a respectful tip of the cap to **Jeff Metzger**. This will be Jeff's final issue of his illustrious career and I wanted to say thanks, not just for me, but for what he has meant to the food industry along the eastern seaboard over the last five decades. I will give Jeff a more adequate send off in next month's column, but wanted to say farewell, old friend.

As always, you can reach me at 201.250.2217 or kevin@foodradenews.com.

TAKING STOCK

from page 131

appealed the fairness of the process. This isn't the first pushback attempt from Amazon, which lost a union certification attempt at one its fulfillment centers in Staten Island in 2022 and is still fighting the outcome. Expect a long and winding journey for what would be the first unionized Whole Food Market in the country...after some internal movement from its board of directors last month (Lou Scaduto stepped down as chairman and chief executive), Allegiance Retail Services (ARS) has elected a new board for 2026-2027. Jason Ferreira, who was named interim chairman and chief executive officer when Scaduto resigned, has been elected chairman and CEO. Esmail Mobarak is now treasurer and Angelo Avena, John Estevez, Noah Katz, Michael Mignosi, Joseph Parisi and Fouad Elayyan have been chosen as directors. ARS president and COO Joe Fantozzi will serve as manager by appointment...after Arthur T. Demoulas (Artie T) lost his case in Delaware Chancery Court last month to regain control of Market Basket, the current non-executive leadership team consisting of Artie T's three sisters might have chosen an heir apparent to run the 95-store powerhouse New England regional chain (if they don't sell). Michael Kettenbach Jr., son of Frances Kettenbach (who along with Glorianne Demoulas Farnham and Caren Demoulas Pasquale control the majority of Demoulas' equity), has reportedly been named director of operations reporting to Chuck Casassa, also newly appointed as president. It also appears that Artie T won't challenge the Delaware Court ruling, having let the 30-day appeal process lapse on May 20...big opening for the first Manhattan Aldi store which cut the ribbon earlier this month at 311 West 42nd Street. If I were a betting man, I'd wager this will eventually become the Batavia, IL-based discounter's highest volume store in the country...a tip of the hat to our buddy Dan Croce, who has left Sprouts to become CEO of Produce Junction, the 20-store produce and floral retailer based in the warehouse capital of New Jersey, Swedesboro. Dan's literally logged millions of miles nationally over the past five years as senior VP-real estate for Sprouts; it's great to see him back home and ready to use his expertise and experience to take Produce Junction, a gem of an operation, to the next level...from the obit desk comes news of the death of one of the greatest wide receivers in the history of the NFL, Raymond Berry. At 6'2" and 185 pounds with below average speed, Berry likely wouldn't even be considered as an NFL player today. But with tremendous hands and great footwork, Berry was the best route runner in his day and partnered with the greatest quarterback of his era, Johnny Unitas (imagine if Johnny U played today with rules now heavily favoring offenses). In his 13-year career, all with the Baltimore Colts, Berry led the NFL in receptions and receiving yards three times and twice led the league in receiving touchdowns and receiving yards per game. He played in six Pro Bowls and, when he retired in 1967, he held the all-time record for passes caught (631) and receiving yards gained (9,275). Both of those marks have long been surpassed. After he packed up his shoulder pads, Berry served as an assistant coach for five NFL teams including the Patriots where he was also head coach for nearly six years (he led the Patriots to a Super Bowl in his first year, 1986, where they were trounced by a great Chicago Bears team, 40-16). Raymond Berry was elected into the NFL Hall of Fame in 1973...also passing on were two musical geniuses from different parts of the rhythmic spectrum. Sonny Rollins, one of the greatest saxophone players in music history and an iconic figure in the jazz world for 70 years, has passed away at 95.

TAKING STOCK continues on page 150



EARLIER THIS MONTH, PHILABUNDANCE AND THE GIANT COMPANY CELEBRATED THE RETURN of the annual Summer Lunchbox program with a kickoff event at Philabundance Community Kitchen (PCK) in Philadelphia. On hand for the kick-off were Philabundance's mascot Phil-a-beet, Robert J. Clark of the Philabundance board, Ashley Flower and Courtney Hopcraft of The Giant Company, Feeding America CEO Denis McDonough, Loree D. Jones Brown of Philabundance, Beverly Terrence of Grace Community Christian Center, Desiree Kunz of The Giant Company, Netha Bell of Philabundance, and Philabundance executive director Cindy Wedholm of Mattie N. Dixon Community Cupboard.

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DIRECTORY OF RETAILERS

from page 135

Wholesale)
FTN Stores: 31
FTN Vol.: \$55.1 million

QuickChek Food Stores

Div. of Murphy USA
3 Old Hwy. 28
Whitehouse Station, NJ 08889-0600
Phone: (908) 534-2200
Web: quickchek.com
CEO-Murphy USA: Andrew Clyde
Pres.: Blake Segal
Primary Supplier: AFI
FTN Stores: 158
FTN Vol.: \$410.5 million

Royal Farms

3611 Roland Ave.
Baltimore, MD 21211
Phone: (410) 889-0200
Web: royalfarms.com
Pres./CEO: John Kemp
CFO: Joshua Wolfe
CPO: Brian Roche
Primary Supplier: Cooper Booth
FTN Stores: 49
FTN Vol.: \$152.2 million

Rutter's

Div. of CHR Corp.
2100 North George St.
York, PA 17404
Phone: (717) 848-9827
Web: rutters.com
Pres.: Scott Hartman
Pres.-Real Estate: Chris Hartman
VP-Operations: Jere Matthews
VP-Marketing: Robert Perkins
Primary Supplier: Core-Mark
FTN Stores: 74
FTN Vol.: \$183.7 million

Sheetz, Inc.

5700 Sixth Ave.
Altoona, PA 16602
Phone: (800) 487-5444
Web: sheetz.com
Exec. Vice Chmn.: Joe Sheetz
CEO/Pres.: Travis Sheetz
Chief Innovation Officer: Mary Beth Green
Primary Supplier: Direct
FTN Stores: 115
FTN Vol.: \$500.1 million

Turkey Hill Minit Markets

Div. of EG Group
165 Flanders Rd.
Westborough, MA 01581
Phone: (800) 225-9702
Web: turkeyhillstores.com
Group CEO/Pres.: Russell Colaco
CFO: Mark Segal
Chief Legal Officer: Erik Chalut
Primary Supplier: Core-Mark
FTN Stores: 230
FTN Vol.: \$430.1 million

Wawa, Inc.

Red Roof, 260 W. Baltimore Pike
Wawa, PA 19063
Phone: (610) 358-8000
Web: wawa.com
CEO/Chmn.: Chris Gheysens
Pres.: Brian Shaller
COO: Justin Tichy
CFO: David Hammer
CPO: Maria Kalogredis
Primary Supplier: McLane/Direct
FTN Stores: 601
FTN Vol.: \$4.52 billion

XtraMart Convenience Stores

Div. of Global Partners
800 South St., Ste. 500

Waltham, MA 02453
Phone: (781) 894-8800
Web: xtramart.com
CEO: Eric Slifka
COO: Mark Romaine
CFO: Gregory Hanson
Chief Strategy/Transformation Officer: Catie Kerns
FTN Stores: 8
FTN Vol.: \$20.2 million

WHOLESALE CLUBS

BJ's Wholesale Club

350 Campus Dr.
Westborough, MA 01752
Phone: (774) 512-7400
Web: bjs.com
CEO/Chmn.: Robert W. Eddy
EVP/CFO: Laura Felice
EVP/Chief Commercial Officer: Paul Cichocki
EVP/Chief Merch. Officer: Stephanie Reibling
EVP/Chief Information/Digital Officer: Monica Schwartz
FTN Stores: 83
FTN Vol.: \$4.59 billion

Costco

Northeast Div.
45940 Horseshoe Dr., Ste. 150
Sterling, VA 20166
Phone: (703) 406-6800
Pres./CEO: Ron Vachris
EVP/CFO: Gary Millerchip
Northeast Div. SVP/GM: Adam Self
COO/EVP-Eastern Div.: Yoram Rubanenko
FTN Stores: 51
Annual Wholesale Vol: \$6.08 billion

Sam's Club

2010 SE Simple Savings Dr.

Bentonville, AR 72712
Phone: (479) 273-2841
Web: samsclub.com
CEO/Pres.: Latriece Watkins
SVP/CFO: Rhianon DeLeeuw
EVP/ CMO: Myron Frazier
COO: Steve Shrobligen
SVP/Chief People Officer: Claire MacIntyre
FTN Stores: 24
Regional Vol: \$1.22 billion

MASS MERCHANDISERS

Target

1000 Nicollet Mall
Minneapolis, MN 55402
Phone: (612) 304-6073
Web: target.com
CEO: Michael Fiddelke
EVP/COO: Lisa Roath
EVP/Chief Merch. Officer: Cara Sylvester
EVP/CFO: Jim Lee
FTN Stores: 198
FTN Vol.: \$5.32 billion (grocery/HBC only)

Walmart

1 Customer Dr.
Bentonville, AR 72716
Phone: (479) 273-4000
Web: walmart.com
Pres./CEO: John Furner
EVP/CFO: John Rainey
EVP/CTO/CDO: Suresh Kumar
EVP/CPO: Donna Morris
FTN Stores: 173 (includes SuperCenter/Neighborhood Mkt.)
FTN Vol.: \$7.24 billion (grocery/HBC only)



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Soup to Nutz

from page 20

serve customers no matter how they want to shop with us whether its in-store or online,” said McAdams. “From convenient amenities, enhanced product variety, and everyday savings, we can’t wait to bring the Giant shopping experience to the Andorra community.” As part of the company’s commitment to making a difference in the local communities it serves, it celebrated the opening by donating to the following organizations that are building healthier communities: the Table Food Pantry at Roxborough Church, The Salvation Army Roxborough Corps, Philadelphia Police 5th District, and the Philadelphia Fire Department.

On the same day, Giant celebrated the grand re-opening of its Hatfield, PA store located at 1540 Cowpath Road, following several months of major renovations. “From needed updates to our current departments to providing more product variety and an increased focus on value and freshness, this remodel puts our Hatfield neighbors front and center,” said Leah Marsland, Hatfield store manager. “We’re excited to offer our customers a refreshed shopping experience combined with the kindness they have come to expect from our store team.” So here’s what’s new: the store’s beer and wine area has been relocated to the front corner, and the pharmacy got an update with the addition of a pop-out area to administer vaccines in a more private

setting. Giant’s signature “Wall of Values” has also been reimaged, offering one-stop shopping for key sale items from the weekly circular. Lastly, the deli and prepared foods department has undergone a complete overall and now offers more hot and prepared foods and Grab ‘n Go items keeping up with customer demand.

Redner’s Markets has announced the retirement of eight outstanding longtime members of the company’s leadership team whose dedication and commitment helped shape the company over decades of service. Together, these individuals represent just under three hundred years with Redner’s Markets, including several incredible milestones of 50 years with the company, leaving a lasting impact on employees, customers, and the communities they served. **Deb Lauer**, who has been with Redner’s for an astounding 50 years, is retiring from her role as director of front-end operations; **Tony Serafin**, who has been with Redner’s for an amazing 50 years, is retiring from his role as director of DSD & cafe operations; **Rich Rabenold**, who has been with the company for 32 years, is retiring from his role as vice president of finance; Jim Hasler, who has been with Redner’s for 40 years, is retiring from his role as grocery warehouse manager; **Barbara Serafin**, who has been with Redner’s Markets for 45 years, is retiring from her role in pricing integrity; **Rusty Kehoe**, who has been with the company for 30 years, is retiring from his role as director of non-foods operations; **Jim Hickey**, who has been with the company for 37 years, is retiring from his role as senior produce buyer; and finally, **Brad Bemdeserfer**, who has been with Redner’s for 11 years, is retiring from his role as category manager. Happy trails to these loyal employees! Enjoy your well-earned retirement!

Once again, Herr’s put the power in the taste buds and hands of its hometown fans with its iconic Flavored by Philly campaign. This year, the competition honored

America’s 250th birthday with flavors with a special Flavored by Philly: Taste the 250. Now in its fifth year, the Flavored by Philly competition has become a highly anticipated annual event. This special edition of Flavored by Philly: Taste of 250 honor freedom, liberty, and unity, that define both Philadelphia and the nation and pays tribute to the bold, authentic spirit that has always defined America’s birthplace. Each flavor concept, Freedom, Liberty, and Unity, represents an ideal that helped shape the American story. Nearly 100,000 votes were received from November 12 to December 10, 2025 and the results are in.

Here are the 2026 Herr’s Flavored by Philly Taste the 250 winners: Freedom Loaded Cheese Fries, inspired by the bold and enduring vision of American independence first declared at Independence Hall in Philadelphia; Liberty Hickory Barbeque, paying homage to the Philadelphia Liberty Bell, which has stood for liberty and bold beginnings since the birth of the nation; and United Jalapeño Cream Cheese, driven by the spirit of **Betsy Ross**, who is attributed with designing the first American Flag and whose house in Philadelphia stands to this day as a symbol of unity, “America’s 250th is an amazing time to be able to share potato chip flavors made by the people for the people,” said **Ed Herr**, executive chairman of the board of Herr’s. “Flavored by Philly: Taste the 250 is our way of honoring the city that continues to inspire our flavors and our fans.” The limited-time-only Herr’s Flavored by Philly: Taste the 250 potato chips are available for the summer everywhere Herr’s is sold, in store and online, just in time to celebrate America’s 250th birthday. Huzzah!

Heaven gained another angel on June 14 when **James A. Burke Sr.**, owner of Seafood America, passed away at the age of 83. His final days were a testament to the grit and fortitude that he demonstrated his entire life. He

fought until the end, drawing on his incredible will and strength of character. Jim lost his father at the age of 8. He met and began working for **Edwin Michelfelder** at the age of 14, beginning his professional career. That being said, he found a way to graduate from North Catholic High School and LaSalle University. Jim eventually took over the Michelfelder’s business with his two partners and expanded it throughout Philadelphia and its suburbs through the mid-1980s. He then spent 40 years at Seafood America, a business he helped shape into what it is today, serving as president and CEO into his 80s. He came into the office until about a year ago. Jim was a true family man. I considered him a good friend. We enjoyed many chats in the Seafood America offices or at the Boston Seafood Show talking shop, especially about Acme, and I would often run into him and Eileen on the weekends at our favorite 50’s Diner in Furlong or at the gym we all work out at. Jim is survived by his loving wife of nearly 62 years, **Eileen J. Burns Burke**. They met as teenagers and shared 68 years together. He is also survived by his eight children, fourteen grandchildren who were the light

of his life and a sister. James’ family will receive friends on Friday, July 10, from 9:00 a.m. until his Funeral Mass at 10:30 a.m. at Our Lady of Mount Carmel Church 235 East State Street Doylestown, PA 18901. His interment will take place immediately following the Mass at St. Mary Cemetery which is adjacent to the church. In lieu of flowers, memorial donations may be made to the Doylestown Health Foundation doylestown-healthfoundation.org/donate/

Rest in peace, Papa Smurf. You will be missed by us all.

Celebrating another trip around the sun this lovely month of June are **Bill Derbyshire**, Liberty Coca Cola; **Jim Burke Jr.**, Seafood America; **Doug Clemens**, Clemens Food Group; **Nancy Rodgers-Fluharty**, Pace Target Brokers; **Terri Maloney**, our co-publisher, and **Jeff Metzger**, publisher emeritus. Buon compleanno a tutti!

Quote of the month: “What we call the beginning is often the end. And to make an end is to make a beginning. The end is where we start from.” T.S. Eliot

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PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 49

15	Trader Joe's	2	\$76.70	1.89%
16	Sam's Club	1	\$62.80	1.55%
17	Fine Fare Supermarkets	3	\$54.80	1.35%
18	Tri-State Co-Op	3	\$47.00	1.16%
19	Krasdale	11	\$36.78	0.91%
20	Grocery Outlet	5	\$33.10	0.82%
21	The Fresh Market	1	\$18.60	0.46%
22	MOM's Organic Market	1	\$17.60	0.43%
23	America's Food Basket (Ideal)	2	\$16.00	0.39%
24	Allegiance (Foodtown)	1	\$12.00	0.30%
25	C&S Independents	13	\$9.90	0.24%
26	Supremo	1	\$9.20	0.23%
27	Lidl	2	\$7.30	0.18%
28	IGA	3	\$6.80	0.17%
29	Royal Farm Stores	1	\$4.90	0.12%
		276	\$4,021.38	99.23%


4	The Giant Co.	1	\$52.60	12.37%
5	Weis Markets	1	\$32.37	7.61%
6	CVS	2	\$17.90	4.21%
7	Turkey Hill	10	\$12.60	2.96%
8	C&S Independents	8	\$11.60	2.73%
9	Aldi	1	\$10.10	2.38%
10	Sheetz	2	\$9.10	2.14%
11	7-Eleven	1	\$3.40	0.80%
12	Rutter's Farm Stores	1	\$3.40	0.80%
		41	\$422.87	99.45%



SNYDER COUNTY (\$176.6 million)
(Includes Middleburg)

- Population 39,655
- # of Households 14,600
- Median Income \$66,876
- Under age 18 20.10%
- Over age 65 20.60%
- Female 50.20%
- White 94.50%
- Black 0.70%
- Hispanic 2.50%
- Asian 0.60%


1	Weis Markets	1	\$39.05	22.11%
2	The Giant Co.	1	\$37.60	21.29%
3	Walmart (SuperCenter)	1	\$31.60	17.89%
4	Target	1	\$21.70	12.29%
5	Aldi	1	\$11.10	6.29%
6	7-Eleven	3	\$11.00	6.23%
7	CVS	2	\$9.90	5.61%
8	C&S Independents	2	\$4.90	2.77%
9	Sheetz	1	\$4.70	2.66%
10	Turkey Hill	1	\$3.10	1.76%
		14	\$174.65	98.90%



SULLIVAN COUNTY (\$6.9 million)
(Includes Laporte)

- Population 5,863
- # of Households 2,551
- Median Income \$69,764
- Under age 18 9.80%
- Over age 65 34.40%
- Female 47.90%
- White 93.10%
- Black 1.50%
- Hispanic 1.80%
- Asian 0.10%


1	IGA	1	\$6.76	97.97%
		1	\$6.76	97.97%



SUSQUEHANNA COUNTY (\$40.6 million)
(Includes Montrose)

- Population 38,237
- # of Households 15,500
- Median Income \$68,500
- Under age 18 18.90%
- Over age 65 25.20%
- Female 49.40%
- White 93.80%
- Black 0.23%
- Hispanic 2.20%
- Asian 0.40%


1	Northeast Grocery (Price Chopper)	1	\$24.20	59.61%
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PIKE COUNTY (\$218.5 million)
(Includes Milford)

- Population 62,808
- # of Households 24,262
- Median Income \$81,323
- Under age 18 16.90%
- Over age 65 25.60%
- Female 49.10%
- White 88.00%
- Black 6.30%
- Hispanic 11.50%
- Asian 1.20%

1	ShopRite	1	\$67.80	31.03%
2	Weis Markets	2	\$58.81	26.92%
3	Walmart (SuperCenter)	1	\$37.80	17.30%
4	Northeast Grocery (Price Chopper)	1	\$31.00	14.19%
5	Turkey Hill	3	\$9.10	4.16%
6	Walgreens	2	\$9.10	4.16%
7	CVS	1	\$5.70	2.61%
8	Key Food	1	\$5.42	2.48%
		12	\$224.73	102.85%*



SCHUYLKILL COUNTY (\$425.2 million)
(Includes Pottsville)

- Population 145,085
- # of Households 57,988
- Median Income \$68,313
- Under age 18 19.80%
- Over age 65 21.50%
- Female 48.50%
- White 90.90%
- Black 2.90%
- Hispanic 7.79%
- Asian 0.49%


1	Walmart (SuperCenter)	2	\$101.30	23.82%
2	Redner's Markets	3	\$85.20	20.04%
3	Boyer's Markets	9	\$83.30	19.59%

See PENNSYLVANIA COUNTY SHARE on page 149

PENNSYLVANIA COUNTY SHARE OF MARKET: 2026

Continued from page 148


2	C&S Independents	3	\$6.80	16.75%
3	IGA	1	\$3.70	9.11%
4	Turkey Hill	1	\$3.30	8.13%
		6	\$38.00	93.60%



UNION COUNTY (\$155.8 million)
(Includes Lewisburg)

- Population 42,313
- # of Households 14,546
- Median Income \$76,404
- Under age 18 17.10%
- Over age 65 20.50%
- Female 46.90%
- White 85.90%
- Black 5.00%
- Hispanic 5.40%
- Asian 1.99%

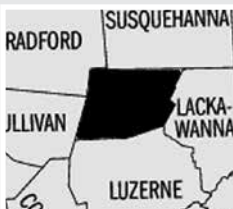
1	Walmart (SuperCenter)	1	\$51.90	33.31%
2	Weis Markets	2	\$49.10	31.51%
3	Super Supermarket	1	\$12.60	8.09%
4	CVS	2	\$11.50	7.38%
5	Aldi	1	\$9.00	5.78%
6	Sheetz	2	\$8.60	5.52%
7	7-Eleven	2	\$6.70	4.30%
8	Wawa	1	\$4.90	3.15%
		12	\$154.30	99.04%



WAYNE COUNTY (\$168.4 million)
(Includes Mawley, Honesdale)

- Population 51,703
- # of Households 20,900
- Median Income \$62,381
- Under age 18 16.50%
- Over age 65 26.80%
- Female 46.90%
- White 89.00%
- Black 3.00%
- Hispanic 5.60%
- Asian 0.80%

1	Weis Markets	2	\$77.99	46.31%
2	Walmart (SuperCenter)	1	\$52.40	31.12%
3	CVS	2	\$16.90	10.04%
4	IGA	1	\$15.30	9.09%
5	Turkey Hill	2	\$6.70	3.98%
		8	\$169.29	100.53%*




WYOMING COUNTY (\$82.2 million)
(Includes Tunkhannock)

- Population 25,790
- # of Households 10,912
- Median Income \$74,590
- Under age 18 18.70%
- Over age 65 23.70%
- Female 49.50%
- White 94.53%
- Black 0.81%
- Hispanic 2.53%
- Asian 0.27%

1	Walmart (SuperCenter)	1	\$42.20	51.34%
2	Weis Markets	1	\$20.83	25.34%
3	Aldi	1	\$8.50	10.34%

4	CVS	1	\$7.70	9.37%
		4	\$79.23	96.39%



YORK COUNTY (\$1.8 billion)
(Includes Hanover, Shrewsbury, York)

- Population 473,197
- # of Households 181,583
- Median Income \$84,829
- Under age 18 21.60%
- Over age 65 18.40%
- Female 50.10%
- White 78.70%
- Black 6.30%
- Hispanic 9.60%
- Asian 1.30%

1	The Giant Co.	10	\$599.70	32.83%
2	Walmart (SuperCenter)	6	\$267.30	14.63%
3	Weis Markets	8	\$226.53	12.40%
4	Sam's Club	2	\$115.60	6.33%
5	Rutter's Farm Stores	43	\$99.70	5.46%
6	CVS	11	\$78.30	4.29%
7	Target	3	\$64.70	3.54%
8	Sheetz	13	\$48.10	2.63%
9	Family Owned Markets	3	\$39.40	2.16%
10	Aldi	3	\$30.20	1.65%
11	Royal Farm Stores	9	\$28.80	1.58%
12	Turkey Hill	17	\$27.90	1.53%
13	BJ's Wholesale Club	1	\$23.90	1.31%
14	Walgreens	3	\$22.40	1.23%
15	Grocery Outlet	3	\$21.80	1.19%
16	7-Eleven	5	\$18.60	1.02%
17	Karns Prime & Fancy Foods	1	\$18.00	0.99%
18	Sprouts	1	\$16.30	0.89%
19	ShopRite (Price Rite)	1	\$15.30	0.84%
20	Wawa	3	\$15.20	0.83%
21	Great Valu	1	\$13.80	0.76%
22	IGA	1	\$11.40	0.62%
23	C&S Independents	4	\$11.30	0.62%
24	Food Lion	1	\$5.60	0.31%
25	Save A Lot	1	\$4.30	0.24%
		154	\$1,824.13	99.85%

() Name in parentheses indicates another banner used by the company.

*Combined retailer sales exceed 100% due to spill-in from other areas. Because of consumers purchasing items in one county by residing in an adjacent one, or due to tourist traffic, leakage can occur. County food sales are formulated from population and annual expenditure of county residents.

Source: Food Trade News, June 2026

Keeping it Close to Home

At Redner's, family values and traditions drive everything we do. An employee- and locally-owned food company, we believe in supporting local business and agriculture to strengthen our communities. Serving Berks County and beyond since 1970, we provide:

- Locally-sourced, fresh products
- Convenient and affordable options
- Outstanding service

Our employee-owners work to provide the best shopping experience for our customers every day.

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TAKING STOCK

from page 144

Over the course of his long career, which began commercially in 1949, Rollins' ability to improvise helped him reinvent himself several times. He was a be-bopper, an avant-garde player and a jazz-fusion artist. He played with Miles Davis, John Coltrane, Thelonius Monk and even the Rolling Stones (three tracks from the 1981 album "Tattoo You"). I'm certainly no jazz aficionado, but when Sonny Rollins played the sax, the sound and vibe were clearly different. If you've never listened to Rollins, one album that I'd recommend is "Saxophone Colossus" (1956). The first track, "St. Thomas," is simply great...and just before presstime, we learned of the death of Clive Davis, 94, who couldn't sing, write or play an instrument, but as the former president of Columbia Records and Arista Records, he managed and recorded a list of music Hall of Famers including Aretha Franklin, Whitney Houston, Alicia Keys, Miles Davis, Janis Joplin, Bruce Springsteen, Rod Stewart, Billy Joel, Aerosmith and Santana (and literally dozens more). An attorney by trade, Davis, according to the New York Times, "was a moderately paid associate at a white-shoe firm in New York, but the job bored him. When a position for an in-house lawyer opened at Columbia - then a division of CBS, one of the firm's clients - he eagerly took it. Rising quickly through Columbia's corporate ranks, Mr. Davis became president in 1967 and began to reshape the label to compete in changing times." In the 2017 documentary, "Clive Davis: The Soundtrack of Our Lives" (worth watching) he said: "I knew nothing about music." But he had an uncanny knack for spotting new or underused talent and, with the business instincts of a cobra, Davis became the most influential behind-the-scenes music personality of the past 50 years. His entrepreneurial skills weren't too shabby either. When Columbia fired him in 1973 for alleged ethics violations, Davis rebounded in less than a year by taking over struggling Bell Records and rebranding the label as Arista. At Arista, he built a diverse roster in the 1970s, including Patti Smith, the Kinks, Lou Reed, Gil Scott-Heron and Melissa Manchester. According to the Times, Davis also proved to be revivalist, resurrecting the career of highly talented female singers whose popularity had waned. Those included Dionne Warwick in 1979 with "I'll Never Love This Way Again," which became her first Top Five solo single in a decade. Then came Aretha, whose 1985 album, "Who's Zoomin' Who?," became her first million-seller. On the discovery side, he found even greater success with Whitney Houston (Dionne Warwick's cousin) who signed with Arista at age 19 in 1983, and strongly benefited from Davis' presence both as a promoter and as a critic. When Houston recorded "I Will Always Love You" for the soundtrack to the 1992 film "The Bodyguard," she sang the first 40 seconds of the song a cappella, at the suggestion of Kevin Costner, her co-star. When Davis heard the track, he insisted on keeping it that way, over the objections of the song's producer, David Foster, and others at the record company, who feared that such a long, bare introduction would hurt the song's chances on the radio. Davis prevailed, and "I Will Always Love You" held the No. 1 spot for 14 weeks. At age 85 in 2017, Davis told the Times "I still love it. Whether it's doing those albums, or doing my Grammy party every year, it's a great feeling. I got into this totally by luck, and it's just wonderfully fulfilling." Not bad, from a kid from Brooklyn named Clive.

Jeff Metzger is publisher emeritus of Food World and Food Trade News and founder of Taking Stock LLC, a grocery industry advisory and consulting firm.

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